11/10/86 A6325-1

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September, 1986

Manufacturers shipped 21,405 mobile/manufactured homes to retail sales locations and permanent sites during September, 1986. This was down 13.1% from the 24,640 homes shipped in September, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | | 1985 | 1986 | % Change |
| January | 18,578 | 18,863 | 1.5% | January | 18,578 | 18,863 | 1.5% |
| February | 19,655 | 18,703 | - 4.8% | Jan-Feb | 38,233 | 37,566 | - 1.7% |
| March | 23,975 | 20,473 | - 14.6% | Jan-Mar | 62,208 | 58,039 | - 6.7% |
| April | 26,196 | 22,934 | - 12.5% | Jan-Apr | 88,404 | 80,973 | - 8.4% |
| May | 27,987 | 22,454 | - 19.8% | Jan-May | 116,391 | 103,427 | - 11.1% |
| June | 25,051 | 21,441 | - 14.4% | Jan-June | 141,442 | 124,868 | - 11.7% |
| July | 24,274 | 20,318 | - 16.3% | Jan-July | 165,716 | 145,186 | - 12.4% |
| August | 27,746 | 21,633 | - 22.0% | Jan-Aug | 193,462 | 166,819 | - 13.8% |
| September | 24,533 | 21,455 | - 12.5% | Jan-Sep | 217,995 | 188,274 | - 13.6% |
| October | 27,657 | | | Jan-Oct | 245,652 | | |
| November | 20,927 | | | Jan-Nov | 266,579 | | |
| December | 16,930 | | | Jan-Dec | 283,509 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | | 1985 | 1986 | % Change |
| January | 18,397 | 18,809 | 2.2% | January | 18,397 | 18,809 | 2.2% |
| February | 19,669 | 18,623 | - 5.3% | Jan-Feb | 38,066 | 37,432 | - 1.7% |
| March | 24,065 | 20,457 | - 15.0% | Jan-Mar | 62,131 | 57,889 | - 6.8% |
| April | 26,378 | 23,063 | - 12.6% | Jan-Apr | 88,509 | 80,952 | - 8.5% |
| May | 27,883 | 22,451 | - 19.5% | Jan-May | 116,392 | 103,403 | - 11.2% |
| June | 25,288 | 21,648 | - 14.4% | Jan-June | 141,680 | 125,051 | - 11.7% |
| July | 24,135 | 20,364 | - 15.6% | Jan-July | 165,815 | 145,415 | - 12.3% |
| August | 27,629 | 21,677 | - 21.5% | Jan-Aug | 193,444 | 167,092 | - 13.6% |
| September | 24,640 | 21,405 | - 13.1% | Jan-Sep | 218,084 | 188,497 | - 13.6% |
| October | 27,539 | | | Jan-Oct | 245,623 | | |
| November | 20,956 | | | Jan-Nov | 266,579 | | |
| December | 16,910 | | | Jan-Dec | 283,489 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1985 | 1986 | | 1985 | 1986 |
| January | 5.0% | 4.4% | January | 936 | 829 |
| February | 4.7% | 4.9% | February | 922 | 909 |
| March | 3.5% | 4.5% | March | 832 | 925 |
| April | 2.5% | 3.5% | April | 650 | 796 |
| May | 2.7% | 3.6% | May | 754 | 799 |
| June | 2.1% | 2.8% | June | 517 | 592 |
| July | 2.7% | 2.7% | July | 656 | 546 |
| August | 2.8% | 2.3% | August | 773 | 502 |
| September | 2.7% | 2.6% | September | 666 | 552 |
| October | 2.8% | | October | 784 | |
| November | 3.6% | | November | 755 | |
| December | 4.6% | | December | 775 | |

## Mobile/Manufactured Home Production

| | September | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| New Hampshire | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| New Jersey | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,380 | 1,526 | 10.6% | 11,492 | 11,641 | 1.3% |
| Rhode Island | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,380** | **1,526** | **10.6%** | **11,492** | **11,641** | **1.3%** |
| **East North Central** | | | | | | |
| Illinois | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Indiana | 2,616 | 3,001 | 14.7% | 20,344 | 21,653 | 6.4% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 329 | 371 | 12.8% | 2,680 | 2,696 | 0.6% |
| Wisconsin | 260 | 268 | 3.1% | 2,183 | 2,246 | 2.9% |
| **Total** | **3,205** | **3,640** | **13.6%** | **25,207** | **26,595** | **5.5%** |
| **West North Central** | | | | | | |
| Iowa | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Kansas | 333 | 233 | - 30.0% | 3,590 | 2,074 | - 42.2% |
| Minnesota | 189 | 151 | - 20.1% | 1,986 | 1,309 | - 34.1% |
| Missouri | 84 | 85 | 1.2% | 981 | 718 | - 26.8% |
| Nebraska | 176 | 195 | 10.8% | 1,735 | 1,743 | 0.5% |
| North Dakota | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **782** | **664** | **- 15.1%** | **8,292** | **5,844** | **- 29.5%** |
| **South Atlantic** | | | | | | |
| Delaware | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Florida | 1,880 | 1,592 | - 15.3% | 15,863 | 13,597 | - 14.3% |
| Georgia | 4,175 | 3,043 | - 27.1% | 39,452 | 30,169 | - 23.5% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,846 | 2,655 | - 6.7% | 23,971 | 23,781 | - 0.8% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 345 | 372 | 7.8% | 3,186 | 3,217 | 1.0% |
| West Virginia | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total** | **9,246** | **7,662** | **- 17.1%** | **82,472** | **70,764** | **- 14.2%** |
| **South Central** | | | | | | |
| Alabama | 1,972 | 1,756 | - 11.0% | 18,732 | 13,943 | - 25.6% |
| Arkansas | 160 | 75 | - 53.1% | 1,519 | 818 | - 46.1% |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana | 222 | 165 | - 25.7% | 1,678 | 1,747 | 4.1% |
| Mississippi | 684 | 419 | - 38.7% | 6,022 | 4,678 | - 22.3% |
| Oklahoma | 32 | 20 | - 37.5% | 394 | 205 | - 48.0% |
| Tennessee | 1,180 | 1,172 | - 0.7% | 9,935 | 10,087 | 1.5% |
| Texas | 2,526 | 1,561 | - 38.2% | 25,925 | 16,914 | - 34.8% |
| **Total** | **6,776** | **5,168** | **- 23.7%** | **64,205** | **48,392** | **- 24.6%** |

## Mobile/Manufactured Home Production

| | September | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Mountain** | | | | | | |
| Arizona | 398 | 371 | - 6.8% | 3,532 | 3,402 | - 3.7% |
| Colorado | 95 | 56 | - 41.1% | 748 | 556 | - 25.7% |
| Idaho | 375 | 255 | - 32.0% | 3,330 | 2,578 | - 22.6% |
| Montana | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Nevada | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| New Mexico | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Utah * | * | * | --- | * | * | --- |
| Wyoming | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total** | **868** | **682** | **- 21.4%** | **7,610** | **6,536** | **- 14.1%** |
| **Pacific** | | | | | | |
| Alaska | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| California | 1,023 | 1,016 | - 0.7% | 8,887 | 9,242 | 4.0% |
| Hawaii | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Oregon | 522 | 470 | - 10.0% | 4,535 | 3,944 | - 13.0% |
| Washington | 167 | 120 | - 28.1% | 1,099 | 1,214 | 10.5% |
| **Total** | **1,712** | **1,606** | **- 6.2%** | **14,521** | **14,400** | **- 0.8%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 564 | 507 | - 10.1% | 4,196 | 4,102 | - 2.2% |
| **Total Production** | **24,533** | **21,455** | **- 12.5%** | **217,995** | **188,274** | **- 13.6%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | September | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 41 | 44 | 7.3% | 281 | 309 | 10.0% |
| Maine | 190 | 227 | 19.5% | 1,317 | 1,614 | 22.6% |
| Massachusetts | 101 | 104 | 3.0% | 673 | 647 | - 3.9% |
| New Hampshire | 175 | 182 | 4.0% | 1,186 | 1,284 | 8.3% |
| New Jersey | 77 | 92 | 19.5% | 626 | 642 | 2.6% |
| New York | 826 | 797 | - 3.5% | 5,734 | 5,701 | - 0.6% |
| Pennsylvania | 550 | 729 | 32.5% | 4,898 | 5,736 | 17.1% |
| Rhode Island | 18 | 22 | 22.2% | 130 | 162 | 24.6% |
| Vermont | 75 | 74 | - 1.3% | 447 | 541 | 21.0% |
| **Total** | **2,053** | **2,271** | **10.6%** | **15,292** | **16,636** | **8.8%** |
| **East North Central** | | | | | | |
| Illinois | 304 | 359 | 18.1% | 2,495 | 2,498 | 0.1% |
| Indiana | 611 | 678 | 11.0% | 4,450 | 4,637 | 4.2% |
| Michigan | 800 | 1,044 | 30.5% | 6,190 | 6,999 | 13.1% |
| Ohio | 557 | 749 | 34.5% | 4,734 | 5,047 | 6.6% |
| Wisconsin | 220 | 181 | - 17.7% | 1,709 | 1,495 | - 12.5% |
| **Total** | **2,492** | **3,011** | **20.8%** | **19,578** | **20,676** | **5.6%** |
| **West North Central** | | | | | | |
| Iowa | 59 | 85 | 44.1% | 548 | 621 | 13.3% |
| Kansas | 140 | 148 | 5.7% | 1,475 | 1,311 | - 11.1% |
| Minnesota | 142 | 134 | - 5.6% | 1,436 | 1,198 | - 16.6% |
| Missouri | 479 | 449 | - 6.3% | 4,171 | 3,977 | - 4.7% |
| Nebraska | 38 | 51 | 34.2% | 511 | 417 | - 18.4% |
| North Dakota | 38 | 16 | - 57.9% | 388 | 197 | - 49.2% |
| South Dakota | 66 | 64 | - 3.0% | 559 | 442 | - 20.9% |
| **Total** | **962** | **947** | **- 1.6%** | **9,088** | **8,163** | **- 10.2%** |
| **South Atlantic** | | | | | | |
| Delaware | 190 | 149 | - 21.6% | 1,746 | 1,718 | - 1.6% |
| Florida | 2,752 | 2,176 | - 20.9% | 24,670 | 18,165 | - 26.4% |
| Georgia | 1,601 | 1,345 | - 16.0% | 15,484 | 13,192 | - 14.8% |
| Maryland | 106 | 134 | 26.4% | 796 | 1,045 | 31.3% |
| North Carolina | 2,426 | 2,143 | - 11.7% | 19,941 | 18,414 | - 7.7% |
| South Carolina | 1,241 | 1,044 | - 15.9% | 11,329 | 9,955 | - 12.1% |
| Virginia | 542 | 535 | - 1.3% | 4,840 | 4,664 | - 3.6% |
| West Virginia | 291 | 281 | - 3.4% | 2,497 | 2,644 | 5.9% |
| **Total** | **9,149** | **7,807** | **- 14.7%** | **81,303** | **69,797** | **- 14.2%** |
| **South Central** | | | | | | |
| Alabama | 985 | 826 | - 16.1% | 9,208 | 7,944 | - 13.7% |
| Arkansas | 529 | 338 | - 36.1% | 4,595 | 3,370 | - 26.7% |
| Kentucky | 519 | 469 | - 9.6% | 4,197 | 3,704 | - 11.7% |
| Louisiana | 713 | 343 | - 51.9% | 6,993 | 3,794 | - 45.7% |
| Mississippi | 621 | 463 | - 25.4% | 4,989 | 4,292 | - 14.0% |
| Oklahoma | 250 | 126 | - 49.6% | 3,149 | 1,696 | - 46.1% |
| Tennessee | 723 | 685 | - 5.3% | 6,190 | 5,969 | - 3.6% |
| Texas | 1,897 | 1,026 | - 45.9% | 20,669 | 11,623 | - 43.8% |
| **Total** | **6,237** | **4,276** | **- 31.4%** | **59,990** | **42,392** | **- 29.3%** |

## Mobile/Manufactured Home Shipments

| | September | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Mountain** | | | | | | |
| Arizona | 474 | 466 | - 1.7% | 4,211 | 4,372 | 3.8% |
| Colorado | 125 | 77 | - 38.4% | 955 | 685 | - 28.3% |
| Idaho | 102 | 59 | - 42.2% | 988 | 696 | - 29.6% |
| Montana | 80 | 66 | - 17.5% | 787 | 555 | - 29.5% |
| Nevada | 129 | 130 | 0.8% | 996 | 1,106 | 11.0% |
| New Mexico | 267 | 246 | - 7.9% | 3,088 | 2,518 | - 18.5% |
| Utah | 75 | 41 | - 45.3% | 670 | 533 | - 20.4% |
| Wyoming | 65 | 24 | - 63.1% | 492 | 267 | - 45.7% |
| **Total** | **1,317** | **1,109** | **- 15.8%** | **12,187** | **10,732** | **- 11.9%** |
| **Pacific** | | | | | | |
| Alaska | 10 | 1 | - 90.0% | 113 | 24 | - 78.8% |
| California | 895 | 867 | - 3.1% | 7,516 | 7,892 | 5.0% |
| Hawaii | 0 | 0 | 0.0% | 1 | 1 | 0.0% |
| Oregon | 222 | 248 | 11.7% | 1,813 | 1,823 | 0.6% |
| Washington | 530 | 366 | - 30.9% | 4,408 | 3,681 | - 16.5% |
| **Total** | **1,657** | **1,482** | **- 10.6%** | **13,851** | **13,421** | **- 3.1%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 7 | 0.0% |
| Beginning Inv. | 773 | 502 | - 35.1% | 6,795 | 6,673 | - 1.8% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **24,640** | **21,405** | **- 13.1%** | **218,084** | **188,497** | **- 13.6%** |

**Cumulative Beginning Inventory** -- Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1986 Product Mix

| | Jan-Sep Shipments | | | Jan-Sep Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut | 246 | 63 | 309 | 0 | 0 | 0 |
| Maine * | 1,494 | 120 | 1,614 | * | * | * |
| Massachusetts | 404 | 243 | 647 | 0 | 0 | 0 |
| New Hampshire | 934 | 350 | 1,284 | 0 | 0 | 0 |
| New Jersey | 287 | 355 | 642 | 0 | 0 | 0 |
| New York * | 3,997 | 1,704 | 5,701 | * | * | * |
| Pennsylvania | 4,232 | 1,504 | 5,736 | 8,254 | 3,387 | 11,641 |
| Rhode Island | 104 | 58 | 162 | 0 | 0 | 0 |
| Vermont * | 445 | 96 | 541 | * | * | * |
| **Total** | **12,143** | **4,493** | **16,636** | **8,254** | **3,387** | **11,641** |
| | **73.0%** | **27.0%** | **100.0%** | **70.9%** | **29.1%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois | 1,842 | 656 | 2,498 | 0 | 0 | 0 |
| Indiana | 3,451 | 1,186 | 4,637 | 15,377 | 6,276 | 21,653 |
| Michigan * | 4,629 | 2,370 | 6,999 | * | * | * |
| Ohio | 3,783 | 1,264 | 5,047 | 2,281 | 415 | 2,696 |
| Wisconsin | 1,322 | 173 | 1,495 | 1,955 | 291 | 2,246 |
| **Total** | **15,027** | **5,649** | **20,676** | **19,613** | **6,982** | **26,595** |
| | **72.7%** | **27.3%** | **100.0%** | **73.7%** | **26.3%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa | 525 | 96 | 621 | 0 | 0 | 0 |
| Kansas | 957 | 354 | 1,311 | 1,660 | 414 | 2,074 |
| Minnesota | 964 | 234 | 1,198 | 1,030 | 279 | 1,309 |
| Missouri | 3,068 | 909 | 3,977 | 313 | 405 | 718 |
| Nebraska | 253 | 164 | 417 | 1,099 | 644 | 1,743 |
| North Dakota | 147 | 50 | 197 | 0 | 0 | 0 |
| South Dakota * | 311 | 131 | 442 | * | * | * |
| **Total** | **6,225** | **1,938** | **8,163** | **4,102** | **1,742** | **5,844** |
| | **76.3%** | **23.7%** | **100.0%** | **70.2%** | **29.8%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware | 1,332 | 386 | 1,718 | 0 | 0 | 0 |
| Florida | 6,905 | 11,260 | 18,165 | 4,292 | 9,305 | 13,597 |
| Georgia | 7,544 | 5,648 | 13,192 | 16,897 | 13,272 | 30,169 |
| Maryland * | 764 | 281 | 1,045 | * | * | * |
| North Carolina | 13,197 | 5,217 | 18,414 | 18,132 | 5,649 | 23,781 |
| South Carolina * | 6,517 | 3,438 | 9,955 | * | * | * |
| Virginia | 3,552 | 1,112 | 4,664 | 2,870 | 347 | 3,217 |
| West Virginia | 1,964 | 680 | 2,644 | 0 | 0 | 0 |
| **Total** | **41,775** | **28,022** | **69,797** | **42,191** | **28,573** | **70,764** |
| | **59.9%** | **40.1%** | **100.0%** | **59.6%** | **40.4%** | **100.0%** |

## Year-To-Date
## 1986 Product Mix

| | Jan-Sep Shipments | | | Jan-Sep Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 6,275 | 1,669 | 7,944 | 11,567 | 2,376 | 13,943 |
| Arkansas | 2,689 | 681 | 3,370 | 719 | 99 | 818 |
| Kentucky * | 2,741 | 963 | 3,704 | * | * | * |
| Louisiana | 3,470 | 324 | 3,794 | 1,745 | 2 | 1,747 |
| Mississippi | 3,634 | 658 | 4,292 | 4,469 | 209 | 4,678 |
| Oklahoma | 1,193 | 503 | 1,696 | 99 | 106 | 205 |
| Tennessee | 4,312 | 1,657 | 5,969 | 7,381 | 2,706 | 10,087 |
| Texas | 7,484 | 4,139 | 11,623 | 11,120 | 5,794 | 16,914 |
| **Total** | **31,798** | **10,594** | **42,392** | **37,100** | **11,292** | **48,392** |
| | **75.0%** | **25.0%** | **100.0%** | **76.7%** | **23.3%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 2,356 | 2,016 | 4,372 | 1,934 | 1,468 | 3,402 |
| Colorado | 271 | 414 | 685 | 138 | 418 | 556 |
| Idaho | 192 | 504 | 696 | 707 | 1,871 | 2,578 |
| Montana | 241 | 314 | 555 | 0 | 0 | 0 |
| Nevada | 279 | 827 | 1,106 | 0 | 0 | 0 |
| New Mexico | 1,630 | 888 | 2,518 | 0 | 0 | 0 |
| Utah * | 215 | 318 | 533 | * | * | * |
| Wyoming | 77 | 190 | 267 | 0 | 0 | 0 |
| **Total** | **5,261** | **5,471** | **10,732** | **2,779** | **3,757** | **6,536** |
| | **49.0%** | **51.0%** | **100.0%** | **42.5%** | **57.5%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska | 2 | 22 | 24 | 0 | 0 | 0 |
| California | 1,440 | 6,452 | 7,892 | 1,820 | 7,422 | 9,242 |
| Hawaii | 1 | 0 | 1 | 0 | 0 | 0 |
| Oregon | 258 | 1,565 | 1,823 | 369 | 3,575 | 3,944 |
| Washington | 593 | 3,088 | 3,681 | 383 | 831 | 1,214 |
| **Total** | **2,294** | **11,127** | **13,421** | **2,572** | **11,828** | **14,400** |
| | **17.1%** | **82.9%** | **100.0%** | **17.9%** | **82.1%** | **100.0%** |
| DC & U.S. Terr. | 0 | 0 | 0 | 0 | 0 | 0 |
| Sub Total U.S | 114,523 | 67,294 | 181,817 | 116,611 | 67,561 | 184,172 |
| | 63.0% | 37.0% | 100.0% | 63.3% | 36.7% | 100.0% |
| Gov't & Export | 6 | 1 | 7 | 0 | 0 | 0 |
| Beginning Inv. | 5,034 | 1,639 | 6,673 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 2,777 | 1,325 | 4,102 |
| **Total** | **119,563** | **68,934** | **188,497** | **119,388** | **68,886** | **188,274** |
| | **63.4%** | **36.6%** | **100.0%** | **63.4%** | **36.6%** | **100.0%** |

**NOTE:** FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FORMULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

# Shipments of Mobile/Manufactured Homes by State
# Ranked From Highest to Lowest
# September 1986

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,176 | 10.4% | 1 | 851 | 6.6% | 2 | 1,325 | 16.6% | 1 |
| North Carolina | 2,143 | 10.3% | 2 | 1,501 | 11.6% | 1 | 642 | 8.0% | 3 |
| Georgia | 1,345 | 6.4% | 3 | 741 | 5.7% | 3 | 604 | 7.6% | 4 |
| South Carolina | 1,044 | 5.0% | 4 | 682 | 5.3% | 4 | 362 | 4.5% | 7 |
| Michigan | 1,044 | 5.0% | 5 | 663 | 5.1% | 5 | 381 | 4.8% | 5 |
| Texas | 1,026 | 4.9% | 6 | 659 | 5.1% | 6 | 367 | 4.6% | 6 |
| California | 867 | 4.1% | 7 | 129 | 1.0% | 25 | 738 | 9.2% | 2 |
| Alabama | 826 | 4.0% | 8 | 650 | 5.0% | 7 | 176 | 2.2% | 15 |
| New York | 797 | 3.8% | 9 | 534 | 4.1% | 9 | 263 | 3.3% | 9 |
| Ohio | 749 | 3.6% | 10 | 559 | 4.3% | 8 | 190 | 2.4% | 14 |
| Pennsylvania | 729 | 3.5% | 11 | 525 | 4.1% | 10 | 204 | 2.6% | 12 |
| Tennessee | 685 | 3.3% | 12 | 486 | 3.8% | 12 | 199 | 2.5% | 13 |
| Indiana | 678 | 3.2% | 13 | 503 | 3.9% | 11 | 175 | 2.2% | 16 |
| Virginia | 535 | 2.6% | 14 | 386 | 3.0% | 14 | 149 | 1.9% | 17 |
| Kentucky | 469 | 2.2% | 15 | 326 | 2.5% | 16 | 143 | 1.8% | 18 |
| Arizona | 466 | 2.2% | 16 | 225 | 1.7% | 20 | 241 | 3.0% | 10 |
| Mississippi | 463 | 2.2% | 17 | 395 | 3.1% | 13 | 68 | 0.9% | 25 |
| Missouri | 449 | 2.1% | 18 | 360 | 2.8% | 15 | 89 | 1.1% | 22 |
| Washington | 366 | 1.8% | 19 | 40 | 0.3% | 37 | 326 | 4.1% | 8 |
| Illinois | 359 | 1.7% | 20 | 270 | 2.1% | 18 | 89 | 1.1% | 21 |
| Louisiana | 343 | 1.6% | 21 | 308 | 2.4% | 17 | 35 | 0.4% | 34 |
| Arkansas | 338 | 1.6% | 22 | 269 | 2.1% | 19 | 69 | 0.9% | 24 |
| West Virginia | 281 | 1.3% | 23 | 204 | 1.6% | 22 | 77 | 1.0% | 23 |
| Oregon | 248 | 1.2% | 24 | 33 | 0.3% | 40 | 215 | 2.7% | 11 |
| New Mexico | 246 | 1.2% | 25 | 146 | 1.1% | 24 | 100 | 1.3% | 20 |
| Maine | 227 | 1.1% | 26 | 210 | 1.6% | 21 | 17 | 0.2% | 42 |
| New Hampshire | 182 | 0.9% | 27 | 124 | 1.0% | 26 | 58 | 0.7% | 27 |
| Wisconsin | 181 | 0.9% | 28 | 157 | 1.2% | 23 | 24 | 0.3% | 39 |
| Delaware | 149 | 0.7% | 29 | 96 | 0.7% | 30 | 53 | 0.7% | 28 |
| Kansas | 148 | 0.7% | 30 | 104 | 0.8% | 27 | 44 | 0.6% | 31 |
| Maryland | 134 | 0.6% | 31 | 96 | 0.7% | 29 | 38 | 0.5% | 33 |
| Minnesota | 134 | 0.6% | 32 | 103 | 0.8% | 28 | 31 | 0.4% | 37 |
| Nevada | 130 | 0.6% | 33 | 23 | 0.2% | 43 | 107 | 1.3% | 19 |
| Oklahoma | 126 | 0.6% | 34 | 63 | 0.5% | 33 | 63 | 0.8% | 26 |
| Massachusetts | 104 | 0.5% | 35 | 73 | 0.6% | 32 | 31 | 0.4% | 36 |
| New Jersey | 92 | 0.4% | 36 | 43 | 0.3% | 36 | 49 | 0.6% | 29 |
| Iowa | 85 | 0.4% | 37 | 76 | 0.6% | 31 | 9 | 0.1% | 46 |
| Colorado | 77 | 0.4% | 38 | 28 | 0.2% | 42 | 49 | 0.6% | 30 |
| Vermont | 74 | 0.4% | 39 | 62 | 0.5% | 34 | 12 | 0.2% | 44 |
| Montana | 66 | 0.3% | 40 | 34 | 0.3% | 38 | 32 | 0.4% | 35 |
| South Dakota | 64 | 0.3% | 41 | 45 | 0.3% | 35 | 19 | 0.2% | 41 |
| Idaho | 59 | 0.3% | 42 | 15 | 0.1% | 44 | 44 | 0.6% | 32 |
| Nebraska | 51 | 0.2% | 43 | 31 | 0.2% | 41 | 20 | 0.3% | 40 |
| Connecticut | 44 | 0.2% | 44 | 33 | 0.3% | 39 | 11 | 0.1% | 45 |
| Utah | 41 | 0.2% | 45 | 13 | 0.1% | 46 | 28 | 0.4% | 38 |
| Wyoming | 24 | 0.1% | 46 | 8 | 0.1% | 48 | 16 | 0.2% | 43 |
| Rhode Island | 22 | 0.1% | 47 | 14 | 0.1% | 45 | 8 | 0.1% | 47 |
| North Dakota | 16 | 0.1% | 48 | 11 | 0.1% | 47 | 5 | 0.1% | 48 |
| Alaska | 1 | 0.0% | 49 | 0 | 0.0% | 50 | 1 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| | **20,903** | **99.8%** | | **12,907** | **99.9%** | | **7,996** | **100.5%** | |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Sep 1986

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| North Carolina | 18,414 | 10.1% | 1 | 13,197 | 11.5% | 1 | 5,217 | 7.8% | 4 |
| Florida | 18,165 | 10.0% | 2 | 6,905 | 6.0% | 4 | 11,260 | 16.7% | 1 |
| Georgia | 13,192 | 7.3% | 3 | 7,544 | 6.6% | 2 | 5,648 | 8.4% | 3 |
| Texas | 11,623 | 6.4% | 4 | 7,484 | 6.5% | 3 | 4,139 | 6.2% | 5 |
| South Carolina | 9,955 | 5.5% | 5 | 6,517 | 5.7% | 5 | 3,438 | 5.1% | 6 |
| Alabama | 7,944 | 4.4% | 6 | 6,275 | 5.5% | 6 | 1,669 | 2.5% | 11 |
| California | 7,892 | 4.3% | 7 | 1,440 | 1.3% | 24 | 6,452 | 9.6% | 2 |
| Michigan | 6,999 | 3.8% | 8 | 4,629 | 4.0% | 7 | 2,370 | 3.5% | 8 |
| Tennessee | 5,969 | 3.3% | 9 | 4,312 | 3.8% | 8 | 1,657 | 2.5% | 12 |
| Pennsylvania | 5,736 | 3.2% | 10 | 4,232 | 3.7% | 9 | 1,504 | 2.2% | 14 |
| New York | 5,701 | 3.1% | 11 | 3,997 | 3.5% | 10 | 1,704 | 2.5% | 10 |
| Ohio | 5,047 | 2.8% | 12 | 3,783 | 3.3% | 11 | 1,264 | 1.9% | 15 |
| Virginia | 4,664 | 2.6% | 13 | 3,552 | 3.1% | 13 | 1,112 | 1.7% | 17 |
| Indiana | 4,637 | 2.6% | 14 | 3,451 | 3.0% | 15 | 1,186 | 1.8% | 16 |
| Arizona | 4,372 | 2.4% | 15 | 2,356 | 2.1% | 19 | 2,016 | 3.0% | 9 |
| Mississippi | 4,292 | 2.4% | 16 | 3,634 | 3.2% | 12 | 658 | 1.0% | 24 |
| Missouri | 3,977 | 2.2% | 17 | 3,068 | 2.7% | 16 | 909 | 1.4% | 19 |
| Louisiana | 3,794 | 2.1% | 18 | 3,470 | 3.0% | 14 | 324 | 0.5% | 33 |
| Kentucky | 3,704 | 2.0% | 19 | 2,741 | 2.4% | 17 | 963 | 1.4% | 18 |
| Washington | 3,681 | 2.0% | 20 | 593 | 0.5% | 32 | 3,088 | 4.6% | 7 |
| Arkansas | 3,370 | 1.9% | 21 | 2,689 | 2.3% | 18 | 681 | 1.0% | 22 |
| West Virginia | 2,644 | 1.5% | 22 | 1,964 | 1.7% | 20 | 680 | 1.0% | 23 |
| New Mexico | 2,518 | 1.4% | 23 | 1,630 | 1.4% | 22 | 888 | 1.3% | 20 |
| Illinois | 2,498 | 1.4% | 24 | 1,842 | 1.6% | 21 | 656 | 1.0% | 25 |
| Oregon | 1,823 | 1.0% | 25 | 258 | 0.2% | 40 | 1,565 | 2.3% | 13 |
| Delaware | 1,718 | 0.9% | 26 | 1,332 | 1.2% | 25 | 386 | 0.6% | 29 |
| Oklahoma | 1,696 | 0.9% | 27 | 1,193 | 1.0% | 27 | 503 | 0.7% | 27 |
| Maine | 1,614 | 0.9% | 28 | 1,494 | 1.3% | 23 | 120 | 0.2% | 43 |
| Wisconsin | 1,495 | 0.8% | 29 | 1,322 | 1.2% | 26 | 173 | 0.3% | 40 |
| Kansas | 1,311 | 0.7% | 30 | 957 | 0.8% | 29 | 354 | 0.5% | 31 |
| New Hampshire | 1,284 | 0.7% | 31 | 934 | 0.8% | 30 | 350 | 0.5% | 32 |
| Minnesota | 1,198 | 0.7% | 32 | 964 | 0.8% | 28 | 234 | 0.3% | 38 |
| Nevada | 1,106 | 0.6% | 33 | 279 | 0.2% | 38 | 827 | 1.2% | 21 |
| Maryland | 1,045 | 0.6% | 34 | 764 | 0.7% | 31 | 281 | 0.4% | 36 |
| Idaho | 696 | 0.4% | 35 | 192 | 0.2% | 45 | 504 | 0.7% | 26 |
| Colorado | 685 | 0.4% | 36 | 271 | 0.2% | 39 | 414 | 0.6% | 28 |
| Massachusetts | 647 | 0.4% | 37 | 404 | 0.4% | 35 | 243 | 0.4% | 37 |
| New Jersey | 642 | 0.4% | 38 | 287 | 0.3% | 37 | 355 | 0.5% | 30 |
| Iowa | 621 | 0.3% | 39 | 525 | 0.5% | 33 | 96 | 0.1% | 44 |
| Montana | 555 | 0.3% | 40 | 241 | 0.2% | 43 | 314 | 0.5% | 35 |
| Vermont | 541 | 0.3% | 41 | 445 | 0.4% | 34 | 96 | 0.1% | 45 |
| Utah | 533 | 0.3% | 42 | 215 | 0.2% | 44 | 318 | 0.5% | 34 |
| South Dakota | 442 | 0.2% | 43 | 311 | 0.3% | 36 | 131 | 0.2% | 42 |
| Nebraska | 417 | 0.2% | 44 | 253 | 0.2% | 41 | 164 | 0.2% | 41 |
| Connecticut | 309 | 0.2% | 45 | 246 | 0.2% | 42 | 63 | 0.1% | 46 |
| Wyoming | 267 | 0.1% | 46 | 77 | 0.1% | 48 | 190 | 0.3% | 39 |
| North Dakota | 197 | 0.1% | 47 | 147 | 0.1% | 46 | 50 | 0.1% | 48 |
| Rhode Island | 162 | 0.1% | 48 | 104 | 0.1% | 47 | 58 | 0.1% | 47 |
| Alaska | 24 | 0.0% | 49 | 2 | 0.0% | 49 | 22 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 1 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **181,817** | **100.2%** |  | **114,523** | **100.0%** |  | **67,294** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

September, 1986

SRI Department R1
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

12/15/86 A6325-1

Manufacturing
REPORT

mhi

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October, 1986

Manufacturers shipped 23,100 mobile/manufactured homes to retail sales locations and permanent sites during October, 1986. This was down 16.1% from the 27,539 homes shipped in October, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | | 1985 | 1986 | % Change |
| January | 18,578 | 18,863 | 1.5% | January | 18,578 | 18,863 | 1.5% |
| February | 19,655 | 18,703 | - 4.8% | Jan-Feb | 38,233 | 37,566 | - 1.7% |
| March | 23,975 | 20,473 | - 14.6% | Jan-Mar | 62,208 | 58,039 | - 6.7% |
| April | 26,196 | 22,934 | - 12.5% | Jan-Apr | 88,404 | 80,973 | - 8.4% |
| May | 27,987 | 22,454 | - 19.8% | Jan-May | 116,391 | 103,427 | - 11.1% |
| June | 25,051 | 21,441 | - 14.4% | Jan-June | 141,442 | 124,868 | - 11.7% |
| July | 24,274 | 20,318 | - 16.3% | Jan-July | 165,716 | 145,186 | - 12.4% |
| August | 27,746 | 21,633 | - 22.0% | Jan-Aug | 193,462 | 166,819 | - 13.8% |
| September | 24,533 | 21,455 | - 12.5% | Jan-Sep | 217,995 | 188,274 | - 13.6% |
| October | 27,657 | 23,089 | - 16.5% | Jan-Oct | 245,652 | 211,363 | - 14.0% |
| November | 20,927 | | | Jan-Nov | 266,579 | | |
| December | 16,930 | | | Jan-Dec | 283,509 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | | 1985 | 1986 | % Change |
| January | 18,397 | 18,809 | 2.2% | January | 18,397 | 18,809 | 2.2% |
| February | 19,669 | 18,623 | - 5.3% | Jan-Feb | 38,066 | 37,432 | - 1.7% |
| March | 24,065 | 20,457 | - 15.0% | Jan-Mar | 62,131 | 57,889 | - 6.8% |
| April | 26,378 | 23,063 | - 12.6% | Jan-Apr | 88,509 | 80,952 | - 8.5% |
| May | 27,883 | 22,451 | - 19.5% | Jan-May | 116,392 | 103,403 | - 11.2% |
| June | 25,288 | 21,648 | - 14.4% | Jan-June | 141,680 | 125,051 | - 11.7% |
| July | 24,135 | 20,364 | - 15.6% | Jan-July | 165,815 | 145,415 | - 12.3% |
| August | 27,629 | 21,677 | - 21.5% | Jan-Aug | 193,444 | 167,092 | - 13.6% |
| September | 24,640 | 21,405 | - 13.1% | Jan-Sep | 218,084 | 188,497 | - 13.6% |
| October | 27,539 | 23,100 | - 16.1% | Jan-Oct | 245,623 | 211,597 | - 13.9% |
| November | 20,956 | | | Jan-Nov | 266,579 | | |
| December | 16,910 | | | Jan-Dec | 283,489 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1985 | 1986 | | 1985 | 1986 |
| January | 5.0% | 4.4% | January | 936 | 829 |
| February | 4.7% | 4.9% | February | 922 | 909 |
| March | 3.5% | 4.5% | March | 832 | 925 |
| April | 2.5% | 3.5% | April | 650 | 796 |
| May | 2.7% | 3.6% | May | 754 | 799 |
| June | 2.1% | 2.8% | June | 517 | 592 |
| July | 2.7% | 2.7% | July | 656 | 546 |
| August | 2.8% | 2.3% | August | 773 | 502 |
| September | 2.7% | 2.6% | September | 666 | 552 |
| October | 2.8% | 2.3% | October | 784 | 541 |
| November | 3.6% | | November | 755 | |
| December | 4.6% | | December | 775 | |

# Mobile/Manufactured Home Production

| | October | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,594 | 1,538 | - 3.5% | 13,086 | 13,179 | 0.7% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,594** | **1,538** | **- 3.5%** | **13,086** | **13,179** | **0.7%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,864 | 3,097 | 8.1% | 23,208 | 24,750 | 6.6% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 340 | 375 | 10.3% | 3,020 | 3,071 | 1.7% |
| Wisconsin | 288 | 263 | - 8.7% | 2,471 | 2,509 | 1.5% |
| **Total** | **3,492** | **3,735** | **7.0%** | **28,699** | **30,330** | **5.7%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 377 | 210 | - 44.3% | 3,967 | 2,284 | - 42.4% |
| Minnesota | 157 | 149 | - 5.1% | 2,143 | 1,458 | - 32.0% |
| Missouri | 85 | 93 | 9.4% | 1,066 | 811 | - 23.9% |
| Nebraska | 186 | 192 | 3.2% | 1,921 | 1,935 | 0.7% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **805** | **644** | **- 20.0%** | **9,097** | **6,488** | **- 28.7%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 2,199 | 1,961 | - 10.8% | 18,062 | 15,558 | - 13.9% |
| Georgia | 4,900 | 3,402 | - 30.6% | 44,352 | 33,571 | - 24.3% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 3,324 | 2,958 | - 11.0% | 27,295 | 26,739 | - 2.0% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 382 | 410 | 7.3% | 3,568 | 3,627 | 1.7% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **10,805** | **8,731** | **- 19.2%** | **93,277** | **79,495** | **- 14.8%** |
| **South Central** | | | | | | |
| Alabama | 2,104 | 1,939 | - 7.8% | 20,836 | 15,882 | - 23.8% |
| Arkansas | 135 | 79 | - 41.5% | 1,654 | 897 | - 45.8% |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 743 | 442 | - 40.5% | 6,765 | 5,120 | - 24.3% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,412 | 1,211 | - 14.2% | 11,347 | 11,298 | - 0.4% |
| Texas | 2,939 | 1,665 | - 43.3% | 28,864 | 18,579 | - 35.6% |
| **Total** | **7,611** | **5,336** | **- 29.9%** | **71,816** | **53,728** | **- 25.2%** |

## Mobile/Manufactured Home Production

| | October | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Mountain** | | | | | | |
| Arizona | 399 | 406 | 1.8% | 3,931 | 3,808 | - 3.1% |
| Colorado | 91 | 54 | - 40.7% | 839 | 610 | - 27.3% |
| Idaho | 372 | 266 | - 28.5% | 3,702 | 2,844 | - 23.2% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **862** | **726** | **- 15.8%** | **8,472** | **7,262** | **- 14.3%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,165 | 1,137 | - 2.4% | 10,052 | 10,379 | 3.3% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 562 | 439 | - 21.9% | 5,097 | 4,383 | - 14.0% |
| Washington | 181 | 94 | - 48.1% | 1,280 | 1,308 | 2.2% |
| **Total** | **1,908** | **1,670** | **- 12.5%** | **16,429** | **16,070** | **- 2.2%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 580 | 709 | 22.2% | 4,776 | 4,811 | 0.7% |
| **Total Production** | **27,657** | **23,089** | **- 16.5%** | **245,652** | **211,363** | **- 14.0%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | October | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 43 | 36 | - 16.3% | 324 | 345 | 6.5% |
| Maine | 219 | 238 | 8.7% | 1,536 | 1,852 | 20.6% |
| Massachusetts | 109 | 121 | 11.0% | 782 | 768 | - 1.8% |
| New Hampshire | 183 | 166 | - 9.3% | 1,369 | 1,450 | 5.9% |
| New Jersey | 83 | 101 | 21.7% | 709 | 743 | 4.8% |
| New York | 738 | 785 | 6.4% | 6,472 | 6,486 | 0.2% |
| Pennsylvania | 753 | 744 | - 1.2% | 5,651 | 6,480 | 14.7% |
| Rhode Island | 25 | 20 | - 20.0% | 155 | 182 | 17.4% |
| Vermont | 73 | 77 | 5.5% | 520 | 618 | 18.8% |
| **Total** | **2,226** | **2,288** | **2.8%** | **17,518** | **18,924** | **8.0%** |
| **East North Central** | | | | | | |
| Illinois | 338 | 374 | 10.7% | 2,833 | 2,872 | 1.4% |
| Indiana | 571 | 637 | 11.6% | 5,021 | 5,274 | 5.0% |
| Michigan | 1,026 | 1,079 | 5.2% | 7,216 | 8,078 | 11.9% |
| Ohio | 630 | 735 | 16.7% | 5,364 | 5,782 | 7.8% |
| Wisconsin | 207 | 181 | - 12.6% | 1,916 | 1,676 | - 12.5% |
| **Total** | **2,772** | **3,006** | **8.4%** | **22,350** | **23,682** | **6.0%** |
| **West North Central** | | | | | | |
| Iowa | 66 | 68 | 3.0% | 614 | 689 | 12.2% |
| Kansas | 152 | 153 | 0.7% | 1,627 | 1,464 | - 10.0% |
| Minnesota | 122 | 116 | - 4.9% | 1,558 | 1,314 | - 15.7% |
| Missouri | 516 | 413 | - 20.0% | 4,687 | 4,390 | - 6.3% |
| Nebraska | 48 | 60 | 25.0% | 559 | 477 | - 14.7% |
| North Dakota | 35 | 24 | - 31.4% | 423 | 221 | - 47.8% |
| South Dakota | 67 | 62 | - 7.5% | 626 | 504 | - 19.5% |
| **Total** | **1,006** | **896** | **- 10.9%** | **10,094** | **9,059** | **- 10.3%** |
| **South Atlantic** | | | | | | |
| Delaware | 225 | 232 | 3.1% | 1,971 | 1,950 | - 1.1% |
| Florida | 3,131 | 2,534 | - 19.1% | 27,801 | 20,699 | - 25.5% |
| Georgia | 1,801 | 1,445 | - 19.8% | 17,285 | 14,637 | - 15.3% |
| Maryland | 136 | 164 | 20.6% | 932 | 1,209 | 29.7% |
| North Carolina | 2,747 | 2,466 | - 10.2% | 22,688 | 20,880 | - 8.0% |
| South Carolina | 1,627 | 1,248 | - 23.3% | 12,956 | 11,203 | - 13.5% |
| Virginia | 673 | 568 | - 15.6% | 5,513 | 5,232 | - 5.1% |
| West Virginia | 299 | 305 | 2.0% | 2,796 | 2,949 | 5.5% |
| **Total** | **10,639** | **8,962** | **- 15.8%** | **91,942** | **78,759** | **- 14.3%** |
| **South Central** | | | | | | |
| Alabama | 1,205 | 972 | - 19.3% | 10,413 | 8,916 | - 14.4% |
| Arkansas | 503 | 404 | - 19.7% | 5,098 | 3,774 | - 26.0% |
| Kentucky | 574 | 456 | - 20.6% | 4,771 | 4,160 | - 12.8% |
| Louisiana | 714 | 312 | - 56.3% | 7,707 | 4,106 | - 46.7% |
| Mississippi | 584 | 431 | - 26.2% | 5,573 | 4,723 | - 15.3% |
| Oklahoma | 267 | 116 | - 56.6% | 3,416 | 1,812 | - 47.0% |
| Tennessee | 905 | 792 | - 12.5% | 7,095 | 6,761 | - 4.7% |
| Texas | 2,204 | 1,106 | - 49.8% | 22,873 | 12,729 | - 44.3% |
| **Total** | **6,956** | **4,589** | **- 34.0%** | **66,946** | **46,981** | **- 29.8%** |

## Mobile/Manufactured Home Shipments

| | October | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Mountain** | | | | | | |
| Arizona | 510 | 487 | - 4.5% | 4,721 | 4,859 | 2.9% |
| Colorado | 130 | 94 | - 27.7% | 1,085 | 779 | - 28.2% |
| Idaho | 94 | 72 | - 23.4% | 1,082 | 768 | - 29.0% |
| Montana | 53 | 64 | 20.8% | 840 | 619 | - 26.3% |
| Nevada | 114 | 140 | 22.8% | 1,110 | 1,246 | 12.3% |
| New Mexico | 377 | 333 | - 11.7% | 3,465 | 2,851 | - 17.7% |
| Utah | 125 | 62 | - 50.4% | 795 | 595 | - 25.2% |
| Wyoming | 52 | 33 | - 36.5% | 544 | 300 | - 44.9% |
| **Total** | **1,455** | **1,285** | **- 11.7%** | **13,642** | **12,017** | **- 11.9%** |
| **Pacific** | | | | | | |
| Alaska | 7 | 0 | -100.0% | 120 | 24 | - 80.0% |
| California | 983 | 981 | - 0.2% | 8,499 | 8,873 | 4.4% |
| Hawaii | 0 | 0 | 0.0% | 1 | 1 | 0.0% |
| Oregon | 233 | 196 | - 15.9% | 2,046 | 2,019 | - 1.3% |
| Washington | 580 | 345 | - 40.5% | 4,988 | 4,026 | - 19.3% |
| **Total** | **1,803** | **1,522** | **- 15.6%** | **15,654** | **14,943** | **- 4.5%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 16 | 0 | -100.0% | 16 | 7 | - 56.3% |
| Beginning Inv. | 666 | 552 | - 17.1% | 7,461 | 7,225 | - 3.2% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **27,539** | **23,100** | **- 16.1%** | **245,623** | **211,597** | **- 13.9%** |

**Cumulative Beginning Inventory** -- Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

# Year-To-Date
# 1986 Product Mix

| | Jan-Oct Shipments | | | Jan-Oct Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 271 | 74 | 345 | * | * | * |
| Maine * | 1,696 | 156 | 1,852 | * | * | * |
| Massachusetts * | 469 | 299 | 768 | * | * | * |
| New Hampshire * | 1,043 | 407 | 1,450 | * | * | * |
| New Jersey * | 329 | 414 | 743 | * | * | * |
| New York * | 4,490 | 1,996 | 6,486 | * | * | * |
| Pennsylvania | 4,714 | 1,766 | 6,480 | 9,202 | 3,977 | 13,179 |
| Rhode Island * | 112 | 70 | 182 | * | * | * |
| Vermont * | 492 | 126 | 618 | * | * | * |
| **Total** | **13,616** | **5,308** | **18,924** | **9,202** | **3,977** | **13,179** |
| | **72.0%** | **28.0%** | **100.0%** | **69.8%** | **30.2%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 2,125 | 747 | 2,872 | * | * | * |
| Indiana | 3,904 | 1,370 | 5,274 | 17,548 | 7,202 | 24,750 |
| Michigan * | 5,305 | 2,773 | 8,078 | * | * | * |
| Ohio | 4,362 | 1,420 | 5,782 | 2,591 | 480 | 3,071 |
| Wisconsin | 1,484 | 192 | 1,676 | 2,170 | 339 | 2,509 |
| **Total** | **17,180** | **6,502** | **23,682** | **22,309** | **8,021** | **30,330** |
| | **72.5%** | **27.5%** | **100.0%** | **73.6%** | **26.4%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 576 | 113 | 689 | * | * | * |
| Kansas | 1,053 | 411 | 1,464 | 1,812 | 472 | 2,284 |
| Minnesota | 1,047 | 267 | 1,314 | 1,129 | 329 | 1,458 |
| Missouri | 3,375 | 1,015 | 4,390 | 350 | 461 | 811 |
| Nebraska | 288 | 189 | 477 | 1,207 | 728 | 1,935 |
| North Dakota * | 162 | 59 | 221 | * | * | * |
| South Dakota * | 347 | 157 | 504 | * | * | * |
| **Total** | **6,848** | **2,211** | **9,059** | **4,498** | **1,990** | **6,488** |
| | **75.6%** | **24.4%** | **100.0%** | **69.3%** | **30.7%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 1,504 | 446 | 1,950 | * | * | * |
| Florida | 7,876 | 12,823 | 20,699 | 4,914 | 10,644 | 15,558 |
| Georgia | 8,370 | 6,267 | 14,637 | 18,800 | 14,771 | 33,571 |
| Maryland * | 883 | 326 | 1,209 | * | * | * |
| North Carolina | 14,824 | 6,056 | 20,880 | 20,227 | 6,512 | 26,739 |
| South Carolina * | 7,345 | 3,858 | 11,203 | * | * | * |
| Virginia | 3,967 | 1,265 | 5,232 | 3,217 | 410 | 3,627 |
| West Virginia * | 2,201 | 748 | 2,949 | * | * | * |
| **Total** | **46,970** | **31,789** | **78,759** | **47,158** | **32,337** | **79,495** |
| | **59.6%** | **40.4%** | **100.0%** | **59.3%** | **40.7%** | **100.0%** |

## Year-To-Date
## 1986 Product Mix

| | Jan-Oct Shipments | | | Jan-Oct Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 7,039 | 1,877 | 8,916 | 13,137 | 2,745 | 15,882 |
| Arkansas | 3,018 | 756 | 3,774 | 795 | 102 | 897 |
| Kentucky * | 3,075 | 1,085 | 4,160 | * | * | * |
| Louisiana * | 3,745 | 361 | 4,106 | * | * | * |
| Mississippi | 4,000 | 723 | 4,723 | 4,875 | 245 | 5,120 |
| Oklahoma * | 1,261 | 551 | 1,812 | * | * | * |
| Tennessee | 4,910 | 1,851 | 6,761 | 8,299 | 2,999 | 11,298 |
| Texas | 8,188 | 4,541 | 12,729 | 12,169 | 6,410 | 18,579 |
| **Total** | **35,236** | **11,745** | **46,981** | **41,119** | **12,609** | **53,728** |
| | **75.0%** | **25.0%** | **100.0%** | **76.5%** | **23.5%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 2,578 | 2,281 | 4,859 | 2,123 | 1,685 | 3,808 |
| Colorado | 309 | 470 | 779 | 150 | 460 | 610 |
| Idaho | 215 | 553 | 768 | 782 | 2,062 | 2,844 |
| Montana * | 268 | 351 | 619 | * | * | * |
| Nevada * | 302 | 944 | 1,246 | * | * | * |
| New Mexico * | 1,831 | 1,020 | 2,851 | * | * | * |
| Utah * | 232 | 363 | 595 | * | * | * |
| Wyoming * | 86 | 214 | 300 | * | * | * |
| **Total** | **5,821** | **6,196** | **12,017** | **3,055** | **4,207** | **7,262** |
| | **48.4%** | **51.6%** | **100.0%** | **42.1%** | **57.9%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 2 | 22 | 24 | * | * | * |
| California | 1,588 | 7,285 | 8,873 | 1,994 | 8,385 | 10,379 |
| Hawaii * | 1 | 0 | 1 | * | * | * |
| Oregon | 289 | 1,730 | 2,019 | 418 | 3,965 | 4,383 |
| Washington | 638 | 3,388 | 4,026 | 407 | 901 | 1,308 |
| **Total** | **2,518** | **12,425** | **14,943** | **2,819** | **13,251** | **16,070** |
| | **16.9%** | **83.1%** | **100.0%** | **17.5%** | **82.5%** | **100.0%** |
| DC & U.S. Terr. | 0 | 0 | 0 | 0 | 0 | 0 |
| Sub Total U.S | 128,189 | 76,176 | 204,365 | 130,160 | 76,392 | 206,552 |
| | 62.7% | 37.3% | 100.0% | 63.0% | 37.0% | 100.0% |
| Gov't & Export | 6 | 1 | 7 | 0 | 0 | 0 |
| Beginning Inv. | 5,442 | 1,783 | 7,225 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 3,275 | 1,536 | 4,811 |
| **Total** | **133,637** | **77,960** | **211,597** | **133,435** | **77,928** | **211,363** |
| | **63.2%** | **36.8%** | **100.0%** | **63.1%** | **36.9%** | **100.0%** |

**NOTE:** FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

# Shipments of Mobile/Manufactured Homes by State
# Ranked From Highest to Lowest
## October 1986

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,534 | 11.2% | 1 | 971 | 7.1% | 2 | 1,563 | 17.6% | 1 |
| North Carolina | 2,466 | 10.9% | 2 | 1,627 | 11.9% | 1 | 839 | 9.4% | 2 |
| Georgia | 1,445 | 6.4% | 3 | 826 | 6.0% | 4 | 619 | 7.0% | 4 |
| South Carolina | 1,248 | 5.5% | 4 | 828 | 6.1% | 3 | 420 | 4.7% | 5 |
| Texas | 1,106 | 4.9% | 5 | 704 | 5.2% | 6 | 402 | 4.5% | 7 |
| Michigan | 1,079 | 4.8% | 6 | 676 | 4.9% | 7 | 403 | 4.5% | 6 |
| California | 981 | 4.4% | 7 | 148 | 1.1% | 26 | 833 | 9.4% | 3 |
| Alabama | 972 | 4.3% | 8 | 764 | 5.6% | 5 | 208 | 2.3% | 12 |
| Tennessee | 792 | 3.5% | 9 | 598 | 4.4% | 8 | 194 | 2.2% | 13 |
| New York | 785 | 3.5% | 10 | 493 | 3.6% | 10 | 292 | 3.3% | 9 |
| Pennsylvania | 744 | 3.3% | 11 | 482 | 3.5% | 11 | 262 | 2.9% | 11 |
| Ohio | 735 | 3.3% | 12 | 579 | 4.2% | 9 | 156 | 1.8% | 16 |
| Indiana | 637 | 2.8% | 13 | 453 | 3.3% | 12 | 184 | 2.1% | 14 |
| Virginia | 568 | 2.5% | 14 | 415 | 3.0% | 13 | 153 | 1.7% | 17 |
| Arizona | 487 | 2.2% | 15 | 222 | 1.6% | 21 | 265 | 3.0% | 10 |
| Kentucky | 456 | 2.0% | 16 | 334 | 2.4% | 15 | 122 | 1.4% | 19 |
| Mississippi | 431 | 1.9% | 17 | 366 | 2.7% | 14 | 65 | 0.7% | 25 |
| Missouri | 413 | 1.8% | 18 | 307 | 2.2% | 17 | 106 | 1.2% | 21 |
| Arkansas | 404 | 1.8% | 19 | 329 | 2.4% | 16 | 75 | 0.8% | 23 |
| Illinois | 374 | 1.7% | 20 | 283 | 2.1% | 18 | 91 | 1.0% | 22 |
| Washington | 345 | 1.5% | 21 | 45 | 0.3% | 35 | 300 | 3.4% | 8 |
| New Mexico | 333 | 1.5% | 22 | 201 | 1.5% | 23 | 132 | 1.5% | 18 |
| Louisiana | 312 | 1.4% | 23 | 275 | 2.0% | 19 | 37 | 0.4% | 37 |
| West Virginia | 305 | 1.4% | 24 | 237 | 1.7% | 20 | 68 | 0.8% | 24 |
| Maine | 238 | 1.1% | 25 | 202 | 1.5% | 22 | 36 | 0.4% | 38 |
| Delaware | 232 | 1.0% | 26 | 172 | 1.3% | 24 | 60 | 0.7% | 26 |
| Oregon | 196 | 0.9% | 27 | 31 | 0.2% | 40 | 165 | 1.9% | 15 |
| Wisconsin | 181 | 0.8% | 28 | 162 | 1.2% | 25 | 19 | 0.2% | 44 |
| New Hampshire | 166 | 0.7% | 29 | 109 | 0.8% | 28 | 57 | 0.6% | 29 |
| Maryland | 164 | 0.7% | 30 | 119 | 0.9% | 27 | 45 | 0.5% | 35 |
| Kansas | 153 | 0.7% | 31 | 96 | 0.7% | 29 | 57 | 0.6% | 28 |
| Nevada | 140 | 0.6% | 32 | 23 | 0.2% | 44 | 117 | 1.3% | 20 |
| Massachusetts | 121 | 0.5% | 33 | 65 | 0.5% | 32 | 56 | 0.6% | 31 |
| Oklahoma | 116 | 0.5% | 34 | 68 | 0.5% | 31 | 48 | 0.5% | 33 |
| Minnesota | 116 | 0.5% | 35 | 83 | 0.6% | 30 | 33 | 0.4% | 39 |
| New Jersey | 101 | 0.4% | 36 | 42 | 0.3% | 36 | 59 | 0.7% | 27 |
| Colorado | 94 | 0.4% | 37 | 38 | 0.3% | 37 | 56 | 0.6% | 30 |
| Vermont | 77 | 0.3% | 38 | 47 | 0.3% | 34 | 30 | 0.3% | 40 |
| Idaho | 72 | 0.3% | 39 | 23 | 0.2% | 43 | 49 | 0.6% | 32 |
| Iowa | 68 | 0.3% | 40 | 51 | 0.4% | 33 | 17 | 0.2% | 45 |
| Montana | 64 | 0.3% | 41 | 27 | 0.2% | 41 | 37 | 0.4% | 36 |
| Utah | 62 | 0.3% | 42 | 17 | 0.1% | 45 | 45 | 0.5% | 34 |
| South Dakota | 62 | 0.3% | 43 | 36 | 0.3% | 38 | 26 | 0.3% | 41 |
| Nebraska | 60 | 0.3% | 44 | 35 | 0.3% | 39 | 25 | 0.3% | 42 |
| Connecticut | 36 | 0.2% | 45 | 25 | 0.2% | 42 | 11 | 0.1% | 47 |
| Wyoming | 33 | 0.1% | 46 | 9 | 0.1% | 47 | 24 | 0.3% | 43 |
| North Dakota | 24 | 0.1% | 47 | 15 | 0.1% | 46 | 9 | 0.1% | 48 |
| Rhode Island | 20 | 0.1% | 48 | 8 | 0.1% | 48 | 12 | 0.1% | 46 |
| Hawaii | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| Alaska | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 49 |
|  | **22,548** | **99.9%** |  | **13,666** | **100.1%** |  | **8,882** | **99.8%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Oct 1986

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| North Carolina | 20,880 | 10.2% | 1 | 14,824 | 11.6% | 1 | 6,056 | 8.0% | 4 |
| Florida | 20,699 | 10.1% | 2 | 7,876 | 6.1% | 4 | 12,823 | 16.8% | 1 |
| Georgia | 14,637 | 7.2% | 3 | 8,370 | 6.5% | 2 | 6,267 | 8.2% | 3 |
| Texas | 12,729 | 6.2% | 4 | 8,188 | 6.4% | 3 | 4,541 | 6.0% | 5 |
| South Carolina | 11,203 | 5.5% | 5 | 7,345 | 5.7% | 5 | 3,858 | 5.1% | 6 |
| Alabama | 8,916 | 4.4% | 6 | 7,039 | 5.5% | 6 | 1,877 | 2.5% | 11 |
| California | 8,873 | 4.3% | 7 | 1,588 | 1.2% | 24 | 7,285 | 9.6% | 2 |
| Michigan | 8,078 | 4.0% | 8 | 5,305 | 4.1% | 7 | 2,773 | 3.6% | 8 |
| Tennessee | 6,761 | 3.3% | 9 | 4,910 | 3.8% | 8 | 1,851 | 2.4% | 12 |
| New York | 6,486 | 3.2% | 10 | 4,490 | 3.5% | 10 | 1,996 | 2.6% | 10 |
| Pennsylvania | 6,480 | 3.2% | 11 | 4,714 | 3.7% | 9 | 1,766 | 2.3% | 13 |
| Ohio | 5,782 | 2.8% | 12 | 4,362 | 3.4% | 11 | 1,420 | 1.9% | 15 |
| Indiana | 5,274 | 2.6% | 13 | 3,904 | 3.0% | 14 | 1,370 | 1.8% | 16 |
| Virginia | 5,232 | 2.6% | 14 | 3,967 | 3.1% | 13 | 1,265 | 1.7% | 17 |
| Arizona | 4,859 | 2.4% | 15 | 2,578 | 2.0% | 19 | 2,281 | 3.0% | 9 |
| Mississippi | 4,723 | 2.3% | 16 | 4,000 | 3.1% | 12 | 723 | 0.9% | 25 |
| Missouri | 4,390 | 2.1% | 17 | 3,375 | 2.6% | 16 | 1,015 | 1.3% | 20 |
| Kentucky | 4,160 | 2.0% | 18 | 3,075 | 2.4% | 17 | 1,085 | 1.4% | 18 |
| Louisiana | 4,106 | 2.0% | 19 | 3,745 | 2.9% | 15 | 361 | 0.5% | 34 |
| Washington | 4,026 | 2.0% | 20 | 638 | 0.5% | 32 | 3,388 | 4.4% | 7 |
| Arkansas | 3,774 | 1.8% | 21 | 3,018 | 2.4% | 18 | 756 | 1.0% | 22 |
| West Virginia | 2,949 | 1.4% | 22 | 2,201 | 1.7% | 20 | 748 | 1.0% | 23 |
| Illinois | 2,872 | 1.4% | 23 | 2,125 | 1.7% | 21 | 747 | 1.0% | 24 |
| New Mexico | 2,851 | 1.4% | 24 | 1,831 | 1.4% | 22 | 1,020 | 1.3% | 19 |
| Oregon | 2,019 | 1.0% | 25 | 289 | 0.2% | 40 | 1,730 | 2.3% | 14 |
| Delaware | 1,950 | 1.0% | 26 | 1,504 | 1.2% | 25 | 446 | 0.6% | 29 |
| Maine | 1,852 | 0.9% | 27 | 1,696 | 1.3% | 23 | 156 | 0.2% | 43 |
| Oklahoma | 1,812 | 0.9% | 28 | 1,261 | 1.0% | 27 | 551 | 0.7% | 27 |
| Wisconsin | 1,676 | 0.8% | 29 | 1,484 | 1.2% | 26 | 192 | 0.3% | 40 |
| Kansas | 1,464 | 0.7% | 30 | 1,053 | 0.8% | 28 | 411 | 0.5% | 31 |
| New Hampshire | 1,450 | 0.7% | 31 | 1,043 | 0.8% | 30 | 407 | 0.5% | 32 |
| Minnesota | 1,314 | 0.6% | 32 | 1,047 | 0.8% | 29 | 267 | 0.4% | 38 |
| Nevada | 1,246 | 0.6% | 33 | 302 | 0.2% | 39 | 944 | 1.2% | 21 |
| Maryland | 1,209 | 0.6% | 34 | 883 | 0.7% | 31 | 326 | 0.4% | 36 |
| Colorado | 779 | 0.4% | 35 | 309 | 0.2% | 38 | 470 | 0.6% | 28 |
| Idaho | 768 | 0.4% | 36 | 215 | 0.2% | 45 | 553 | 0.7% | 26 |
| Massachusetts | 768 | 0.4% | 37 | 469 | 0.4% | 35 | 299 | 0.4% | 37 |
| New Jersey | 743 | 0.4% | 38 | 329 | 0.3% | 37 | 414 | 0.5% | 30 |
| Iowa | 689 | 0.3% | 39 | 576 | 0.4% | 33 | 113 | 0.1% | 45 |
| Montana | 619 | 0.3% | 40 | 268 | 0.2% | 43 | 351 | 0.5% | 35 |
| Vermont | 618 | 0.3% | 41 | 492 | 0.4% | 34 | 126 | 0.2% | 44 |
| Utah | 595 | 0.3% | 42 | 232 | 0.2% | 44 | 363 | 0.5% | 33 |
| South Dakota | 504 | 0.2% | 43 | 347 | 0.3% | 36 | 157 | 0.2% | 42 |
| Nebraska | 477 | 0.2% | 44 | 288 | 0.2% | 41 | 189 | 0.2% | 41 |
| Connecticut | 345 | 0.2% | 45 | 271 | 0.2% | 42 | 74 | 0.1% | 46 |
| Wyoming | 300 | 0.1% | 46 | 86 | 0.1% | 48 | 214 | 0.3% | 39 |
| North Dakota | 221 | 0.1% | 47 | 162 | 0.1% | 46 | 59 | 0.1% | 48 |
| Rhode Island | 182 | 0.1% | 48 | 112 | 0.1% | 47 | 70 | 0.1% | 47 |
| Alaska | 24 | 0.0% | 49 | 2 | 0.0% | 49 | 22 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 1 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **204,365** | **99.9%** |  | **128,189** | **99.8%** |  | **76,176** | **99.9%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

October, 1986

NO VA MSC 220
PM
10 DEC
1986

SRI Department
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

P1

1/13/87 A6325-1

Manufacturing REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November, 1986

Manufacturers shipped 17,250 mobile/manufactured homes to retail sales locations and permanent sites during November, 1986. This was down 17.7% from the 20,956 homes shipped in November, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | | 1985 | 1986 | % Change |
| January | 18,578 | 18,863 | 1.5% | January | 18,578 | 18,863 | 1.5% |
| February | 19,655 | 18,703 | - 4.8% | Jan-Feb | 38,233 | 37,566 | - 1.7% |
| March | 23,975 | 20,473 | - 14.6% | Jan-Mar | 62,208 | 58,039 | - 6.7% |
| April | 26,196 | 22,934 | - 12.5% | Jan-Apr | 88,404 | 80,973 | - 8.4% |
| May | 27,987 | 22,454 | - 19.8% | Jan-May | 116,391 | 103,427 | - 11.1% |
| June | 25,051 | 21,441 | - 14.4% | Jan-June | 141,442 | 124,868 | - 11.7% |
| July | 24,274 | 20,318 | - 16.3% | Jan-July | 165,716 | 145,186 | - 12.4% |
| August | 27,746 | 21,633 | - 22.0% | Jan-Aug | 193,462 | 166,819 | - 13.8% |
| September | 24,533 | 21,455 | - 12.5% | Jan-Sep | 217,995 | 188,274 | - 13.6% |
| October | 27,657 | 23,089 | - 16.5% | Jan-Oct | 245,652 | 211,363 | - 14.0% |
| November | 20,927 | 17,218 | - 17.7% | Jan-Nov | 266,579 | 228,581 | - 14.3% |
| December | 16,930 | | | Jan-Dec | 283,509 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | | 1985 | 1986 | % Change |
| January | 18,397 | 18,809 | 2.2% | January | 18,397 | 18,809 | 2.2% |
| February | 19,669 | 18,623 | - 5.3% | Jan-Feb | 38,066 | 37,432 | - 1.7% |
| March | 24,065 | 20,457 | - 15.0% | Jan-Mar | 62,131 | 57,889 | - 6.8% |
| April | 26,378 | 23,063 | - 12.6% | Jan-Apr | 88,509 | 80,952 | - 8.5% |
| May | 27,883 | 22,451 | - 19.5% | Jan-May | 116,392 | 103,403 | - 11.2% |
| June | 25,288 | 21,648 | - 14.4% | Jan-June | 141,680 | 125,051 | - 11.7% |
| July | 24,135 | 20,364 | - 15.6% | Jan-July | 165,815 | 145,415 | - 12.3% |
| August | 27,629 | 21,677 | - 21.5% | Jan-Aug | 193,444 | 167,092 | - 13.6% |
| September | 24,640 | 21,405 | - 13.1% | Jan-Sep | 218,084 | 188,497 | - 13.6% |
| October | 27,539 | 23,100 | - 16.1% | Jan-Oct | 245,623 | 211,597 | - 13.9% |
| November | 20,956 | 17,250 | - 17.7% | Jan-Nov | 266,579 | 228,847 | - 14.2% |
| December | 16,910 | | | Jan-Dec | 283,489 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1985 | 1986 | | 1985 | 1986 |
| January | 5.0% | 4.4% | January | 936 | 829 |
| February | 4.7% | 4.9% | February | 922 | 909 |
| March | 3.5% | 4.5% | March | 832 | 925 |
| April | 2.5% | 3.5% | April | 650 | 796 |
| May | 2.7% | 3.6% | May | 754 | 799 |
| June | 2.1% | 2.8% | June | 517 | 592 |
| July | 2.7% | 2.7% | July | 656 | 546 |
| August | 2.8% | 2.3% | August | 773 | 502 |
| September | 2.7% | 2.6% | September | 666 | 552 |
| October | 2.8% | 2.3% | October | 784 | 541 |
| November | 3.6% | 3.0% | November | 755 | 509 |
| December | 4.6% | | December | 775 | |

## Mobile/Manufactured Home Production

| | November | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,183 | 1,150 | - 2.8% | 14,269 | 14,329 | 0.4% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,183** | **1,150** | **- 2.8%** | **14,269** | **14,329** | **0.4%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 1,831 | 2,218 | 21.1% | 25,039 | 26,968 | 7.7% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 168 | 223 | 32.7% | 3,188 | 3,294 | 3.3% |
| Wisconsin | 134 | 124 | - 7.5% | 2,605 | 2,633 | 1.1% |
| **Total** | **2,133** | **2,565** | **20.3%** | **30,832** | **32,895** | **6.7%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 261 | 154 | - 41.0% | 4,228 | 2,438 | - 42.3% |
| Minnesota | 92 | 106 | 15.2% | 2,235 | 1,564 | - 30.0% |
| Missouri | 55 | 81 | 47.3% | 1,121 | 892 | - 20.4% |
| Nebraska | 148 | 141 | - 4.7% | 2,069 | 2,076 | 0.3% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **556** | **482** | **- 13.3%** | **9,653** | **6,970** | **- 27.8%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,907 | 1,555 | - 18.5% | 19,969 | 17,113 | - 14.3% |
| Georgia | 3,659 | 2,544 | - 30.5% | 48,011 | 36,115 | - 24.8% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,763 | 2,297 | - 16.9% | 30,058 | 29,036 | - 3.4% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 327 | 304 | - 7.0% | 3,895 | 3,931 | 0.9% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **8,656** | **6,700** | **- 22.6%** | **101,933** | **86,195** | **- 15.4%** |
| **South Central** | | | | | | |
| Alabama | 1,570 | 1,463 | - 6.8% | 22,406 | 17,345 | - 22.6% |
| Arkansas | 81 | 61 | - 24.7% | 1,735 | 958 | - 44.8% |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 618 | 324 | - 47.6% | 7,383 | 5,444 | - 26.3% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,118 | 940 | - 15.9% | 12,465 | 12,238 | - 1.8% |
| Texas | 2,260 | 1,221 | - 46.0% | 31,124 | 19,800 | - 36.4% |
| **Total** | **5,857** | **4,009** | **- 31.6%** | **77,673** | **57,737** | **- 25.7%** |

## Mobile/Manufactured Home Production

| | November | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Mountain** | | | | | | |
| Arizona | 355 | 292 | - 17.7% | 4,286 | 4,100 | - 4.3% |
| Colorado | 61 | 38 | - 37.7% | 900 | 648 | - 28.0% |
| Idaho | 263 | 178 | - 32.3% | 3,965 | 3,022 | - 23.8% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **679** | **508** | **- 25.2%** | **9,151** | **7,770** | **- 15.1%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 936 | 895 | - 4.4% | 10,988 | 11,274 | 2.6% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 373 | 331 | - 11.3% | 5,470 | 4,714 | - 13.8% |
| Washington | 126 | 73 | - 42.1% | 1,406 | 1,381 | - 1.8% |
| **Total** | **1,435** | **1,299** | **- 9.5%** | **17,864** | **17,369** | **- 2.8%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 428 | 505 | 18.0% | 5,204 | 5,316 | 2.2% |
| **Total Production** | **20,927** | **17,218** | **- 17.7%** | **266,579** | **228,581** | **- 14.3%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | November | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 37 | 36 | - 2.7% | 361 | 381 | 5.5% |
| Maine | 130 | 164 | 26.2% | 1,666 | 2,016 | 21.0% |
| Massachusetts | 88 | 72 | - 18.2% | 870 | 840 | - 3.4% |
| New Hampshire | 153 | 128 | - 16.3% | 1,522 | 1,578 | 3.7% |
| New Jersey | 79 | 94 | 19.0% | 788 | 837 | 6.2% |
| New York | 543 | 516 | - 5.0% | 7,015 | 7,002 | - 0.2% |
| Pennsylvania | 490 | 563 | 14.9% | 6,141 | 7,043 | 14.7% |
| Rhode Island | 18 | 7 | - 61.1% | 173 | 189 | 9.2% |
| Vermont | 50 | 55 | 10.0% | 570 | 673 | 18.1% |
| **Total** | **1,588** | **1,635** | **3.0%** | **19,106** | **20,559** | **7.6%** |
| **East North Central** | | | | | | |
| Illinois | 219 | 253 | 15.5% | 3,052 | 3,125 | 2.4% |
| Indiana | 366 | 494 | 35.0% | 5,387 | 5,768 | 7.1% |
| Michigan | 562 | 798 | 42.0% | 7,778 | 8,876 | 14.1% |
| Ohio | 405 | 493 | 21.7% | 5,769 | 6,275 | 8.8% |
| Wisconsin | 103 | 90 | - 12.6% | 2,019 | 1,766 | - 12.5% |
| **Total** | **1,655** | **2,128** | **28.6%** | **24,005** | **25,810** | **7.5%** |
| **West North Central** | | | | | | |
| Iowa | 40 | 49 | 22.5% | 654 | 738 | 12.8% |
| Kansas | 107 | 122 | 14.0% | 1,734 | 1,586 | - 8.5% |
| Minnesota | 69 | 71 | 2.9% | 1,627 | 1,385 | - 14.9% |
| Missouri | 381 | 349 | - 8.4% | 5,068 | 4,739 | - 6.5% |
| Nebraska | 29 | 29 | 0.0% | 588 | 506 | - 13.9% |
| North Dakota | 12 | 17 | 41.7% | 435 | 238 | - 45.3% |
| South Dakota | 36 | 28 | - 22.2% | 662 | 532 | - 19.6% |
| **Total** | **674** | **665** | **- 1.3%** | **10,768** | **9,724** | **- 9.7%** |
| **South Atlantic** | | | | | | |
| Delaware | 171 | 114 | - 33.3% | 2,142 | 2,064 | - 3.6% |
| Florida | 2,718 | 1,964 | - 27.7% | 30,519 | 22,663 | - 25.7% |
| Georgia | 1,410 | 1,107 | - 21.5% | 18,695 | 15,744 | - 15.8% |
| Maryland | 114 | 115 | 0.9% | 1,046 | 1,324 | 26.6% |
| North Carolina | 2,220 | 1,858 | - 16.3% | 24,908 | 22,738 | - 8.7% |
| South Carolina | 1,074 | 933 | - 13.1% | 14,030 | 12,136 | - 13.5% |
| Virginia | 570 | 401 | - 29.6% | 6,083 | 5,633 | - 7.4% |
| West Virginia | 252 | 213 | - 15.5% | 3,048 | 3,162 | 3.7% |
| **Total** | **8,529** | **6,705** | **- 21.4%** | **100,471** | **85,464** | **- 14.9%** |
| **South Central** | | | | | | |
| Alabama | 922 | 808 | - 12.4% | 11,335 | 9,724 | - 14.2% |
| Arkansas | 380 | 292 | - 23.2% | 5,478 | 4,066 | - 25.8% |
| Kentucky | 358 | 365 | 2.0% | 5,129 | 4,525 | - 11.8% |
| Louisiana | 545 | 199 | - 63.5% | 8,252 | 4,305 | - 47.8% |
| Mississippi | 470 | 339 | - 27.9% | 6,043 | 5,062 | - 16.2% |
| Oklahoma | 193 | 96 | - 50.3% | 3,609 | 1,908 | - 47.1% |
| Tennessee | 654 | 571 | - 12.7% | 7,749 | 7,332 | - 5.4% |
| Texas | 1,701 | 835 | - 50.9% | 24,574 | 13,564 | - 44.8% |
| **Total** | **5,223** | **3,505** | **- 32.9%** | **72,169** | **50,486** | **- 30.0%** |

## Mobile/Manufactured Home Shipments

| | November | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Mountain** | | | | | | |
| Arizona | 431 | 376 | - 12.8% | 5,152 | 5,235 | 1.6% |
| Colorado | 74 | 64 | - 13.5% | 1,159 | 843 | - 27.3% |
| Idaho | 71 | 38 | - 46.5% | 1,153 | 806 | - 30.1% |
| Montana | 46 | 24 | - 47.8% | 886 | 643 | - 27.4% |
| Nevada | 91 | 129 | 41.8% | 1,201 | 1,375 | 14.5% |
| New Mexico | 327 | 233 | - 28.7% | 3,792 | 3,084 | - 18.7% |
| Utah | 73 | 39 | - 46.6% | 868 | 634 | - 27.0% |
| Wyoming | 37 | 19 | - 48.6% | 581 | 319 | - 45.1% |
| **Total** | **1,150** | **922** | **- 19.8%** | **14,792** | **12,939** | **- 12.5%** |
| **Pacific** | | | | | | |
| Alaska | 18 | 1 | - 94.4% | 138 | 25 | - 81.9% |
| California | 778 | 743 | - 4.5% | 9,277 | 9,616 | 3.7% |
| Hawaii | 0 | 0 | 0.0% | 1 | 1 | 0.0% |
| Oregon | 175 | 151 | - 13.7% | 2,221 | 2,170 | - 2.3% |
| Washington | 349 | 254 | - 27.2% | 5,337 | 4,280 | - 19.8% |
| **Total** | **1,320** | **1,149** | **- 13.0%** | **16,974** | **16,092** | **- 5.2%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 33 | 0 | -100.0% | 49 | 7 | - 85.7% |
| Beginning Inv. | 784 | 541 | - 31.0% | 8,245 | 7,766 | - 5.8% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **20,956** | **17,250** | **- 17.7%** | **266,579** | **228,847** | **- 14.2%** |

**Cumulative Beginning Inventory** — Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1986 Product Mix

| | Jan-Nov Shipments | | | Jan-Nov Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 293 | 88 | 381 | * | * | * |
| Maine * | 1,840 | 176 | 2,016 | * | * | * |
| Massachusetts * | 499 | 341 | 840 | * | * | * |
| New Hampshire * | 1,129 | 449 | 1,578 | * | * | * |
| New Jersey * | 368 | 469 | 837 | * | * | * |
| New York * | 4,835 | 2,167 | 7,002 | * | * | * |
| Pennsylvania | 5,089 | 1,954 | 7,043 | 9,936 | 4,393 | 14,329 |
| Rhode Island * | 115 | 74 | 189 | * | * | * |
| Vermont * | 535 | 138 | 673 | * | * | * |
| **Total** | **14,703** | **5,856** | **20,559** | **9,936** | **4,393** | **14,329** |
| | **71.5%** | **28.5%** | **100.0%** | **69.3%** | **30.7%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 2,298 | 827 | 3,125 | * | * | * |
| Indiana | 4,267 | 1,501 | 5,768 | 19,071 | 7,897 | 26,968 |
| Michigan * | 5,829 | 3,047 | 8,876 | * | * | * |
| Ohio | 4,738 | 1,537 | 6,275 | 2,779 | 515 | 3,294 |
| Wisconsin | 1,560 | 206 | 1,766 | 2,270 | 363 | 2,633 |
| **Total** | **18,692** | **7,118** | **25,810** | **24,120** | **8,775** | **32,895** |
| | **72.4%** | **27.6%** | **100.0%** | **73.3%** | **26.7%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 611 | 127 | 738 | * | * | * |
| Kansas | 1,131 | 455 | 1,586 | 1,933 | 505 | 2,438 |
| Minnesota | 1,097 | 288 | 1,385 | 1,206 | 358 | 1,564 |
| Missouri | 3,642 | 1,097 | 4,739 | 388 | 504 | 892 |
| Nebraska | 302 | 204 | 506 | 1,285 | 791 | 2,076 |
| North Dakota * | 168 | 70 | 238 | * | * | * |
| South Dakota * | 363 | 169 | 532 | * | * | * |
| **Total** | **7,314** | **2,410** | **9,724** | **4,812** | **2,158** | **6,970** |
| | **75.2%** | **24.8%** | **100.0%** | **69.0%** | **31.0%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 1,590 | 474 | 2,064 | * | * | * |
| Florida | 8,594 | 14,069 | 22,663 | 5,398 | 11,715 | 17,113 |
| Georgia | 8,946 | 6,798 | 15,744 | 20,193 | 15,922 | 36,115 |
| Maryland * | 950 | 374 | 1,324 | * | * | * |
| North Carolina | 16,093 | 6,645 | 22,738 | 21,851 | 7,185 | 29,036 |
| South Carolina * | 7,946 | 4,190 | 12,136 | * | * | * |
| Virginia | 4,258 | 1,375 | 5,633 | 3,475 | 456 | 3,931 |
| West Virginia * | 2,372 | 790 | 3,162 | * | * | * |
| **Total** | **50,749** | **34,715** | **85,464** | **50,917** | **35,278** | **86,195** |
| | **59.4%** | **40.6%** | **100.0%** | **59.1%** | **40.9%** | **100.0%** |

## Year-To-Date
## 1986 Product Mix

| | Jan-Nov Shipments | | | Jan-Nov Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 7,681 | 2,043 | 9,724 | 14,338 | 3,007 | 17,345 |
| Arkansas | 3,254 | 812 | 4,066 | 852 | 106 | 958 |
| Kentucky * | 3,341 | 1,184 | 4,525 | * | * | * |
| Louisiana * | 3,919 | 386 | 4,305 | * | * | * |
| Mississippi | 4,281 | 781 | 5,062 | 5,169 | 275 | 5,444 |
| Oklahoma * | 1,323 | 585 | 1,908 | * | * | * |
| Tennessee | 5,340 | 1,992 | 7,332 | 9,016 | 3,222 | 12,238 |
| Texas | 8,742 | 4,822 | 13,564 | 12,949 | 6,851 | 19,800 |
| **Total** | **37,881** | **12,605** | **50,486** | **44,168** | **13,569** | **57,737** |
| | **75.0%** | **25.0%** | **100.0%** | **76.5%** | **23.5%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 2,738 | 2,497 | 5,235 | 2,247 | 1,853 | 4,100 |
| Colorado | 339 | 504 | 843 | 154 | 494 | 648 |
| Idaho | 221 | 585 | 806 | 827 | 2,195 | 3,022 |
| Montana * | 279 | 364 | 643 | * | * | * |
| Nevada * | 335 | 1,040 | 1,375 | * | * | * |
| New Mexico * | 1,956 | 1,128 | 3,084 | * | * | * |
| Utah * | 243 | 391 | 634 | * | * | * |
| Wyoming * | 88 | 231 | 319 | * | * | * |
| **Total** | **6,199** | **6,740** | **12,939** | **3,228** | **4,542** | **7,770** |
| | **47.9%** | **52.1%** | **100.0%** | **41.5%** | **58.5%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 2 | 23 | 25 | * | * | * |
| California | 1,712 | 7,904 | 9,616 | 2,153 | 9,121 | 11,274 |
| Hawaii * | 1 | 0 | 1 | * | * | * |
| Oregon | 311 | 1,859 | 2,170 | 455 | 4,259 | 4,714 |
| Washington | 673 | 3,607 | 4,280 | 424 | 957 | 1,381 |
| **Total** | **2,699** | **13,393** | **16,092** | **3,032** | **14,337** | **17,369** |
| | **16.8%** | **83.2%** | **100.0%** | **17.5%** | **82.5%** | **100.0%** |
| DC & U.S. Terr. | 0 | 0 | 0 | 0 | 0 | 0 |
| Sub Total U.S | 138,237 | 82,837 | 221,074 | 140,213 | 83,052 | 223,265 |
| | 62.5% | 37.5% | 100.0% | 62.8% | 37.2% | 100.0% |
| Gov't & Export | 6 | 1 | 7 | 0 | 0 | 0 |
| Beginning Inv. | 5,823 | 1,943 | 7,766 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 3,652 | 1,664 | 5,316 |
| **Total** | **144,066** | **84,781** | **228,847** | **143,865** | **84,716** | **228,581** |
| | **63.0%** | **37.0%** | **100.0%** | **62.9%** | **37.1%** | **100.0%** |

**NOTE:** FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## November 1986

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 1,964 | 11.8% | 1 | 718 | 7.1% | 2 | 1,246 | 18.7% | 1 |
| North Carolina | 1,858 | 11.1% | 2 | 1,269 | 12.6% | 1 | 589 | 8.8% | 3 |
| Georgia | 1,107 | 6.6% | 3 | 576 | 5.7% | 5 | 531 | 8.0% | 4 |
| South Carolina | 933 | 5.6% | 4 | 601 | 6.0% | 4 | 332 | 5.0% | 5 |
| Texas | 835 | 5.0% | 5 | 554 | 5.5% | 6 | 281 | 4.2% | 6 |
| Alabama | 808 | 4.8% | 6 | 642 | 6.4% | 3 | 166 | 2.5% | 12 |
| Michigan | 798 | 4.8% | 7 | 524 | 5.2% | 7 | 274 | 4.1% | 7 |
| California | 743 | 4.4% | 8 | 124 | 1.2% | 24 | 619 | 9.3% | 2 |
| Tennessee | 571 | 3.4% | 9 | 430 | 4.3% | 8 | 141 | 2.1% | 13 |
| Pennsylvania | 563 | 3.4% | 10 | 375 | 3.7% | 10 | 188 | 2.8% | 10 |
| New York | 516 | 3.1% | 11 | 345 | 3.4% | 12 | 171 | 2.6% | 11 |
| Indiana | 494 | 3.0% | 12 | 363 | 3.6% | 11 | 131 | 2.0% | 14 |
| Ohio | 493 | 3.0% | 13 | 376 | 3.7% | 9 | 117 | 1.8% | 16 |
| Virginia | 401 | 2.4% | 14 | 291 | 2.9% | 13 | 110 | 1.7% | 17 |
| Arizona | 376 | 2.3% | 15 | 160 | 1.6% | 21 | 216 | 3.2% | 9 |
| Kentucky | 365 | 2.2% | 16 | 266 | 2.6% | 16 | 99 | 1.5% | 19 |
| Missouri | 349 | 2.1% | 17 | 267 | 2.7% | 15 | 82 | 1.2% | 21 |
| Mississippi | 339 | 2.0% | 18 | 281 | 2.8% | 14 | 58 | 0.9% | 23 |
| Arkansas | 292 | 1.7% | 19 | 236 | 2.3% | 17 | 56 | 0.8% | 24 |
| Washington | 254 | 1.5% | 20 | 35 | 0.3% | 34 | 219 | 3.3% | 8 |
| Illinois | 253 | 1.5% | 21 | 173 | 1.7% | 19 | 80 | 1.2% | 22 |
| New Mexico | 233 | 1.4% | 22 | 125 | 1.2% | 23 | 108 | 1.6% | 18 |
| West Virginia | 213 | 1.3% | 23 | 171 | 1.7% | 20 | 42 | 0.6% | 30 |
| Louisiana | 199 | 1.2% | 24 | 174 | 1.7% | 18 | 25 | 0.4% | 36 |
| Maine | 164 | 1.0% | 25 | 144 | 1.4% | 22 | 20 | 0.3% | 38 |
| Oregon | 151 | 0.9% | 26 | 22 | 0.2% | 39 | 129 | 1.9% | 15 |
| Nevada | 129 | 0.8% | 27 | 33 | 0.3% | 36 | 96 | 1.4% | 20 |
| New Hampshire | 128 | 0.8% | 28 | 86 | 0.9% | 25 | 42 | 0.6% | 29 |
| Kansas | 122 | 0.7% | 29 | 78 | 0.8% | 27 | 44 | 0.7% | 27 |
| Maryland | 115 | 0.7% | 30 | 67 | 0.7% | 29 | 48 | 0.7% | 26 |
| Delaware | 114 | 0.7% | 31 | 86 | 0.9% | 26 | 28 | 0.4% | 35 |
| Oklahoma | 96 | 0.6% | 32 | 62 | 0.6% | 30 | 34 | 0.5% | 32 |
| New Jersey | 94 | 0.6% | 33 | 39 | 0.4% | 33 | 55 | 0.8% | 25 |
| Wisconsin | 90 | 0.5% | 34 | 76 | 0.8% | 28 | 14 | 0.2% | 43 |
| Massachusetts | 72 | 0.4% | 35 | 30 | 0.3% | 38 | 42 | 0.6% | 28 |
| Minnesota | 71 | 0.4% | 36 | 50 | 0.5% | 31 | 21 | 0.3% | 37 |
| Colorado | 64 | 0.4% | 37 | 30 | 0.3% | 37 | 34 | 0.5% | 31 |
| Vermont | 55 | 0.3% | 38 | 43 | 0.4% | 32 | 12 | 0.2% | 45 |
| Iowa | 49 | 0.3% | 39 | 35 | 0.3% | 35 | 14 | 0.2% | 41 |
| Utah | 39 | 0.2% | 40 | 11 | 0.1% | 43 | 28 | 0.4% | 34 |
| Idaho | 38 | 0.2% | 41 | 6 | 0.1% | 45 | 32 | 0.5% | 33 |
| Connecticut | 36 | 0.2% | 42 | 22 | 0.2% | 40 | 14 | 0.2% | 42 |
| Nebraska | 29 | 0.2% | 43 | 14 | 0.1% | 42 | 15 | 0.2% | 40 |
| South Dakota | 28 | 0.2% | 44 | 16 | 0.2% | 41 | 12 | 0.2% | 46 |
| Montana | 24 | 0.1% | 45 | 11 | 0.1% | 44 | 13 | 0.2% | 44 |
| Wyoming | 19 | 0.1% | 46 | 2 | 0.0% | 48 | 17 | 0.3% | 39 |
| North Dakota | 17 | 0.1% | 47 | 6 | 0.1% | 46 | 11 | 0.2% | 47 |
| Rhode Island | 7 | 0.0% | 48 | 3 | 0.0% | 47 | 4 | 0.1% | 48 |
| Alaska | 1 | 0.0% | 49 | 0 | 0.0% | 50 | 1 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| | **16,709** | **100.0%** | | **10,048** | **99.6%** | | **6,661** | **99.9%** | |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Nov 1986

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| North Carolina | 22,738 | 10.3% | 1 | 16,093 | 11.6% | 1 | 6,645 | 8.0% | 4 |
| Florida | 22,663 | 10.3% | 2 | 8,594 | 6.2% | 4 | 14,069 | 17.0% | 1 |
| Georgia | 15,744 | 7.1% | 3 | 8,946 | 6.5% | 2 | 6,798 | 8.2% | 3 |
| Texas | 13,564 | 6.1% | 4 | 8,742 | 6.3% | 3 | 4,822 | 5.8% | 5 |
| South Carolina | 12,136 | 5.5% | 5 | 7,946 | 5.7% | 5 | 4,190 | 5.1% | 6 |
| Alabama | 9,724 | 4.4% | 6 | 7,681 | 5.6% | 6 | 2,043 | 2.5% | 11 |
| California | 9,616 | 4.3% | 7 | 1,712 | 1.2% | 24 | 7,904 | 9.5% | 2 |
| Michigan | 8,876 | 4.0% | 8 | 5,829 | 4.2% | 7 | 3,047 | 3.7% | 8 |
| Tennessee | 7,332 | 3.3% | 9 | 5,340 | 3.9% | 8 | 1,992 | 2.4% | 12 |
| Pennsylvania | 7,043 | 3.2% | 10 | 5,089 | 3.7% | 9 | 1,954 | 2.4% | 13 |
| New York | 7,002 | 3.2% | 11 | 4,835 | 3.5% | 10 | 2,167 | 2.6% | 10 |
| Ohio | 6,275 | 2.8% | 12 | 4,738 | 3.4% | 11 | 1,537 | 1.9% | 15 |
| Indiana | 5,768 | 2.6% | 13 | 4,267 | 3.1% | 13 | 1,501 | 1.8% | 16 |
| Virginia | 5,633 | 2.5% | 14 | 4,258 | 3.1% | 14 | 1,375 | 1.7% | 17 |
| Arizona | 5,235 | 2.4% | 15 | 2,738 | 2.0% | 19 | 2,497 | 3.0% | 9 |
| Mississippi | 5,062 | 2.3% | 16 | 4,281 | 3.1% | 12 | 781 | 0.9% | 25 |
| Missouri | 4,739 | 2.1% | 17 | 3,642 | 2.6% | 16 | 1,097 | 1.3% | 20 |
| Kentucky | 4,525 | 2.0% | 18 | 3,341 | 2.4% | 17 | 1,184 | 1.4% | 18 |
| Louisiana | 4,305 | 1.9% | 19 | 3,919 | 2.8% | 15 | 386 | 0.5% | 34 |
| Washington | 4,280 | 1.9% | 20 | 673 | 0.5% | 32 | 3,607 | 4.4% | 7 |
| Arkansas | 4,066 | 1.8% | 21 | 3,254 | 2.4% | 18 | 812 | 1.0% | 23 |
| West Virginia | 3,162 | 1.4% | 22 | 2,372 | 1.7% | 20 | 790 | 1.0% | 24 |
| Illinois | 3,125 | 1.4% | 23 | 2,298 | 1.7% | 21 | 827 | 1.0% | 22 |
| New Mexico | 3,084 | 1.4% | 24 | 1,956 | 1.4% | 22 | 1,128 | 1.4% | 19 |
| Oregon | 2,170 | 1.0% | 25 | 311 | 0.2% | 40 | 1,859 | 2.2% | 14 |
| Delaware | 2,064 | 0.9% | 26 | 1,590 | 1.2% | 25 | 474 | 0.6% | 29 |
| Maine | 2,016 | 0.9% | 27 | 1,840 | 1.3% | 23 | 176 | 0.2% | 42 |
| Oklahoma | 1,908 | 0.9% | 28 | 1,323 | 1.0% | 27 | 585 | 0.7% | 26 |
| Wisconsin | 1,766 | 0.8% | 29 | 1,560 | 1.1% | 26 | 206 | 0.2% | 40 |
| Kansas | 1,586 | 0.7% | 30 | 1,131 | 0.8% | 28 | 455 | 0.5% | 31 |
| New Hampshire | 1,578 | 0.7% | 31 | 1,129 | 0.8% | 29 | 449 | 0.5% | 32 |
| Minnesota | 1,385 | 0.6% | 32 | 1,097 | 0.8% | 30 | 288 | 0.3% | 38 |
| Nevada | 1,375 | 0.6% | 33 | 335 | 0.2% | 39 | 1,040 | 1.3% | 21 |
| Maryland | 1,324 | 0.6% | 34 | 950 | 0.7% | 31 | 374 | 0.5% | 35 |
| Colorado | 843 | 0.4% | 35 | 339 | 0.2% | 38 | 504 | 0.6% | 28 |
| Massachusetts | 840 | 0.4% | 36 | 499 | 0.4% | 35 | 341 | 0.4% | 37 |
| New Jersey | 837 | 0.4% | 37 | 368 | 0.3% | 36 | 469 | 0.6% | 30 |
| Idaho | 806 | 0.4% | 38 | 221 | 0.2% | 45 | 585 | 0.7% | 27 |
| Iowa | 738 | 0.3% | 39 | 611 | 0.4% | 33 | 127 | 0.2% | 45 |
| Vermont | 673 | 0.3% | 40 | 535 | 0.4% | 34 | 138 | 0.2% | 44 |
| Montana | 643 | 0.3% | 41 | 279 | 0.2% | 43 | 364 | 0.4% | 36 |
| Utah | 634 | 0.3% | 42 | 243 | 0.2% | 44 | 391 | 0.5% | 33 |
| South Dakota | 532 | 0.2% | 43 | 363 | 0.3% | 37 | 169 | 0.2% | 43 |
| Nebraska | 506 | 0.2% | 44 | 302 | 0.2% | 41 | 204 | 0.2% | 41 |
| Connecticut | 381 | 0.2% | 45 | 293 | 0.2% | 42 | 88 | 0.1% | 46 |
| Wyoming | 319 | 0.1% | 46 | 88 | 0.1% | 48 | 231 | 0.3% | 39 |
| North Dakota | 238 | 0.1% | 47 | 168 | 0.1% | 46 | 70 | 0.1% | 48 |
| Rhode Island | 189 | 0.1% | 48 | 115 | 0.1% | 47 | 74 | 0.1% | 47 |
| Alaska | 25 | 0.0% | 49 | 2 | 0.0% | 49 | 23 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 1 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **221,074** | **99.6%** |  | **138,237** | **100.0%** |  | **82,837** | **100.1%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

November, 1986

SRI Department P1
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

2/20/87 A6325-1

Manufacturing REPORT

mhi

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1986

Manufacturers shipped 15,813 mobile/manufactured homes to retail sales locations and permanent sites during December, 1986. This was down 6.5% from the 16,910 homes shipped in December, 1985.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

### Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | | 1985 | 1986 | % Change |
| January | 18,578 | 18,863 | 1.5% | January | 18,578 | 18,863 | 1.5% |
| February | 19,655 | 18,703 | - 4.8% | Jan-Feb | 38,233 | 37,566 | - 1.7% |
| March | 23,975 | 20,473 | - 14.6% | Jan-Mar | 62,208 | 58,039 | - 6.7% |
| April | 26,196 | 22,934 | - 12.5% | Jan-Apr | 88,404 | 80,973 | - 8.4% |
| May | 27,987 | 22,454 | - 19.8% | Jan-May | 116,391 | 103,427 | - 11.1% |
| June | 25,051 | 21,441 | - 14.4% | Jan-June | 141,442 | 124,868 | - 11.7% |
| July | 24,274 | 20,318 | - 16.3% | Jan-July | 165,716 | 145,186 | - 12.4% |
| August | 27,746 | 21,633 | - 22.0% | Jan-Aug | 193,462 | 166,819 | - 13.8% |
| September | 24,533 | 21,455 | - 12.5% | Jan-Sep | 217,995 | 188,274 | - 13.6% |
| October | 27,657 | 23,089 | - 16.5% | Jan-Oct | 245,652 | 211,363 | - 14.0% |
| November | 20,927 | 17,218 | - 17.7% | Jan-Nov | 266,579 | 228,581 | - 14.3% |
| December | 16,930 | 15,767 | - 6.9% | Jan-Dec | 283,509 | 244,348 | - 13.8% |

### Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | | 1985 | 1986 | % Change |
| January | 18,397 | 18,809 | 2.2% | January | 18,397 | 18,809 | 2.2% |
| February | 19,669 | 18,623 | - 5.3% | Jan-Feb | 38,066 | 37,432 | - 1.7% |
| March | 24,065 | 20,457 | - 15.0% | Jan-Mar | 62,131 | 57,889 | - 6.8% |
| April | 26,378 | 23,063 | - 12.6% | Jan-Apr | 88,509 | 80,952 | - 8.5% |
| May | 27,883 | 22,451 | - 19.5% | Jan-May | 116,392 | 103,403 | - 11.2% |
| June | 25,288 | 21,648 | - 14.4% | Jan-June | 141,680 | 125,051 | - 11.7% |
| July | 24,135 | 20,364 | - 15.6% | Jan-July | 165,815 | 145,415 | - 12.3% |
| August | 27,629 | 21,677 | - 21.5% | Jan-Aug | 193,444 | 167,092 | - 13.6% |
| September | 24,640 | 21,405 | - 13.1% | Jan-Sep | 218,084 | 188,497 | - 13.6% |
| October | 27,539 | 23,100 | - 16.1% | Jan-Oct | 245,623 | 211,597 | - 13.9% |
| November | 20,956 | 17,250 | - 17.7% | Jan-Nov | 266,579 | 228,847 | - 14.2% |
| December | 16,910 | 15,813 | - 6.5% | Jan-Dec | 283,489 | 244,660 | - 13.7% |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

### Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1985 | 1986 | | 1985 | 1986 |
| January | 5.0% | 4.4% | January | 936 | 829 |
| February | 4.7% | 4.9% | February | 922 | 909 |
| March | 3.5% | 4.5% | March | 832 | 925 |
| April | 2.5% | 3.5% | April | 650 | 796 |
| May | 2.7% | 3.6% | May | 754 | 799 |
| June | 2.1% | 2.8% | June | 517 | 592 |
| July | 2.7% | 2.7% | July | 656 | 546 |
| August | 2.8% | 2.3% | August | 773 | 502 |
| September | 2.7% | 2.6% | September | 666 | 552 |
| October | 2.8% | 2.3% | October | 784 | 541 |
| November | 3.6% | 3.0% | November | 755 | 509 |
| December | 4.6% | 2.9% | December | 775 | 463 |

## Mobile/Manufactured Home Production

| | December | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 690 | 782 | 13.3% | 14,959 | 15,111 | 1.0% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **690** | **782** | **13.3%** | **14,959** | **15,111** | **1.0%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 1,376 | 1,680 | 22.1% | 26,415 | 28,648 | 8.5% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 136 | 119 | - 12.5% | 3,324 | 3,413 | 2.7% |
| Wisconsin | 96 | 128 | 33.3% | 2,701 | 2,761 | 2.2% |
| **Total** | **1,608** | **1,927** | **19.8%** | **32,440** | **34,822** | **7.3%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 125 | 109 | - 12.8% | 4,353 | 2,547 | - 41.5% |
| Minnesota | 71 | 67 | - 5.6% | 2,306 | 1,631 | - 29.3% |
| Missouri | 56 | 76 | 35.7% | 1,177 | 968 | - 17.8% |
| Nebraska | 107 | 149 | 39.3% | 2,176 | 2,225 | 2.3% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **359** | **401** | **11.7%** | **10,012** | **7,371** | **- 26.4%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,799 | 1,704 | - 5.3% | 21,768 | 18,817 | - 13.6% |
| Georgia | 3,285 | 2,497 | - 24.0% | 51,296 | 38,612 | - 24.7% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,231 | 1,906 | - 14.6% | 32,289 | 30,942 | - 4.2% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 303 | 309 | 2.0% | 4,198 | 4,240 | 1.0% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,618** | **6,416** | **- 15.8%** | **109,551** | **92,611** | **- 15.5%** |
| **South Central** | | | | | | |
| Alabama | 1,159 | 1,310 | 13.0% | 23,565 | 18,655 | - 20.8% |
| Arkansas | 73 | 34 | - 53.4% | 1,808 | 992 | - 45.1% |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 470 | 309 | - 34.3% | 7,853 | 5,753 | - 26.7% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 870 | 937 | 7.7% | 13,335 | 13,175 | - 1.2% |
| Texas | 1,757 | 1,081 | - 38.5% | 32,881 | 20,881 | - 36.5% |
| **Total** | **4,491** | **3,671** | **- 18.3%** | **82,164** | **61,408** | **- 25.3%** |

## Mobile/Manufactured Home Production

| | December 1985 | December 1986 | % Change | Year-To-Date 1985 | Year-To-Date 1986 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 320 | 354 | 10.6% | 4,606 | 4,454 | - 3.3% |
| Colorado | 50 | 39 | - 22.0% | 950 | 687 | - 27.7% |
| Idaho | 182 | 184 | 1.1% | 4,147 | 3,206 | - 22.7% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **552** | **577** | **4.5%** | **9,703** | **8,347** | **- 14.0%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 872 | 1,119 | 28.3% | 11,860 | 12,393 | 4.5% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 300 | 290 | - 3.3% | 5,770 | 5,004 | - 13.3% |
| Washington | 102 | 101 | - 1.0% | 1,508 | 1,482 | - 1.7% |
| **Total** | **1,274** | **1,510** | **18.5%** | **19,138** | **18,879** | **- 1.4%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 338 | 483 | 42.9% | 5,542 | 5,799 | 4.6% |
| **Total Production** | **16,930** | **15,767** | **- 6.9%** | **283,509** | **244,348** | **- 13.8%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | December | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 29 | 23 | - 20.7% | 390 | 404 | 3.6% |
| Maine | 84 | 119 | 41.7% | 1,750 | 2,135 | 22.0% |
| Massachusetts | 59 | 33 | - 44.1% | 929 | 873 | - 6.0% |
| New Hampshire | 100 | 90 | - 10.0% | 1,622 | 1,668 | 2.8% |
| New Jersey | 46 | 83 | 80.4% | 834 | 920 | 10.3% |
| New York | 290 | 372 | 28.3% | 7,305 | 7,374 | 0.9% |
| Pennsylvania | 326 | 380 | 16.6% | 6,467 | 7,423 | 14.8% |
| Rhode Island | 9 | 7 | - 22.2% | 182 | 196 | 7.7% |
| Vermont | 28 | 43 | 53.6% | 598 | 716 | 19.7% |
| **Total** | **971** | **1,150** | **18.4%** | **20,077** | **21,709** | **8.1%** |
| **East North Central** | | | | | | |
| Illinois | 148 | 230 | 55.4% | 3,200 | 3,355 | 4.8% |
| Indiana | 254 | 333 | 31.1% | 5,641 | 6,101 | 8.2% |
| Michigan | 412 | 585 | 42.0% | 8,190 | 9,461 | 15.5% |
| Ohio | 323 | 329 | 1.9% | 6,092 | 6,604 | 8.4% |
| Wisconsin | 86 | 73 | - 15.1% | 2,105 | 1,839 | - 12.6% |
| **Total** | **1,223** | **1,550** | **26.7%** | **25,228** | **27,360** | **8.5%** |
| **West North Central** | | | | | | |
| Iowa | 14 | 37 | 164.3% | 668 | 775 | 16.0% |
| Kansas | 70 | 102 | 45.7% | 1,804 | 1,688 | - 6.4% |
| Minnesota | 44 | 54 | 22.7% | 1,671 | 1,439 | - 13.9% |
| Missouri | 250 | 329 | 31.6% | 5,318 | 5,068 | - 4.7% |
| Nebraska | 23 | 36 | 56.5% | 611 | 542 | - 11.3% |
| North Dakota | 7 | 10 | 42.9% | 442 | 248 | - 43.9% |
| South Dakota | 24 | 26 | 8.3% | 686 | 558 | - 18.7% |
| **Total** | **432** | **594** | **37.5%** | **11,200** | **10,318** | **- 7.9%** |
| **South Atlantic** | | | | | | |
| Delaware | 155 | 148 | - 4.5% | 2,297 | 2,212 | - 3.7% |
| Florida | 2,571 | 2,214 | - 13.9% | 33,090 | 24,877 | - 24.8% |
| Georgia | 1,161 | 1,030 | - 11.3% | 19,856 | 16,774 | - 15.5% |
| Maryland | 91 | 106 | 16.5% | 1,137 | 1,430 | 25.8% |
| North Carolina | 1,816 | 1,494 | - 17.7% | 26,724 | 24,232 | - 9.3% |
| South Carolina | 822 | 930 | 13.1% | 14,852 | 13,066 | - 12.0% |
| Virginia | 431 | 389 | - 9.7% | 6,514 | 6,022 | - 7.6% |
| West Virginia | 227 | 190 | - 16.3% | 3,275 | 3,352 | 2.4% |
| **Total** | **7,274** | **6,501** | **- 10.6%** | **107,745** | **91,965** | **- 14.6%** |
| **South Central** | | | | | | |
| Alabama | 714 | 784 | 9.8% | 12,049 | 10,508 | - 12.8% |
| Arkansas | 281 | 328 | 16.7% | 5,759 | 4,394 | - 23.7% |
| Kentucky | 291 | 319 | 9.6% | 5,420 | 4,844 | - 10.6% |
| Louisiana | 480 | 143 | - 70.2% | 8,732 | 4,448 | - 49.1% |
| Mississippi | 379 | 282 | - 25.6% | 6,422 | 5,344 | - 16.8% |
| Oklahoma | 164 | 68 | - 58.5% | 3,773 | 1,976 | - 47.6% |
| Tennessee | 598 | 526 | - 12.0% | 8,347 | 7,858 | - 5.9% |
| Texas | 1,226 | 745 | - 39.2% | 25,800 | 14,309 | - 44.5% |
| **Total** | **4,133** | **3,195** | **- 22.7%** | **76,302** | **53,681** | **- 29.6%** |

## Mobile/Manufactured Home Shipments

| | December | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1985 | 1986 | % Change | 1985 | 1986 | % Change |
| **Mountain** | | | | | | |
| Arizona | 413 | 493 | 19.4% | 5,565 | 5,728 | 2.9% |
| Colorado | 51 | 56 | 9.8% | 1,210 | 899 | - 25.7% |
| Idaho | 47 | 32 | - 31.9% | 1,200 | 838 | - 30.2% |
| Montana | 37 | 24 | - 35.1% | 923 | 667 | - 27.7% |
| Nevada | 70 | 138 | 97.1% | 1,271 | 1,513 | 19.0% |
| New Mexico | 241 | 215 | - 10.8% | 4,033 | 3,299 | - 18.2% |
| Utah | 52 | 49 | - 5.8% | 920 | 683 | - 25.8% |
| Wyoming | 14 | 6 | - 57.1% | 595 | 325 | - 45.4% |
| **Total** | **925** | **1,013** | **9.5%** | **15,717** | **13,952** | **- 11.2%** |
| **Pacific** | | | | | | |
| Alaska | 2 | 0 | -100.0% | 140 | 25 | - 82.1% |
| California | 761 | 904 | 18.8% | 10,038 | 10,520 | 4.8% |
| Hawaii | 0 | 0 | 0.0% | 1 | 1 | 0.0% |
| Oregon | 149 | 127 | - 14.8% | 2,370 | 2,297 | - 3.1% |
| Washington | 260 | 270 | 3.8% | 5,597 | 4,550 | - 18.7% |
| **Total** | **1,172** | **1,301** | **11.0%** | **18,146** | **17,393** | **- 4.1%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 25 | 0 | -100.0% | 74 | 7 | - 90.5% |
| Beginning Inv. | 755 | 509 | - 32.6% | 9,000 | 8,275 | - 8.1% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **16,910** | **15,813** | **- 6.5%** | **283,489** | **244,660** | **- 13.7%** |

**Cumulative Beginning Inventory** -- Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1986 Product Mix

| | Jan-Dec Shipments | | | Jan-Dec Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 311 | 93 | 404 | * | * | * |
| Maine * | 1,944 | 191 | 2,135 | * | * | * |
| Massachusetts * | 512 | 361 | 873 | * | * | * |
| New Hampshire * | 1,190 | 478 | 1,668 | * | * | * |
| New Jersey * | 403 | 517 | 920 | * | * | * |
| New York * | 5,079 | 2,295 | 7,374 | * | * | * |
| Pennsylvania | 5,332 | 2,091 | 7,423 | 10,410 | 4,701 | 15,111 |
| Rhode Island * | 120 | 76 | 196 | * | * | * |
| Vermont * | 568 | 148 | 716 | * | * | * |
| **Total** | **15,459** | **6,250** | **21,709** | **10,410** | **4,701** | **15,111** |
| | **71.2%** | **28.8%** | **100.0%** | **68.9%** | **31.1%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 2,456 | 899 | 3,355 | * | * | * |
| Indiana | 4,486 | 1,615 | 6,101 | 20,194 | 8,454 | 28,648 |
| Michigan * | 6,206 | 3,255 | 9,461 | * | * | * |
| Ohio | 4,975 | 1,629 | 6,604 | 2,873 | 540 | 3,413 |
| Wisconsin | 1,621 | 218 | 1,839 | 2,378 | 383 | 2,761 |
| **Total** | **19,744** | **7,616** | **27,360** | **25,445** | **9,377** | **34,822** |
| | **72.2%** | **27.8%** | **100.0%** | **73.1%** | **26.9%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 647 | 128 | 775 | * | * | * |
| Kansas | 1,198 | 490 | 1,688 | 2,009 | 538 | 2,547 |
| Minnesota | 1,141 | 298 | 1,439 | 1,259 | 372 | 1,631 |
| Missouri | 3,900 | 1,168 | 5,068 | 423 | 545 | 968 |
| Nebraska | 321 | 221 | 542 | 1,378 | 847 | 2,225 |
| North Dakota * | 174 | 74 | 248 | * | * | * |
| South Dakota * | 377 | 181 | 558 | * | * | * |
| **Total** | **7,758** | **2,560** | **10,318** | **5,069** | **2,302** | **7,371** |
| | **75.2%** | **24.8%** | **100.0%** | **68.8%** | **31.2%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 1,684 | 528 | 2,212 | * | * | * |
| Florida | 9,484 | 15,393 | 24,877 | 5,974 | 12,843 | 18,817 |
| Georgia | 9,520 | 7,254 | 16,774 | 21,669 | 16,943 | 38,612 |
| Maryland * | 1,023 | 407 | 1,430 | * | * | * |
| North Carolina | 17,093 | 7,139 | 24,232 | 23,174 | 7,768 | 30,942 |
| South Carolina * | 8,567 | 4,499 | 13,066 | * | * | * |
| Virginia | 4,543 | 1,479 | 6,022 | 3,742 | 498 | 4,240 |
| West Virginia * | 2,520 | 832 | 3,352 | * | * | * |
| **Total** | **54,434** | **37,531** | **91,965** | **54,559** | **38,052** | **92,611** |
| | **59.2%** | **40.8%** | **100.0%** | **58.9%** | **41.1%** | **100.0%** |

## Year-To-Date
## 1986 Product Mix

| | Jan-Dec Shipments | | | Jan-Dec Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 8,330 | 2,178 | 10,508 | 15,408 | 3,247 | 18,655 |
| Arkansas | 3,509 | 885 | 4,394 | 882 | 110 | 992 |
| Kentucky * | 3,594 | 1,250 | 4,844 | * | * | * |
| Louisiana * | 4,038 | 410 | 4,448 | * | * | * |
| Mississippi | 4,519 | 825 | 5,344 | 5,453 | 300 | 5,753 |
| Oklahoma * | 1,359 | 617 | 1,976 | * | * | * |
| Tennessee | 5,741 | 2,117 | 7,858 | 9,763 | 3,412 | 13,175 |
| Texas | 9,194 | 5,115 | 14,309 | 13,603 | 7,278 | 20,881 |
| **Total** | **40,284**<br>**75.0%** | **13,397**<br>**25.0%** | **53,681**<br>**100.0%** | **46,953**<br>**76.5%** | **14,455**<br>**23.5%** | **61,408**<br>**100.0%** |
| **Mountain** | | | | | | |
| Arizona | 2,946 | 2,782 | 5,728 | 2,415 | 2,039 | 4,454 |
| Colorado | 369 | 530 | 899 | 176 | 511 | 687 |
| Idaho | 231 | 607 | 838 | 872 | 2,334 | 3,206 |
| Montana * | 291 | 376 | 667 | * | * | * |
| Nevada * | 361 | 1,152 | 1,513 | * | * | * |
| New Mexico * | 2,091 | 1,208 | 3,299 | * | * | * |
| Utah * | 253 | 430 | 683 | * | * | * |
| Wyoming * | 88 | 237 | 325 | * | * | * |
| **Total** | **6,630**<br>**47.5%** | **7,322**<br>**52.5%** | **13,952**<br>**100.0%** | **3,463**<br>**41.5%** | **4,884**<br>**58.5%** | **8,347**<br>**100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 2 | 23 | 25 | * | * | * |
| California | 1,864 | 8,656 | 10,520 | 2,350 | 10,043 | 12,393 |
| Hawaii * | 1 | 0 | 1 | * | * | * |
| Oregon | 323 | 1,974 | 2,297 | 482 | 4,522 | 5,004 |
| Washington | 713 | 3,837 | 4,550 | 447 | 1,035 | 1,482 |
| **Total** | **2,903**<br>**16.7%** | **14,490**<br>**83.3%** | **17,393**<br>**100.0%** | **3,279**<br>**17.4%** | **15,600**<br>**82.6%** | **18,879**<br>**100.0%** |
| DC & U.S. Terr. | 0 | 0 | 0 | 0 | 0 | 0 |
| Sub Total U.S | 147,212<br>62.3% | 89,166<br>37.7% | 236,378<br>100.0% | 149,178<br>62.5% | 89,371<br>37.5% | 238,549<br>100.0% |
| Gov't & Export | 6 | 1 | 7 | 0 | 0 | 0 |
| Beginning Inv. | 6,205 | 2,070 | 8,275 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 4,005 | 1,794 | 5,799 |
| **Total** | **153,423**<br>**62.7%** | **91,237**<br>**37.3%** | **244,660**<br>**100.0%** | **153,183**<br>**62.7%** | **91,165**<br>**37.3%** | **244,348**<br>**100.0%** |

**NOTE:** FINAL 1985 PRODUCT MIX FOR U.S. WAS 33% AND 67% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## December 1986

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,214 | 14.5% | 1 | 890 | 9.9% | 2 | 1,324 | 20.9% | 1 |
| North Carolina | 1,494 | 9.8% | 2 | 1,000 | 11.1% | 1 | 494 | 7.8% | 3 |
| Georgia | 1,030 | 6.7% | 3 | 574 | 6.4% | 5 | 456 | 7.2% | 4 |
| South Carolina | 930 | 6.1% | 4 | 621 | 6.9% | 4 | 309 | 4.9% | 5 |
| California | 904 | 5.9% | 5 | 152 | 1.7% | 20 | 752 | 11.9% | 2 |
| Alabama | 784 | 5.1% | 6 | 649 | 7.2% | 3 | 135 | 2.1% | 11 |
| Texas | 745 | 4.9% | 7 | 452 | 5.0% | 6 | 293 | 4.6% | 6 |
| Michigan | 585 | 3.8% | 8 | 377 | 4.2% | 8 | 208 | 3.3% | 9 |
| Tennessee | 526 | 3.4% | 9 | 401 | 4.5% | 7 | 125 | 2.0% | 13 |
| Arizona | 493 | 3.2% | 10 | 208 | 2.3% | 18 | 285 | 4.5% | 7 |
| Virginia | 389 | 2.5% | 11 | 285 | 3.2% | 9 | 104 | 1.6% | 17 |
| Pennsylvania | 380 | 2.5% | 12 | 243 | 2.7% | 14 | 137 | 2.2% | 10 |
| New York | 372 | 2.4% | 13 | 244 | 2.7% | 13 | 128 | 2.0% | 12 |
| Indiana | 333 | 2.2% | 14 | 219 | 2.4% | 17 | 114 | 1.8% | 15 |
| Missouri | 329 | 2.1% | 15 | 258 | 2.9% | 10 | 71 | 1.1% | 22 |
| Ohio | 329 | 2.1% | 16 | 237 | 2.6% | 16 | 92 | 1.5% | 18 |
| Arkansas | 328 | 2.1% | 17 | 255 | 2.8% | 11 | 73 | 1.2% | 20 |
| Kentucky | 319 | 2.1% | 18 | 253 | 2.8% | 12 | 66 | 1.0% | 23 |
| Mississippi | 282 | 1.8% | 19 | 238 | 2.7% | 15 | 44 | 0.7% | 26 |
| Washington | 270 | 1.8% | 20 | 40 | 0.4% | 31 | 230 | 3.6% | 8 |
| Illinois | 230 | 1.5% | 21 | 158 | 1.8% | 19 | 72 | 1.1% | 21 |
| New Mexico | 215 | 1.4% | 22 | 135 | 1.5% | 22 | 80 | 1.3% | 19 |
| West Virginia | 190 | 1.2% | 23 | 148 | 1.6% | 21 | 42 | 0.7% | 27 |
| Delaware | 148 | 1.0% | 24 | 94 | 1.0% | 25 | 54 | 0.9% | 24 |
| Louisiana | 143 | 0.9% | 25 | 119 | 1.3% | 23 | 24 | 0.4% | 34 |
| Nevada | 138 | 0.9% | 26 | 26 | 0.3% | 37 | 112 | 1.8% | 16 |
| Oregon | 127 | 0.8% | 27 | 12 | 0.1% | 42 | 115 | 1.8% | 14 |
| Maine | 119 | 0.8% | 28 | 104 | 1.2% | 24 | 15 | 0.2% | 38 |
| Maryland | 106 | 0.7% | 29 | 73 | 0.8% | 26 | 33 | 0.5% | 30 |
| Kansas | 102 | 0.7% | 30 | 67 | 0.7% | 27 | 35 | 0.6% | 29 |
| New Hampshire | 90 | 0.6% | 31 | 61 | 0.7% | 29 | 29 | 0.5% | 32 |
| New Jersey | 83 | 0.5% | 32 | 35 | 0.4% | 34 | 48 | 0.8% | 25 |
| Wisconsin | 73 | 0.5% | 33 | 61 | 0.7% | 28 | 12 | 0.2% | 41 |
| Oklahoma | 68 | 0.4% | 34 | 36 | 0.4% | 32 | 32 | 0.5% | 31 |
| Colorado | 56 | 0.4% | 35 | 30 | 0.3% | 36 | 26 | 0.4% | 33 |
| Minnesota | 54 | 0.4% | 36 | 44 | 0.5% | 30 | 10 | 0.2% | 43 |
| Utah | 49 | 0.3% | 37 | 10 | 0.1% | 44 | 39 | 0.6% | 28 |
| Vermont | 43 | 0.3% | 38 | 33 | 0.4% | 35 | 10 | 0.2% | 42 |
| Iowa | 37 | 0.2% | 39 | 36 | 0.4% | 33 | 1 | 0.0% | 48 |
| Nebraska | 36 | 0.2% | 40 | 19 | 0.2% | 38 | 17 | 0.3% | 37 |
| Massachusetts | 33 | 0.2% | 41 | 13 | 0.1% | 41 | 20 | 0.3% | 36 |
| Idaho | 32 | 0.2% | 42 | 10 | 0.1% | 45 | 22 | 0.3% | 35 |
| South Dakota | 26 | 0.2% | 43 | 14 | 0.2% | 40 | 12 | 0.2% | 40 |
| Montana | 24 | 0.2% | 44 | 12 | 0.1% | 43 | 12 | 0.2% | 39 |
| Connecticut | 23 | 0.2% | 45 | 18 | 0.2% | 39 | 5 | 0.1% | 45 |
| North Dakota | 10 | 0.1% | 46 | 6 | 0.1% | 46 | 4 | 0.1% | 46 |
| Rhode Island | 7 | 0.0% | 47 | 5 | 0.1% | 47 | 2 | 0.0% | 47 |
| Wyoming | 6 | 0.0% | 48 | 0 | 0.0% | 50 | 6 | 0.1% | 44 |
| Hawaii | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| Alaska | 0 | 0.0% | 50 | 0 | 0.0% | 48 | 0 | 0.0% | 49 |
|  | **15,304** | **100.0%** |  | **8,975** | **100.0%** |  | **6,329** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Dec 1986

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 24,877 | 10.5% | 1 | 9,484 | 6.4% | 3 | 15,393 | 17.3% | 1 |
| North Carolina | 24,232 | 10.3% | 2 | 17,093 | 11.6% | 1 | 7,139 | 8.0% | 4 |
| Georgia | 16,774 | 7.1% | 3 | 9,520 | 6.5% | 2 | 7,254 | 8.1% | 3 |
| Texas | 14,309 | 6.1% | 4 | 9,194 | 6.2% | 4 | 5,115 | 5.7% | 5 |
| South Carolina | 13,066 | 5.5% | 5 | 8,567 | 5.8% | 5 | 4,499 | 5.0% | 6 |
| California | 10,520 | 4.5% | 6 | 1,864 | 1.3% | 24 | 8,656 | 9.7% | 2 |
| Alabama | 10,508 | 4.4% | 7 | 8,330 | 5.7% | 6 | 2,178 | 2.4% | 11 |
| Michigan | 9,461 | 4.0% | 8 | 6,206 | 4.2% | 7 | 3,255 | 3.7% | 8 |
| Tennessee | 7,858 | 3.3% | 9 | 5,741 | 3.9% | 8 | 2,117 | 2.4% | 12 |
| Pennsylvania | 7,423 | 3.1% | 10 | 5,332 | 3.6% | 9 | 2,091 | 2.3% | 13 |
| New York | 7,374 | 3.1% | 11 | 5,079 | 3.5% | 10 | 2,295 | 2.6% | 10 |
| Ohio | 6,604 | 2.8% | 12 | 4,975 | 3.4% | 11 | 1,629 | 1.8% | 15 |
| Indiana | 6,101 | 2.6% | 13 | 4,486 | 3.0% | 14 | 1,615 | 1.8% | 16 |
| Virginia | 6,022 | 2.5% | 14 | 4,543 | 3.1% | 12 | 1,479 | 1.7% | 17 |
| Arizona | 5,728 | 2.4% | 15 | 2,946 | 2.0% | 19 | 2,782 | 3.1% | 9 |
| Mississippi | 5,344 | 2.3% | 16 | 4,519 | 3.1% | 13 | 825 | 0.9% | 25 |
| Missouri | 5,068 | 2.1% | 17 | 3,900 | 2.6% | 16 | 1,168 | 1.3% | 20 |
| Kentucky | 4,844 | 2.0% | 18 | 3,594 | 2.4% | 17 | 1,250 | 1.4% | 18 |
| Washington | 4,550 | 1.9% | 19 | 713 | 0.5% | 32 | 3,837 | 4.3% | 7 |
| Louisiana | 4,448 | 1.9% | 20 | 4,038 | 2.7% | 15 | 410 | 0.5% | 34 |
| Arkansas | 4,394 | 1.9% | 21 | 3,509 | 2.4% | 18 | 885 | 1.0% | 23 |
| Illinois | 3,355 | 1.4% | 22 | 2,456 | 1.7% | 21 | 899 | 1.0% | 22 |
| West Virginia | 3,352 | 1.4% | 23 | 2,520 | 1.7% | 20 | 832 | 0.9% | 24 |
| New Mexico | 3,299 | 1.4% | 24 | 2,091 | 1.4% | 22 | 1,208 | 1.4% | 19 |
| Oregon | 2,297 | 1.0% | 25 | 323 | 0.2% | 40 | 1,974 | 2.2% | 14 |
| Delaware | 2,212 | 0.9% | 26 | 1,684 | 1.1% | 25 | 528 | 0.6% | 29 |
| Maine | 2,135 | 0.9% | 27 | 1,944 | 1.3% | 23 | 191 | 0.2% | 42 |
| Oklahoma | 1,976 | 0.8% | 28 | 1,359 | 0.9% | 27 | 617 | 0.7% | 26 |
| Wisconsin | 1,839 | 0.8% | 29 | 1,621 | 1.1% | 26 | 218 | 0.2% | 41 |
| Kansas | 1,688 | 0.7% | 30 | 1,198 | 0.8% | 28 | 490 | 0.5% | 31 |
| New Hampshire | 1,668 | 0.7% | 31 | 1,190 | 0.8% | 29 | 478 | 0.5% | 32 |
| Nevada | 1,513 | 0.6% | 32 | 361 | 0.2% | 39 | 1,152 | 1.3% | 21 |
| Minnesota | 1,439 | 0.6% | 33 | 1,141 | 0.8% | 30 | 298 | 0.3% | 38 |
| Maryland | 1,430 | 0.6% | 34 | 1,023 | 0.7% | 31 | 407 | 0.5% | 35 |
| New Jersey | 920 | 0.4% | 35 | 403 | 0.3% | 36 | 517 | 0.6% | 30 |
| Colorado | 899 | 0.4% | 36 | 369 | 0.3% | 38 | 530 | 0.6% | 28 |
| Massachusetts | 873 | 0.4% | 37 | 512 | 0.3% | 35 | 361 | 0.4% | 37 |
| Idaho | 838 | 0.4% | 38 | 231 | 0.2% | 45 | 607 | 0.7% | 27 |
| Iowa | 775 | 0.3% | 39 | 647 | 0.4% | 33 | 128 | 0.1% | 45 |
| Vermont | 716 | 0.3% | 40 | 568 | 0.4% | 34 | 148 | 0.2% | 44 |
| Utah | 683 | 0.3% | 41 | 253 | 0.2% | 44 | 430 | 0.5% | 33 |
| Montana | 667 | 0.3% | 42 | 291 | 0.2% | 43 | 376 | 0.4% | 36 |
| South Dakota | 558 | 0.2% | 43 | 377 | 0.3% | 37 | 181 | 0.2% | 43 |
| Nebraska | 542 | 0.2% | 44 | 321 | 0.2% | 41 | 221 | 0.2% | 40 |
| Connecticut | 404 | 0.2% | 45 | 311 | 0.2% | 42 | 93 | 0.1% | 46 |
| Wyoming | 325 | 0.1% | 46 | 88 | 0.1% | 48 | 237 | 0.3% | 39 |
| North Dakota | 248 | 0.1% | 47 | 174 | 0.1% | 46 | 74 | 0.1% | 48 |
| Rhode Island | 196 | 0.1% | 48 | 120 | 0.1% | 47 | 76 | 0.1% | 47 |
| Alaska | 25 | 0.0% | 49 | 2 | 0.0% | 49 | 23 | 0.0% | 49 |
| Hawaii | 1 | 0.0% | 50 | 1 | 0.0% | 50 | 0 | 0.0% | 50 |
| | **236,378** | **100.0%** | | **147,212** | **100.0%** | | **89,166** | **100.0%** | |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

December 1986

NORTHERN VIRGINIA, VA
PM
FEB 14
1987

3/10/87 A6325-1

# Manufacturing REPORT

mhi

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1987

Manufactured home shipments continued to show weakness in January, dropping 15 percent compared to January 1986. The south and southwest areas of the nation remain the hardest hit. Texas, Georgia and North Carolina all showed substantial declines in shipments. Growth in the east north central region has kept up, with Indiana, Michigan and Ohio registering gains in 1987.

### Regional Shipments and Percent Change

| Region | 1987 | | 1986 |
|---|---|---|---|
| Northeast | 1,192 | 12.1% | 1,063 |
| East North Central | 1,577 | 21.9 | 1,294 |
| West North Central | 506 | - 15.0 | 595 |
| South Atlantic | 6,531 | - 18.5 | 8,013 |
| South Central | 3,376 | - 23.7 | 4,426 |
| Mountain | 1,015 | - 13.0 | 1,166 |
| Pacific | 1,197 | - 18.7 | 1,473 |

### Top Ten States and Percent Change

| State | 1987 | | 1986 |
|---|---|---|---|
| 1. Florida | 2,238 | - 8.3% | 2,440 |
| 2. North Carolina | 1,503 | - 23.6 | 1,968 |
| 3. Georgia | 1,059 | - 34.5 | 1,617 |
| 4. South Carolina | 968 | - 8.9 | 1,063 |
| 5. Texas | 820 | - 42.3 | 1,420 |
| 6. California | 781 | - 11.5 | 882 |
| 7. Alabama | 775 | + 7.3 | 722 |
| 8. Tennessee | 595 | + 6.3 | 560 |
| 9. Michigan | 563 | + 15.1 | 489 |
| 10. Arizona | 520 | - 6.3 | 555 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

### Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,863 | 15,991 | - 15.2% | January | 18,863 | 15,991 | - 15.2% |
| February | 18,703 | | | Jan-Feb | 37,566 | | |
| March | 20,473 | | | Jan-Mar | 58,039 | | |
| April | 22,934 | | | Jan-Apr | 80,973 | | |
| May | 22,454 | | | Jan-May | 103,427 | | |
| June | 21,441 | | | Jan-June | 124,868 | | |
| July | 20,318 | | | Jan-July | 145,186 | | |
| August | 21,633 | | | Jan-Aug | 166,819 | | |
| September | 21,455 | | | Jan-Sep | 188,274 | | |
| October | 23,089 | | | Jan-Oct | 211,363 | | |
| November | 17,218 | | | Jan-Nov | 228,581 | | |
| December | 15,767 | | | Jan-Dec | 244,348 | | |

### Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,809 | 15,857 | - 15.7% | January | 18,809 | 15,857 | - 15.7% |
| February | 18,623 | | | Jan-Feb | 37,432 | | |
| March | 20,457 | | | Jan-Mar | 57,889 | | |
| April | 23,063 | | | Jan-Apr | 80,952 | | |
| May | 22,451 | | | Jan-May | 103,403 | | |
| June | 21,648 | | | Jan-June | 125,051 | | |
| July | 20,364 | | | Jan-July | 145,415 | | |
| August | 21,677 | | | Jan-Aug | 167,092 | | |
| September | 21,405 | | | Jan-Sep | 188,497 | | |
| October | 23,100 | | | Jan-Oct | 211,597 | | |
| November | 17,250 | | | Jan-Nov | 228,847 | | |
| December | 15,813 | | | Jan-Dec | 244,660 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

### Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1986 | 1987 | | 1986 | 1987 |
| January | 4.4% | 3.7% | January | 829 | 597 |
| February | 4.9% | | February | 909 | |
| March | 4.5% | | March | 925 | |
| April | 3.5% | | April | 796 | |
| May | 3.6% | | May | 799 | |
| June | 2.8% | | June | 592 | |
| July | 2.7% | | July | 546 | |
| August | 2.3% | | August | 502 | |
| September | 2.6% | | September | 552 | |
| October | 2.3% | | October | 541 | |
| November | 3.0% | | November | 509 | |
| December | 2.9% | | December | 463 | |

## Mobile/Manufactured Home Production

| | January | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 878 | 893 | 1.7% | 878 | 893 | 1.7% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **878** | **893** | **1.7%** | **878** | **893** | **1.7%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 1,518 | 1,587 | 4.5% | 1,518 | 1,587 | 4.5% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 115 | 123 | 7.0% | 115 | 123 | 7.0% |
| Wisconsin | 135 | 133 | - 1.5% | 135 | 133 | - 1.5% |
| **Total** | **1,768** | **1,843** | **4.2%** | **1,768** | **1,843** | **4.2%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 199 | 102 | - 48.7% | 199 | 102 | - 48.7% |
| Minnesota | 53 | 57 | 7.5% | 53 | 57 | 7.5% |
| Missouri | 49 | 30 | - 38.8% | 49 | 30 | - 38.8% |
| Nebraska | 149 | 173 | 16.1% | 149 | 173 | 16.1% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **450** | **362** | **- 19.6%** | **450** | **362** | **- 19.6%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,860 | 1,728 | - 7.1% | 1,860 | 1,728 | - 7.1% |
| Georgia | 3,612 | 2,590 | - 28.3% | 3,612 | 2,590 | - 28.3% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,494 | 1,907 | - 23.5% | 2,494 | 1,907 | - 23.5% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 347 | 225 | - 35.2% | 347 | 225 | - 35.2% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **8,313** | **6,450** | **- 22.4%** | **8,313** | **6,450** | **- 22.4%** |
| **South Central** | | | | | | |
| Alabama | 1,066 | 1,486 | 39.4% | 1,066 | 1,486 | 39.4% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 567 | 301 | - 46.9% | 567 | 301 | - 46.9% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 958 | 973 | 1.6% | 958 | 973 | 1.6% |
| Texas | 1,976 | 1,156 | - 41.5% | 1,976 | 1,156 | - 41.5% |
| **Total** | **4,877** | **3,916** | **- 19.7%** | **4,877** | **3,916** | **- 19.7%** |

## Mobile/Manufactured Home Production

| | January 1986 | January 1987 | % Change | Year-To-Date 1986 | Year-To-Date 1987 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 391 | 419 | 7.2% | 391 | 419 | 7.2% |
| Colorado | 48 | 41 | - 14.6% | 48 | 41 | - 14.6% |
| Idaho | 240 | 179 | - 25.4% | 240 | 179 | - 25.4% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **679** | **639** | **- 5.9%** | **679** | **639** | **- 5.9%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,046 | 974 | - 6.9% | 1,046 | 974 | - 6.9% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 388 | 320 | - 17.5% | 388 | 320 | - 17.5% |
| Washington | 142 | 83 | - 41.5% | 142 | 83 | - 41.5% |
| **Total** | **1,576** | **1,377** | **- 12.6%** | **1,576** | **1,377** | **- 12.6%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0..0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 322 | 511 | 58.7% | 322 | 511 | 58.7% |
| **Total Production** | **18,863** | **15,991** | **- 15.2%** | **18,863** | **15,991** | **- 15.2%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | January | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 27 | 25 | - 7.4% | 27 | 25 | - 7.4% |
| Maine | 70 | 129 | 84.3% | 70 | 129 | 84.3% |
| Massachusetts | 37 | 66 | 78.4% | 37 | 66 | 78.4% |
| New Hampshire | 68 | 74 | 8.8% | 68 | 74 | 8.8% |
| New Jersey | 71 | 83 | 16.9% | 71 | 83 | 16.9% |
| New York | 364 | 369 | 1.4% | 364 | 369 | 1.4% |
| Pennsylvania | 381 | 394 | 3.4% | 381 | 394 | 3.4% |
| Rhode Island | 8 | 16 | 100.0% | 8 | 16 | 100.0% |
| Vermont | 37 | 36 | - 2.7% | 37 | 36 | - 2.7% |
| **Total** | **1,063** | **1,192** | **12.1%** | **1,063** | **1,192** | **12.1%** |
| **East North Central** | | | | | | |
| Illinois | 169 | 168 | - 0.6% | 169 | 168 | - 0.6% |
| Indiana | 242 | 375 | 55.0% | 242 | 375 | 55.0% |
| Michigan | 489 | 563 | 15.1% | 489 | 563 | 15.1% |
| Ohio | 328 | 378 | 15.2% | 328 | 378 | 15.2% |
| Wisconsin | 66 | 93 | 40.9% | 66 | 93 | 40.9% |
| **Total** | **1,294** | **1,577** | **21.9%** | **1,294** | **1,577** | **21.9%** |
| **West North Central** | | | | | | |
| Iowa | 44 | 42 | - 4.5% | 44 | 42 | - 4.5% |
| Kansas | 119 | 122 | 2.5% | 119 | 122 | 2.5% |
| Minnesota | 59 | 28 | - 52.5% | 59 | 28 | - 52.5% |
| Missouri | 313 | 247 | - 21.1% | 313 | 247 | - 21.1% |
| Nebraska | 29 | 35 | 20.7% | 29 | 35 | 20.7% |
| North Dakota | 10 | 6 | - 40.0% | 10 | 6 | - 40.0% |
| South Dakota | 21 | 26 | 23.8% | 21 | 26 | 23.8% |
| **Total** | **595** | **506** | **- 15.0%** | **595** | **506** | **- 15.0%** |
| **South Atlantic** | | | | | | |
| Delaware | 184 | 178 | - 3.3% | 184 | 178 | - 3.3% |
| Florida | 2,440 | 2,238 | - 8.3% | 2,440 | 2,238 | - 8.3% |
| Georgia | 1,617 | 1,059 | - 34.5% | 1,617 | 1,059 | - 34.5% |
| Maryland | 101 | 113 | 11.9% | 101 | 113 | 11.9% |
| North Carolina | 1,968 | 1,503 | - 23.6% | 1,968 | 1,503 | - 23.6% |
| South Carolina | 1,063 | 968 | - 8.9% | 1,063 | 968 | - 8.9% |
| Virginia | 450 | 355 | - 21.1% | 450 | 355 | - 21.1% |
| West Virginia | 190 | 117 | - 38.4% | 190 | 117 | - 38.4% |
| **Total** | **8,013** | **6,531** | **- 18.5%** | **8,013** | **6,531** | **- 18.5%** |
| **South Central** | | | | | | |
| Alabama | 722 | 775 | 7.3% | 722 | 775 | 7.3% |
| Arkansas | 344 | 291 | - 15.4% | 344 | 291 | - 15.4% |
| Kentucky | 308 | 298 | - 3.2% | 308 | 298 | - 3.2% |
| Louisiana | 466 | 185 | - 60.3% | 466 | 185 | - 60.3% |
| Mississippi | 455 | 326 | - 28.4% | 455 | 326 | - 28.4% |
| Oklahoma | 151 | 86 | - 43.0% | 151 | 86 | - 43.0% |
| Tennessee | 560 | 595 | 6.3% | 560 | 595 | 6.3% |
| Texas | 1,420 | 820 | - 42.3% | 1,420 | 820 | - 42.3% |
| **Total** | **4,426** | **3,376** | **- 23.7%** | **4,426** | **3,376** | **- 23.7%** |

## Mobile/Manufactured Home Shipments

| | January 1986 | January 1987 | % Change | Year-To-Date 1986 | Year-To-Date 1987 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 555 | 520 | - 6.3% | 555 | 520 | - 6.3% |
| Colorado | 79 | 52 | - 34.2% | 79 | 52 | - 34.2% |
| Idaho | 39 | 38 | - 2.6% | 39 | 38 | - 2.6% |
| Montana | 36 | 37 | 2.8% | 36 | 37 | 2.8% |
| Nevada | 103 | 128 | 24.3% | 103 | 128 | 24.3% |
| New Mexico | 261 | 205 | - 21.5% | 261 | 205 | - 21.5% |
| Utah | 61 | 32 | - 47.5% | 61 | 32 | - 47.5% |
| Wyoming | 32 | 3 | - 90.6% | 32 | 3 | - 90.6% |
| **Total** | **1,166** | **1,015** | **- 13.0%** | **1,166** | **1,015** | **- 13.0%** |
| **Pacific** | | | | | | |
| Alaska | 16 | 0 | -100.0% | 16 | 0 | -100.0% |
| California | 882 | 781 | - 11.5% | 882 | 781 | - 11.5% |
| Hawaii | 1 | 0 | -100.0% | 1 | 0 | -100.0% |
| Oregon | 182 | 184 | 1.1% | 182 | 184 | 1.1% |
| Washington | 392 | 232 | - 40.8% | 392 | 232 | - 40.8% |
| **Total** | **1,473** | **1,197** | **- 18.7%** | **1,473** | **1,197** | **- 18.7%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 4 | 0 | -100.0% | 4 | 0 | -100.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 775 | 463 | - 40.3% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **18,034** | **15,394** | **- 14.6%** | **18,809** | **15,857** | **- 15.7%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1987 Product Mix

| | Jan-Jan Shipments | | | Jan-Jan Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 15 | 10 | 25 | * | * | * |
| Maine * | 118 | 11 | 129 | * | * | * |
| Massachusetts * | 44 | 22 | 66 | * | * | * |
| New Hampshire * | 54 | 20 | 74 | * | * | * |
| New Jersey * | 35 | 48 | 83 | * | * | * |
| New York * | 243 | 126 | 369 | * | * | * |
| Pennsylvania | 274 | 120 | 394 | 623 | 270 | 893 |
| Rhode Island * | 9 | 7 | 16 | * | * | * |
| Vermont * | 28 | 8 | 36 | * | * | * |
| **Total** | **820** | **372** | **1,192** | **623** | **270** | **893** |
| | **68.8%** | **31.2%** | **100.0%** | **69.8%** | **30.2%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 121 | 47 | 168 | * | * | * |
| Indiana | 262 | 113 | 375 | 1,059 | 528 | 1,587 |
| Michigan * | 328 | 235 | 563 | * | * | * |
| Ohio | 291 | 87 | 378 | 114 | 9 | 123 |
| Wisconsin | 88 | 5 | 93 | 112 | 21 | 133 |
| **Total** | **1,090** | **487** | **1,577** | **1,285** | **558** | **1,843** |
| | **69.1%** | **30.9%** | **100.0%** | **69.7%** | **30.3%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 28 | 14 | 42 | * | * | * |
| Kansas | 84 | 38 | 122 | 75 | 27 | 102 |
| Minnesota | 21 | 7 | 28 | 46 | 11 | 57 |
| Missouri | 193 | 54 | 247 | 6 | 24 | 30 |
| Nebraska | 23 | 12 | 35 | 106 | 67 | 173 |
| North Dakota * | 4 | 2 | 6 | * | * | * |
| South Dakota * | 12 | 14 | 26 | * | * | * |
| **Total** | **365** | **141** | **506** | **233** | **129** | **362** |
| | **72.1%** | **27.9%** | **100.0%** | **64.4%** | **35.6%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 123 | 55 | 178 | * | * | * |
| Florida | 942 | 1,296 | 2,238 | 632 | 1,096 | 1,728 |
| Georgia | 620 | 439 | 1,059 | 1,515 | 1,075 | 2,590 |
| Maryland * | 78 | 35 | 113 | * | * | * |
| North Carolina | 1,071 | 432 | 1,503 | 1,404 | 503 | 1,907 |
| South Carolina * | 595 | 373 | 968 | * | * | * |
| Virginia | 265 | 90 | 355 | 185 | 40 | 225 |
| West Virginia * | 94 | 23 | 117 | * | * | * |
| **Total** | **3,788** | **2,743** | **6,531** | **3,736** | **2,714** | **6,450** |
| | **58.0%** | **42.0%** | **100.0%** | **57.9%** | **42.1%** | **100.0%** |

## Year-To-Date
## 1987 Product Mix

| | Jan-Jan Shipments Single-Section | Jan-Jan Shipments Multi-Section | Jan-Jan Shipments Total Shipments | Jan-Jan Production Single-Section | Jan-Jan Production Multi-Section | Jan-Jan Production Total Production |
|---|---|---|---|---|---|---|
| **South Central** | | | | | | |
| Alabama | 619 | 156 | 775 | 1,229 | 257 | 1,486 |
| Arkansas * | 245 | 46 | 291 | * | * | * |
| Kentucky * | 236 | 62 | 298 | * | * | * |
| Louisiana * | 160 | 25 | 185 | * | * | * |
| Mississippi | 277 | 49 | 326 | 256 | 45 | 301 |
| Oklahoma * | 52 | 34 | 86 | * | * | * |
| Tennessee | 408 | 187 | 595 | 712 | 261 | 973 |
| Texas | 537 | 283 | 820 | 738 | 418 | 1,156 |
| **Total** | **2,534** | **842** | **3,376** | **2,935** | **981** | **3,916** |
| | **75.1%** | **24.9%** | **100.0%** | **74.9%** | **25.1%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 268 | 252 | 520 | 227 | 192 | 419 |
| Colorado | 25 | 27 | 52 | 12 | 29 | 41 |
| Idaho | 12 | 26 | 38 | 44 | 135 | 179 |
| Montana * | 21 | 16 | 37 | * | * | * |
| Nevada * | 29 | 99 | 128 | * | * | * |
| New Mexico * | 116 | 89 | 205 | * | * | * |
| Utah * | 6 | 26 | 32 | * | * | * |
| Wyoming * | 0 | 3 | 3 | * | * | * |
| **Total** | **477** | **538** | **1,015** | **283** | **356** | **639** |
| | **47.0%** | **53.0%** | **100.0%** | **44.3%** | **55.7%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 0 | 0 | 0 | * | * | * |
| California | 147 | 634 | 781 | 208 | 766 | 974 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 22 | 162 | 184 | 27 | 293 | 320 |
| Washington | 28 | 204 | 232 | 23 | 60 | 83 |
| **Total** | **197** | **1,000** | **1,197** | **258** | **1,119** | **1,377** |
| | **16.5%** | **83.5%** | **100.0%** | **18.7%** | **81.3%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 9,271 | 6,123 | 15,394 | 9,353 | 6,127 | 15,480 |
| | 60.2% | 39.8% | 100.0% | 60.4% | 39.6% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 343 | 120 | 463 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 387 | 124 | 511 |
| **Total** | **9,614** | **6,243** | **15,857** | **9,740** | **6,251** | **15,991** |
| | **60.6%** | **39.4%** | **100.0%** | **60.9%** | **39.1%** | **100.0%** |

NOTE: FINAL 1986 PRODUCT MIX FOR U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY.

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## January 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,238 | 14.5% | 1 | 942 | 10.2% | 2 | 1,296 | 21.2% | 1 |
| North Carolina | 1,503 | 9.8% | 2 | 1,071 | 11.6% | 1 | 432 | 7.1% | 4 |
| Georgia | 1,059 | 6.9% | 3 | 620 | 6.7% | 3 | 439 | 7.2% | 3 |
| South Carolina | 968 | 6.3% | 4 | 595 | 6.4% | 5 | 373 | 6.1% | 5 |
| Texas | 820 | 5.3% | 5 | 537 | 5.8% | 6 | 283 | 4.6% | 6 |
| California | 781 | 5.1% | 6 | 147 | 1.6% | 20 | 634 | 10.4% | 2 |
| Alabama | 775 | 5.0% | 7 | 619 | 6.7% | 4 | 156 | 2.5% | 12 |
| Tennessee | 595 | 3.9% | 8 | 408 | 4.4% | 7 | 187 | 3.1% | 10 |
| Michigan | 563 | 3.7% | 9 | 328 | 3.5% | 8 | 235 | 3.8% | 8 |
| Arizona | 520 | 3.4% | 10 | 268 | 2.9% | 12 | 252 | 4.1% | 7 |
| Pennsylvania | 394 | 2.6% | 11 | 274 | 3.0% | 11 | 120 | 2.0% | 14 |
| Ohio | 378 | 2.5% | 12 | 291 | 3.1% | 9 | 87 | 1.4% | 19 |
| Indiana | 375 | 2.4% | 13 | 262 | 2.8% | 14 | 113 | 1.8% | 15 |
| New York | 369 | 2.4% | 14 | 243 | 2.6% | 16 | 126 | 2.1% | 13 |
| Virginia | 355 | 2.3% | 15 | 265 | 2.9% | 13 | 90 | 1.5% | 17 |
| Mississippi | 326 | 2.1% | 16 | 277 | 3.0% | 10 | 49 | 0.8% | 23 |
| Kentucky | 298 | 1.9% | 17 | 236 | 2.5% | 17 | 62 | 1.0% | 20 |
| Arkansas | 291 | 1.9% | 18 | 245 | 2.6% | 15 | 46 | 0.8% | 26 |
| Missouri | 247 | 1.6% | 19 | 193 | 2.1% | 18 | 54 | 0.9% | 22 |
| Washington | 232 | 1.5% | 20 | 28 | 0.3% | 35 | 204 | 3.3% | 9 |
| New Mexico | 205 | 1.3% | 21 | 116 | 1.3% | 24 | 89 | 1.5% | 18 |
| Louisiana | 185 | 1.2% | 22 | 160 | 1.7% | 19 | 25 | 0.4% | 33 |
| Oregon | 184 | 1.2% | 23 | 22 | 0.2% | 39 | 162 | 2.6% | 11 |
| Delaware | 178 | 1.2% | 24 | 123 | 1.3% | 21 | 55 | 0.9% | 21 |
| Illinois | 168 | 1.1% | 25 | 121 | 1.3% | 22 | 47 | 0.8% | 25 |
| Maine | 129 | 0.8% | 26 | 118 | 1.3% | 23 | 11 | 0.2% | 41 |
| Nevada | 128 | 0.8% | 27 | 29 | 0.3% | 33 | 99 | 1.6% | 16 |
| Kansas | 122 | 0.8% | 28 | 84 | 0.9% | 27 | 38 | 0.6% | 27 |
| West Virginia | 117 | 0.8% | 29 | 94 | 1.0% | 25 | 23 | 0.4% | 34 |
| Maryland | 113 | 0.7% | 30 | 78 | 0.8% | 28 | 35 | 0.6% | 28 |
| Wisconsin | 93 | 0.6% | 31 | 88 | 0.9% | 26 | 5 | 0.1% | 46 |
| Oklahoma | 86 | 0.6% | 32 | 52 | 0.6% | 30 | 34 | 0.6% | 29 |
| New Jersey | 83 | 0.5% | 33 | 35 | 0.4% | 32 | 48 | 0.8% | 24 |
| New Hampshire | 74 | 0.5% | 34 | 54 | 0.6% | 29 | 20 | 0.3% | 36 |
| Massachusetts | 66 | 0.4% | 35 | 44 | 0.5% | 31 | 22 | 0.4% | 35 |
| Colorado | 52 | 0.3% | 36 | 25 | 0.3% | 37 | 27 | 0.4% | 30 |
| Iowa | 42 | 0.3% | 37 | 28 | 0.3% | 34 | 14 | 0.2% | 38 |
| Idaho | 38 | 0.2% | 38 | 12 | 0.1% | 43 | 26 | 0.4% | 32 |
| Montana | 37 | 0.2% | 39 | 21 | 0.2% | 40 | 16 | 0.3% | 37 |
| Vermont | 36 | 0.2% | 40 | 28 | 0.3% | 36 | 8 | 0.1% | 43 |
| Nebraska | 35 | 0.2% | 41 | 23 | 0.2% | 38 | 12 | 0.2% | 40 |
| Utah | 32 | 0.2% | 42 | 6 | 0.1% | 46 | 26 | 0.4% | 31 |
| Minnesota | 28 | 0.2% | 43 | 21 | 0.2% | 41 | 7 | 0.1% | 45 |
| South Dakota | 26 | 0.2% | 44 | 12 | 0.1% | 44 | 14 | 0.2% | 39 |
| Connecticut | 25 | 0.2% | 45 | 15 | 0.2% | 42 | 10 | 0.2% | 42 |
| Rhode Island | 16 | 0.1% | 46 | 9 | 0.1% | 45 | 7 | 0.1% | 44 |
| North Dakota | 6 | 0.0% | 47 | 4 | 0.0% | 47 | 2 | 0.0% | 48 |
| Wyoming | 3 | 0.0% | 48 | 0 | 0.0% | 48 | 3 | 0.0% | 47 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **15,394** | **99.9%** |  | **9,271** | **99.9%** |  | **6,123** | **100.1%** |  |

Does Not Include Destination Pending (Beginning Inventory)

Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, Virginia  22202

INGTON
U.S. POSTAGE
22

SRI Department
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

4/6/87 A6325-1

# Manufacturing REPORT

mhi

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1987

There is still no good news in manufactured home shipments with February data. February, 1987 shipments were 14 percent lower than one year ago; year-to-date shipments are off 15 percent. High volume states in the south and southwest, North Carolina, Georgia, and Texas continue to show major declines over 1986 shipment levels. There are some bright spots in the northeast and east north central regions. Michigan, Indiana, Ohio, and New York are experiencing increases this year.

## Regional Shipments and Percent Change
## Cumulative January through February

| Region | 1987 | | 1986 |
|---|---|---|---|
| Northeast | 2,425 | + 8.1% | 2,244 |
| East North Central | 3,412 | + 20.7 | 2,827 |
| West North Central | 1,118 | - 16.5 | 1,339 |
| South Atlantic | 12,821 | - 16.3 | 15,321 |
| South Central | 6,697 | - 26.0 | 9,046 |
| Mountain | 2,003 | - 11.8 | 2,272 |
| Pacific | 2,380 | - 14.2 | 2,775 |

## Top Ten States and Percent Change
## Cumulative Shipments January through February

| State | 1987 | | 1986 |
|---|---|---|---|
| 1. Florida | 4,401 | - 2.6% | 4,520 |
| 2. North Carolina | 2,939 | - 22.3 | 3,782 |
| 3. Georgia | 2,159 | - 30.3 | 3,099 |
| 4. South Carolina | 1,787 | - 16.1 | 2,130 |
| 5. Alabama | 1,590 | - 0.4 | 1,596 |
| 6. California | 1,538 | - 5.3 | 1,624 |
| 7. Texas | 1,527 | - 45.8 | 2,818 |
| 8. Michigan | 1,134 | + 15.1 | 985 |
| 9. Tennessee | 1,128 | + 4.3 | 1,082 |
| 10. Arizona | 958 | - 7.1 | 1,031 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,863 | 15,991 | - 15.2% | January | 18,863 | 15,991 | - 15.2% |
| February | 18,703 | 16,258 | - 13.1% | Jan-Feb | 37,566 | 32,249 | - 14.2% |
| March | 20,473 | | | Jan-Mar | 58,039 | | |
| April | 22,934 | | | Jan-Apr | 80,973 | | |
| May | 22,454 | | | Jan-May | 103,427 | | |
| June | 21,441 | | | Jan-June | 124,868 | | |
| July | 20,318 | | | Jan-July | 145,186 | | |
| August | 21,633 | | | Jan-Aug | 166,819 | | |
| September | 21,455 | | | Jan-Sep | 188,274 | | |
| October | 23,089 | | | Jan-Oct | 211,363 | | |
| November | 17,218 | | | Jan-Nov | 228,581 | | |
| December | 15,767 | | | Jan-Dec | 244,348 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,809 | 15,857 | - 15.7% | January | 18,809 | 15,857 | - 15.7% |
| February | 18,623 | 16,059 | - 13.8% | Jan-Feb | 37,432 | 31,916 | - 14.7% |
| March | 20,457 | | | Jan-Mar | 57,889 | | |
| April | 23,063 | | | Jan-Apr | 80,952 | | |
| May | 22,451 | | | Jan-May | 103,403 | | |
| June | 21,648 | | | Jan-June | 125,051 | | |
| July | 20,364 | | | Jan-July | 145,415 | | |
| August | 21,677 | | | Jan-Aug | 167,092 | | |
| September | 21,405 | | | Jan-Sep | 188,497 | | |
| October | 23,100 | | | Jan-Oct | 211,597 | | |
| November | 17,250 | | | Jan-Nov | 228,847 | | |
| December | 15,813 | | | Jan-Dec | 244,660 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1986 | 1987 | | 1986 | 1987 |
| January | 4.4% | 3.7% | January | 829 | 597 |
| February | 4.9% | 4.9% | February | 909 | 796 |
| March | 4.5% | | March | 925 | |
| April | 3.5% | | April | 796 | |
| May | 3.6% | | May | 799 | |
| June | 2.8% | | June | 592 | |
| July | 2.7% | | July | 546 | |
| August | 2.3% | | August | 502 | |
| September | 2.6% | | September | 552 | |
| October | 2.3% | | October | 541 | |
| November | 3.0% | | November | 509 | |
| December | 2.9% | | December | 463 | |

## Mobile/Manufactured Home Production

| | February | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 886 | 1,002 | 13.1% | 1,764 | 1,895 | 7.4% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **886** | **1,002** | **13.1%** | **1,764** | **1,895** | **7.4%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 1,705 | 1,844 | 8.2% | 3,223 | 3,431 | 6.5% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 196 | 183 | - 6.6% | 311 | 306 | - 1.6% |
| Wisconsin | 158 | 134 | - 15.2% | 293 | 267 | - 8.9% |
| **Total** | **2,059** | **2,161** | **5.0%** | **3,827** | **4,004** | **4.6%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 239 | 100 | - 58.2% | 438 | 202 | - 53.9% |
| Minnesota | 73 | 146 | 100.0% | 126 | 203 | 61.1% |
| Missouri | 71 | 38 | - 46.5% | 120 | 68 | - 43.3% |
| Nebraska | 157 | 170 | 8.3% | 306 | 343 | 12.1% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **540** | **454** | **- 15.9%** | **990** | **816** | **- 17.6%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,557 | 1,658 | 6.5% | 3,417 | 3,386 | - 0.9% |
| Georgia | 3,336 | 2,545 | - 23.7% | 6,948 | 5,135 | - 26.1% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,326 | 1,820 | - 21.8% | 4,820 | 3,727 | - 22.7% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 301 | 282 | - 6.3% | 648 | 507 | - 21.8% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,520** | **6,305** | **- 16.2%** | **15,833** | **12,755** | **- 19.4%** |
| **South Central** | | | | | | |
| Alabama | 1,346 | 1,464 | 8.8% | 2,412 | 2,950 | 22.3% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 601 | 322 | - 46.4% | 1,168 | 623 | - 46.7% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,059 | 1,072 | 1.2% | 2,017 | 2,045 | 1.4% |
| Texas | 1,916 | 1,025 | - 46.5% | 3,892 | 2,181 | - 44.0% |
| **Total** | **5,236** | **3,883** | **- 25.8%** | **10,113** | **7,799** | **- 22.9%** |

## Mobile/Manufactured Home Production

| | February | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 372 | 408 | 9.7% | 763 | 827 | 8.4% |
| Colorado | 63 | 45 | - 28.6% | 111 | 86 | - 22.5% |
| Idaho | 260 | 186 | - 28.5% | 500 | 365 | - 27.0% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **695** | **639** | **- 8.1%** | **1,374** | **1,278** | **- 7.0%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 902 | 896 | - 0.7% | 1,948 | 1,870 | - 4.0% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 356 | 349 | - 2.0% | 744 | 669 | - 10.1% |
| Washington | 134 | 80 | - 40.3% | 276 | 163 | - 40.9% |
| **Total** | **1,392** | **1,325** | **- 4.8%** | **2,968** | **2,702** | **- 9.0%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | |
| States With * | 375 | 489 | 30.4% | 697 | 1,000 | 43.5% |
| **Total Production** | **18,703** | **16,258** | **- 13.1%** | **37,566** | **32,249** | **- 14.2%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | February | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 33 | 9 | - 72.7% | 60 | 34 | - 43.3% |
| Maine | 113 | 127 | 12.4% | 183 | 256 | 39.9% |
| Massachusetts | 42 | 29 | - 31.0% | 79 | 95 | 20.3% |
| New Hampshire | 69 | 51 | - 26.1% | 137 | 125 | - 8.8% |
| New Jersey | 56 | 74 | 32.1% | 127 | 157 | 23.6% |
| New York | 365 | 457 | 25.2% | 729 | 826 | 13.3% |
| Pennsylvania | 458 | 439 | - 4.1% | 839 | 833 | - 0.7% |
| Rhode Island | 15 | 4 | - 73.3% | 23 | 20 | - 13.0% |
| Vermont | 30 | 43 | 43.3% | 67 | 79 | 17.9% |
| **Total** | **1,181** | **1,233** | **4.4%** | **2,244** | **2,425** | **8.1%** |
| **East North Central** | | | | | | |
| Illinois | 213 | 194 | - 8.9% | 382 | 362 | - 5.2% |
| Indiana | 325 | 443 | 36.3% | 567 | 818 | 44.3% |
| Michigan | 496 | 571 | 15.1% | 985 | 1,134 | 15.1% |
| Ohio | 377 | 514 | 36.3% | 705 | 892 | 26.5% |
| Wisconsin | 122 | 113 | - 7.4% | 188 | 206 | 9.6% |
| **Total** | **1,533** | **1,835** | **19.7%** | **2,827** | **3,412** | **20.7%** |
| **West North Central** | | | | | | |
| Iowa | 48 | 49 | 2.1% | 92 | 91 | - 1.1% |
| Kansas | 153 | 92 | - 39.9% | 272 | 214 | - 21.3% |
| Minnesota | 62 | 90 | 45.2% | 121 | 118 | - 2.5% |
| Missouri | 401 | 285 | - 28.9% | 714 | 532 | - 25.5% |
| Nebraska | 39 | 37 | - 5.1% | 68 | 72 | 5.9% |
| North Dakota | 8 | 16 | 100.0% | 18 | 22 | 22.2% |
| South Dakota | 33 | 43 | 30.3% | 54 | 69 | 27.8% |
| **Total** | **744** | **612** | **- 17.7%** | **1,339** | **1,118** | **- 16.5%** |
| **South Atlantic** | | | | | | |
| Delaware | 183 | 140 | - 23.5% | 367 | 318 | - 13.4% |
| Florida | 2,080 | 2,163 | 4.0% | 4,520 | 4,401 | - 2.6% |
| Georgia | 1,482 | 1,100 | - 25.8% | 3,099 | 2,159 | - 30.3% |
| Maryland | 105 | 97 | - 7.6% | 206 | 210 | 1.9% |
| North Carolina | 1,814 | 1,436 | - 20.8% | 3,782 | 2,939 | - 22.3% |
| South Carolina | 1,067 | 819 | - 23.2% | 2,130 | 1,787 | - 16.1% |
| Virginia | 361 | 340 | - 5.8% | 811 | 695 | - 14.3% |
| West Virginia | 216 | 195 | - 9.7% | 406 | 312 | - 23.2% |
| **Total** | **7,308** | **6,290** | **- 13.9%** | **15,321** | **12,821** | **- 16.3%** |
| **South Central** | | | | | | |
| Alabama | 874 | 815 | - 6.8% | 1,596 | 1,590 | - 0.4% |
| Arkansas | 401 | 373 | - 7.0% | 745 | 664 | - 10.9% |
| Kentucky | 338 | 328 | - 3.0% | 646 | 626 | - 3.1% |
| Louisiana | 463 | 180 | - 61.1% | 929 | 365 | - 60.7% |
| Mississippi | 421 | 313 | - 25.7% | 876 | 639 | - 27.1% |
| Oklahoma | 203 | 72 | - 64.5% | 354 | 158 | - 55.4% |
| Tennessee | 522 | 533 | 2.1% | 1,082 | 1,128 | 4.3% |
| Texas | 1,398 | 707 | - 49.4% | 2,818 | 1,527 | - 45.8% |
| **Total** | **4,620** | **3,321** | **- 28.1%** | **9,046** | **6,697** | **- 26.0%** |

## Mobile/Manufactured Home Shipments

| | February | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 476 | 438 | - 8.0% | 1,031 | 958 | - 7.1% |
| Colorado | 67 | 59 | - 11.9% | 146 | 111 | - 24.0% |
| Idaho | 51 | 46 | - 9.8% | 90 | 84 | - 6.7% |
| Montana | 43 | 40 | - 7.0% | 79 | 77 | - 2.5% |
| Nevada | 116 | 125 | 7.8% | 219 | 253 | 15.5% |
| New Mexico | 271 | 232 | - 14.4% | 532 | 437 | - 17.9% |
| Utah | 54 | 28 | - 48.1% | 115 | 60 | - 47.8% |
| Wyoming | 28 | 20 | - 28.6% | 60 | 23 | - 61.7% |
| **Total** | **1,106** | **988** | **- 10.7%** | **2,272** | **2,003** | **- 11.8%** |
| **Pacific** | | | | | | |
| Alaska | 3 | 0 | -100.0% | 19 | 0 | -100.0% |
| California | 742 | 757 | 2.0% | 1,624 | 1,538 | - 5.3% |
| Hawaii | 0 | 0 | 0.0% | 1 | 0 | -100.0% |
| Oregon | 183 | 168 | - 8.2% | 365 | 352 | - 3.6% |
| Washington | 374 | 258 | - 31.0% | 766 | 490 | - 36.0% |
| **Total** | **1,302** | **1,183** | **- 9.1%** | **2,775** | **2,380** | **- 14.2%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 4 | 0 | -100.0% |
| Beginning Inv. | 829 | 597 | - 28.0% | 1,604 | 1,060 | - 33.9% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **18,623** | **16,059** | **- 13.8%** | **37,432** | **31,916** | **- 14.7%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1987 Product Mix

| | Jan-Feb Shipments | | | Jan-Feb Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 19 | 15 | 34 | * | * | * |
| Maine * | 233 | 23 | 256 | * | * | * |
| Massachusetts * | 64 | 31 | 95 | * | * | * |
| New Hampshire * | 95 | 30 | 125 | * | * | * |
| New Jersey * | 60 | 97 | 157 | * | * | * |
| New York * | 554 | 272 | 826 | * | * | * |
| Pennsylvania | 576 | 257 | 833 | 1,323 | 572 | 1,895 |
| Rhode Island * | 12 | 8 | 20 | * | * | * |
| Vermont * | 62 | 17 | 79 | * | * | * |
| **Total** | **1,675** | **750** | **2,425** | **1,323** | **572** | **1,895** |
| | **69.1%** | **30.9%** | **100.0%** | **69.8%** | **30.2%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 258 | 104 | 362 | * | * | * |
| Indiana | 592 | 226 | 818 | 2,372 | 1,059 | 3,431 |
| Michigan * | 695 | 439 | 1,134 | * | * | * |
| Ohio | 689 | 203 | 892 | 263 | 43 | 306 |
| Wisconsin | 186 | 20 | 206 | 232 | 35 | 267 |
| **Total** | **2,420** | **992** | **3,412** | **2,867** | **1,137** | **4,004** |
| | **70.9%** | **29.1%** | **100.0%** | **71.6%** | **28.4%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 67 | 24 | 91 | * | * | * |
| Kansas | 136 | 78 | 214 | 136 | 66 | 202 |
| Minnesota | 90 | 28 | 118 | 160 | 43 | 203 |
| Missouri | 397 | 135 | 532 | 9 | 59 | 68 |
| Nebraska | 46 | 26 | 72 | 198 | 145 | 343 |
| North Dakota * | 18 | 4 | 22 | * | * | * |
| South Dakota * | 37 | 32 | 69 | * | * | * |
| **Total** | **791** | **327** | **1,118** | **503** | **313** | **816** |
| | **70.8%** | **29.2%** | **100.0%** | **61.6%** | **38.4%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 233 | 85 | 318 | * | * | * |
| Florida | 1,816 | 2,585 | 4,401 | 1,200 | 2,186 | 3,386 |
| Georgia | 1,219 | 940 | 2,159 | 2,965 | 2,170 | 5,135 |
| Maryland * | 141 | 69 | 210 | * | * | * |
| North Carolina | 2,082 | 857 | 2,939 | 2,728 | 999 | 3,727 |
| South Carolina * | 1,107 | 680 | 1,787 | * | * | * |
| Virginia | 521 | 174 | 695 | 419 | 88 | 507 |
| West Virginia * | 241 | 71 | 312 | * | * | * |
| **Total** | **7,360** | **5,461** | **12,821** | **7,312** | **5,443** | **12,755** |
| | **57.4%** | **42.6%** | **100.0%** | **57.3%** | **42.7%** | **100.0%** |

# Year-To-Date
# 1987 Product Mix

| | Jan-Feb Shipments | | | Jan-Feb Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 1,253 | 337 | 1,590 | 2,407 | 543 | 2,950 |
| Arkansas * | 548 | 116 | 664 | * | * | * |
| Kentucky * | 470 | 156 | 626 | * | * | * |
| Louisiana * | 317 | 48 | 365 | * | * | * |
| Mississippi | 546 | 93 | 639 | 526 | 97 | 623 |
| Oklahoma * | 99 | 59 | 158 | * | * | * |
| Tennessee | 791 | 337 | 1,128 | 1,521 | 524 | 2,045 |
| Texas | 960 | 567 | 1,527 | 1,350 | 831 | 2,181 |
| **Total** | **4,984** | **1,713** | **6,697** | **5,804** | **1,995** | **7,799** |
| | **74.4%** | **25.6%** | **100.0%** | **74.4%** | **25.6%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 484 | 474 | 958 | 433 | 394 | 827 |
| Colorado | 43 | 68 | 111 | 27 | 59 | 86 |
| Idaho | 20 | 64 | 84 | 80 | 285 | 365 |
| Montana * | 27 | 50 | 77 | * | * | * |
| Nevada * | 61 | 192 | 253 | * | * | * |
| New Mexico * | 249 | 188 | 437 | * | * | * |
| Utah * | 16 | 44 | 60 | * | * | * |
| Wyoming * | 2 | 21 | 23 | * | * | * |
| **Total** | **902** | **1,101** | **2,003** | **540** | **738** | **1,278** |
| | **45.0%** | **55.0%** | **100.0%** | **42.3%** | **57.7%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 0 | 0 | 0 | * | * | * |
| California | 269 | 1,269 | 1,538 | 371 | 1,499 | 1,870 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 55 | 297 | 352 | 83 | 586 | 669 |
| Washington | 65 | 425 | 490 | 39 | 124 | 163 |
| **Total** | **389** | **1,991** | **2,380** | **493** | **2,209** | **2,702** |
| | **16.3%** | **83.7%** | **100.0%** | **18.2%** | **81.8%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 18,521 | 12,335 | 30,856 | 18,842 | 12,407 | 31,249 |
| | 60.0% | 40.0% | 100.0% | 60.3% | 39.7% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 812 | 248 | 1,060 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 748 | 252 | 1,000 |
| **Total** | **19,333** | **12,583** | **31,916** | **19,590** | **12,659** | **32,249** |
| | **60.6%** | **39.4%** | **100.0%** | **60.7%** | **39.3%** | **100.0%** |

NOTE: FINAL 1986 PRODUCT MIX FOR U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## February 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,163 | 14.0% | 1 | 874 | 9.4% | 2 | 1,289 | 20.8% | 1 |
| North Carolina | 1,436 | 9.3% | 2 | 1,011 | 10.9% | 1 | 425 | 6.8% | 4 |
| Georgia | 1,100 | 7.1% | 3 | 599 | 6.5% | 4 | 501 | 8.1% | 3 |
| South Carolina | 819 | 5.3% | 4 | 512 | 5.5% | 5 | 307 | 4.9% | 5 |
| Alabama | 815 | 5.3% | 5 | 634 | 6.9% | 3 | 181 | 2.9% | 10 |
| California | 757 | 4.9% | 6 | 122 | 1.3% | 23 | 635 | 10.2% | 2 |
| Texas | 707 | 4.6% | 7 | 423 | 4.6% | 6 | 284 | 4.6% | 6 |
| Michigan | 571 | 3.7% | 8 | 367 | 4.0% | 9 | 204 | 3.3% | 9 |
| Tennessee | 533 | 3.4% | 9 | 383 | 4.1% | 8 | 150 | 2.4% | 11 |
| Ohio | 514 | 3.3% | 10 | 398 | 4.3% | 7 | 116 | 1.9% | 15 |
| New York | 457 | 3.0% | 11 | 311 | 3.4% | 11 | 146 | 2.4% | 12 |
| Indiana | 443 | 2.9% | 12 | 330 | 3.6% | 10 | 113 | 1.8% | 16 |
| Pennsylvania | 439 | 2.8% | 13 | 302 | 3.3% | 13 | 137 | 2.2% | 13 |
| Arizona | 438 | 2.8% | 14 | 216 | 2.3% | 17 | 222 | 3.6% | 7 |
| Arkansas | 373 | 2.4% | 15 | 303 | 3.3% | 12 | 70 | 1.1% | 22 |
| Virginia | 340 | 2.2% | 16 | 256 | 2.8% | 15 | 84 | 1.4% | 20 |
| Kentucky | 328 | 2.1% | 17 | 234 | 2.5% | 16 | 94 | 1.5% | 18 |
| Mississippi | 313 | 2.0% | 18 | 269 | 2.9% | 14 | 44 | 0.7% | 26 |
| Missouri | 285 | 1.8% | 19 | 204 | 2.2% | 18 | 81 | 1.3% | 21 |
| Washington | 258 | 1.7% | 20 | 37 | 0.4% | 33 | 221 | 3.6% | 8 |
| New Mexico | 232 | 1.5% | 21 | 133 | 1.4% | 22 | 99 | 1.6% | 17 |
| West Virginia | 195 | 1.3% | 22 | 147 | 1.6% | 20 | 48 | 0.8% | 25 |
| Illinois | 194 | 1.3% | 23 | 137 | 1.5% | 21 | 57 | 0.9% | 23 |
| Louisiana | 180 | 1.2% | 24 | 157 | 1.7% | 19 | 23 | 0.4% | 34 |
| Oregon | 168 | 1.1% | 25 | 33 | 0.4% | 35 | 135 | 2.2% | 14 |
| Delaware | 140 | 0.9% | 26 | 110 | 1.2% | 25 | 30 | 0.5% | 32 |
| Maine | 127 | 0.8% | 27 | 115 | 1.2% | 24 | 12 | 0.2% | 41 |
| Nevada | 125 | 0.8% | 28 | 32 | 0.3% | 36 | 93 | 1.5% | 19 |
| Wisconsin | 113 | 0.7% | 29 | 98 | 1.1% | 26 | 15 | 0.2% | 39 |
| Maryland | 97 | 0.6% | 30 | 63 | 0.7% | 28 | 34 | 0.5% | 30 |
| Kansas | 92 | 0.6% | 31 | 52 | 0.6% | 29 | 40 | 0.6% | 28 |
| Minnesota | 90 | 0.6% | 32 | 69 | 0.7% | 27 | 21 | 0.3% | 35 |
| New Jersey | 74 | 0.5% | 33 | 25 | 0.3% | 38 | 49 | 0.8% | 24 |
| Oklahoma | 72 | 0.5% | 34 | 47 | 0.5% | 30 | 25 | 0.4% | 33 |
| Colorado | 59 | 0.4% | 35 | 18 | 0.2% | 41 | 41 | 0.7% | 27 |
| New Hampshire | 51 | 0.3% | 36 | 41 | 0.4% | 31 | 10 | 0.2% | 43 |
| Iowa | 49 | 0.3% | 37 | 39 | 0.4% | 32 | 10 | 0.2% | 42 |
| Idaho | 46 | 0.3% | 38 | 8 | 0.1% | 44 | 38 | 0.6% | 29 |
| South Dakota | 43 | 0.3% | 39 | 25 | 0.3% | 37 | 18 | 0.3% | 38 |
| Vermont | 43 | 0.3% | 40 | 34 | 0.4% | 34 | 9 | 0.1% | 45 |
| Montana | 40 | 0.3% | 41 | 6 | 0.1% | 45 | 34 | 0.5% | 31 |
| Nebraska | 37 | 0.2% | 42 | 23 | 0.2% | 39 | 14 | 0.2% | 40 |
| Massachusetts | 29 | 0.2% | 43 | 20 | 0.2% | 40 | 9 | 0.1% | 44 |
| Utah | 28 | 0.2% | 44 | 10 | 0.1% | 43 | 18 | 0.3% | 36 |
| Wyoming | 20 | 0.1% | 45 | 2 | 0.0% | 48 | 18 | 0.3% | 37 |
| North Dakota | 16 | 0.1% | 46 | 14 | 0.2% | 42 | 2 | 0.0% | 47 |
| Connecticut | 9 | 0.1% | 47 | 4 | 0.0% | 46 | 5 | 0.1% | 46 |
| Rhode Island | 4 | 0.0% | 48 | 3 | 0.0% | 47 | 1 | 0.0% | 48 |
| Hawaii | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| Alaska | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 49 |
|  | **15,462** | **100.1%** |  | **9,250** | **100.0%** |  | **6,212** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Feb 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 4,401 | 14.3% | 1 | 1,816 | 9.8% | 2 | 2,585 | 21.0% | 1 |
| North Carolina | 2,939 | 9.5% | 2 | 2,082 | 11.2% | 1 | 857 | 6.9% | 4 |
| Georgia | 2,159 | 7.0% | 3 | 1,219 | 6.6% | 4 | 940 | 7.6% | 3 |
| South Carolina | 1,787 | 5.8% | 4 | 1,107 | 6.0% | 5 | 680 | 5.5% | 5 |
| Alabama | 1,590 | 5.2% | 5 | 1,253 | 6.8% | 3 | 337 | 2.7% | 10 |
| California | 1,538 | 5.0% | 6 | 269 | 1.5% | 20 | 1,269 | 10.3% | 2 |
| Texas | 1,527 | 4.9% | 7 | 960 | 5.2% | 6 | 567 | 4.6% | 6 |
| Michigan | 1,134 | 3.7% | 8 | 695 | 3.8% | 8 | 439 | 3.6% | 8 |
| Tennessee | 1,128 | 3.7% | 9 | 791 | 4.3% | 7 | 337 | 2.7% | 11 |
| Arizona | 958 | 3.1% | 10 | 484 | 2.6% | 16 | 474 | 3.8% | 7 |
| Ohio | 892 | 2.9% | 11 | 689 | 3.7% | 9 | 203 | 1.6% | 16 |
| Pennsylvania | 833 | 2.7% | 12 | 576 | 3.1% | 11 | 257 | 2.1% | 14 |
| New York | 826 | 2.7% | 13 | 554 | 3.0% | 12 | 272 | 2.2% | 13 |
| Indiana | 818 | 2.7% | 14 | 592 | 3.2% | 10 | 226 | 1.8% | 15 |
| Virginia | 695 | 2.3% | 15 | 521 | 2.8% | 15 | 174 | 1.4% | 19 |
| Arkansas | 664 | 2.2% | 16 | 548 | 3.0% | 13 | 116 | 0.9% | 22 |
| Mississippi | 639 | 2.1% | 17 | 546 | 2.9% | 14 | 93 | 0.8% | 25 |
| Kentucky | 626 | 2.0% | 18 | 470 | 2.5% | 17 | 156 | 1.3% | 20 |
| Missouri | 532 | 1.7% | 19 | 397 | 2.1% | 18 | 135 | 1.1% | 21 |
| Washington | 490 | 1.6% | 20 | 65 | 0.4% | 33 | 425 | 3.4% | 9 |
| New Mexico | 437 | 1.4% | 21 | 249 | 1.3% | 22 | 188 | 1.5% | 18 |
| Louisiana | 365 | 1.2% | 22 | 317 | 1.7% | 19 | 48 | 0.4% | 34 |
| Illinois | 362 | 1.2% | 23 | 258 | 1.4% | 21 | 104 | 0.8% | 23 |
| Oregon | 352 | 1.1% | 24 | 55 | 0.3% | 38 | 297 | 2.4% | 12 |
| Delaware | 318 | 1.0% | 25 | 233 | 1.3% | 24 | 85 | 0.7% | 26 |
| West Virginia | 312 | 1.0% | 26 | 241 | 1.3% | 23 | 71 | 0.6% | 28 |
| Maine | 256 | 0.8% | 27 | 233 | 1.3% | 25 | 23 | 0.2% | 42 |
| Nevada | 253 | 0.8% | 28 | 61 | 0.3% | 36 | 192 | 1.6% | 17 |
| Kansas | 214 | 0.7% | 29 | 136 | 0.7% | 28 | 78 | 0.6% | 27 |
| Maryland | 210 | 0.7% | 30 | 141 | 0.8% | 27 | 69 | 0.6% | 29 |
| Wisconsin | 206 | 0.7% | 31 | 186 | 1.0% | 26 | 20 | 0.2% | 44 |
| Oklahoma | 158 | 0.5% | 32 | 99 | 0.5% | 29 | 59 | 0.5% | 32 |
| New Jersey | 157 | 0.5% | 33 | 60 | 0.3% | 37 | 97 | 0.8% | 24 |
| New Hampshire | 125 | 0.4% | 34 | 95 | 0.5% | 30 | 30 | 0.2% | 38 |
| Minnesota | 118 | 0.4% | 35 | 90 | 0.5% | 31 | 28 | 0.2% | 39 |
| Colorado | 111 | 0.4% | 36 | 43 | 0.2% | 40 | 68 | 0.6% | 30 |
| Massachusetts | 95 | 0.3% | 37 | 64 | 0.3% | 34 | 31 | 0.3% | 37 |
| Iowa | 91 | 0.3% | 38 | 67 | 0.4% | 32 | 24 | 0.2% | 41 |
| Idaho | 84 | 0.3% | 39 | 20 | 0.1% | 43 | 64 | 0.5% | 31 |
| Vermont | 79 | 0.3% | 40 | 62 | 0.3% | 35 | 17 | 0.1% | 45 |
| Montana | 77 | 0.2% | 41 | 27 | 0.1% | 42 | 50 | 0.4% | 33 |
| Nebraska | 72 | 0.2% | 42 | 46 | 0.2% | 39 | 26 | 0.2% | 40 |
| South Dakota | 69 | 0.2% | 43 | 37 | 0.2% | 41 | 32 | 0.3% | 36 |
| Utah | 60 | 0.2% | 44 | 16 | 0.1% | 46 | 44 | 0.4% | 35 |
| Connecticut | 34 | 0.1% | 45 | 19 | 0.1% | 44 | 15 | 0.1% | 46 |
| Wyoming | 23 | 0.1% | 46 | 2 | 0.0% | 48 | 21 | 0.2% | 43 |
| North Dakota | 22 | 0.1% | 47 | 18 | 0.1% | 45 | 4 | 0.0% | 48 |
| Rhode Island | 20 | 0.1% | 48 | 12 | 0.1% | 47 | 8 | 0.1% | 47 |
| Hawaii | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| Alaska | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 49 |
|  | 30,856 | 100.0% |  | 18,521 | 100.0% |  | 12,335 | 100.0% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

MANUFACTURED HOUSING INSTITUTE
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December 1986

SRI Department P1
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

5/7/87 A6325-1

# Manufacturing REPORT

mhi
**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March, 1987

One cannot say that March shipments have signaled a turnaround, but at least the freefall has stopped. Year-to-date shipments are still off almost 11 percent, but March was down only about 4 percent. The top ten states for shipments are now evenly divided, five declines and five advances; with the declines slowing and advances accelerating. The prospect for a breakeven year in shipments is beginning to look within the realm of possibility.

### Regional Shipments and Percent Change
### Cumulative January through March

| Region | 1987 | | 1986 |
|---|---|---|---|
| Northeast | 4,048 | + 10.1 | 3,675 |
| East North Central | 5,814 | + 21.9 | 4,770 |
| West North Central | 1,928 | - 11.2 | 2,170 |
| South Atlantic | 20,223 | - 12.4 | 23,087 |
| South Central | 10,898 | - 21.7 | 13,922 |
| Mountain | 3,097 | - 11.5 | 3,500 |
| Pacific | 3,704 | - 12.8 | 4,286 |

### Top Ten States and Percent Change
### Cumulative Shipments January through March

| State | 1987 | | 1986 |
|---|---|---|---|
| 1. Florida | 6,660 | + 2.3% | 6,509 |
| 2. North Carolina | 4,927 | - 15.5 | 5,831 |
| 3. Georgia | 3,373 | - 27.6 | 4,661 |
| 4. South Carolina | 2,701 | - 15.5 | 3,197 |
| 5. Alabama | 2,500 | + 1.4 | 2,465 |
| 6. California | 2,336 | - 6.2 | 2,491 |
| 7. Texas | 2,304 | - 44.7 | 4,167 |
| 8. Tennessee | 1,976 | + 16.6 | 1,695 |
| 9. Michigan | 1,871 | + 23.3 | 1,517 |
| 10. Ohio | 1,488 | + 18.2 | 1,259 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,863 | 15,991 | - 15.2% | January | 18,863 | 15,991 | - 15.2% |
| February | 18,703 | 16,258 | - 13.1% | Jan-Feb | 37,566 | 32,249 | - 14.2% |
| March | 20,473 | 19,601 | - 4.3% | Jan-Mar | 58,039 | 51,850 | - 10.7% |
| April | 22,934 | | | Jan-Apr | 80,973 | | |
| May | 22,454 | | | Jan-May | 103,427 | | |
| June | 21,441 | | | Jan-June | 124,868 | | |
| July | 20,318 | | | Jan-July | 145,186 | | |
| August | 21,633 | | | Jan-Aug | 166,819 | | |
| September | 21,455 | | | Jan-Sep | 188,274 | | |
| October | 23,089 | | | Jan-Oct | 211,363 | | |
| November | 17,218 | | | Jan-Nov | 228,581 | | |
| December | 15,767 | | | Jan-Dec | 244,348 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,809 | 15,857 | - 15.7% | January | 18,809 | 15,857 | - 15.7% |
| February | 18,623 | 16,059 | - 13.8% | Jan-Feb | 37,432 | 31,916 | - 14.7% |
| March | 20,457 | 19,652 | - 3.9% | Jan-Mar | 57,889 | 51,568 | - 10.9% |
| April | 23,063 | | | Jan-Apr | 80,952 | | |
| May | 22,451 | | | Jan-May | 103,403 | | |
| June | 21,648 | | | Jan-June | 125,051 | | |
| July | 20,364 | | | Jan-July | 145,415 | | |
| August | 21,677 | | | Jan-Aug | 167,092 | | |
| September | 21,405 | | | Jan-Sep | 188,497 | | |
| October | 23,100 | | | Jan-Oct | 211,597 | | |
| November | 17,250 | | | Jan-Nov | 228,847 | | |
| December | 15,813 | | | Jan-Dec | 244,660 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1986 | 1987 | | 1986 | 1987 |
| January | 4.4% | 3.7% | January | 829 | 597 |
| February | 4.9% | 4.9% | February | 909 | 796 |
| March | 4.5% | 3.8% | March | 925 | 745 |
| April | 3.5% | | April | 796 | |
| May | 3.6% | | May | 799 | |
| June | 2.8% | | June | 592 | |
| July | 2.7% | | July | 546 | |
| August | 2.3% | | August | 502 | |
| September | 2.6% | | September | 552 | |
| October | 2.3% | | October | 541 | |
| November | 3.0% | | November | 509 | |
| December | 2.9% | | December | 463 | |

## Mobile/Manufactured Home Production

| | March | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,134 | 1,188 | 4.8% | 2,898 | 3,083 | 6.4% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,134** | **1,188** | **4.8%** | **2,898** | **3,083** | **6.4%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,084 | 2,339 | 12.2% | 5,307 | 5,770 | 8.7% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 267 | 276 | 3.4% | 578 | 582 | 0.7% |
| Wisconsin | 198 | 228 | 15.2% | 491 | 495 | 0.8% |
| **Total** | **2,549** | **2,843** | **11.5%** | **6,376** | **6,847** | **7.4%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 260 | 129 | - 50.4% | 698 | 331 | - 52.6% |
| Minnesota | 103 | 171 | 66.0% | 229 | 374 | 63.3% |
| Missouri * | * | * | --- | * | * | --- |
| Nebraska | 177 | 177 | 0.0% | 483 | 520 | 7.7% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **630** | **477** | **- 24.3%** | **1,620** | **1,293** | **- 20.2%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,513 | 1,806 | 19.4% | 4,930 | 5,192 | 5.3% |
| Georgia | 3,406 | 2,829 | - 16.9% | 10,354 | 7,964 | - 23.1% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,695 | 2,444 | - 9.3% | 7,515 | 6,171 | - 17.9% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 325 | 413 | 27.1% | 973 | 920 | - 5.4% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,939** | **7,492** | **- 5.6%** | **23,772** | **20,247** | **- 14.8%** |
| **South Central** | | | | | | |
| Alabama | 1,449 | 1,907 | 31.6% | 3,861 | 4,857 | 25.8% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 614 | 375 | - 38.9% | 1,782 | 998 | - 44.0% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,077 | 1,248 | 15.9% | 3,094 | 3,293 | 6.4% |
| Texas | 1,976 | 1,131 | - 42.8% | 5,868 | 3,312 | - 43.6% |
| **Total** | **5,475** | **4,661** | **- 14.9%** | **15,588** | **12,460** | **- 20.1%** |

## Mobile/Manufactured Home Production

| | March | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 413 | 446 | 8.0% | 1,176 | 1,273 | 8.2% |
| Colorado | 64 | 40 | - 37.5% | 175 | 126 | - 28.0% |
| Idaho | 300 | 234 | - 22.0% | 800 | 599 | - 25.1% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **777** | **720** | **- 7.3%** | **2,151** | **1,998** | **- 7.1%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,029 | 987 | - 4.1% | 2,977 | 2,857 | - 4.0% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 422 | 398 | - 5.7% | 1,166 | 1,067 | - 8.5% |
| Washington | 133 | 113 | - 15.0% | 409 | 276 | - 32.5% |
| **Total** | **1,584** | **1,498** | **- 5.4%** | **4,552** | **4,200** | **- 7.7%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 385 | 722 | 87.5% | 1,082 | 1,722 | 59.1% |
| **Total Production** | **20,473** | **19,601** | **- 4.3%** | **58,039** | **51,850** | **- 10.7%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | March | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 39 | 21 | - 46.2% | 99 | 55 | - 44.4% |
| Maine | 131 | 150 | 14.5% | 314 | 406 | 29.3% |
| Massachusetts | 59 | 56 | - 5.1% | 138 | 151 | 9.4% |
| New Hampshire | 103 | 84 | - 18.4% | 240 | 209 | - 12.9% |
| New Jersey | 69 | 96 | 39.1% | 196 | 253 | 29.1% |
| New York | 475 | 616 | 29.7% | 1,204 | 1,442 | 19.8% |
| Pennsylvania | 499 | 543 | 8.8% | 1,338 | 1,376 | 2.8% |
| Rhode Island | 17 | 10 | - 41.2% | 40 | 30 | - 25.0% |
| Vermont | 39 | 47 | 20.5% | 106 | 126 | 18.9% |
| **Total** | **1,431** | **1,623** | **13.4%** | **3,675** | **4,048** | **10.1%** |
| **East North Central** | | | | | | |
| Illinois | 228 | 337 | 47.8% | 610 | 699 | 14.6% |
| Indiana | 500 | 555 | 11.0% | 1,067 | 1,373 | 28.7% |
| Michigan | 532 | 737 | 38.5% | 1,517 | 1,871 | 23.3% |
| Ohio | 554 | 596 | 7.6% | 1,259 | 1,488 | 18.2% |
| Wisconsin | 129 | 177 | 37.2% | 317 | 383 | 20.8% |
| **Total** | **1,943** | **2,402** | **23.6%** | **4,770** | **5,814** | **21.9%** |
| **West North Central** | | | | | | |
| Iowa | 63 | 58 | - 7.9% | 155 | 149 | - 3.9% |
| Kansas | 158 | 98 | - 38.0% | 430 | 312 | - 27.4% |
| Minnesota | 100 | 153 | 53.0% | 221 | 271 | 22.6% |
| Missouri | 428 | 388 | - 9.3% | 1,142 | 920 | - 19.4% |
| Nebraska | 39 | 40 | 2.6% | 107 | 112 | 4.7% |
| North Dakota | 15 | 20 | 33.3% | 33 | 42 | 27.3% |
| South Dakota | 28 | 53 | 89.3% | 82 | 122 | 48.8% |
| **Total** | **831** | **810** | **- 2.5%** | **2,170** | **1,928** | **- 11.2%** |
| **South Atlantic** | | | | | | |
| Delaware | 258 | 171 | - 33.7% | 625 | 489 | - 21.8% |
| Florida | 1,989 | 2,259 | 13.6% | 6,509 | 6,660 | 2.3% |
| Georgia | 1,562 | 1,214 | - 22.3% | 4,661 | 3,373 | - 27.6% |
| Maryland | 111 | 95 | - 14.4% | 317 | 305 | - 3.8% |
| North Carolina | 2,049 | 1,988 | - 3.0% | 5,831 | 4,927 | - 15.5% |
| South Carolina | 1,067 | 914 | - 14.3% | 3,197 | 2,701 | - 15.5% |
| Virginia | 469 | 494 | 5.3% | 1,280 | 1,189 | - 7.1% |
| West Virginia | 261 | 267 | 2.3% | 667 | 579 | - 13.2% |
| **Total** | **7,766** | **7,402** | **- 4.7%** | **23,087** | **20,223** | **- 12.4%** |
| **South Central** | | | | | | |
| Alabama | 869 | 910 | 4.7% | 2,465 | 2,500 | 1.4% |
| Arkansas | 411 | 418 | 1.7% | 1,156 | 1,082 | - 6.4% |
| Kentucky | 429 | 499 | 16.3% | 1,075 | 1,125 | 4.7% |
| Louisiana | 491 | 216 | - 56.0% | 1,420 | 581 | - 59.1% |
| Mississippi | 483 | 436 | - 9.7% | 1,359 | 1,075 | - 20.9% |
| Oklahoma | 231 | 97 | - 58.0% | 585 | 255 | - 56.4% |
| Tennessee | 613 | 848 | 38.3% | 1,695 | 1,976 | 16.6% |
| Texas | 1,349 | 777 | - 42.4% | 4,167 | 2,304 | - 44.7% |
| **Total** | **4,876** | **4,201** | **- 13.8%** | **13,922** | **10,898** | **- 21.7%** |

## Mobile/Manufactured Home Shipments

| | March | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 526 | 526 | 0.0% | 1,557 | 1,484 | - 4.7% |
| Colorado | 67 | 70 | 4.5% | 213 | 181 | - 15.0% |
| Idaho | 77 | 56 | - 27.3% | 167 | 140 | - 16.2% |
| Montana | 50 | 42 | - 16.0% | 129 | 119 | - 7.8% |
| Nevada | 112 | 144 | 28.6% | 331 | 397 | 19.9% |
| New Mexico | 280 | 204 | - 27.1% | 812 | 641 | - 21.1% |
| Utah | 93 | 40 | - 57.0% | 208 | 100 | - 51.9% |
| Wyoming | 23 | 12 | - 47.8% | 83 | 35 | - 57.8% |
| **Total** | **1,228** | **1,094** | **- 10.9%** | **3,500** | **3,097** | **- 11.5%** |
| **Pacific** | | | | | | |
| Alaska | 1 | 0 | -100.0% | 20 | 0 | -100.0% |
| California | 867 | 798 | - 8.0% | 2,491 | 2,336 | - 6.2% |
| Hawaii | 0 | 0 | 0.0% | 1 | 0 | -100.0% |
| Oregon | 174 | 215 | 23.6% | 539 | 567 | 5.2% |
| Washington | 429 | 311 | - 27.5% | 1,195 | 801 | - 33.0% |
| **Total** | **1,471** | **1,324** | **- 10.0%** | **4,246** | **3,704** | **- 12.8%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 2 | 0 | -100.0% | 6 | 0 | -100.0% |
| Beginning Inv. | 909 | 796 | - 12.4% | 2,513 | 1,856 | - 26.1% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **20,457** | **19,652** | **- 3.9%** | **57,889** | **51,568** | **- 10.9%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1987 Product Mix

| | Jan-Mar Shipments | | | Jan-Mar Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 33 | 22 | 55 | * | * | * |
| Maine * | 371 | 35 | 406 | * | * | * |
| Massachusetts * | 99 | 52 | 151 | * | * | * |
| New Hampshire * | 149 | 60 | 209 | * | * | * |
| New Jersey * | 95 | 158 | 253 | * | * | * |
| New York * | 974 | 468 | 1,442 | * | * | * |
| Pennsylvania | 949 | 427 | 1,376 | 2,126 | 957 | 3,083 |
| Rhode Island * | 20 | 10 | 30 | * | * | * |
| Vermont * | 105 | 21 | 126 | * | * | * |
| **Total** | **2,795** | **1,253** | **4,048** | **2,126** | **957** | **3,083** |
| | **69.0%** | **31.0%** | **100.0%** | **69.0%** | **31.0%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 506 | 193 | 699 | * | * | * |
| Indiana | 975 | 398 | 1,373 | 3,996 | 1,774 | 5,770 |
| Michigan * | 1,193 | 678 | 1,871 | * | * | * |
| Ohio | 1,120 | 368 | 1,488 | 480 | 102 | 582 |
| Wisconsin | 346 | 37 | 383 | 432 | 63 | 495 |
| **Total** | **4,140** | **1,674** | **5,814** | **4,908** | **1,939** | **6,847** |
| | **71.2%** | **28.8%** | **100.0%** | **71.7%** | **28.3%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 114 | 35 | 149 | * | * | * |
| Kansas | 193 | 119 | 312 | 224 | 107 | 331 |
| Minnesota | 202 | 69 | 271 | 285 | 89 | 374 |
| Missouri * | 678 | 242 | 920 | * | * | * |
| Nebraska | 62 | 50 | 112 | 306 | 214 | 520 |
| North Dakota * | 34 | 8 | 42 | * | * | * |
| South Dakota * | 71 | 51 | 122 | * | * | * |
| **Total** | **1,354** | **574** | **1,928** | **824** | **469** | **1,293** |
| | **70.2%** | **29.8%** | **100.0%** | **63.7%** | **36.3%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 330 | 159 | 489 | * | * | * |
| Florida | 2,680 | 3,980 | 6,660 | 1,779 | 3,413 | 5,192 |
| Georgia | 1,870 | 1,503 | 3,373 | 4,612 | 3,352 | 7,964 |
| Maryland * | 206 | 99 | 305 | * | * | * |
| North Carolina | 3,480 | 1,447 | 4,927 | 4,531 | 1,640 | 6,171 |
| South Carolina * | 1,705 | 996 | 2,701 | * | * | * |
| Virginia | 887 | 302 | 1,189 | 770 | 150 | 920 |
| West Virginia * | 457 | 122 | 579 | * | * | * |
| **Total** | **11,615** | **8,608** | **20,223** | **11,692** | **8,555** | **20,247** |
| | **57.4%** | **42.6%** | **100.0%** | **57.7%** | **42.3%** | **100.0%** |

## Year-To-Date
## 1987 Product Mix

| | Jan-Mar Shipments | | | Jan-Mar Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 1,989 | 511 | 2,500 | 3,956 | 901 | 4,857 |
| Arkansas * | 899 | 183 | 1,082 | * | * | * |
| Kentucky * | 853 | 272 | 1,125 | * | * | * |
| Louisiana * | 505 | 76 | 581 | * | * | * |
| Mississippi | 900 | 175 | 1,075 | 838 | 160 | 998 |
| Oklahoma * | 159 | 96 | 255 | * | * | * |
| Tennessee | 1,406 | 570 | 1,976 | 2,447 | 846 | 3,293 |
| Texas | 1,452 | 852 | 2,304 | 2,059 | 1,253 | 3,312 |
| **Total** | **8,163** | **2,735** | **10,898** | **9,300** | **3,160** | **12,460** |
| | **74.9%** | **25.1%** | **100.0%** | **74.6%** | **25.4%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 768 | 716 | 1,484 | 688 | 585 | 1,273 |
| Colorado | 73 | 108 | 181 | 40 | 86 | 126 |
| Idaho | 30 | 110 | 140 | 141 | 458 | 599 |
| Montana * | 42 | 77 | 119 | * | * | * |
| Nevada * | 90 | 307 | 397 | * | * | * |
| New Mexico * | 367 | 274 | 641 | * | * | * |
| Utah * | 30 | 70 | 100 | * | * | * |
| Wyoming * | 5 | 30 | 35 | * | * | * |
| **Total** | **1,405** | **1,692** | **3,097** | **869** | **1,129** | **1,998** |
| | **45.4%** | **54.6%** | **100.0%** | **43.5%** | **56.5%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 0 | 0 | 0 | * | * | * |
| California | 410 | 1,926 | 2,336 | 568 | 2,289 | 2,857 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 98 | 469 | 567 | 135 | 932 | 1,067 |
| Washington | 122 | 679 | 801 | 80 | 196 | 276 |
| **Total** | **630** | **3,074** | **3,704** | **783** | **3,417** | **4,200** |
| | **17.0%** | **83.0%** | **100.0%** | **18.6%** | **81.4%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 30,102 | 19,610 | 49,712 | 30,502 | 19,626 | 50,128 |
| | 60.6% | 39.4% | 100.0% | 60.8% | 39.2% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 1,412 | 444 | 1,856 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 1,248 | 474 | 1,722 |
| **Total** | **31,514** | **20,054** | **51,568** | **31,750** | **20,100** | **51,850** |
| | **61.1%** | **38.9%** | **100.0%** | **61.2%** | **38.8%** | **100.0%** |

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## March 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,259 | 12.0% | 1 | 864 | 7.5% | 2 | 1,395 | 19.2% | 1 |
| North Carolina | 1,988 | 10.5% | 2 | 1,398 | 12.1% | 1 | 590 | 8.1% | 3 |
| Georgia | 1,214 | 6.4% | 3 | 651 | 5.6% | 4 | 563 | 7.7% | 4 |
| South Carolina | 914 | 4.8% | 4 | 598 | 5.2% | 6 | 316 | 4.3% | 5 |
| Alabama | 910 | 4.8% | 5 | 736 | 6.4% | 3 | 174 | 2.4% | 12 |
| Tennessee | 848 | 4.5% | 6 | 615 | 5.3% | 5 | 233 | 3.2% | 10 |
| California | 798 | 4.2% | 7 | 141 | 1.2% | 23 | 657 | 9.0% | 2 |
| Texas | 777 | 4.1% | 8 | 492 | 4.2% | 8 | 285 | 3.9% | 6 |
| Michigan | 737 | 3.9% | 9 | 498 | 4.3% | 7 | 239 | 3.3% | 9 |
| New York | 616 | 3.3% | 10 | 420 | 3.6% | 10 | 196 | 2.7% | 11 |
| Ohio | 596 | 3.2% | 11 | 431 | 3.7% | 9 | 165 | 2.3% | 16 |
| Indiana | 555 | 2.9% | 12 | 383 | 3.3% | 12 | 172 | 2.4% | 13 |
| Pennsylvania | 543 | 2.9% | 13 | 373 | 3.2% | 13 | 170 | 2.3% | 15 |
| Arizona | 526 | 2.8% | 14 | 284 | 2.5% | 17 | 242 | 3.3% | 8 |
| Kentucky | 499 | 2.6% | 15 | 383 | 3.3% | 11 | 116 | 1.6% | 18 |
| Virginia | 494 | 2.6% | 16 | 366 | 3.2% | 14 | 128 | 1.8% | 17 |
| Mississippi | 436 | 2.3% | 17 | 354 | 3.1% | 15 | 82 | 1.1% | 23 |
| Arkansas | 418 | 2.2% | 18 | 351 | 3.0% | 16 | 67 | 0.9% | 25 |
| Missouri | 388 | 2.1% | 19 | 281 | 2.4% | 18 | 107 | 1.5% | 20 |
| Illinois | 337 | 1.8% | 20 | 248 | 2.1% | 19 | 89 | 1.2% | 21 |
| Washington | 311 | 1.6% | 21 | 57 | 0.5% | 30 | 254 | 3.5% | 7 |
| West Virginia | 267 | 1.4% | 22 | 216 | 1.9% | 20 | 51 | 0.7% | 27 |
| Louisiana | 216 | 1.1% | 23 | 188 | 1.6% | 21 | 28 | 0.4% | 35 |
| Oregon | 215 | 1.1% | 24 | 43 | 0.4% | 34 | 172 | 2.4% | 14 |
| New Mexico | 204 | 1.1% | 25 | 118 | 1.0% | 25 | 86 | 1.2% | 22 |
| Wisconsin | 177 | 0.9% | 26 | 160 | 1.4% | 22 | 17 | 0.2% | 41 |
| Delaware | 171 | 0.9% | 27 | 97 | 0.8% | 27 | 74 | 1.0% | 24 |
| Minnesota | 153 | 0.8% | 28 | 112 | 1.0% | 26 | 41 | 0.6% | 30 |
| Maine | 150 | 0.8% | 29 | 138 | 1.2% | 24 | 12 | 0.2% | 42 |
| Nevada | 144 | 0.8% | 30 | 29 | 0.3% | 40 | 115 | 1.6% | 19 |
| Kansas | 98 | 0.5% | 31 | 57 | 0.5% | 31 | 41 | 0.6% | 29 |
| Oklahoma | 97 | 0.5% | 32 | 60 | 0.5% | 29 | 37 | 0.5% | 32 |
| New Jersey | 96 | 0.5% | 33 | 35 | 0.3% | 36 | 61 | 0.8% | 26 |
| Maryland | 95 | 0.5% | 34 | 65 | 0.6% | 28 | 30 | 0.4% | 34 |
| New Hampshire | 84 | 0.4% | 35 | 54 | 0.5% | 32 | 30 | 0.4% | 33 |
| Colorado | 70 | 0.4% | 36 | 30 | 0.3% | 39 | 40 | 0.5% | 31 |
| Iowa | 58 | 0.3% | 37 | 47 | 0.4% | 33 | 11 | 0.2% | 43 |
| Idaho | 56 | 0.3% | 38 | 10 | 0.1% | 46 | 46 | 0.6% | 28 |
| Massachusetts | 56 | 0.3% | 39 | 35 | 0.3% | 37 | 21 | 0.3% | 39 |
| South Dakota | 53 | 0.3% | 40 | 34 | 0.3% | 38 | 19 | 0.3% | 40 |
| Vermont | 47 | 0.2% | 41 | 43 | 0.4% | 35 | 4 | 0.1% | 46 |
| Montana | 42 | 0.2% | 42 | 15 | 0.1% | 43 | 27 | 0.4% | 36 |
| Utah | 40 | 0.2% | 43 | 14 | 0.1% | 44 | 26 | 0.4% | 37 |
| Nebraska | 40 | 0.2% | 44 | 16 | 0.1% | 41 | 24 | 0.3% | 38 |
| Connecticut | 21 | 0.1% | 45 | 14 | 0.1% | 45 | 7 | 0.1% | 45 |
| North Dakota | 20 | 0.1% | 46 | 16 | 0.1% | 42 | 4 | 0.1% | 47 |
| Wyoming | 12 | 0.1% | 47 | 3 | 0.0% | 48 | 9 | 0.1% | 44 |
| Rhode Island | 10 | 0.1% | 48 | 8 | 0.1% | 47 | 2 | 0.0% | 48 |
| Hawaii | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| Alaska | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 49 |
|  | 18,856 | 100.0% |  | 11,581 | 100.0% |  | 7,275 | 100.0% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Mar 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 6,660 | 13.4% | 1 | 2,680 | 8.9% | 2 | 3,980 | 20.3% | 1 |
| North Carolina | 4,927 | 9.9% | 2 | 3,480 | 11.6% | 1 | 1,447 | 7.4% | 4 |
| Georgia | 3,373 | 6.8% | 3 | 1,870 | 6.2% | 4 | 1,503 | 7.7% | 3 |
| South Carolina | 2,701 | 5.4% | 4 | 1,705 | 5.7% | 5 | 996 | 5.1% | 5 |
| Alabama | 2,500 | 5.0% | 5 | 1,989 | 6.6% | 3 | 511 | 2.6% | 11 |
| California | 2,336 | 4.7% | 6 | 410 | 1.4% | 22 | 1,926 | 9.8% | 2 |
| Texas | 2,304 | 4.6% | 7 | 1,452 | 4.8% | 6 | 852 | 4.3% | 6 |
| Tennessee | 1,976 | 4.0% | 8 | 1,406 | 4.7% | 7 | 570 | 2.9% | 10 |
| Michigan | 1,871 | 3.8% | 9 | 1,193 | 4.0% | 8 | 678 | 3.5% | 9 |
| Ohio | 1,488 | 3.0% | 10 | 1,120 | 3.7% | 9 | 368 | 1.9% | 16 |
| Arizona | 1,484 | 3.0% | 11 | 768 | 2.6% | 17 | 716 | 3.7% | 7 |
| New York | 1,442 | 2.9% | 12 | 974 | 3.2% | 11 | 468 | 2.4% | 13 |
| Pennsylvania | 1,376 | 2.8% | 13 | 949 | 3.2% | 12 | 427 | 2.2% | 14 |
| Indiana | 1,373 | 2.8% | 14 | 975 | 3.2% | 10 | 398 | 2.0% | 15 |
| Virginia | 1,189 | 2.4% | 15 | 887 | 2.9% | 15 | 302 | 1.5% | 18 |
| Kentucky | 1,125 | 2.3% | 16 | 853 | 2.8% | 16 | 272 | 1.4% | 20 |
| Arkansas | 1,082 | 2.2% | 17 | 899 | 3.0% | 14 | 183 | 0.9% | 23 |
| Mississippi | 1,075 | 2.2% | 18 | 900 | 3.0% | 13 | 175 | 0.9% | 24 |
| Missouri | 920 | 1.9% | 19 | 678 | 2.3% | 18 | 242 | 1.2% | 21 |
| Washington | 801 | 1.6% | 20 | 122 | 0.4% | 32 | 679 | 3.5% | 8 |
| Illinois | 699 | 1.4% | 21 | 506 | 1.7% | 19 | 193 | 1.0% | 22 |
| New Mexico | 641 | 1.3% | 22 | 367 | 1.2% | 24 | 274 | 1.4% | 19 |
| Louisiana | 581 | 1.2% | 23 | 505 | 1.7% | 20 | 76 | 0.4% | 34 |
| West Virginia | 579 | 1.2% | 24 | 457 | 1.5% | 21 | 122 | 0.6% | 27 |
| Oregon | 567 | 1.1% | 25 | 98 | 0.3% | 36 | 469 | 2.4% | 12 |
| Delaware | 489 | 1.0% | 26 | 330 | 1.1% | 26 | 159 | 0.8% | 25 |
| Maine | 406 | 0.8% | 27 | 371 | 1.2% | 23 | 35 | 0.2% | 42 |
| Nevada | 397 | 0.8% | 28 | 90 | 0.3% | 38 | 307 | 1.6% | 17 |
| Wisconsin | 383 | 0.8% | 29 | 346 | 1.1% | 25 | 37 | 0.2% | 41 |
| Kansas | 312 | 0.6% | 30 | 193 | 0.6% | 29 | 119 | 0.6% | 28 |
| Maryland | 305 | 0.6% | 31 | 206 | 0.7% | 27 | 99 | 0.5% | 31 |
| Minnesota | 271 | 0.5% | 32 | 202 | 0.7% | 28 | 69 | 0.4% | 36 |
| Oklahoma | 255 | 0.5% | 33 | 159 | 0.5% | 30 | 96 | 0.5% | 32 |
| New Jersey | 253 | 0.5% | 34 | 95 | 0.3% | 37 | 158 | 0.8% | 26 |
| New Hampshire | 209 | 0.4% | 35 | 149 | 0.5% | 31 | 60 | 0.3% | 37 |
| Colorado | 181 | 0.4% | 36 | 73 | 0.2% | 39 | 108 | 0.6% | 30 |
| Massachusetts | 151 | 0.3% | 37 | 99 | 0.3% | 35 | 52 | 0.3% | 38 |
| Iowa | 149 | 0.3% | 38 | 114 | 0.4% | 33 | 35 | 0.2% | 43 |
| Idaho | 140 | 0.3% | 39 | 30 | 0.1% | 45 | 110 | 0.6% | 29 |
| Vermont | 126 | 0.3% | 40 | 105 | 0.3% | 34 | 21 | 0.1% | 46 |
| South Dakota | 122 | 0.2% | 41 | 71 | 0.2% | 40 | 51 | 0.3% | 39 |
| Montana | 119 | 0.2% | 42 | 42 | 0.1% | 42 | 77 | 0.4% | 33 |
| Nebraska | 112 | 0.2% | 43 | 62 | 0.2% | 41 | 50 | 0.3% | 40 |
| Utah | 100 | 0.2% | 44 | 30 | 0.1% | 46 | 70 | 0.4% | 35 |
| Connecticut | 55 | 0.1% | 45 | 33 | 0.1% | 44 | 22 | 0.1% | 45 |
| North Dakota | 42 | 0.1% | 46 | 34 | 0.1% | 43 | 8 | 0.0% | 48 |
| Wyoming | 35 | 0.1% | 47 | 5 | 0.0% | 48 | 30 | 0.2% | 44 |
| Rhode Island | 30 | 0.1% | 48 | 20 | 0.1% | 47 | 10 | 0.1% | 47 |
| Hawaii | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| Alaska | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 49 |
|  | **49,712** | **100.0%** |  | **30,102** | **100.0%** |  | **19,610** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

March 1987

ARLINGTON
VA
38

SRI Department P1
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

6/9/87 A6325-1

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April, 1987

April shipments were weaker than expected. After some improvement in March, shipments for April were down by almost 8 percent. The northeast and east north central continue to be the only plusses, and the south central region still shows the greatest decline year-to-date compared to 1986. The top ten states for shipments remained about the same, with Michigan and Tennessee changing places for the 8th and 9th spot, and New York replacing Ohio at tenth.

### Regional Shipments and Percent Change
### Cumulative January through April

| Region | 1987 | | 1986 |
|---|---|---|---|
| Northeast | 6,160 | + 7.0 | 5,757 |
| East North Central | 8,401 | + 16.5 | 7,209 |
| West North Central | 2,925 | - 9.9 | 3,245 |
| South Atlantic | 27,954 | - 10.4 | 31,216 |
| South Central | 15,384 | - 20.5 | 19,357 |
| Mountain | 4,361 | - 9.7 | 4,829 |
| Pacific | 5,116 | - 13.2 | 5,895 |

### Top Ten States and Percent Change
### Cumulative Shipments January through April

| | State | 1987 | | 1986 |
|---|---|---|---|---|
| 1. | Florida | 8,844 | + 4.3 | 8,481 |
| 2. | North Carolina | 6,952 | - 12.2 | 7,921 |
| 3. | Georgia | 4,693 | - 24.4 | 6,206 |
| 4. | South Carolina | 3,729 | - 14.0 | 4,338 |
| 5. | Alabama | 3,544 | + 3.1 | 3,439 |
| 6. | California | 3,187 | - 8.3 | 3,476 |
| 7. | Texas | 3,138 | - 43.8 | 5,580 |
| 8. | Michigan | 2,752 | + 18.8 | 2,316 |
| 9. | Tennessee | 2,696 | + 12.8 | 2,391 |
| 10. | New York | 2,180 | + 13.2 | 1,926 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,863 | 15,991 | - 15.2% | January | 18,863 | 15,991 | - 15.2% |
| February | 18,703 | 16,258 | - 13.1% | Jan-Feb | 37,566 | 32,249 | - 14.2% |
| March | 20,473 | 19,601 | - 4.3% | Jan-Mar | 58,039 | 51,850 | - 10.7% |
| April | 22,934 | 21,139 | - 7.8% | Jan-Apr | 80,973 | 72,989 | - 9.9% |
| May | 22,454 | | | Jan-May | 103,427 | | |
| June | 21,441 | | | Jan-June | 124,868 | | |
| July | 20,318 | | | Jan-July | 145,186 | | |
| August | 21,633 | | | Jan-Aug | 166,819 | | |
| September | 21,455 | | | Jan-Sep | 188,274 | | |
| October | 23,089 | | | Jan-Oct | 211,363 | | |
| November | 17,218 | | | Jan-Nov | 228,581 | | |
| December | 15,767 | | | Jan-Dec | 244,348 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,809 | 15,857 | - 15.7% | January | 18,809 | 15,857 | - 15.7% |
| February | 18,623 | 16,059 | - 13.8% | Jan-Feb | 37,432 | 31,916 | - 14.7% |
| March | 20,457 | 19,652 | - 3.9% | Jan-Mar | 57,889 | 51,568 | - 10.9% |
| April | 23,063 | 21,334 | - 7.5% | Jan-Apr | 80,952 | 72,902 | - 9.9% |
| May | 22,451 | | | Jan-May | 103,403 | | |
| June | 21,648 | | | Jan-June | 125,051 | | |
| July | 20,364 | | | Jan-July | 145,415 | | |
| August | 21,677 | | | Jan-Aug | 167,092 | | |
| September | 21,405 | | | Jan-Sep | 188,497 | | |
| October | 23,100 | | | Jan-Oct | 211,597 | | |
| November | 17,250 | | | Jan-Nov | 228,847 | | |
| December | 15,813 | | | Jan-Dec | 244,660 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1986 | 1987 | | 1986 | 1987 |
| January | 4.4% | 3.7% | January | 829 | 597 |
| February | 4.9% | 4.9% | February | 909 | 796 |
| March | 4.5% | 3.8% | March | 925 | 745 |
| April | 3.5% | 2.6% | April | 796 | 550 |
| May | 3.6% | | May | 799 | |
| June | 2.8% | | June | 592 | |
| July | 2.7% | | July | 546 | |
| August | 2.3% | | August | 502 | |
| September | 2.6% | | September | 552 | |
| October | 2.3% | | October | 541 | |
| November | 3.0% | | November | 509 | |
| December | 2.9% | | December | 463 | |

## Mobile/Manufactured Home Production

| | April | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| Northeast | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,454 | 1,451 | - 0.2% | 4,352 | 4,534 | 4.2% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,454** | **1,451** | **- 0.2%** | **4,352** | **4,534** | **4.2%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,635 | 2,614 | - 0.8% | 7,942 | 8,384 | 5.6% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 366 | 301 | - 17.8% | 944 | 883 | - 6.5% |
| Wisconsin | 280 | 320 | 14.3% | 771 | 815 | 5.7% |
| **Total** | **3,281** | **3,235** | **- 1.4%** | **9,657** | **10,082** | **4.4%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 244 | 188 | - 23.0% | 942 | 519 | - 44.9% |
| Minnesota | 166 | 198 | 19.3% | 395 | 572 | 44.8% |
| Missouri | 118 | 65 | - 44.9% | 328 | 133 | - 59.5% |
| Nebraska | 223 | 207 | - 7.2% | 706 | 727 | 3.0% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **751** | **658** | **- 12.4%** | **2,371** | **1,951** | **- 17.7%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,459 | 1,749 | 19.9% | 6,389 | 6,941 | 8.6% |
| Georgia | 3,631 | 3,014 | - 17.0% | 13,985 | 10,978 | - 21.5% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,894 | 2,512 | - 13.2% | 10,409 | 8,683 | - 16.6% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 355 | 412 | 16.1% | 1,328 | 1,332 | 0.3% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **8,339** | **7,687** | **- 7.8%** | **32,111** | **27,934** | **- 13.0%** |
| **South Central** | | | | | | |
| Alabama | 1,763 | 2,056 | 16.6% | 5,624 | 6,913 | 22.9% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 584 | 405 | - 30.7% | 2,366 | 1,403 | - 40.7% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,209 | 1,290 | 6.7% | 4,303 | 4,583 | 6.5% |
| Texas | 2,116 | 1,281 | - 39.5% | 7,984 | 4,593 | - 42.5% |
| **Total** | **6,063** | **5,032** | **- 17.0%** | **21,651** | **17,492** | **- 19.2%** |

## Mobile/Manufactured Home Production

| | April | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 390 | 459 | 17.7% | 1,566 | 1,732 | 10.6% |
| Colorado | 71 | 50 | - 29.6% | 246 | 176 | - 28.5% |
| Idaho | 320 | 216 | - 32.5% | 1,120 | 815 | - 27.2% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **781** | **725** | **- 7.2%** | **2,932** | **2,723** | **- 7.1%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,152 | 1,056 | - 8.3% | 4,129 | 3,913 | - 5.2% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 486 | 449 | - 7.6% | 1,652 | 1,516 | - 8.2% |
| Washington | 143 | 111 | - 22.4% | 552 | 387 | - 29.9% |
| **Total** | **1,781** | **1,616** | **- 9.3%** | **6,333** | **5,816** | **- 8.2%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 484 | 735 | 51.9% | 1,566 | 2,457 | 56.9% |
| **Total Production** | **22,934** | **21,139** | **- 7.8%** | **80,973** | **72,989** | **- 9.9%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | April | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 34 | 28 | - 17.6% | 133 | 83 | - 37.6% |
| Maine | 172 | 209 | 21.5% | 486 | 615 | 26.5% |
| Massachusetts | 73 | 58 | - 20.5% | 211 | 209 | - 0.9% |
| New Hampshire | 174 | 152 | - 12.6% | 414 | 361 | - 12.8% |
| New Jersey | 66 | 68 | 3.0% | 262 | 321 | 22.5% |
| New York | 722 | 738 | 2.2% | 1,926 | 2,180 | 13.2% |
| Pennsylvania | 739 | 761 | 3.0% | 2,077 | 2,137 | 2.9% |
| Rhode Island | 22 | 12 | - 45.5% | 62 | 42 | - 32.3% |
| Vermont | 80 | 86 | 7.5% | 186 | 212 | 14.0% |
| **Total** | **2,082** | **2,112** | **1.4%** | **5,757** | **6,160** | **7.0%** |
| **East North Central** | | | | | | |
| Illinois | 266 | 325 | 22.2% | 876 | 1,024 | 16.9% |
| Indiana | 569 | 560 | - 1.6% | 1,636 | 1,933 | 18.2% |
| Michigan | 799 | 881 | 10.3% | 2,316 | 2,752 | 18.8% |
| Ohio | 613 | 579 | - 5.5% | 1,872 | 2,067 | 10.4% |
| Wisconsin | 192 | 242 | 26.0% | 509 | 625 | 22.8% |
| **Total** | **2,439** | **2,587** | **6.1%** | **7,209** | **8,401** | **16.5%** |
| **West North Central** | | | | | | |
| Iowa | 73 | 81 | 11.0% | 228 | 230 | 0.9% |
| Kansas | 153 | 145 | - 5.2% | 583 | 457 | - 21.6% |
| Minnesota | 144 | 187 | 29.9% | 365 | 458 | 25.5% |
| Missouri | 566 | 467 | - 17.5% | 1,708 | 1,387 | - 18.8% |
| Nebraska | 50 | 34 | - 32.0% | 157 | 146 | - 7.0% |
| North Dakota | 28 | 25 | - 10.7% | 61 | 67 | 9.8% |
| South Dakota | 61 | 58 | - 4.9% | 143 | 180 | 25.9% |
| **Total** | **1,075** | **997** | **- 7.3%** | **3,245** | **2,925** | **- 9.9%** |
| **South Atlantic** | | | | | | |
| Delaware | 250 | 178 | - 28.8% | 875 | 667 | - 23.8% |
| Florida | 1,972 | 2,184 | 10.8% | 8,481 | 8,844 | 4.3% |
| Georgia | 1,545 | 1,320 | - 14.6% | 6,206 | 4,693 | - 24.4% |
| Maryland | 134 | 127 | - 5.2% | 451 | 432 | - 4.2% |
| North Carolina | 2,090 | 2,025 | - 3.1% | 7,921 | 6,952 | - 12.2% |
| South Carolina | 1,141 | 1,028 | - 9.9% | 4,338 | 3,729 | - 14.0% |
| Virginia | 626 | 534 | - 14.7% | 1,906 | 1,723 | - 9.6% |
| West Virginia | 371 | 335 | - 9.7% | 1,038 | 914 | - 11.9% |
| **Total** | **8,129** | **7,731** | **- 4.9%** | **31,216** | **27,954** | **- 10.4%** |
| **South Central** | | | | | | |
| Alabama | 974 | 1,044 | 7.2% | 3,439 | 3,544 | 3.1% |
| Arkansas | 465 | 502 | 8.0% | 1,621 | 1,584 | - 2.3% |
| Kentucky | 492 | 504 | 2.4% | 1,567 | 1,629 | 4.0% |
| Louisiana | 510 | 195 | - 61.8% | 1,930 | 776 | - 59.8% |
| Mississippi | 619 | 586 | - 5.3% | 1,978 | 1,661 | - 16.0% |
| Oklahoma | 266 | 101 | - 62.0% | 851 | 356 | - 58.2% |
| Tennessee | 696 | 720 | 3.4% | 2,391 | 2,696 | 12.8% |
| Texas | 1,413 | 834 | - 41.0% | 5,580 | 3,138 | - 43.8% |
| **Total** | **5,435** | **4,486** | **- 17.5%** | **19,357** | **15,384** | **- 20.5%** |

## Mobile/Manufactured Home Shipments

| | April | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 517 | 537 | 3.9% | 2,074 | 2,021 | - 2.6% |
| Colorado | 68 | 84 | 23.5% | 281 | 265 | - 5.7% |
| Idaho | 92 | 59 | - 35.9% | 259 | 199 | - 23.2% |
| Montana | 94 | 39 | - 58.5% | 223 | 158 | - 29.1% |
| Nevada | 137 | 160 | 16.8% | 468 | 557 | 19.0% |
| New Mexico | 331 | 342 | 3.3% | 1,143 | 983 | - 14.0% |
| Utah | 57 | 28 | - 50.9% | 265 | 128 | - 51.7% |
| Wyoming | 33 | 15 | - 54.5% | 116 | 50 | - 56.9% |
| **Total** | **1,329** | **1,264** | **- 4.9%** | **4,829** | **4,361** | **- 9.7%** |
| **Pacific** | | | | | | |
| Alaska | 1 | 1 | 0.0% | 21 | 1 | - 95.2% |
| California | 985 | 851 | - 13.6% | 3,476 | 3,187 | - 8.3% |
| Hawaii | 0 | 0 | 0.0% | 1 | 0 | -100.0% |
| Oregon | 197 | 205 | 4.1% | 736 | 772 | 4.9% |
| Washington | 466 | 355 | - 23.8% | 1,661 | 1,156 | - 30.4% |
| **Total** | **1,649** | **1,412** | **- 14.4%** | **5,895** | **5,116** | **- 13.2%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 6 | 0 | -100.0% |
| Beginning Inv. | 925 | 745 | - 19.5% | 3,438 | 2,601 | - 24.3% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **23,063** | **21,334** | **- 7.5%** | **80,952** | **72,902** | **- 9.9%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1987 Product Mix

| | Jan-Apr Shipments | | | Jan-Apr Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 49 | 34 | 83 | * | * | * |
| Maine * | 560 | 55 | 615 | * | * | * |
| Massachusetts * | 131 | 78 | 209 | * | * | * |
| New Hampshire * | 246 | 115 | 361 | * | * | * |
| New Jersey * | 127 | 194 | 321 | * | * | * |
| New York * | 1,469 | 711 | 2,180 | * | * | * |
| Pennsylvania | 1,477 | 660 | 2,137 | 3,099 | 1,435 | 4,534 |
| Rhode Island * | 30 | 12 | 42 | * | * | * |
| Vermont * | 175 | 37 | 212 | * | * | * |
| **Total** | **4,264** | **1,896** | **6,160** | **3,099** | **1,435** | **4,534** |
| | **69.2%** | **30.8%** | **100.0%** | **68.4%** | **31.6%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 720 | 304 | 1,024 | * | * | * |
| Indiana | 1,370 | 563 | 1,933 | 5,752 | 2,632 | 8,384 |
| Michigan * | 1,719 | 1,033 | 2,752 | * | * | * |
| Ohio | 1,520 | 547 | 2,067 | 710 | 173 | 883 |
| Wisconsin | 556 | 69 | 625 | 702 | 113 | 815 |
| **Total** | **5,885** | **2,516** | **8,401** | **7,164** | **2,918** | **10,082** |
| | **70.1%** | **29.9%** | **100.0%** | **71.1%** | **28.9%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 179 | 51 | 230 | * | * | * |
| Kansas | 284 | 173 | 457 | 358 | 161 | 519 |
| Minnesota | 347 | 111 | 458 | 440 | 132 | 572 |
| Missouri | 1,019 | 368 | 1,387 | 19 | 114 | 133 |
| Nebraska | 80 | 66 | 146 | 438 | 289 | 727 |
| North Dakota * | 55 | 12 | 67 | * | * | * |
| South Dakota * | 105 | 75 | 180 | * | * | * |
| **Total** | **2,069** | **856** | **2,925** | **1,255** | **696** | **1,951** |
| | **70.7%** | **29.3%** | **100.0%** | **64.3%** | **35.7%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 460 | 207 | 667 | * | * | * |
| Florida | 3,486 | 5,358 | 8,844 | 2,286 | 4,655 | 6,941 |
| Georgia | 2,593 | 2,100 | 4,693 | 6,356 | 4,622 | 10,978 |
| Maryland * | 294 | 138 | 432 | * | * | * |
| North Carolina | 4,930 | 2,022 | 6,952 | 6,427 | 2,256 | 8,683 |
| South Carolina * | 2,370 | 1,359 | 3,729 | * | * | * |
| Virginia | 1,278 | 445 | 1,723 | 1,120 | 212 | 1,332 |
| West Virginia * | 731 | 183 | 914 | * | * | * |
| **Total** | **16,142** | **11,812** | **27,954** | **16,189** | **11,745** | **27,934** |
| | **57.7%** | **42.3%** | **100.0%** | **58.0%** | **42.0%** | **100.0%** |

## Year-To-Date
## 1987 Product Mix

| | Jan-Apr Shipments | | | Jan-Apr Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 2,801 | 743 | 3,544 | 5,581 | 1,332 | 6,913 |
| Arkansas * | 1,309 | 275 | 1,584 | * | * | * |
| Kentucky * | 1,217 | 412 | 1,629 | * | * | * |
| Louisiana * | 670 | 106 | 776 | * | * | * |
| Mississippi | 1,382 | 279 | 1,661 | 1,172 | 231 | 1,403 |
| Oklahoma * | 227 | 129 | 356 | * | * | * |
| Tennessee | 1,919 | 777 | 2,696 | 3,413 | 1,170 | 4,583 |
| Texas | 1,952 | 1,186 | 3,138 | 2,845 | 1,748 | 4,593 |
| **Total** | **11,477** | **3,907** | **15,384** | **13,011** | **4,481** | **17,492** |
| | **74.6%** | **25.4%** | **100.0%** | **74.4%** | **25.6%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 1,022 | 999 | 2,021 | 935 | 797 | 1,732 |
| Colorado | 109 | 156 | 265 | 54 | 122 | 176 |
| Idaho | 44 | 155 | 199 | 196 | 619 | 815 |
| Montana * | 50 | 108 | 158 | * | * | * |
| Nevada * | 119 | 438 | 557 | * | * | * |
| New Mexico * | 592 | 391 | 983 | * | * | * |
| Utah * | 38 | 90 | 128 | * | * | * |
| Wyoming * | 10 | 40 | 50 | * | * | * |
| **Total** | **1,984** | **2,377** | **4,361** | **1,185** | **1,538** | **2,723** |
| | **45.5%** | **54.5%** | **100.0%** | **43.5%** | **56.5%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 1 | 0 | 1 | * | * | * |
| California | 564 | 2,623 | 3,187 | 761 | 3,152 | 3,913 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 123 | 649 | 772 | 188 | 1,328 | 1,516 |
| Washington | 177 | 979 | 1,156 | 107 | 280 | 387 |
| **Total** | **865** | **4,251** | **5,116** | **1,056** | **4,760** | **5,816** |
| | **16.9%** | **83.1%** | **100.0%** | **18.2%** | **81.8%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 42,686 | 27,615 | 70,301 | 42,959 | 27,573 | 70,532 |
| | 60.7% | 39.3% | 100.0% | 60.9% | 39.1% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 1,991 | 610 | 2,601 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 1,814 | 643 | 2,457 |
| **Total** | **44,677** | **28,225** | **72,902** | **44,773** | **28,216** | **72,989** |
| | **61.3%** | **38.7%** | **100.0%** | **61.3%** | **38.7%** | **100.0%** |

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

# Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## April 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,184 | 10.6% | 1 | 806 | 6.4% | 3 | 1,378 | 17.2% | 1 |
| North Carolina | 2,025 | 9.8% | 2 | 1,450 | 11.5% | 1 | 575 | 7.2% | 4 |
| Georgia | 1,320 | 6.4% | 3 | 723 | 5.7% | 4 | 597 | 7.5% | 3 |
| Alabama | 1,044 | 5.1% | 4 | 812 | 6.5% | 2 | 232 | 2.9% | 12 |
| South Carolina | 1,028 | 5.0% | 5 | 665 | 5.3% | 5 | 363 | 4.5% | 5 |
| Michigan | 881 | 4.3% | 6 | 526 | 4.2% | 7 | 355 | 4.4% | 6 |
| California | 851 | 4.1% | 7 | 154 | 1.2% | 25 | 697 | 8.7% | 2 |
| Texas | 834 | 4.1% | 8 | 500 | 4.0% | 9 | 334 | 4.2% | 7 |
| Pennsylvania | 761 | 3.7% | 9 | 528 | 4.2% | 6 | 233 | 2.9% | 11 |
| New York | 738 | 3.6% | 10 | 495 | 3.9% | 10 | 243 | 3.0% | 10 |
| Tennessee | 720 | 3.5% | 11 | 513 | 4.1% | 8 | 207 | 2.6% | 13 |
| Mississippi | 586 | 2.8% | 12 | 482 | 3.8% | 11 | 104 | 1.3% | 23 |
| Ohio | 579 | 2.8% | 13 | 400 | 3.2% | 13 | 179 | 2.2% | 15 |
| Indiana | 560 | 2.7% | 14 | 395 | 3.1% | 14 | 165 | 2.1% | 16 |
| Arizona | 537 | 2.6% | 15 | 254 | 2.0% | 19 | 283 | 3.5% | 9 |
| Virginia | 534 | 2.6% | 16 | 391 | 3.1% | 15 | 143 | 1.8% | 17 |
| Kentucky | 504 | 2.4% | 17 | 364 | 2.9% | 16 | 140 | 1.7% | 18 |
| Arkansas | 502 | 2.4% | 18 | 410 | 3.3% | 12 | 92 | 1.1% | 24 |
| Missouri | 467 | 2.3% | 19 | 341 | 2.7% | 17 | 126 | 1.6% | 20 |
| Washington | 355 | 1.7% | 20 | 55 | 0.4% | 34 | 300 | 3.7% | 8 |
| New Mexico | 342 | 1.7% | 21 | 225 | 1.8% | 20 | 117 | 1.5% | 21 |
| West Virginia | 335 | 1.6% | 22 | 274 | 2.2% | 18 | 61 | 0.8% | 25 |
| Illinois | 325 | 1.6% | 23 | 214 | 1.7% | 21 | 111 | 1.4% | 22 |
| Wisconsin | 242 | 1.2% | 24 | 210 | 1.7% | 22 | 32 | 0.4% | 35 |
| Maine | 209 | 1.0% | 25 | 189 | 1.5% | 23 | 20 | 0.2% | 41 |
| Oregon | 205 | 1.0% | 26 | 25 | 0.2% | 40 | 180 | 2.2% | 14 |
| Louisiana | 195 | 0.9% | 27 | 165 | 1.3% | 24 | 30 | 0.4% | 37 |
| Minnesota | 187 | 0.9% | 28 | 145 | 1.2% | 26 | 42 | 0.5% | 31 |
| Delaware | 178 | 0.9% | 29 | 130 | 1.0% | 27 | 48 | 0.6% | 29 |
| Nevada | 160 | 0.8% | 30 | 29 | 0.2% | 39 | 131 | 1.6% | 19 |
| New Hampshire | 152 | 0.7% | 31 | 97 | 0.8% | 28 | 55 | 0.7% | 26 |
| Kansas | 145 | 0.7% | 32 | 91 | 0.7% | 29 | 54 | 0.7% | 27 |
| Maryland | 127 | 0.6% | 33 | 88 | 0.7% | 30 | 39 | 0.5% | 32 |
| Oklahoma | 101 | 0.5% | 34 | 68 | 0.5% | 32 | 33 | 0.4% | 34 |
| Vermont | 86 | 0.4% | 35 | 70 | 0.6% | 31 | 16 | 0.2% | 43 |
| Colorado | 84 | 0.4% | 36 | 36 | 0.3% | 35 | 48 | 0.6% | 28 |
| Iowa | 81 | 0.4% | 37 | 65 | 0.5% | 33 | 16 | 0.2% | 44 |
| New Jersey | 68 | 0.3% | 38 | 32 | 0.3% | 38 | 36 | 0.4% | 33 |
| Idaho | 59 | 0.3% | 39 | 14 | 0.1% | 44 | 45 | 0.6% | 30 |
| South Dakota | 58 | 0.3% | 40 | 34 | 0.3% | 36 | 24 | 0.3% | 39 |
| Massachusetts | 58 | 0.3% | 41 | 32 | 0.3% | 37 | 26 | 0.3% | 38 |
| Montana | 39 | 0.2% | 42 | 8 | 0.1% | 47 | 31 | 0.4% | 36 |
| Nebraska | 34 | 0.2% | 43 | 18 | 0.1% | 42 | 16 | 0.2% | 42 |
| Utah | 28 | 0.1% | 44 | 8 | 0.1% | 46 | 20 | 0.2% | 40 |
| Connecticut | 28 | 0.1% | 45 | 16 | 0.1% | 43 | 12 | 0.1% | 45 |
| North Dakota | 25 | 0.1% | 46 | 21 | 0.2% | 41 | 4 | 0.0% | 47 |
| Wyoming | 15 | 0.1% | 47 | 5 | 0.0% | 48 | 10 | 0.1% | 46 |
| Rhode Island | 12 | 0.1% | 48 | 10 | 0.1% | 45 | 2 | 0.0% | 48 |
| Alaska | 1 | 0.0% | 49 | 1 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | 20,589 | 100.0% |  | 12,584 | 100.0% |  | 8,005 | 100.0% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Apr 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 8,844 | 12.6% | 1 | 3,486 | 8.2% | 2 | 5,358 | 19.4% | 1 |
| North Carolina | 6,952 | 9.9% | 2 | 4,930 | 11.5% | 1 | 2,022 | 7.3% | 4 |
| Georgia | 4,693 | 6.7% | 3 | 2,593 | 6.1% | 4 | 2,100 | 7.6% | 3 |
| South Carolina | 3,729 | 5.3% | 4 | 2,370 | 5.6% | 5 | 1,359 | 4.9% | 5 |
| Alabama | 3,544 | 5.0% | 5 | 2,801 | 6.6% | 3 | 743 | 2.7% | 11 |
| California | 3,187 | 4.5% | 6 | 564 | 1.3% | 23 | 2,623 | 9.5% | 2 |
| Texas | 3,138 | 4.5% | 7 | 1,952 | 4.6% | 6 | 1,186 | 4.3% | 6 |
| Michigan | 2,752 | 3.9% | 8 | 1,719 | 4.0% | 8 | 1,033 | 3.7% | 7 |
| Tennessee | 2,696 | 3.8% | 9 | 1,919 | 4.5% | 7 | 777 | 2.8% | 10 |
| New York | 2,180 | 3.1% | 10 | 1,469 | 3.4% | 11 | 711 | 2.6% | 12 |
| Pennsylvania | 2,137 | 3.0% | 11 | 1,477 | 3.5% | 10 | 660 | 2.4% | 13 |
| Ohio | 2,067 | 2.9% | 12 | 1,520 | 3.6% | 9 | 547 | 2.0% | 16 |
| Arizona | 2,021 | 2.9% | 13 | 1,022 | 2.4% | 17 | 999 | 3.6% | 8 |
| Indiana | 1,933 | 2.7% | 14 | 1,370 | 3.2% | 13 | 563 | 2.0% | 15 |
| Virginia | 1,723 | 2.5% | 15 | 1,278 | 3.0% | 15 | 445 | 1.6% | 17 |
| Mississippi | 1,661 | 2.4% | 16 | 1,382 | 3.2% | 12 | 279 | 1.0% | 23 |
| Kentucky | 1,629 | 2.3% | 17 | 1,217 | 2.9% | 16 | 412 | 1.5% | 19 |
| Arkansas | 1,584 | 2.3% | 18 | 1,309 | 3.1% | 14 | 275 | 1.0% | 24 |
| Missouri | 1,387 | 2.0% | 19 | 1,019 | 2.4% | 18 | 368 | 1.3% | 21 |
| Washington | 1,156 | 1.6% | 20 | 177 | 0.4% | 33 | 979 | 3.5% | 9 |
| Illinois | 1,024 | 1.5% | 21 | 720 | 1.7% | 20 | 304 | 1.1% | 22 |
| New Mexico | 983 | 1.4% | 22 | 592 | 1.4% | 22 | 391 | 1.4% | 20 |
| West Virginia | 914 | 1.3% | 23 | 731 | 1.7% | 19 | 183 | 0.7% | 27 |
| Louisiana | 776 | 1.1% | 24 | 670 | 1.6% | 21 | 106 | 0.4% | 36 |
| Oregon | 772 | 1.1% | 25 | 123 | 0.3% | 37 | 649 | 2.4% | 14 |
| Delaware | 667 | 0.9% | 26 | 460 | 1.1% | 26 | 207 | 0.7% | 25 |
| Wisconsin | 625 | 0.9% | 27 | 556 | 1.3% | 25 | 69 | 0.2% | 40 |
| Maine | 615 | 0.9% | 28 | 560 | 1.3% | 24 | 55 | 0.2% | 42 |
| Nevada | 557 | 0.8% | 29 | 119 | 0.3% | 38 | 438 | 1.6% | 18 |
| Minnesota | 458 | 0.7% | 30 | 347 | 0.8% | 27 | 111 | 0.4% | 34 |
| Kansas | 457 | 0.7% | 31 | 284 | 0.7% | 29 | 173 | 0.6% | 28 |
| Maryland | 432 | 0.6% | 32 | 294 | 0.7% | 28 | 138 | 0.5% | 31 |
| New Hampshire | 361 | 0.5% | 33 | 246 | 0.6% | 30 | 115 | 0.4% | 33 |
| Oklahoma | 356 | 0.5% | 34 | 227 | 0.5% | 31 | 129 | 0.5% | 32 |
| New Jersey | 321 | 0.5% | 35 | 127 | 0.3% | 36 | 194 | 0.7% | 26 |
| Colorado | 265 | 0.4% | 36 | 109 | 0.3% | 39 | 156 | 0.6% | 29 |
| Iowa | 230 | 0.3% | 37 | 179 | 0.4% | 32 | 51 | 0.2% | 43 |
| Vermont | 212 | 0.3% | 38 | 175 | 0.4% | 34 | 37 | 0.1% | 45 |
| Massachusetts | 209 | 0.3% | 39 | 131 | 0.3% | 35 | 78 | 0.3% | 38 |
| Idaho | 199 | 0.3% | 40 | 44 | 0.1% | 45 | 155 | 0.6% | 30 |
| South Dakota | 180 | 0.3% | 41 | 105 | 0.2% | 40 | 75 | 0.3% | 39 |
| Montana | 158 | 0.2% | 42 | 50 | 0.1% | 43 | 108 | 0.4% | 35 |
| Nebraska | 146 | 0.2% | 43 | 80 | 0.2% | 41 | 66 | 0.2% | 41 |
| Utah | 128 | 0.2% | 44 | 38 | 0.1% | 46 | 90 | 0.3% | 37 |
| Connecticut | 83 | 0.1% | 45 | 49 | 0.1% | 44 | 34 | 0.1% | 46 |
| North Dakota | 67 | 0.1% | 46 | 55 | 0.1% | 42 | 12 | 0.0% | 48 |
| Wyoming | 50 | 0.1% | 47 | 10 | 0.0% | 48 | 40 | 0.1% | 44 |
| Rhode Island | 42 | 0.1% | 48 | 30 | 0.1% | 47 | 12 | 0.0% | 47 |
| Alaska | 1 | 0.0% | 49 | 1 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
| | 70,301 | 100.0% | | 42,686 | 100.0% | | 27,615 | 100.0% | |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

April 1987
**Manufacturing Report**

ARLINGTON
VA.

SRI Department
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

P1

7/13/8 / A6325-1

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May, 1987

May shows no improvement in shipments of manufactured homes, off 9.9 percent from a year ago. On a cumulative basis, January through May, shipments are off 9.9 percent as well. The east north central still shows a nice gain. The northeast is up, but only by about 300 homes. Not much improvement, though a little, in the south atlantic and south central regions where the bulk of shipments continue to be. The top ten states for shipments retained their same relative positions from April to May on a cumulative shipments basis.

## Regional Shipments and Percent Change Cumulative January through May

| Region | | 1987 | 1986 |
|---|---|---|---|
| Northeast | 8,101 | + 3.5 | 7,825 |
| East North Central | 10,937 | + 12.7 | 9.702 |
| West North Central | 3,845 | - 10.7 | 4,306 |
| South Atlantic | 35,305 | - 9.9 | 39,169 |
| South Central | 19,829 | - 19.3 | 24,578 |
| Mountain | 5,527 | - 10.3 | 6,165 |
| Pacific | 6,438 | - 13.2 | 7,417 |

## Top Ten States and Percent Change Cumulative Shipments January through May

| State | | 1987 | 1986 |
|---|---|---|---|
| 1. Florida | 10,802 | + 5.3 | 10,255 |
| 2. North Carolina | 8,981 | - 11.0 | 10,095 |
| 3. Georgia | 5,900 | - 23.8 | 7,744 |
| 4. South Carolina | 4,772 | - 14.7 | 5,595 |
| 5. Alabama | 4,585 | + 3.6 | 4,425 |
| 6. California | 3,930 | - 10.3 | 4,379 |
| 7. Texas | 3,903 | - 44.1 | 6,988 |
| 8. Michigan | 3,633 | + 14.8 | 3,164 |
| 9. Tennessee | 3,534 | + 13.3 | 3,119 |
| 10. New York | 2,904 | + 10.8 | 2,620 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,863 | 15,991 | - 15.2% | January | 18,863 | 15,991 | - 15.2% |
| February | 18,703 | 16,258 | - 13.1% | Jan-Feb | 37,566 | 32,249 | - 14.2% |
| March | 20,473 | 19,601 | - 4.3% | Jan-Mar | 58,039 | 51,850 | - 10.7% |
| April | 22,934 | 21,139 | - 7.8% | Jan-Apr | 80,973 | 72,989 | - 9.9% |
| May | 22,454 | 20,176 | - 10.1% | Jan-May | 103,427 | 93,165 | - 9.9% |
| June | 21,441 | | | Jan-June | 124,868 | | |
| July | 20,318 | | | Jan-July | 145,186 | | |
| August | 21,633 | | | Jan-Aug | 166,819 | | |
| September | 21,455 | | | Jan-Sep | 188,274 | | |
| October | 23,089 | | | Jan-Oct | 211,363 | | |
| November | 17,218 | | | Jan-Nov | 228,581 | | |
| December | 15,767 | | | Jan-Dec | 244,348 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,809 | 15,857 | - 15.7% | January | 18,809 | 15,857 | - 15.7% |
| February | 18,623 | 16,059 | - 13.8% | Jan-Feb | 37,432 | 31,916 | - 14.7% |
| March | 20,457 | 19,652 | - 3.9% | Jan-Mar | 57,889 | 51,568 | - 10.9% |
| April | 23,063 | 21,334 | - 7.5% | Jan-Apr | 80,952 | 72,902 | - 9.9% |
| May | 22,451 | 20,231 | - 9.9% | Jan-May | 103,403 | 93,133 | - 9.9% |
| June | 21,648 | | | Jan-June | 125,051 | | |
| July | 20,364 | | | Jan-July | 145,415 | | |
| August | 21,677 | | | Jan-Aug | 167,092 | | |
| September | 21,405 | | | Jan-Sep | 188,497 | | |
| October | 23,100 | | | Jan-Oct | 211,597 | | |
| November | 17,250 | | | Jan-Nov | 228,947 | | |
| December | 15,813 | | | Jan-Dec | 244,660 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1986 | 1987 | | 1986 | 1987 |
| January | 4.4% | 3.7% | January | 829 | 597 |
| February | 4.9% | 4.9% | February | 909 | 796 |
| March | 4.5% | 3.8% | March | 925 | 745 |
| April | 3.5% | 2.6% | April | 796 | 550 |
| May | 3.6% | 2.5% | May | 799 | 495 |
| June | 2.8% | | June | 592 | |
| July | 2.7% | | July | 546 | |
| August | 2.3% | | August | 502 | |
| September | 2.6% | | September | 552 | |
| October | 2.3% | | October | 541 | |
| November | 3.0% | | November | 509 | |
| December | 2.9% | | December | 463 | |

## Mobile/Manufactured Home Production

| | May | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,467 | 1,377 | - 6.1% | 5,819 | 5,911 | 1.6% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,467** | **1,377** | **- 6.1%** | **5,819** | **5,911** | **1.6%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,585 | 2,484 | - 3.9% | 10,527 | 10,868 | 3.2% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 327 | 303 | - 7.3% | 1,271 | 1,186 | - 6.7% |
| Wisconsin | 337 | 286 | - 15.1% | 1,108 | 1,101 | - 0.6% |
| **Total** | **3,249** | **3,073** | **- 5.4%** | **12,906** | **13,155** | **1.9%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 261 | 170 | - 34.9% | 1,203 | 689 | - 42.7% |
| Minnesota | 173 | 203 | 17.3% | 568 | 775 | 36.4% |
| Missouri | 96 | 54 | - 43.8% | 424 | 187 | - 55.9% |
| Nebraska | 223 | 200 | - 10.3% | 929 | 927 | - 0.2% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **753** | **627** | **- 16.7%** | **3,124** | **2,578** | **- 17.5%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,306 | 1,521 | 16.5% | 7,695 | 8,462 | 10.0% |
| Georgia | 3,539 | 2,940 | - 16.9% | 17,524 | 13,918 | - 20.6% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,843 | 2,526 | - 11.2% | 13,252 | 11,209 | - 15.4% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 389 | 387 | - 0.5% | 1,717 | 1,719 | 0.1% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **8,077** | **7,374** | **- 8.7%** | **40,188** | **35,308** | **- 12.1%** |
| **South Central** | | | | | | |
| Alabama | 1,771 | 1,988 | 12.3% | 7,395 | 8,901 | 20.4% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 561 | 402 | - 28.3% | 2,927 | 1,805 | - 38.3% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,238 | 1,260 | 1.8% | 5,541 | 5,843 | 5.5% |
| Texas | 2,142 | 1,231 | - 42.5% | 10,126 | 5,824 | - 42.5% |
| **Total** | **6,005** | **4,881** | **- 18.7%** | **27,656** | **22,373** | **- 19.1%** |

## Mobile/Manufactured Home Production

| | May 1986 | May 1987 | % Change | Year-To-Date 1986 | Year-To-Date 1987 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 409 | 434 | 6.1% | 1,975 | 2,166 | 9.7% |
| Colorado | 66 | 43 | - 34.8% | 312 | 219 | - 29.8% |
| Idaho | 323 | 227 | - 29.7% | 1,443 | 1,042 | - 27.8% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **798** | **704** | **- 11.8%** | **3,730** | **3,427** | **- 8.1%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,046 | 922 | - 11.9% | 5,175 | 4,835 | - 6.6% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 420 | 438 | 4.3% | 2,072 | 1,954 | - 5.7% |
| Washington | 144 | 122 | - 15.3% | 696 | 509 | - 26.9% |
| **Total** | **1,610** | **1,482** | **- 8.0%** | **7,943** | **7,298** | **- 8.1%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 495 | 658 | 32.9% | 2,061 | 3,115 | 51.1% |
| **Total Production** | **22,454** | **20,176** | **- 10.1%** | **103,427** | **93,165** | **- 9.9%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | May | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 24 | 31 | 29.2% | 157 | 114 | - 27.4% |
| Maine | 187 | 241 | 28.9% | 673 | 856 | 27.2% |
| Massachusetts | 80 | 59 | - 26.3% | 291 | 268 | - 7.9% |
| New Hampshire | 161 | 119 | - 26.1% | 575 | 480 | - 16.5% |
| New Jersey | 78 | 83 | 6.4% | 340 | 404 | 18.8% |
| New York | 694 | 724 | 4.3% | 2,620 | 2,904 | 10.8% |
| Pennsylvania | 762 | 600 | - 21.3% | 2,839 | 2,737 | - 3.6% |
| Rhode Island | 18 | 11 | - 38.9% | 80 | 53 | - 33.8% |
| Vermont | 64 | 73 | 14.1% | 250 | 285 | 14.0% |
| **Total** | **2,068** | **1,941** | **- 6.1%** | **7,825** | **8,101** | **3.5%** |
| **East North Central** | | | | | | |
| Illinois | 305 | 299 | - 2.0% | 1,181 | 1,323 | 12.0% |
| Indiana | 548 | 544 | - 0.7% | 2,184 | 2,477 | 13.4% |
| Michigan | 848 | 881 | 3.9% | 3,164 | 3,633 | 14.8% |
| Ohio | 566 | 596 | 5.3% | 2,438 | 2,663 | 9.2% |
| Wisconsin | 226 | 216 | - 4.4% | 735 | 841 | 14.4% |
| **Total** | **2,493** | **2,536** | **1.7%** | **9,702** | **10,937** | **12.7%** |
| **West North Central** | | | | | | |
| Iowa | 76 | 72 | - 5.3% | 304 | 302 | - 0.7% |
| Kansas | 172 | 138 | - 19.8% | 755 | 595 | - 21.2% |
| Minnesota | 176 | 169 | - 4.0% | 541 | 627 | 15.9% |
| Missouri | 488 | 405 | - 17.0% | 2,196 | 1,792 | - 18.4% |
| Nebraska | 68 | 51 | - 25.0% | 225 | 197 | - 12.4% |
| North Dakota | 39 | 32 | - 17.9% | 100 | 99 | - 1.0% |
| South Dakota | 42 | 53 | 26.2% | 185 | 233 | 25.9% |
| **Total** | **1,061** | **920** | **- 13.3%** | **4,306** | **3,845** | **- 10.7%** |
| **South Atlantic** | | | | | | |
| Delaware | 214 | 172 | - 19.6% | 1,089 | 839 | - 23.0% |
| Florida | 1,774 | 1,958 | 10.4% | 10,255 | 10,802 | 5.3% |
| Georgia | 1,538 | 1,207 | - 21.5% | 7,744 | 5,900 | - 23.8% |
| Maryland | 100 | 122 | 22.0% | 551 | 554 | 0.5% |
| North Carolina | 2,174 | 2,029 | - 6.7% | 10,095 | 8,981 | - 11.0% |
| South Carolina | 1,257 | 1,043 | - 17.0% | 5,595 | 4,772 | - 14.7% |
| Virginia | 552 | 528 | - 4.3% | 2,458 | 2,251 | - 8.4% |
| West Virginia | 344 | 292 | - 15.1% | 1,382 | 1,206 | - 12.7% |
| **Total** | **7,953** | **7,351** | **- 7.6%** | **39,169** | **35,305** | **- 9.9%** |
| **South Central** | | | | | | |
| Alabama | 986 | 1,041 | 5.6% | 4,425 | 4,585 | 3.6% |
| Arkansas | 407 | 406 | - 0.2% | 2,028 | 1,990 | - 1.9% |
| Kentucky | 499 | 545 | 9.2% | 2,066 | 2,174 | 5.2% |
| Louisiana | 437 | 247 | - 43.5% | 2,367 | 1,023 | - 56.8% |
| Mississippi | 554 | 493 | - 11.0% | 2,532 | 2,154 | - 14.9% |
| Oklahoma | 202 | 110 | - 45.5% | 1,053 | 466 | - 55.7% |
| Tennessee | 728 | 838 | 15.1% | 3,119 | 3,534 | 13.3% |
| Texas | 1,408 | 765 | - 45.7% | 6,988 | 3,903 | - 44.1% |
| **Total** | **5,221** | **4,445** | **- 14.9%** | **24,578** | **19,829** | **- 19.3%** |

## Mobile/Manufactured Home Shipments

| | May 1986 | 1987 | % Change | Year-To-Date 1986 | 1987 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 510 | 475 | - 6.9% | 2,584 | 2,496 | - 3.4% |
| Colorado | 96 | 67 | - 30.2% | 377 | 332 | - 11.9% |
| Idaho | 95 | 63 | - 33.7% | 354 | 262 | - 26.0% |
| Montana | 77 | 45 | - 41.6% | 300 | 203 | - 32.3% |
| Nevada | 117 | 180 | 53.8% | 585 | 737 | 26.0% |
| New Mexico | 339 | 302 | - 10.9% | 1,482 | 1,285 | - 13.3% |
| Utah | 67 | 30 | - 55.2% | 332 | 158 | - 52.4% |
| Wyoming | 35 | 4 | - 88.6% | 151 | 54 | - 64.2% |
| **Total** | **1,336** | **1,166** | **- 12.7%** | **6,165** | **5,527** | **- 10.3%** |
| **Pacific** | | | | | | |
| Alaska | 1 | 0 | -100.0% | 22 | 1 | - 95.5% |
| California | 903 | 743 | - 17.7% | 4,379 | 3,930 | - 10.3% |
| Hawaii | 0 | 0 | 0.0% | 1 | 0 | -100.0% |
| Oregon | 184 | 221 | 20.1% | 920 | 993 | 7.9% |
| Washington | 434 | 358 | - 17.5% | 2,095 | 1,514 | - 27.7% |
| **Total** | **1,522** | **1,322** | **- 13.1%** | **7,417** | **6,438** | **- 13.2%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 1 | 0 | -100.0% | 7 | 0 | -100.0% |
| Beginning Inv. | 796 | 550 | - 30.9% | 4,234 | 3,151 | - 25.6% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **22,451** | **20,231** | **- 9.9%** | **103,403** | **93,133** | **- 9.9%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1987 Product Mix

| | Jan-May Shipments | | | Jan-May Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 72 | 42 | 114 | * | * | * |
| Maine * | 772 | 84 | 856 | * | * | * |
| Massachusetts * | 164 | 104 | 268 | * | * | * |
| New Hampshire * | 320 | 160 | 480 | * | * | * |
| New Jersey * | 162 | 242 | 404 | * | * | * |
| New York * | 1,946 | 958 | 2,904 | * | * | * |
| Pennsylvania | 1,872 | 865 | 2,737 | 4,023 | 1,888 | 5,911 |
| Rhode Island * | 40 | 13 | 53 | * | * | * |
| Vermont * | 227 | 58 | 285 | * | * | * |
| **Total** | **5,575** | **2,526** | **8,101** | **4,023** | **1,888** | **5,911** |
| | **68.8%** | **31.2%** | **100.0%** | **68.1%** | **31.9%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 933 | 390 | 1,323 | * | * | * |
| Indiana | 1,735 | 742 | 2,477 | 7,386 | 3,482 | 10,868 |
| Michigan * | 2,250 | 1,383 | 3,633 | * | * | * |
| Ohio | 1,968 | 695 | 2,663 | 950 | 236 | 1,186 |
| Wisconsin | 748 | 93 | 841 | 944 | 157 | 1,101 |
| **Total** | **7,634** | **3,303** | **10,937** | **9,280** | **3,875** | **13,155** |
| | **69.8%** | **30.2%** | **100.0%** | **70.5%** | **29.5%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 223 | 79 | 302 | * | * | * |
| Kansas | 369 | 226 | 595 | 481 | 208 | 689 |
| Minnesota | 478 | 149 | 627 | 590 | 185 | 775 |
| Missouri | 1,306 | 486 | 1,792 | 32 | 155 | 187 |
| Nebraska | 104 | 93 | 197 | 563 | 364 | 927 |
| North Dakota * | 74 | 25 | 99 | * | * | * |
| South Dakota * | 140 | 93 | 233 | * | * | * |
| **Total** | **2,694** | **1,151** | **3,845** | **1,666** | **912** | **2,578** |
| | **70.1%** | **29.9%** | **100.0%** | **64.6%** | **35.4%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 579 | 260 | 839 | * | * | * |
| Florida | 4,169 | 6,633 | 10,802 | 2,713 | 5,749 | 8,462 |
| Georgia | 3,246 | 2,654 | 5,900 | 8,020 | 5,898 | 13,918 |
| Maryland * | 376 | 178 | 554 | * | * | * |
| North Carolina | 6,317 | 2,664 | 8,981 | 8,278 | 2,931 | 11,209 |
| South Carolina * | 3,080 | 1,692 | 4,772 | * | * | * |
| Virginia | 1,648 | 603 | 2,251 | 1,440 | 279 | 1,719 |
| West Virginia * | 969 | 237 | 1,206 | * | * | * |
| **Total** | **20,384** | **14,921** | **35,305** | **20,451** | **14,857** | **35,308** |
| | **57.7%** | **42.3%** | **100.0%** | **57.9%** | **42.1%** | **100.0%** |

## Year-To-Date
## 1987 Product Mix

| | Jan-May Shipments | | | Jan-May Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 3,647 | 938 | 4,585 | 7,205 | 1,696 | 8,901 |
| Arkansas * | 1,628 | 362 | 1,990 | * | * | * |
| Kentucky * | 1,620 | 554 | 2,174 | * | * | * |
| Louisiana * | 885 | 138 | 1,023 | * | * | * |
| Mississippi | 1,800 | 354 | 2,154 | 1,496 | 309 | 1,805 |
| Oklahoma * | 296 | 170 | 466 | * | * | * |
| Tennessee | 2,541 | 993 | 3,534 | 4,370 | 1,473 | 5,843 |
| Texas | 2,402 | 1,501 | 3,903 | 3,564 | 2,260 | 5,824 |
| **Total** | **14,819** | **5,010** | **19,829** | **16,635** | **5,738** | **22,373** |
| | **74.7%** | **25.3%** | **100.0%** | **74.4%** | **25.6%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 1,244 | 1,252 | 2,496 | 1,157 | 1,009 | 2,166 |
| Colorado | 142 | 190 | 332 | 73 | 146 | 219 |
| Idaho | 49 | 213 | 262 | 242 | 800 | 1,042 |
| Montana * | 61 | 142 | 203 | * | * | * |
| Nevada * | 162 | 575 | 737 | * | * | * |
| New Mexico * | 762 | 523 | 1,285 | * | * | * |
| Utah * | 46 | 112 | 158 | * | * | * |
| Wyoming * | 11 | 43 | 54 | * | * | * |
| **Total** | **2,477** | **3,050** | **5,527** | **1,472** | **1,955** | **3,427** |
| | **44.8%** | **55.2%** | **100.0%** | **43.0%** | **57.0%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 1 | 0 | 1 | * | * | * |
| California | 713 | 3,217 | 3,930 | 949 | 3,886 | 4,835 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 156 | 837 | 993 | 223 | 1,731 | 1,954 |
| Washington | 215 | 1,299 | 1,514 | 132 | 377 | 509 |
| **Total** | **1,085** | **5,353** | **6,438** | **1,304** | **5,994** | **7,298** |
| | **16.9%** | **83.1%** | **100.0%** | **17.9%** | **82.1%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 54,668 | 35,314 | 89,982 | 54,831 | 35,219 | 90,050 |
| | 60.8% | 39.2% | 100.0% | 60.9% | 39.1% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 2,430 | 721 | 3,151 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 2,305 | 810 | 3,115 |
| **Total** | **57,098** | **36,035** | **93,133** | **57,136** | **36,029** | **93,165** |
| | **61.3%** | **38.7%** | **100.0%** | **61.3%** | **38.7%** | **100.0%** |

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
### May 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| North Carolina | 2,029 | 10.3% | 1 | 1,387 | 11.6% | 1 | 642 | 8.3% | 2 |
| Florida | 1,958 | 9.9% | 2 | 683 | 5.7% | 4 | 1,275 | 16.6% | 1 |
| Georgia | 1,207 | 6.1% | 3 | 653 | 5.4% | 5 | 554 | 7.2% | 4 |
| South Carolina | 1,043 | 5.3% | 4 | 710 | 5.9% | 3 | 333 | 4.3% | 6 |
| Alabama | 1,041 | 5.3% | 5 | 846 | 7.1% | 2 | 195 | 2.5% | 13 |
| Michigan | 881 | 4.5% | 6 | 531 | 4.4% | 7 | 350 | 4.5% | 5 |
| Tennessee | 838 | 4.3% | 7 | 622 | 5.2% | 6 | 216 | 2.8% | 11 |
| Texas | 765 | 3.9% | 8 | 450 | 3.8% | 9 | 315 | 4.1% | 8 |
| California | 743 | 3.8% | 9 | 149 | 1.2% | 25 | 594 | 7.7% | 3 |
| New York | 724 | 3.7% | 10 | 477 | 4.0% | 8 | 247 | 3.2% | 10 |
| Pennsylvania | 600 | 3.0% | 11 | 395 | 3.3% | 13 | 205 | 2.7% | 12 |
| Ohio | 596 | 3.0% | 12 | 448 | 3.7% | 10 | 148 | 1.9% | 17 |
| Kentucky | 545 | 2.8% | 13 | 403 | 3.4% | 12 | 142 | 1.8% | 18 |
| Indiana | 544 | 2.8% | 14 | 365 | 3.0% | 15 | 179 | 2.3% | 15 |
| Virginia | 528 | 2.7% | 15 | 370 | 3.1% | 14 | 158 | 2.1% | 16 |
| Mississippi | 493 | 2.5% | 16 | 418 | 3.5% | 11 | 75 | 1.0% | 24 |
| Arizona | 475 | 2.4% | 17 | 222 | 1.9% | 19 | 253 | 3.3% | 9 |
| Arkansas | 406 | 2.1% | 18 | 319 | 2.7% | 16 | 87 | 1.1% | 22 |
| Missouri | 405 | 2.1% | 19 | 287 | 2.4% | 17 | 118 | 1.5% | 21 |
| Washington | 358 | 1.8% | 20 | 38 | 0.3% | 35 | 320 | 4.2% | 7 |
| New Mexico | 302 | 1.5% | 21 | 170 | 1.4% | 24 | 132 | 1.7% | 20 |
| Illinois | 299 | 1.5% | 22 | 213 | 1.8% | 21 | 86 | 1.1% | 23 |
| West Virginia | 292 | 1.5% | 23 | 238 | 2.0% | 18 | 54 | 0.7% | 26 |
| Louisiana | 247 | 1.3% | 24 | 215 | 1.8% | 20 | 32 | 0.4% | 36 |
| Maine | 241 | 1.2% | 25 | 212 | 1.8% | 22 | 29 | 0.4% | 37 |
| Oregon | 221 | 1.1% | 26 | 33 | 0.3% | 38 | 188 | 2.4% | 14 |
| Wisconsin | 216 | 1.1% | 27 | 192 | 1.6% | 23 | 24 | 0.3% | 41 |
| Nevada | 180 | 0.9% | 28 | 43 | 0.4% | 34 | 137 | 1.8% | 19 |
| Delaware | 172 | 0.9% | 29 | 119 | 1.0% | 27 | 53 | 0.7% | 27 |
| Minnesota | 169 | 0.9% | 30 | 131 | 1.1% | 26 | 38 | 0.5% | 33 |
| Kansas | 138 | 0.7% | 31 | 85 | 0.7% | 28 | 53 | 0.7% | 28 |
| Maryland | 122 | 0.6% | 32 | 82 | 0.7% | 29 | 40 | 0.5% | 32 |
| New Hampshire | 119 | 0.6% | 33 | 74 | 0.6% | 30 | 45 | 0.6% | 30 |
| Oklahoma | 110 | 0.6% | 34 | 69 | 0.6% | 31 | 41 | 0.5% | 31 |
| New Jersey | 83 | 0.4% | 35 | 35 | 0.3% | 36 | 48 | 0.6% | 29 |
| Vermont | 73 | 0.4% | 36 | 52 | 0.4% | 32 | 21 | 0.3% | 43 |
| Iowa | 72 | 0.4% | 37 | 44 | 0.4% | 33 | 28 | 0.4% | 38 |
| Colorado | 67 | 0.3% | 38 | 33 | 0.3% | 40 | 34 | 0.4% | 34 |
| Idaho | 63 | 0.3% | 39 | 5 | 0.0% | 47 | 58 | 0.8% | 25 |
| Massachusetts | 59 | 0.3% | 40 | 33 | 0.3% | 39 | 26 | 0.3% | 40 |
| South Dakota | 53 | 0.3% | 41 | 35 | 0.3% | 37 | 18 | 0.2% | 44 |
| Nebraska | 51 | 0.3% | 42 | 24 | 0.2% | 41 | 27 | 0.4% | 39 |
| Montana | 45 | 0.2% | 43 | 11 | 0.1% | 44 | 34 | 0.4% | 35 |
| North Dakota | 32 | 0.2% | 44 | 19 | 0.2% | 43 | 13 | 0.2% | 45 |
| Connecticut | 31 | 0.2% | 45 | 23 | 0.2% | 42 | 8 | 0.1% | 46 |
| Utah | 30 | 0.2% | 46 | 8 | 0.1% | 46 | 22 | 0.3% | 42 |
| Rhode Island | 11 | 0.1% | 47 | 10 | 0.1% | 45 | 1 | 0.0% | 48 |
| Wyoming | 4 | 0.0% | 48 | 1 | 0.0% | 48 | 3 | 0.0% | 47 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | 19,681 | 100.0% |  | 11,982 | 100.0% |  | 7,699 | 100.0% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-May 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 10,802 | 12.0% | 1 | 4,169 | 7.6% | 2 | 6,633 | 18.8% | 1 |
| North Carolina | 8,981 | 10.0% | 2 | 6,317 | 11.6% | 1 | 2,664 | 7.5% | 3 |
| Georgia | 5,900 | 6.6% | 3 | 3,246 | 5.9% | 4 | 2,654 | 7.5% | 4 |
| South Carolina | 4,772 | 5.3% | 4 | 3,080 | 5.6% | 5 | 1,692 | 4.8% | 5 |
| Alabama | 4,585 | 5.1% | 5 | 3,647 | 6.7% | 3 | 938 | 2.7% | 12 |
| California | 3,930 | 4.4% | 6 | 713 | 1.3% | 25 | 3,217 | 9.1% | 2 |
| Texas | 3,903 | 4.3% | 7 | 2,402 | 4.4% | 7 | 1,501 | 4.3% | 6 |
| Michigan | 3,633 | 4.0% | 8 | 2,250 | 4.1% | 8 | 1,383 | 3.9% | 7 |
| Tennessee | 3,534 | 3.9% | 9 | 2,541 | 4.6% | 6 | 993 | 2.8% | 10 |
| New York | 2,904 | 3.2% | 10 | 1,946 | 3.6% | 10 | 958 | 2.7% | 11 |
| Pennsylvania | 2,737 | 3.0% | 11 | 1,872 | 3.4% | 11 | 865 | 2.4% | 13 |
| Ohio | 2,663 | 3.0% | 12 | 1,968 | 3.6% | 9 | 695 | 2.0% | 16 |
| Arizona | 2,496 | 2.8% | 13 | 1,244 | 2.3% | 18 | 1,252 | 3.5% | 9 |
| Indiana | 2,477 | 2.8% | 14 | 1,735 | 3.2% | 13 | 742 | 2.1% | 15 |
| Virginia | 2,251 | 2.5% | 15 | 1,648 | 3.0% | 14 | 603 | 1.7% | 17 |
| Kentucky | 2,174 | 2.4% | 16 | 1,620 | 3.0% | 16 | 554 | 1.6% | 19 |
| Mississippi | 2,154 | 2.4% | 17 | 1,800 | 3.3% | 12 | 354 | 1.0% | 24 |
| Arkansas | 1,990 | 2.2% | 18 | 1,628 | 3.0% | 15 | 362 | 1.0% | 23 |
| Missouri | 1,792 | 2.0% | 19 | 1,306 | 2.4% | 17 | 486 | 1.4% | 21 |
| Washington | 1,514 | 1.7% | 20 | 215 | 0.4% | 34 | 1,299 | 3.7% | 8 |
| Illinois | 1,323 | 1.5% | 21 | 933 | 1.7% | 20 | 390 | 1.1% | 22 |
| New Mexico | 1,285 | 1.4% | 22 | 762 | 1.4% | 23 | 523 | 1.5% | 20 |
| West Virginia | 1,206 | 1.3% | 23 | 969 | 1.8% | 19 | 237 | 0.7% | 27 |
| Louisiana | 1,023 | 1.1% | 24 | 885 | 1.6% | 21 | 138 | 0.4% | 36 |
| Oregon | 993 | 1.1% | 25 | 156 | 0.3% | 38 | 837 | 2.4% | 14 |
| Maine | 856 | 1.0% | 26 | 772 | 1.4% | 22 | 84 | 0.2% | 42 |
| Wisconsin | 841 | 0.9% | 27 | 748 | 1.4% | 24 | 93 | 0.3% | 40 |
| Delaware | 839 | 0.9% | 28 | 579 | 1.1% | 26 | 260 | 0.7% | 25 |
| Nevada | 737 | 0.8% | 29 | 162 | 0.3% | 37 | 575 | 1.6% | 18 |
| Minnesota | 627 | 0.7% | 30 | 478 | 0.9% | 27 | 149 | 0.4% | 34 |
| Kansas | 595 | 0.7% | 31 | 369 | 0.7% | 29 | 226 | 0.6% | 28 |
| Maryland | 554 | 0.6% | 32 | 376 | 0.7% | 28 | 178 | 0.5% | 31 |
| New Hampshire | 480 | 0.5% | 33 | 320 | 0.6% | 30 | 160 | 0.5% | 33 |
| Oklahoma | 466 | 0.5% | 34 | 296 | 0.5% | 31 | 170 | 0.5% | 32 |
| New Jersey | 404 | 0.4% | 35 | 162 | 0.3% | 36 | 242 | 0.7% | 26 |
| Colorado | 332 | 0.4% | 36 | 142 | 0.3% | 39 | 190 | 0.5% | 30 |
| Iowa | 302 | 0.3% | 37 | 223 | 0.4% | 33 | 79 | 0.2% | 43 |
| Vermont | 285 | 0.3% | 38 | 227 | 0.4% | 32 | 58 | 0.2% | 44 |
| Massachusetts | 268 | 0.3% | 39 | 164 | 0.3% | 35 | 104 | 0.3% | 38 |
| Idaho | 262 | 0.3% | 40 | 49 | 0.1% | 45 | 213 | 0.6% | 29 |
| South Dakota | 233 | 0.3% | 41 | 140 | 0.3% | 40 | 93 | 0.3% | 41 |
| Montana | 203 | 0.2% | 42 | 61 | 0.1% | 44 | 142 | 0.4% | 35 |
| Nebraska | 197 | 0.2% | 43 | 104 | 0.2% | 41 | 93 | 0.3% | 39 |
| Utah | 158 | 0.2% | 44 | 46 | 0.1% | 46 | 112 | 0.3% | 37 |
| Connecticut | 114 | 0.1% | 45 | 72 | 0.1% | 43 | 42 | 0.1% | 46 |
| North Dakota | 99 | 0.1% | 46 | 74 | 0.1% | 42 | 25 | 0.1% | 47 |
| Wyoming | 54 | 0.1% | 47 | 11 | 0.0% | 48 | 43 | 0.1% | 45 |
| Rhode Island | 53 | 0.1% | 48 | 40 | 0.1% | 47 | 13 | 0.0% | 48 |
| Alaska | 1 | 0.0% | 49 | 1 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | 89,982 | 100.0% |  | 54,668 | 100.0% |  | 35,314 | 100.0% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

May 1987
**Manufacturing Report**

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SRI Department P1
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

8/7/87 A6325-1

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

June, 1987

June shipments were essentially flat, off by five homes, compared to the same six-month period of a year ago. Cumulative shipments for the year are off 8.1 percent from a year ago. The northeast and east north central are still the only regions showing gains over last year. The south atlantic firmed up a little through June, off 8.0 percent. It had been off by 9.9 percent through May.

This month's "Manufacturing Report" has two additional tables on pages eleven and twelve. Now, in addition to a ranking of shipments by state from highest to lowest, the report ranks production in the same manner.

## Regional Shipments and Percent Change
## Cumulative January through June

| Region | 1987 | | 1986 |
|---|---|---|---|
| Northeast | 10,291 | + 3.6 | 9,938 |
| East North Central | 13,677 | + 11.5 | 12,267 |
| West North Central | 4,836 | - 9.2 | 5,326 |
| South Atlantic | 43,102 | - 8.0 | 46,866 |
| South Central | 24,526 | - 16.4 | 29,351 |
| Mountain | 6,758 | - 7.9 | 7,336 |
| Pacific | 7,490 | - 11.1 | 8,927 |

## Top Ten States and Percent Change
## Cumulative Shipments January through June

| State | 1987 | | 1986 |
|---|---|---|---|
| 1. Florida | 12,899 | + 7.0 | 12,050 |
| 2. North Carolina | 11,270 | - 7.6 | 12,203 |
| 3. Georgia | 7,170 | - 22.0 | 9,197 |
| 4. South Carolina | 5,791 | - 13.9 | 6,725 |
| 5. Alabama | 5,661 | + 7.7 | 5,256 |
| 6. California | 4,730 | - 9.9 | 5,247 |
| 7. Texas | 4,657 | - 44.0 | 8,309 |
| 8. Michigan | 4,623 | + 13.5 | 4,073 |
| 9. Tennessee | 4,540 | + 16.6 | 3,893 |
| 10. New York | 3,773 | + 12.4 | 3,357 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,863 | 15,991 | - 15.2% | January | 18,863 | 15,991 | - 15.2% |
| February | 18,703 | 16,258 | - 13.1% | Jan-Feb | 37,566 | 32,249 | - 14.2% |
| March | 20,473 | 19,601 | - 4.3% | Jan-Mar | 58,039 | 51,850 | - 10.7% |
| April | 22,934 | 21,139 | - 7.8% | Jan-Apr | 80,973 | 72,989 | - 9.9% |
| May | 22,454 | 20,176 | - 10.1% | Jan-May | 103,427 | 93,165 | - 9.9% |
| June | 21,441 | 21,532 | 0.4% | Jan-June | 124,868 | 114,697 | - 8.1% |
| July | 20,318 | | | Jan-July | 145,186 | | |
| August | 21,633 | | | Jan-Aug | 166,819 | | |
| September | 21,455 | | | Jan-Sep | 188,274 | | |
| October | 23,089 | | | Jan-Oct | 211,363 | | |
| November | 17,218 | | | Jan-Nov | 228,581 | | |
| December | 15,767 | | | Jan-Dec | 244,348 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,809 | 15,857 | - 15.7% | January | 18,809 | 15,857 | - 15.7% |
| February | 18,623 | 16,059 | - 13.8% | Jan-Feb | 37,432 | 31,916 | - 14.7% |
| March | 20,457 | 19,652 | - 3.9% | Jan-Mar | 57,889 | 51,568 | - 10.9% |
| April | 23,063 | 21,334 | - 7.5% | Jan-Apr | 80,952 | 72,902 | - 9.9% |
| May | 22,451 | 20,231 | - 9.9% | Jan-May | 103,403 | 93,133 | - 9.9% |
| June | 21,648 | 21,643 | - 0.0% | Jan-June | 125,051 | 114,776 | - 8.2% |
| July | 20,364 | | | Jan-July | 145,415 | | |
| August | 21,677 | | | Jan-Aug | 167,092 | | |
| September | 21,405 | | | Jan-Sep | 188,497 | | |
| October | 23,100 | | | Jan-Oct | 211,597 | | |
| November | 17,250 | | | Jan-Nov | 228,847 | | |
| December | 15,813 | | | Jan-Dec | 244,660 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1986 | 1987 | | 1986 | 1987 |
| January | 4.4% | 3.7% | January | 829 | 597 |
| February | 4.9% | 4.9% | February | 909 | 796 |
| March | 4.5% | 3.8% | March | 925 | 745 |
| April | 3.5% | 2.6% | April | 796 | 550 |
| May | 3.6% | 2.5% | May | 799 | 495 |
| June | 2.8% | 1.8% | June | 592 | 384 |
| July | 2.7% | | July | 546 | |
| August | 2.3% | | August | 502 | |
| September | 2.6% | | September | 552 | |
| October | 2.3% | | October | 541 | |
| November | 3.0% | | November | 509 | |
| December | 2.9% | | December | 463 | |

## Mobile/Manufactured Home Production

| | June | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,402 | 1,454 | 3.7% | 7,221 | 7,365 | 2.0% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,402** | **1,454** | **3.7%** | **7,221** | **7,365** | **2.0%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,642 | 2,702 | 2.3% | 13,169 | 13,570 | 3.0% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 342 | 309 | - 9.6% | 1,613 | 1,495 | - 7.3% |
| Wisconsin | 300 | 336 | 12.0% | 1,408 | 1,437 | 2.1% |
| **Total** | **3,284** | **3,347** | **1.9%** | **16,190** | **16,502** | **1.9%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 195 | 176 | - 9.7% | 1,398 | 865 | - 38.1% |
| Minnesota | 198 | 239 | 20.7% | 766 | 1,014 | 32.4% |
| Missouri | * | * | --- | * | * | --- |
| Nebraska | 192 | 208 | 8.3% | 1,121 | 1,135 | 1.2% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **585** | **623** | **- 6.5%** | **3,285** | **3,014** | **- 8.2%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,319 | 1,560 | 18.3% | 9,014 | 10,022 | 11.2% |
| Georgia | 3,306 | 3,110 | - 5.9% | 20,830 | 17,028 | - 18.3% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,724 | 2,606 | - 4.3% | 15,976 | 13,815 | - 13.5% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 392 | 434 | 10.7% | 2,109 | 2,153 | 2.1% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,741** | **7,710** | **- 0.4%** | **47,929** | **43,018** | **- 10.2%** |
| **South Central** | | | | | | |
| Alabama | 1,575 | 2,246 | 42.6% | 8,970 | 11,147 | 24.3% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 487 | 443 | - 9.0% | 3,414 | 2,248 | - 34.2% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,203 | 1,348 | 12.1% | 6,744 | 7,191 | 6.6% |
| Texas | 1,911 | 1,196 | - 37.4% | 12,037 | 7,020 | - 41.7% |
| **Total** | **5,470** | **5,233** | **- 4.3%** | **33,126** | **27,606** | **- 16.7%** |

## Mobile/Manufactured Home Production

| | June | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 363 | 451 | 24.2% | 2,338 | 2,617 | 11.9% |
| Colorado | 67 | 53 | - 20.9% | 379 | 272 | - 28.2% |
| Idaho | 313 | 255 | - 18.5% | 1,756 | 1,297 | - 26.1% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **743** | **759** | **2.2%** | **4,473** | **4,186** | **- 6.4%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 990 | 983 | - 0.7% | 6,165 | 5,818 | - 5.6% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 455 | 516 | 13.4% | 2,527 | 2,470 | - 2.3% |
| Washington | 162 | 154 | - 4.9% | 858 | 663 | - 22.7% |
| **Total** | **1,607** | **1,653** | **2.9%** | **9,550** | **8,951** | **- 6.3%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 609 | 753 | 23.6% | 3,094 | 4,055 | 31.1% |
| **Total Production** | **21,441** | **21,532** | **.4%** | **124,868** | **114,697** | **- 8.1%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | June | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 37 | 40 | 8.1% | 194 | 154 | - 20.6% |
| Maine | 234 | 267 | 14.1% | 907 | 1,123 | 23.8% |
| Massachusetts | 83 | 90 | 8.4% | 374 | 358 | - 4.3% |
| New Hampshire | 159 | 167 | 5.0% | 734 | 647 | - 11.9% |
| New Jersey | 71 | 75 | 5.6% | 411 | 479 | 16.5% |
| New York | 737 | 869 | 17.9% | 3,357 | 3,773 | 12.4% |
| Pennsylvania | 701 | 587 | - 16.3% | 3,540 | 3,324 | - 6.1% |
| Rhode Island | 28 | 14 | - 50.0% | 108 | 67 | - 38.0% |
| Vermont | 63 | 81 | 28.6% | 313 | 366 | 16.9% |
| **Total** | **2,113** | **2,190** | **3.6%** | **9,938** | **10,291** | **3.6%** |
| **East North Central** | | | | | | |
| Illinois | 313 | 330 | 5.4% | 1,494 | 1,653 | 10.6% |
| Indiana | 601 | 547 | - 9.0% | 2,785 | 3,024 | 8.6% |
| Michigan | 909 | 990 | 8.9% | 4,073 | 4,623 | 13.5% |
| Ohio | 563 | 609 | 8.2% | 3,001 | 3,272 | 9.0% |
| Wisconsin | 179 | 264 | 47.5% | 914 | 1,105 | 20.9% |
| **Total** | **2,565** | **2,740** | **6.8%** | **12,267** | **13,677** | **11.5%** |
| **West North Central** | | | | | | |
| Iowa | 65 | 83 | 27.7% | 369 | 385 | 4.3% |
| Kansas | 132 | 142 | 7.6% | 887 | 737 | - 16.9% |
| Minnesota | 178 | 209 | 17.4% | 719 | 836 | 16.3% |
| Missouri | 505 | 441 | - 12.7% | 2,701 | 2,233 | - 17.3% |
| Nebraska | 37 | 42 | 13.5% | 262 | 239 | - 8.8% |
| North Dakota | 36 | 18 | - 50.0% | 136 | 117 | - 14.0% |
| South Dakota | 67 | 56 | - 16.4% | 252 | 289 | 14.7% |
| **Total** | **1,020** | **991** | **- 2.8%** | **5,326** | **4,836** | **- 9.2%** |
| **South Atlantic** | | | | | | |
| Delaware | 177 | 163 | - 7.9% | 1,266 | 1,002 | - 20.9% |
| Florida | 1,795 | 2,097 | 16.8% | 12,050 | 12,899 | 7.0% |
| Georgia | 1,453 | 1,270 | - 12.6% | 9,197 | 7,170 | - 22.0% |
| Maryland | 93 | 105 | 12.9% | 644 | 659 | 2.3% |
| North Carolina | 2,108 | 2,289 | 8.6% | 12,203 | 11,270 | - 7.6% |
| South Carolina | 1,130 | 1,019 | - 9.8% | 6,725 | 5,791 | - 13.9% |
| Virginia | 586 | 566 | - 3.4% | 3,044 | 2,817 | - 7.5% |
| West Virginia | 355 | 288 | - 18.9% | 1,737 | 1,494 | - 14.0% |
| **Total** | **7,697** | **7,797** | **1.3%** | **46,866** | **43,102** | **- 8.0%** |
| **South Central** | | | | | | |
| Alabama | 831 | 1,076 | 29.5% | 5,256 | 5,661 | 7.7% |
| Arkansas | 360 | 420 | 16.7% | 2,388 | 2,410 | 0.9% |
| Kentucky | 384 | 554 | 44.3% | 2,450 | 2,728 | 11.3% |
| Louisiana | 407 | 234 | - 42.5% | 2,774 | 1,257 | - 54.7% |
| Mississippi | 488 | 510 | 4.5% | 3,020 | 2,664 | - 11.8% |
| Oklahoma | 208 | 143 | - 31.3% | 1,261 | 609 | - 51.7% |
| Tennessee | 774 | 1,006 | 30.0% | 3,893 | 4,540 | 16.6% |
| Texas | 1,321 | 754 | - 42.9% | 8,309 | 4,657 | - 44.0% |
| **Total** | **4,773** | **4,697** | **- 1.6%** | **29,351** | **24,526** | **- 16.4%** |

## Mobile/Manufactured Home Shipments

| | June | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 450 | 488 | 8.4% | 3,034 | 2,984 | - 1.6% |
| Colorado | 81 | 76 | - 6.2% | 458 | 408 | - 10.9% |
| Idaho | 99 | 51 | - 48.5% | 453 | 313 | - 30.9% |
| Montana | 80 | 46 | - 42.5% | 380 | 249 | - 34.5% |
| Nevada | 119 | 185 | 55.5% | 704 | 922 | 31.0% |
| New Mexico | 243 | 339 | 39.5% | 1,725 | 1,624 | - 5.9% |
| Utah | 65 | 33 | - 49.2% | 397 | 191 | - 51.9% |
| Wyoming | 34 | 13 | - 61.8% | 185 | 67 | - 63.8% |
| **Total** | **1,171** | **1,231** | **5.1%** | **7,336** | **6,758** | **- 7.9%** |
| **Pacific** | | | | | | |
| Alaska | 0 | 0 | 0.0% | 22 | 1 | - 95.5% |
| California | 868 | 800 | - 7.8% | 5,247 | 4,730 | - 9.9% |
| Hawaii | 0 | 0 | 0.0% | 1 | 0 | -100.0% |
| Oregon | 235 | 273 | 16.2% | 1,155 | 1,266 | 9.6% |
| Washington | 407 | 429 | 5.4% | 2,502 | 1,943 | - 22.3% |
| **Total** | **1,510** | **1,502** | **- 0.5%** | **8,927** | **7,940** | **- 11.1%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 7 | 0 | -100.0% |
| Beginning Inv. | 799 | 495 | - 38.0% | 5,033 | 3,646 | - 27.6% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **21,648** | **21,643** | **- .0%** | **125,051** | **114,776** | **- 8.2%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1987 Product Mix

| | Jan-June Shipments | | | Jan-June Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 95 | 59 | 154 | * | * | * |
| Maine * | 1,003 | 120 | 1,123 | * | * | * |
| Massachusetts * | 215 | 143 | 358 | * | * | * |
| New Hampshire * | 429 | 218 | 647 | * | * | * |
| New Jersey * | 196 | 283 | 479 | * | * | * |
| New York * | 2,510 | 1,263 | 3,773 | * | * | * |
| Pennsylvania | 2,254 | 1,070 | 3,324 | 4,948 | 2,417 | 7,365 |
| Rhode Island * | 46 | 21 | 67 | * | * | * |
| Vermont * | 295 | 71 | 366 | * | * | * |
| **Total** | **7,043** | **3,248** | **10,291** | **4,948** | **2,417** | **7,365** |
| | **68.4%** | **31.6%** | **100.0%** | **67.2%** | **32.8%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 1,168 | 485 | 1,653 | * | * | * |
| Indiana | 2,118 | 906 | 3,024 | 9,150 | 4,420 | 13,570 |
| Michigan * | 2,821 | 1,802 | 4,623 | * | * | * |
| Ohio | 2,399 | 873 | 3,272 | 1,189 | 306 | 1,495 |
| Wisconsin | 974 | 131 | 1,105 | 1,217 | 220 | 1,437 |
| **Total** | **9,480** | **4,197** | **13,677** | **11,556** | **4,946** | **16,502** |
| | **69.3%** | **30.7%** | **100.0%** | **70.0%** | **30.0%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 281 | 104 | 385 | * | * | * |
| Kansas | 453 | 284 | 737 | 610 | 255 | 865 |
| Minnesota | 641 | 195 | 836 | 779 | 235 | 1,014 |
| Missouri | 1,618 | 615 | 2,233 | * | * | * |
| Nebraska | 127 | 112 | 239 | 679 | 456 | 1,135 |
| North Dakota * | 89 | 28 | 117 | * | * | * |
| South Dakota * | 177 | 112 | 289 | * | * | * |
| **Total** | **3,386** | **1,450** | **4,836** | **2,068** | **946** | **3,014** |
| | **70.0%** | **30.0%** | **100.0%** | **68.6%** | **31.4%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 676 | 326 | 1,002 | * | * | * |
| Florida | 4,889 | 8,010 | 12,899 | 3,097 | 6,925 | 10,022 |
| Georgia | 3,924 | 3,246 | 7,170 | 9,749 | 7,279 | 17,028 |
| Maryland * | 449 | 210 | 659 | * | * | * |
| North Carolina | 7,905 | 3,365 | 11,270 | 10,112 | 3,703 | 13,815 |
| South Carolina * | 3,736 | 2,055 | 5,791 | * | * | * |
| Virginia | 2,029 | 788 | 2,817 | 1,808 | 345 | 2,153 |
| West Virginia * | 1,179 | 315 | 1,494 | * | * | * |
| **Total** | **24,787** | **18,315** | **43,102** | **24,766** | **18,252** | **43,018** |
| | **57.5%** | **42.5%** | **100.0%** | **57.6%** | **42.4%** | **100.0%** |

## Year-To-Date
## 1987 Product Mix

| | Jan-June Shipments | | | Jan-June Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 4,475 | 1,186 | 5,661 | 8,975 | 2,172 | 11,147 |
| Arkansas * | 1,975 | 435 | 2,410 | * | * | * |
| Kentucky * | 2,033 | 695 | 2,728 | * | * | * |
| Louisiana * | 1,073 | 184 | 1,257 | * | * | * |
| Mississippi | 2,203 | 461 | 2,664 | 1,837 | 411 | 2,248 |
| Oklahoma * | 401 | 208 | 609 | * | * | * |
| Tennessee | 3,253 | 1,287 | 4,540 | 5,346 | 1,845 | 7,191 |
| Texas | 2,783 | 1,874 | 4,657 | 4,202 | 2,818 | 7,020 |
| **Total** | **18,196** | **6,330** | **24,526** | **20,360** | **7,246** | **27,606** |
| | **74.2%** | **25.8%** | **100.0%** | **73.8%** | **26.2%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 1,473 | 1,511 | 2,984 | 1,395 | 1,222 | 2,617 |
| Colorado | 168 | 240 | 408 | 94 | 178 | 272 |
| Idaho | 52 | 261 | 313 | 295 | 1,002 | 1,297 |
| Montana * | 72 | 177 | 249 | * | * | * |
| Nevada * | 200 | 722 | 922 | * | * | * |
| New Mexico * | 968 | 656 | 1,624 | * | * | * |
| Utah * | 55 | 136 | 191 | * | * | * |
| Wyoming * | 14 | 53 | 67 | * | * | * |
| **Total** | **3,002** | **3,756** | **6,758** | **1,784** | **2,402** | **4,186** |
| | **44.4%** | **55.6%** | **100.0%** | **42.6%** | **57.4%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 1 | 0 | 1 | * | * | * |
| California | 828 | 3,902 | 4,730 | 1,101 | 4,717 | 5,818 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 180 | 1,086 | 1,266 | 265 | 2,205 | 2,470 |
| Washington | 262 | 1,681 | 1,943 | 147 | 516 | 663 |
| **Total** | **1,271** | **6,669** | **7,940** | **1,513** | **7,438** | **8,951** |
| | **16.0%** | **84.0%** | **100.0%** | **16.9%** | **83.1%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 67,165 | 43,965 | 111,130 | 67,027 | 43,802 | 110,829 |
| | 60.4% | 39.6% | 100.0% | 60.5% | 39.5% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 2,811 | 835 | 3,646 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 2,879 | 1,176 | 4,055 |
| **Total** | **69,976** | **44,800** | **114,776** | **69,874** | **44,823** | **114,697** |
| | **61.0%** | **39.0%** | **100.0%** | **60.9%** | **39.1%** | **100.0%** |

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## June 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| North Carolina | 2,289 | 10.8% | 1 | 1,588 | 12.7% | 1 | 701 | 8.1% | 2 |
| Florida | 2,097 | 9.9% | 2 | 720 | 5.8% | 3 | 1,377 | 15.9% | 1 |
| Georgia | 1,270 | 6.0% | 3 | 678 | 5.4% | 5 | 592 | 6.8% | 4 |
| Alabama | 1,076 | 5.1% | 4 | 828 | 6.6% | 2 | 248 | 2.9% | 13 |
| South Carolina | 1,019 | 4.8% | 5 | 656 | 5.2% | 6 | 363 | 4.2% | 8 |
| Tennessee | 1,006 | 4.8% | 6 | 712 | 5.7% | 4 | 294 | 3.4% | 10 |
| Michigan | 990 | 4.7% | 7 | 571 | 4.6% | 7 | 419 | 4.8% | 5 |
| New York | 869 | 4.1% | 8 | 564 | 4.5% | 8 | 305 | 3.5% | 9 |
| California | 800 | 3.8% | 9 | 115 | 0.9% | 26 | 685 | 7.9% | 3 |
| Texas | 754 | 3.6% | 10 | 381 | 3.0% | 14 | 373 | 4.3% | 7 |
| Ohio | 609 | 2.9% | 11 | 431 | 3.4% | 9 | 178 | 2.1% | 16 |
| Pennsylvania | 587 | 2.8% | 12 | 382 | 3.1% | 13 | 205 | 2.4% | 14 |
| Virginia | 566 | 2.7% | 13 | 381 | 3.0% | 15 | 185 | 2.1% | 15 |
| Kentucky | 554 | 2.6% | 14 | 413 | 3.3% | 10 | 141 | 1.6% | 19 |
| Indiana | 547 | 2.6% | 15 | 383 | 3.1% | 12 | 164 | 1.9% | 17 |
| Mississippi | 510 | 2.4% | 16 | 403 | 3.2% | 11 | 107 | 1.2% | 22 |
| Arizona | 488 | 2.3% | 17 | 229 | 1.8% | 20 | 259 | 3.0% | 11 |
| Missouri | 441 | 2.1% | 18 | 312 | 2.5% | 17 | 129 | 1.5% | 21 |
| Washington | 429 | 2.0% | 19 | 47 | 0.4% | 35 | 382 | 4.4% | 6 |
| Arkansas | 420 | 2.0% | 20 | 347 | 2.8% | 16 | 73 | 0.8% | 25 |
| New Mexico | 339 | 1.6% | 21 | 206 | 1.6% | 23 | 133 | 1.5% | 20 |
| Illinois | 330 | 1.6% | 22 | 235 | 1.9% | 18 | 95 | 1.1% | 23 |
| West Virginia | 288 | 1.4% | 23 | 210 | 1.7% | 22 | 78 | 0.9% | 24 |
| Oregon | 273 | 1.3% | 24 | 24 | 0.2% | 40 | 249 | 2.9% | 12 |
| Maine | 267 | 1.3% | 25 | 231 | 1.8% | 19 | 36 | 0.4% | 37 |
| Wisconsin | 264 | 1.2% | 26 | 226 | 1.8% | 21 | 38 | 0.4% | 36 |
| Louisiana | 234 | 1.1% | 27 | 188 | 1.5% | 24 | 46 | 0.5% | 31 |
| Minnesota | 209 | 1.0% | 28 | 163 | 1.3% | 25 | 46 | 0.5% | 32 |
| Nevada | 185 | 0.9% | 29 | 38 | 0.3% | 36 | 147 | 1.7% | 18 |
| New Hampshire | 167 | 0.8% | 30 | 109 | 0.9% | 27 | 58 | 0.7% | 28 |
| Delaware | 163 | 0.8% | 31 | 97 | 0.8% | 29 | 66 | 0.8% | 26 |
| Oklahoma | 143 | 0.7% | 32 | 105 | 0.8% | 28 | 38 | 0.4% | 35 |
| Kansas | 142 | 0.7% | 33 | 84 | 0.7% | 30 | 58 | 0.7% | 27 |
| Maryland | 105 | 0.5% | 34 | 73 | 0.6% | 31 | 32 | 0.4% | 39 |
| Massachusetts | 90 | 0.4% | 35 | 51 | 0.4% | 34 | 39 | 0.5% | 34 |
| Iowa | 83 | 0.4% | 36 | 58 | 0.5% | 33 | 25 | 0.3% | 40 |
| Vermont | 81 | 0.4% | 37 | 68 | 0.5% | 32 | 13 | 0.2% | 45 |
| Colorado | 76 | 0.4% | 38 | 26 | 0.2% | 39 | 50 | 0.6% | 29 |
| New Jersey | 75 | 0.4% | 39 | 34 | 0.3% | 38 | 41 | 0.5% | 33 |
| South Dakota | 56 | 0.3% | 40 | 37 | 0.3% | 37 | 19 | 0.2% | 43 |
| Idaho | 51 | 0.2% | 41 | 3 | 0.0% | 48 | 48 | 0.6% | 30 |
| Montana | 46 | 0.2% | 42 | 11 | 0.1% | 44 | 35 | 0.4% | 38 |
| Nebraska | 42 | 0.2% | 43 | 23 | 0.2% | 41 | 19 | 0.2% | 42 |
| Connecticut | 40 | 0.2% | 44 | 23 | 0.2% | 42 | 17 | 0.2% | 44 |
| Utah | 33 | 0.2% | 45 | 9 | 0.1% | 45 | 24 | 0.3% | 41 |
| North Dakota | 18 | 0.1% | 46 | 15 | 0.1% | 43 | 3 | 0.0% | 48 |
| Rhode Island | 14 | 0.1% | 47 | 6 | 0.0% | 46 | 8 | 0.1% | 47 |
| Wyoming | 13 | 0.1% | 48 | 3 | 0.0% | 47 | 10 | 0.1% | 46 |
| Hawaii | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 50 |
| Alaska | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 49 |
|  | 21,148 | 100.0% |  | 12,497 | 100.0% |  | 8,651 | 100.0% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Jun 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 12,899 | 11.6% | 1 | 4,889 | 7.3% | 2 | 8,010 | 18.2% | 1 |
| North Carolina | 11,270 | 10.1% | 2 | 7,905 | 11.8% | 1 | 3,365 | 7.7% | 3 |
| Georgia | 7,170 | 6.5% | 3 | 3,924 | 5.8% | 4 | 3,246 | 7.4% | 4 |
| South Carolina | 5,791 | 5.2% | 4 | 3,736 | 5.6% | 5 | 2,055 | 4.7% | 5 |
| Alabama | 5,661 | 5.1% | 5 | 4,475 | 6.7% | 3 | 1,186 | 2.7% | 12 |
| California | 4,730 | 4.3% | 6 | 828 | 1.2% | 25 | 3,902 | 8.9% | 2 |
| Texas | 4,657 | 4.2% | 7 | 2,783 | 4.1% | 8 | 1,874 | 4.3% | 6 |
| Michigan | 4,623 | 4.2% | 8 | 2,821 | 4.2% | 7 | 1,802 | 4.1% | 7 |
| Tennessee | 4,540 | 4.1% | 9 | 3,253 | 4.8% | 6 | 1,287 | 2.9% | 10 |
| New York | 3,773 | 3.4% | 10 | 2,510 | 3.7% | 9 | 1,263 | 2.9% | 11 |
| Pennsylvania | 3,324 | 3.0% | 11 | 2,254 | 3.4% | 11 | 1,070 | 2.4% | 14 |
| Ohio | 3,272 | 2.9% | 12 | 2,399 | 3.6% | 10 | 873 | 2.0% | 16 |
| Indiana | 3,024 | 2.7% | 13 | 2,118 | 3.2% | 13 | 906 | 2.1% | 15 |
| Arizona | 2,984 | 2.7% | 14 | 1,473 | 2.2% | 18 | 1,511 | 3.4% | 9 |
| Virginia | 2,817 | 2.5% | 15 | 2,029 | 3.0% | 15 | 788 | 1.8% | 17 |
| Kentucky | 2,728 | 2.5% | 16 | 2,033 | 3.0% | 14 | 695 | 1.6% | 19 |
| Mississippi | 2,664 | 2.4% | 17 | 2,203 | 3.3% | 12 | 461 | 1.0% | 23 |
| Arkansas | 2,410 | 2.2% | 18 | 1,975 | 2.9% | 16 | 435 | 1.0% | 24 |
| Missouri | 2,233 | 2.0% | 19 | 1,618 | 2.4% | 17 | 615 | 1.4% | 21 |
| Washington | 1,943 | 1.7% | 20 | 262 | 0.4% | 34 | 1,681 | 3.8% | 8 |
| Illinois | 1,653 | 1.5% | 21 | 1,168 | 1.7% | 20 | 485 | 1.1% | 22 |
| New Mexico | 1,624 | 1.5% | 22 | 968 | 1.4% | 24 | 656 | 1.5% | 20 |
| West Virginia | 1,494 | 1.3% | 23 | 1,179 | 1.8% | 19 | 315 | 0.7% | 26 |
| Oregon | 1,266 | 1.1% | 24 | 180 | 0.3% | 38 | 1,086 | 2.5% | 13 |
| Louisiana | 1,257 | 1.1% | 25 | 1,073 | 1.6% | 21 | 184 | 0.4% | 35 |
| Maine | 1,123 | 1.0% | 26 | 1,003 | 1.5% | 22 | 120 | 0.3% | 40 |
| Wisconsin | 1,105 | 1.0% | 27 | 974 | 1.5% | 23 | 131 | 0.3% | 39 |
| Delaware | 1,002 | 0.9% | 28 | 676 | 1.0% | 26 | 326 | 0.7% | 25 |
| Nevada | 922 | 0.8% | 29 | 200 | 0.3% | 36 | 722 | 1.6% | 18 |
| Minnesota | 836 | 0.8% | 30 | 641 | 1.0% | 27 | 195 | 0.4% | 34 |
| Kansas | 737 | 0.7% | 31 | 453 | 0.7% | 28 | 284 | 0.6% | 27 |
| Maryland | 659 | 0.6% | 32 | 449 | 0.7% | 29 | 210 | 0.5% | 32 |
| New Hampshire | 647 | 0.6% | 33 | 429 | 0.6% | 30 | 218 | 0.5% | 31 |
| Oklahoma | 609 | 0.5% | 34 | 401 | 0.6% | 31 | 208 | 0.5% | 33 |
| New Jersey | 479 | 0.4% | 35 | 196 | 0.3% | 37 | 283 | 0.6% | 28 |
| Colorado | 408 | 0.4% | 36 | 168 | 0.3% | 40 | 240 | 0.5% | 30 |
| Iowa | 385 | 0.3% | 37 | 281 | 0.4% | 33 | 104 | 0.2% | 43 |
| Vermont | 366 | 0.3% | 38 | 295 | 0.4% | 32 | 71 | 0.2% | 44 |
| Massachusetts | 358 | 0.3% | 39 | 215 | 0.3% | 35 | 143 | 0.3% | 37 |
| Idaho | 313 | 0.3% | 40 | 52 | 0.1% | 46 | 261 | 0.6% | 29 |
| South Dakota | 289 | 0.3% | 41 | 177 | 0.3% | 39 | 112 | 0.3% | 42 |
| Montana | 249 | 0.2% | 42 | 72 | 0.1% | 44 | 177 | 0.4% | 36 |
| Nebraska | 239 | 0.2% | 43 | 127 | 0.2% | 41 | 112 | 0.3% | 41 |
| Utah | 191 | 0.2% | 44 | 55 | 0.1% | 45 | 136 | 0.3% | 38 |
| Connecticut | 154 | 0.1% | 45 | 95 | 0.1% | 42 | 59 | 0.1% | 45 |
| North Dakota | 117 | 0.1% | 46 | 89 | 0.1% | 43 | 28 | 0.1% | 47 |
| Rhode Island | 67 | 0.1% | 47 | 46 | 0.1% | 47 | 21 | 0.0% | 48 |
| Wyoming | 67 | 0.1% | 48 | 14 | 0.0% | 48 | 53 | 0.1% | 46 |
| Alaska | 1 | 0.0% | 49 | 1 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | 111,130 | 100.0% |  | 67,165 | 100.0% |  | 43,965 | 100.0% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## June 1987

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 3,110 | 15.0% | 1 | 1,729 | 14.2% | 4 | 1,381 | 16.1% | 1 |
| Indiana | 2,702 | 13.0% | 2 | 1,764 | 14.5% | 3 | 938 | 10.9% | 3 |
| North Carolina | 2,606 | 12.5% | 3 | 1,834 | 15.0% | 1 | 772 | 9.0% | 5 |
| Alabama | 2,246 | 10.8% | 4 | 1,770 | 14.5% | 2 | 476 | 5.5% | 8 |
| Florida | 1,560 | 7.5% | 5 | 384 | 3.1% | 8 | 1,176 | 13.7% | 2 |
| Pennsylvania | 1,454 | 7.0% | 6 | 925 | 7.6% | 6 | 529 | 6.2% | 7 |
| Tennessee | 1,348 | 6.5% | 7 | 976 | 8.0% | 5 | 372 | 4.3% | 10 |
| Texas | 1,196 | 5.8% | 8 | 638 | 5.2% | 7 | 558 | 6.5% | 6 |
| California | 983 | 4.7% | 9 | 152 | 1.2% | 15 | 831 | 9.7% | 4 |
| Oregon | 516 | 2.5% | 10 | 42 | 0.3% | 19 | 474 | 5.5% | 9 |
| Arizona | 451 | 2.2% | 11 | 238 | 2.0% | 13 | 213 | 2.5% | 11 |
| Mississippi | 443 | 2.1% | 12 | 341 | 2.8% | 10 | 102 | 1.2% | 14 |
| Virginia | 434 | 2.1% | 13 | 368 | 3.0% | 9 | 66 | 0.8% | 17 |
| Wisconsin | 336 | 1.6% | 14 | 273 | 2.2% | 11 | 63 | 0.7% | 18 |
| Ohio | 309 | 1.5% | 15 | 239 | 2.0% | 12 | 70 | 0.8% | 16 |
| Idaho | 255 | 1.2% | 16 | 53 | 0.4% | 18 | 202 | 2.4% | 12 |
| Minnesota | 239 | 1.2% | 17 | 189 | 1.5% | 14 | 50 | 0.6% | 19 |
| Nebraska | 208 | 1.0% | 18 | 116 | 1.0% | 17 | 92 | 1.1% | 15 |
| Kansas | 176 | 0.8% | 19 | 129 | 1.1% | 16 | 47 | 0.5% | 20 |
| Washington | 154 | 0.7% | 20 | 15 | 0.1% | 21 | 139 | 1.6% | 13 |
| Colorado | 53 | 0.3% | 21 | 21 | 0.2% | 20 | 32 | 0.4% | 21 |
| Connecticut | 0 | 0.0% | 22 | 0 | 0.0% | 48 | 0 | 0.0% | 27 |
| Vermont | 0 | 0.0% | 23 | 0 | 0.0% | 41 | 0 | 0.0% | 23 |
| Nevada | 0 | 0.0% | 24 | 0 | 0.0% | 42 | 0 | 0.0% | 41 |
| South Carolina | 0 | 0.0% | 25 | 0 | 0.0% | 34 | 0 | 0.0% | 46 |
| Arkansas | 0 | 0.0% | 26 | 0 | 0.0% | 47 | 0 | 0.0% | 40 |
| Utah | 0 | 0.0% | 27 | 0 | 0.0% | 32 | 0 | 0.0% | 39 |
| Oklahoma | 0 | 0.0% | 28 | 0 | 0.0% | 40 | 0 | 0.0% | 37 |
| Maryland | 0 | 0.0% | 29 | 0 | 0.0% | 27 | 0 | 0.0% | 44 |
| South Dakota | 0 | 0.0% | 30 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| North Dakota | 0 | 0.0% | 31 | 0 | 0.0% | 43 | 0 | 0.0% | 42 |
| Michigan | 0 | 0.0% | 32 | 0 | 0.0% | 35 | 0 | 0.0% | 38 |
| Delaware | 0 | 0.0% | 33 | 0 | 0.0% | 36 | 0 | 0.0% | 31 |
| Montana | 0 | 0.0% | 34 | 0 | 0.0% | 29 | 0 | 0.0% | 28 |
| Illinois | 0 | 0.0% | 35 | 0 | 0.0% | 22 | 0 | 0.0% | 35 |
| New Hampshire | 0 | 0.0% | 36 | 0 | 0.0% | 44 | 0 | 0.0% | 34 |
| Rhode Island | 0 | 0.0% | 37 | 0 | 0.0% | 33 | 0 | 0.0% | 25 |
| Iowa | 0 | 0.0% | 38 | 0 | 0.0% | 28 | 0 | 0.0% | 33 |
| West Virginia | 0 | 0.0% | 39 | 0 | 0.0% | 50 | 0 | 0.0% | 48 |
| Alaska | 0 | 0.0% | 40 | 0 | 0.0% | 46 | 0 | 0.0% | 32 |
| New Mexico | 0 | 0.0% | 41 | 0 | 0.0% | 38 | 0 | 0.0% | 45 |
| Kentucky | 0 | 0.0% | 42 | 0 | 0.0% | 31 | 0 | 0.0% | 26 |
| Maine | 0 | 0.0% | 43 | 0 | 0.0% | 24 | 0 | 0.0% | 36 |
| Massachusetts | 0 | 0.0% | 44 | 0 | 0.0% | 39 | 0 | 0.0% | 30 |
| Louisiana | 0 | 0.0% | 45 | 0 | 0.0% | 25 | 0 | 0.0% | 29 |
| New Jersey | 0 | 0.0% | 46 | 0 | 0.0% | 26 | 0 | 0.0% | 22 |
| Hawaii | 0 | 0.0% | 47 | 0 | 0.0% | 45 | 0 | 0.0% | 47 |
| New York | 0 | 0.0% | 48 | 0 | 0.0% | 30 | 0 | 0.0% | 50 |
| Missouri | 0 | 0.0% | 49 | 0 | 0.0% | 37 | 0 | 0.0% | 24 |
| Wyoming | 0 | 0.0% | 50 | 0 | 0.0% | 23 | 0 | 0.0% | 43 |
|  | 20,779 | 100.0% |  | 12,196 | 100.0% |  | 8,583 | 100.0% |  |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Jun 1987

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 17,028 | 15.4% | 1 | 9,749 | 14.5% | 2 | 7,279 | 16.6% | 1 |
| North Carolina | 13,815 | 12.5% | 2 | 10,112 | 15.1% | 1 | 3,703 | 8.5% | 5 |
| Indiana | 13,570 | 12.2% | 3 | 9,150 | 13.7% | 3 | 4,420 | 10.1% | 4 |
| Alabama | 11,147 | 10.1% | 4 | 8,975 | 13.4% | 4 | 2,172 | 5.0% | 9 |
| Florida | 10,022 | 9.0% | 5 | 3,097 | 4.6% | 8 | 6,925 | 15.8% | 2 |
| Pennsylvania | 7,365 | 6.6% | 6 | 4,948 | 7.4% | 6 | 2,417 | 5.5% | 7 |
| Tennessee | 7,191 | 6.5% | 7 | 5,346 | 8.0% | 5 | 1,845 | 4.2% | 10 |
| Texas | 7,020 | 6.3% | 8 | 4,202 | 6.3% | 7 | 2,818 | 6.4% | 6 |
| California | 5,818 | 5.2% | 9 | 1,101 | 1.6% | 14 | 4,717 | 10.8% | 3 |
| Arizona | 2,617 | 2.4% | 10 | 1,395 | 2.1% | 11 | 1,222 | 2.8% | 11 |
| Oregon | 2,470 | 2.2% | 11 | 265 | 0.4% | 19 | 2,205 | 5.0% | 8 |
| Mississippi | 2,248 | 2.0% | 12 | 1,837 | 2.7% | 9 | 411 | 0.9% | 15 |
| Virginia | 2,153 | 1.9% | 13 | 1,808 | 2.7% | 10 | 345 | 0.8% | 16 |
| Ohio | 1,495 | 1.3% | 14 | 1,189 | 1.8% | 13 | 306 | 0.7% | 17 |
| Wisconsin | 1,437 | 1.3% | 15 | 1,217 | 1.8% | 12 | 220 | 0.5% | 20 |
| Idaho | 1,297 | 1.2% | 16 | 295 | 0.4% | 18 | 1,002 | 2.3% | 12 |
| Nebraska | 1,135 | 1.0% | 17 | 679 | 1.0% | 16 | 456 | 1.0% | 14 |
| Minnesota | 1,014 | 0.9% | 18 | 779 | 1.2% | 15 | 235 | 0.5% | 19 |
| Kansas | 865 | 0.8% | 19 | 610 | 0.9% | 17 | 255 | 0.6% | 18 |
| Washington | 663 | 0.6% | 20 | 147 | 0.2% | 20 | 516 | 1.2% | 13 |
| Colorado | 272 | 0.2% | 21 | 94 | 0.1% | 21 | 178 | 0.4% | 21 |
| Missouri | 187 | 0.2% | 22 | 32 | 0.0% | 22 | 155 | 0.4% | 22 |
| New Hampshire | 0 | 0.0% | 23 | 0 | 0.0% | 44 | 0 | 0.0% | 34 |
| Delaware | 0 | 0.0% | 24 | 0 | 0.0% | 36 | 0 | 0.0% | 31 |
| Wyoming | 0 | 0.0% | 25 | 0 | 0.0% | 29 | 0 | 0.0% | 43 |
| Rhode Island | 0 | 0.0% | 26 | 0 | 0.0% | 33 | 0 | 0.0% | 25 |
| New York | 0 | 0.0% | 27 | 0 | 0.0% | 28 | 0 | 0.0% | 50 |
| West Virginia | 0 | 0.0% | 28 | 0 | 0.0% | 50 | 0 | 0.0% | 48 |
| North Dakota | 0 | 0.0% | 29 | 0 | 0.0% | 43 | 0 | 0.0% | 42 |
| Michigan | 0 | 0.0% | 30 | 0 | 0.0% | 35 | 0 | 0.0% | 38 |
| Massachusetts | 0 | 0.0% | 31 | 0 | 0.0% | 39 | 0 | 0.0% | 30 |
| Louisiana | 0 | 0.0% | 32 | 0 | 0.0% | 25 | 0 | 0.0% | 29 |
| Iowa | 0 | 0.0% | 33 | 0 | 0.0% | 26 | 0 | 0.0% | 33 |
| Alaska | 0 | 0.0% | 34 | 0 | 0.0% | 46 | 0 | 0.0% | 32 |
| New Mexico | 0 | 0.0% | 35 | 0 | 0.0% | 38 | 0 | 0.0% | 45 |
| Kentucky | 0 | 0.0% | 36 | 0 | 0.0% | 31 | 0 | 0.0% | 26 |
| Maine | 0 | 0.0% | 37 | 0 | 0.0% | 24 | 0 | 0.0% | 36 |
| Hawaii | 0 | 0.0% | 38 | 0 | 0.0% | 45 | 0 | 0.0% | 47 |
| Illinois | 0 | 0.0% | 39 | 0 | 0.0% | 30 | 0 | 0.0% | 35 |
| Vermont | 0 | 0.0% | 40 | 0 | 0.0% | 37 | 0 | 0.0% | 24 |
| Maryland | 0 | 0.0% | 41 | 0 | 0.0% | 23 | 0 | 0.0% | 44 |
| Connecticut | 0 | 0.0% | 42 | 0 | 0.0% | 48 | 0 | 0.0% | 27 |
| New Jersey | 0 | 0.0% | 43 | 0 | 0.0% | 41 | 0 | 0.0% | 23 |
| Nevada | 0 | 0.0% | 44 | 0 | 0.0% | 42 | 0 | 0.0% | 41 |
| South Carolina | 0 | 0.0% | 45 | 0 | 0.0% | 34 | 0 | 0.0% | 46 |
| Arkansas | 0 | 0.0% | 46 | 0 | 0.0% | 47 | 0 | 0.0% | 40 |
| Utah | 0 | 0.0% | 47 | 0 | 0.0% | 32 | 0 | 0.0% | 39 |
| Oklahoma | 0 | 0.0% | 48 | 0 | 0.0% | 40 | 0 | 0.0% | 37 |
| Montana | 0 | 0.0% | 49 | 0 | 0.0% | 27 | 0 | 0.0% | 28 |
| South Dakota | 0 | 0.0% | 50 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
|  | 110,829 | 100.0% |  | 67,027 | 100.0% |  | 43,802 | 100.0% |  |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

**Manufactured Housing Institute**
**1745 Jefferson Davis Highway**
**Suite 511**
**Arlington, VA 22202**

ARLINGTON
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.39

**June 1987**
**Manufacturing Report**

SRI Department P1
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

9/10/87 A6325-1

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July, 1987

July shipments were up 2.5 percent from a year ago, the first increase in shipments since January, 1986, and the highest increase since October, 1984. Cumulative shipments through July, 1987 are down 6.7 percent from the same period a year ago. The northeast and east north central remain the only areas experiencing increases. Although, the other areas are showing improvement with decreases beginning to subside somewhat.

Texas dropped to ninth overall in shipments through July, having been overtaken by Michigan and Tennessee, which moved to seventh and eigth respectively. Here again the states experiencing declines are nevertheless showing some improvement as we enter the second half of 1987.

Regional Shipments and Percent Change
Cumulative January through July

| Region | | 1987 | 1986 |
|---|---|---|---|
| Northeast | 12,404 | + 3.1 | 12,035 |
| East North Central | 16,329 | + 10.6 | 14,769 |
| West North Central | 5,795 | - 7.6 | 6,274 |
| South Atlantic | 50,706 | - 6.5 | 54,221 |
| South Central | 28,979 | - 13.9 | 33,640 |
| Mountain | 7,945 | - 6.0 | 8,448 |
| Pacific | 9,468 | - 8.9 | 10,396 |

Top Ten States and Percent Change
Cumulative Shipments January through July

| State | | 1987 | 1986 |
|---|---|---|---|
| 1. Florida | 14,996 | + 7.7 | 13,929 |
| 2. North Carolina | 13,332 | - 5.9 | 14,165 |
| 3. Georgia | 8,441 | - 19.7 | 10,512 |
| 4. South Carolina | 6,803 | - 12.9 | 7,815 |
| 5. Alabama | 6,702 | + 9.0 | 6,148 |
| 6. California | 5,577 | - 8.6 | 6,104 |
| 7. Michigan | 5,541 | + 12.1 | 4,941 |
| 8. Tennessee | 5,468 | + 20.0 | 4,558 |
| 9. Texas | 5,415 | - 43.0 | 9,493 |
| 10. New York | 4,514 | + 10.0 | 4,103 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,863 | 15,991 | - 15.2% | January | 18,863 | 15,991 | - 15.2% |
| February | 18,703 | 16,258 | - 13.1% | Jan-Feb | 37,566 | 32,249 | - 14.2% |
| March | 20,473 | 19,601 | - 4.3% | Jan-Mar | 58,039 | 51,850 | - 10.7% |
| April | 22,934 | 21,139 | - 7.8% | Jan-Apr | 80,973 | 72,989 | - 9.9% |
| May | 22,454 | 20,176 | - 10.1% | Jan-May | 103,427 | 93,165 | - 9.9% |
| June | 21,441 | 21,532 | 0.4% | Jan-June | 124,868 | 114,697 | - 8.1% |
| July | 20,318 | 20,971 | 3.2% | Jan-July | 145,186 | 135,668 | - 6.6% |
| August | 21,633 | | | Jan-Aug | 166,819 | | |
| September | 21,455 | | | Jan-Sep | 188,274 | | |
| October | 23,089 | | | Jan-Oct | 211,363 | | |
| November | 17,218 | | | Jan-Nov | 228,581 | | |
| December | 15,767 | | | Jan-Dec | 244,348 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | | Cummulative for Year | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,809 | 15,857 | - 15.7% | January | 18,809 | 15,857 | - 15.7% |
| February | 18,623 | 16,059 | - 13.8% | Jan-Feb | 37,432 | 31,916 | - 14.7% |
| March | 20,457 | 19,652 | - 3.9% | Jan-Mar | 57,889 | 51,568 | - 10.9% |
| April | 23,063 | 21,334 | - 7.5% | Jan-Apr | 80,952 | 72,902 | - 9.9% |
| May | 22,451 | 20,231 | - 9.9% | Jan-May | 103,403 | 93,133 | - 9.9% |
| June | 21,648 | 21,643 | - 0.0% | Jan-June | 125,051 | 114,776 | - 8.2% |
| July | 20,364 | 20,880 | 2.5% | Jan-July | 145,415 | 135,656 | - 6.7% |
| August | 21,677 | | | Jan-Aug | 167,092 | | |
| September | 21,405 | | | Jan-Sep | 188,497 | | |
| October | 23,100 | | | Jan-Oct | 211,597 | | |
| November | 17,250 | | | Jan-Nov | 228,847 | | |
| December | 15,813 | | | Jan-Dec | 244,660 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | | Homes In Inventory | |
|---|---|---|---|---|---|
| | 1986 | 1987 | | 1986 | 1987 |
| January | 4.4% | 3.7% | January | 829 | 597 |
| February | 4.9% | 4.9% | February | 909 | 796 |
| March | 4.5% | 3.8% | March | 925 | 745 |
| April | 3.5% | 2.6% | April | 796 | 550 |
| May | 3.6% | 2.5% | May | 799 | 495 |
| June | 2.8% | 1.8% | June | 592 | 384 |
| July | 2.7% | 2.3% | July | 546 | 475 |
| August | 2.3% | | August | 502 | |
| September | 2.6% | | September | 552 | |
| October | 2.3% | | October | 541 | |
| November | 3.0% | | November | 509 | |
| December | 2.9% | | December | 463 | |

## Mobile/Manufactured Home Production

| | July | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,338 | 1,402 | 4.8% | 8,559 | 8,767 | 2.4% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,338** | **1,402** | **4.8%** | **8,559** | **8,767** | **2.4%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,552 | 2,674 | 4.8% | 15,721 | 16,244 | 3.3% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 330 | 304 | - 7.9% | 1,943 | 1,799 | - 7.4% |
| Wisconsin | 293 | 293 | 0.0% | 1,701 | 1,730 | 1.7% |
| **Total** | **3,175** | **3,271** | **3.0%** | **19,365** | **19,773** | **2.1%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 212 | 168 | - 20.8% | 1,610 | 1,033 | - 35.8% |
| Minnesota | 183 | 224 | 22.4% | 949 | 1,238 | 30.5% |
| Missouri * | * | * | --- | * | * | --- |
| Nebraska | 213 | 202 | - 5.2% | 1,334 | 1,337 | 0.2% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **608** | **594** | **- 2.3%** | **3,893** | **3,608** | **- 7.3%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,409 | 1,587 | 12.6% | 10,423 | 11,609 | 11.4% |
| Georgia | 3,133 | 2,953 | - 5.7% | 23,963 | 19,981 | - 16.6% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,460 | 2,623 | 6.6% | 18,436 | 16,438 | - 10.8% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 387 | 430 | 11.1% | 2,496 | 2,583 | 3.5% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,389** | **7,593** | **2.8%** | **55,318** | **50,611** | **- 8.5%** |
| **South Central** | | | | | | |
| Alabama | 1,548 | 2,110 | 36.3% | 10,518 | 13,257 | 26.0% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 426 | 404 | - 5.2% | 3,840 | 2,652 | - 30.9% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,061 | 1,255 | 18.3% | 7,805 | 8,446 | 8.2% |
| Texas | 1,703 | 1,177 | - 30.9% | 13,740 | 8,197 | - 40.3% |
| **Total** | **5,012** | **4,946** | **- 1.3%** | **38,138** | **32,552** | **- 14.6%** |

## Mobile/Manufactured Home Production

| | July 1986 | July 1987 | % Change | Year-To-Date 1986 | Year-To-Date 1987 | % Change |
|---|---|---|---|---|---|---|
| **Mountain** | | | | | | |
| Arizona | 295 | 413 | 40.0% | 2,633 | 3,030 | 15.1% |
| Colorado * | * | * | --- | * | * | --- |
| Idaho | 293 | 243 | - 17.1% | 2,049 | 1,540 | - 24.8% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **655** | **656** | **0.2%** | **5,128** | **4,570** | **- 10.9%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 994 | 1,029 | 3.5% | 7,159 | 6,847 | - 4.4% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 446 | 530 | 18.8% | 2,973 | 3,000 | 0.9% |
| Washington | 116 | 136 | 17.2% | 974 | 799 | - 18.0% |
| **Total** | **1,556** | **1,695** | **8.9%** | **11,106** | **10,646** | **- 4.1%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 585 | 814 | 39.1% | 3,679 | 5,141 | 39.7% |
| **Total Production** | **20,318** | **20,971** | **3.2%** | **145,186** | **135,668** | **- 6.6%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | July | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 34 | 28 | - 17.6% | 228 | 182 | - 20.2% |
| Maine | 218 | 277 | 27.1% | 1,125 | 1,400 | 24.4% |
| Massachusetts | 83 | 76 | - 8.4% | 457 | 434 | - 5.0% |
| New Hampshire | 171 | 140 | - 18.1% | 905 | 787 | - 13.0% |
| New Jersey | 57 | 67 | 17.5% | 468 | 546 | 16.7% |
| New York | 746 | 741 | - 0.7% | 4,103 | 4,514 | 10.0% |
| Pennsylvania | 695 | 689 | - 0.9% | 4,235 | 4,013 | - 5.2% |
| Rhode Island | 16 | 23 | 43.8% | 124 | 90 | - 27.4% |
| Vermont | 77 | 72 | - 6.5% | 390 | 438 | 12.3% |
| **Total** | **2,097** | **2,113** | **0.8%** | **12,035** | **12,404** | **3.1%** |
| **East North Central** | | | | | | |
| Illinois | 265 | 353 | 33.2% | 1,759 | 2,006 | 14.0% |
| Indiana | 588 | 552 | - 6.1% | 3,373 | 3,576 | 6.0% |
| Michigan | 868 | 918 | 5.8% | 4,941 | 5,541 | 12.1% |
| Ohio | 585 | 606 | 3.6% | 3,586 | 3,878 | 8.1% |
| Wisconsin | 196 | 223 | 13.8% | 1,110 | 1,328 | 19.6% |
| **Total** | **2,502** | **2,652** | **6.0%** | **14,769** | **16,329** | **10.6%** |
| **West North Central** | | | | | | |
| Iowa | 88 | 95 | 8.0% | 457 | 480 | 5.0% |
| Kansas | 132 | 143 | 8.3% | 1,019 | 880 | - 13.6% |
| Minnesota | 170 | 186 | 9.4% | 889 | 1,022 | 15.0% |
| Missouri | 422 | 429 | 1.7% | 3,123 | 2,662 | - 14.8% |
| Nebraska | 51 | 31 | - 39.2% | 313 | 270 | - 13.7% |
| North Dakota | 23 | 23 | 0.0% | 159 | 140 | - 11.9% |
| South Dakota | 62 | 52 | - 16.1% | 314 | 341 | 8.6% |
| **Total** | **948** | **959** | **1.2%** | **6,274** | **5,795** | **- 7.6%** |
| **South Atlantic** | | | | | | |
| Delaware | 151 | 169 | 11.9% | 1,417 | 1,171 | - 17.4% |
| Florida | 1,879 | 2,097 | 11.6% | 13,929 | 14,996 | 7.7% |
| Georgia | 1,315 | 1,271 | - 3.3% | 10,512 | 8,441 | - 19.7% |
| Maryland | 136 | 108 | - 20.6% | 780 | 767 | - 1.7% |
| North Carolina | 1,962 | 2,062 | 5.1% | 14,165 | 13,332 | - 5.9% |
| South Carolina | 1,090 | 1,012 | - 7.2% | 7,815 | 6,803 | - 12.9% |
| Virginia | 533 | 576 | 8.1% | 3,577 | 3,393 | - 5.1% |
| West Virginia | 289 | 309 | 6.9% | 2,026 | 1,803 | - 11.0% |
| **Total** | **7,355** | **7,604** | **3.4%** | **54,221** | **50,706** | **- 6.5%** |
| **South Central** | | | | | | |
| Alabama | 892 | 1,041 | 16.7% | 6,148 | 6,702 | 9.0% |
| Arkansas | 315 | 457 | 45.1% | 2,703 | 2,867 | 6.1% |
| Kentucky | 349 | 502 | 43.8% | 2,799 | 3,230 | 15.4% |
| Louisiana | 332 | 193 | - 41.9% | 3,106 | 1,450 | - 53.3% |
| Mississippi | 393 | 462 | 17.6% | 3,413 | 3,126 | - 8.4% |
| Oklahoma | 159 | 112 | - 29.6% | 1,420 | 721 | - 49.2% |
| Tennessee | 665 | 928 | 39.5% | 4,558 | 5,468 | 20.0% |
| Texas | 1,184 | 758 | - 36.0% | 9,493 | 5,415 | - 43.0% |
| **Total** | **4,289** | **4,453** | **3.8%** | **33,640** | **28,979** | **- 13.9%** |

## Mobile/Manufactured Home Shipments

| | July | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 370 | 471 | 27.3% | 3,404 | 3,455 | 1.5% |
| Colorado | 84 | 83 | - 1.2% | 542 | 491 | - 9.4% |
| Idaho | 83 | 55 | - 33.7% | 536 | 368 | - 31.3% |
| Montana | 55 | 50 | - 9.1% | 435 | 299 | - 31.3% |
| Nevada | 145 | 187 | 29.0% | 849 | 1,109 | 30.6% |
| New Mexico | 306 | 298 | - 2.6% | 2,031 | 1,922 | - 5.4% |
| Utah | 45 | 33 | - 26.7% | 442 | 224 | - 49.3% |
| Wyoming | 24 | 10 | - 58.3% | 209 | 77 | - 63.2% |
| **Total** | **1,112** | **1,187** | **6.7%** | **8,448** | **7,945** | **- 6.0%** |
| **Pacific** | | | | | | |
| Alaska | 0 | 0 | 0.0% | 22 | 1 | - 95.5% |
| California | 857 | 847 | - 1.2% | 6,104 | 5,577 | - 8.6% |
| Hawaii | 0 | 0 | 0.0% | 1 | 0 | -100.0% |
| Oregon | 196 | 262 | 33.7% | 1,351 | 1,528 | 13.1% |
| Washington | 416 | 419 | 0.7% | 2,918 | 2,362 | - 19.1% |
| **Total** | **1,469** | **1,528** | **4.0%** | **10,396** | **9,468** | **- 8.9%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 7 | 0 | -100.0% |
| Beginning Inv. | 592 | 384 | - 35.1% | 5,625 | 4,030 | - 28.4% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **20,364** | **20,880** | **2.5%** | **145,415** | **135,656** | **- 6.7%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1987 Product Mix

| | Jan-July Shipments | | | Jan-July Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 115 | 67 | 182 | * | * | * |
| Maine * | 1,248 | 152 | 1,400 | * | * | * |
| Massachusetts * | 249 | 185 | 434 | * | * | * |
| New Hampshire * | 513 | 274 | 787 | * | * | * |
| New Jersey * | 226 | 320 | 546 | * | * | * |
| New York * | 2,964 | 1,550 | 4,514 | * | * | * |
| Pennsylvania | 2,696 | 1,317 | 4,013 | 5,852 | 2,915 | 8,767 |
| Rhode Island * | 57 | 33 | 90 | * | * | * |
| Vermont * | 346 | 92 | 438 | * | * | * |
| **Total** | **8,414** | **3,990** | **12,404** | **5,852** | **2,915** | **8,767** |
| | **67.8%** | **32.2%** | **100.0%** | **66.8%** | **33.2%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 1,413 | 593 | 2,006 | * | * | * |
| Indiana | 2,485 | 1,091 | 3,576 | 10,898 | 5,346 | 16,244 |
| Michigan * | 3,364 | 2,177 | 5,541 | * | * | * |
| Ohio | 2,817 | 1,061 | 3,878 | 1,416 | 383 | 1,799 |
| Wisconsin | 1,177 | 151 | 1,328 | 1,471 | 259 | 1,730 |
| **Total** | **11,256** | **5,073** | **16,329** | **13,785** | **5,988** | **19,773** |
| | **68.9%** | **31.1%** | **100.0%** | **69.7%** | **30.3%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 356 | 124 | 480 | * | * | * |
| Kansas | 535 | 345 | 880 | 735 | 298 | 1,033 |
| Minnesota | 780 | 242 | 1,022 | 950 | 288 | 1,238 |
| Missouri * | 1,917 | 745 | 2,662 | * | * | * |
| Nebraska | 143 | 127 | 270 | 782 | 555 | 1,337 |
| North Dakota * | 107 | 33 | 140 | * | * | * |
| South Dakota * | 207 | 134 | 341 | * | * | * |
| **Total** | **4,045** | **1,750** | **5,795** | **2,467** | **1,141** | **3,608** |
| | **69.8%** | **30.2%** | **100.0%** | **68.4%** | **31.6%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 783 | 388 | 1,171 | * | * | * |
| Florida | 5,593 | 9,403 | 14,996 | 3,486 | 8,123 | 11,609 |
| Georgia | 4,603 | 3,838 | 8,441 | 11,367 | 8,614 | 19,981 |
| Maryland * | 518 | 249 | 767 | * | * | * |
| North Carolina | 9,385 | 3,947 | 13,332 | 12,075 | 4,363 | 16,438 |
| South Carolina * | 4,389 | 2,414 | 6,803 | * | * | * |
| Virginia | 2,448 | 945 | 3,393 | 2,173 | 410 | 2,583 |
| West Virginia * | 1,414 | 389 | 1,803 | * | * | * |
| **Total** | **29,133** | **21,573** | **50,706** | **29,101** | **21,510** | **50,611** |
| | **57.5%** | **42.5%** | **100.0%** | **57.5%** | **42.5%** | **100.0%** |

## Year-To-Date
## 1987 Product Mix

| | Jan-July Shipments | | | Jan-July Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 5,300 | 1,402 | 6,702 | 10,652 | 2,605 | 13,257 |
| Arkansas * | 2,341 | 526 | 2,867 | * | * | * |
| Kentucky * | 2,405 | 825 | 3,230 | * | * | * |
| Louisiana * | 1,236 | 214 | 1,450 | * | * | * |
| Mississippi | 2,583 | 543 | 3,126 | 2,163 | 489 | 2,652 |
| Oklahoma * | 470 | 251 | 721 | * | * | * |
| Tennessee | 3,931 | 1,537 | 5,468 | 6,268 | 2,178 | 8,446 |
| Texas | 3,204 | 2,211 | 5,415 | 4,858 | 3,339 | 8,197 |
| **Total** | **21,470** | **7,509** | **28,979** | **23,941** | **8,611** | **32,552** |
| | **74.1%** | **25.9%** | **100.0%** | **73.5%** | **26.5%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 1,710 | 1,745 | 3,455 | 1,629 | 1,401 | 3,030 |
| Colorado * | 205 | 286 | 491 | * | * | * |
| Idaho | 61 | 307 | 368 | 338 | 1,202 | 1,540 |
| Montana * | 84 | 215 | 299 | * | * | * |
| Nevada * | 251 | 858 | 1,109 | * | * | * |
| New Mexico * | 1,150 | 772 | 1,922 | * | * | * |
| Utah * | 61 | 163 | 224 | * | * | * |
| Wyoming * | 17 | 60 | 77 | * | * | * |
| **Total** | **3,539** | **4,406** | **7,945** | **1,967** | **2,603** | **4,570** |
| | **44.5%** | **55.5%** | **100.0%** | **43.0%** | **57.0%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 1 | 0 | 1 | * | * | * |
| California | 946 | 4,631 | 5,577 | 1,268 | 5,579 | 6,847 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 216 | 1,312 | 1,528 | 326 | 2,674 | 3,000 |
| Washington | 312 | 2,050 | 2,362 | 166 | 633 | 799 |
| **Total** | **1,475** | **7,993** | **9,468** | **1,760** | **8,886** | **10,646** |
| | **15.6%** | **84.4%** | **100.0%** | **16.5%** | **83.5%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 79,332 | 52,294 | 131,626 | 78,873 | 51,654 | 130,527 |
| | 60.3% | 39.7% | 100.0% | 60.4% | 39.6% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 3,052 | 978 | 4,030 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 3,512 | 1,629 | 5,141 |
| **Total** | **82,384** | **53,272** | **135,656** | **82,385** | **53,283** | **135,668** |
| | **60.7%** | **39.3%** | **100.0%** | **60.7%** | **39.3%** | **100.0%** |

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## July 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,097 | 10.2% | 1 | 704 | 5.8% | 3 | 1,393 | 16.7% | 1 |
| North Carolina | 2,062 | 10.1% | 2 | 1,480 | 12.2% | 1 | 582 | 7.0% | 4 |
| Georgia | 1,271 | 6.2% | 3 | 679 | 5.6% | 4 | 592 | 7.1% | 3 |
| Alabama | 1,041 | 5.1% | 4 | 825 | 6.8% | 2 | 216 | 2.6% | 14 |
| South Carolina | 1,012 | 4.9% | 5 | 653 | 5.4% | 6 | 359 | 4.3% | 7 |
| Tennessee | 928 | 4.5% | 6 | 678 | 5.6% | 5 | 250 | 3.0% | 10 |
| Michigan | 918 | 4.5% | 7 | 543 | 4.5% | 7 | 375 | 4.5% | 5 |
| California | 847 | 4.1% | 8 | 118 | 1.0% | 26 | 729 | 8.8% | 2 |
| Texas | 758 | 3.7% | 9 | 421 | 3.5% | 10 | 337 | 4.0% | 8 |
| New York | 741 | 3.6% | 10 | 454 | 3.7% | 8 | 287 | 3.4% | 9 |
| Pennsylvania | 689 | 3.4% | 11 | 442 | 3.6% | 9 | 247 | 3.0% | 11 |
| Ohio | 606 | 3.0% | 12 | 418 | 3.4% | 12 | 188 | 2.3% | 15 |
| Virginia | 576 | 2.8% | 13 | 419 | 3.4% | 11 | 157 | 1.9% | 17 |
| Indiana | 552 | 2.7% | 14 | 367 | 3.0% | 15 | 185 | 2.2% | 16 |
| Kentucky | 502 | 2.4% | 15 | 372 | 3.1% | 14 | 130 | 1.6% | 20 |
| Arizona | 471 | 2.3% | 16 | 237 | 1.9% | 20 | 234 | 2.8% | 12 |
| Mississippi | 462 | 2.3% | 17 | 380 | 3.1% | 13 | 82 | 1.0% | 24 |
| Arkansas | 457 | 2.2% | 18 | 366 | 3.0% | 16 | 91 | 1.1% | 23 |
| Missouri | 429 | 2.1% | 19 | 299 | 2.5% | 17 | 130 | 1.6% | 19 |
| Washington | 419 | 2.0% | 20 | 50 | 0.4% | 35 | 369 | 4.4% | 6 |
| Illinois | 353 | 1.7% | 21 | 245 | 2.0% | 19 | 108 | 1.3% | 22 |
| West Virginia | 309 | 1.5% | 22 | 235 | 1.9% | 21 | 74 | 0.9% | 25 |
| New Mexico | 298 | 1.5% | 23 | 182 | 1.5% | 23 | 116 | 1.4% | 21 |
| Maine | 277 | 1.4% | 24 | 245 | 2.0% | 18 | 32 | 0.4% | 37 |
| Oregon | 262 | 1.3% | 25 | 36 | 0.3% | 37 | 226 | 2.7% | 13 |
| Wisconsin | 223 | 1.1% | 26 | 203 | 1.7% | 22 | 20 | 0.2% | 43 |
| Louisiana | 193 | 0.9% | 27 | 163 | 1.3% | 24 | 30 | 0.4% | 38 |
| Nevada | 187 | 0.9% | 28 | 51 | 0.4% | 34 | 136 | 1.6% | 18 |
| Minnesota | 186 | 0.9% | 29 | 139 | 1.1% | 25 | 47 | 0.6% | 29 |
| Delaware | 169 | 0.8% | 30 | 107 | 0.9% | 27 | 62 | 0.7% | 26 |
| Kansas | 143 | 0.7% | 31 | 82 | 0.7% | 29 | 61 | 0.7% | 27 |
| New Hampshire | 140 | 0.7% | 32 | 84 | 0.7% | 28 | 56 | 0.7% | 28 |
| Oklahoma | 112 | 0.5% | 33 | 69 | 0.6% | 32 | 43 | 0.5% | 32 |
| Maryland | 108 | 0.5% | 34 | 69 | 0.6% | 31 | 39 | 0.5% | 34 |
| Iowa | 95 | 0.5% | 35 | 75 | 0.6% | 30 | 20 | 0.2% | 42 |
| Colorado | 83 | 0.4% | 36 | 37 | 0.3% | 36 | 46 | 0.6% | 30 |
| Massachusetts | 76 | 0.4% | 37 | 34 | 0.3% | 38 | 42 | 0.5% | 33 |
| Vermont | 72 | 0.4% | 38 | 51 | 0.4% | 33 | 21 | 0.3% | 41 |
| New Jersey | 67 | 0.3% | 39 | 30 | 0.2% | 39 | 37 | 0.4% | 36 |
| Idaho | 55 | 0.3% | 40 | 9 | 0.1% | 46 | 46 | 0.6% | 31 |
| South Dakota | 52 | 0.3% | 41 | 30 | 0.2% | 40 | 22 | 0.3% | 40 |
| Montana | 50 | 0.2% | 42 | 12 | 0.1% | 44 | 38 | 0.5% | 35 |
| Utah | 33 | 0.2% | 43 | 6 | 0.0% | 47 | 27 | 0.3% | 39 |
| Nebraska | 31 | 0.2% | 44 | 16 | 0.1% | 43 | 15 | 0.2% | 44 |
| Connecticut | 28 | 0.1% | 45 | 20 | 0.2% | 41 | 8 | 0.1% | 46 |
| North Dakota | 23 | 0.1% | 46 | 18 | 0.1% | 42 | 5 | 0.1% | 48 |
| Rhode Island | 23 | 0.1% | 47 | 11 | 0.1% | 45 | 12 | 0.1% | 45 |
| Wyoming | 10 | 0.0% | 48 | 3 | 0.0% | 48 | 7 | 0.1% | 47 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | 20,496 | 100.0% |  | 12,167 | 100.0% |  | 8,329 | 100.0% |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Jul 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 14,996 | 11.4% | 1 | 5,593 | 7.1% | 2 | 9,403 | 18.0% | 1 |
| North Carolina | 13,332 | 10.1% | 2 | 9,385 | 11.8% | 1 | 3,947 | 7.5% | 3 |
| Georgia | 8,441 | 6.4% | 3 | 4,603 | 5.8% | 4 | 3,838 | 7.3% | 4 |
| South Carolina | 6,803 | 5.2% | 4 | 4,389 | 5.5% | 5 | 2,414 | 4.6% | 5 |
| Alabama | 6,702 | 5.1% | 5 | 5,300 | 6.7% | 3 | 1,402 | 2.7% | 12 |
| California | 5,577 | 4.2% | 6 | 946 | 1.2% | 25 | 4,631 | 8.9% | 2 |
| Michigan | 5,541 | 4.2% | 7 | 3,364 | 4.2% | 7 | 2,177 | 4.2% | 7 |
| Tennessee | 5,468 | 4.2% | 8 | 3,931 | 5.0% | 6 | 1,537 | 2.9% | 11 |
| Texas | 5,415 | 4.1% | 9 | 3,204 | 4.0% | 8 | 2,211 | 4.2% | 6 |
| New York | 4,514 | 3.4% | 10 | 2,964 | 3.7% | 9 | 1,550 | 3.0% | 10 |
| Pennsylvania | 4,013 | 3.0% | 11 | 2,696 | 3.4% | 11 | 1,317 | 2.5% | 13 |
| Ohio | 3,878 | 2.9% | 12 | 2,817 | 3.6% | 10 | 1,061 | 2.0% | 16 |
| Indiana | 3,576 | 2.7% | 13 | 2,485 | 3.1% | 13 | 1,091 | 2.1% | 15 |
| Arizona | 3,455 | 2.6% | 14 | 1,710 | 2.2% | 18 | 1,745 | 3.3% | 9 |
| Virginia | 3,393 | 2.6% | 15 | 2,448 | 3.1% | 14 | 945 | 1.8% | 17 |
| Kentucky | 3,230 | 2.5% | 16 | 2,405 | 3.0% | 15 | 825 | 1.6% | 19 |
| Mississippi | 3,126 | 2.4% | 17 | 2,583 | 3.3% | 12 | 543 | 1.0% | 23 |
| Arkansas | 2,867 | 2.2% | 18 | 2,341 | 3.0% | 16 | 526 | 1.0% | 24 |
| Missouri | 2,662 | 2.0% | 19 | 1,917 | 2.4% | 17 | 745 | 1.4% | 21 |
| Washington | 2,362 | 1.8% | 20 | 312 | 0.4% | 34 | 2,050 | 3.9% | 8 |
| Illinois | 2,006 | 1.5% | 21 | 1,413 | 1.8% | 20 | 593 | 1.1% | 22 |
| New Mexico | 1,922 | 1.5% | 22 | 1,150 | 1.4% | 24 | 772 | 1.5% | 20 |
| West Virginia | 1,803 | 1.4% | 23 | 1,414 | 1.8% | 19 | 389 | 0.7% | 25 |
| Oregon | 1,528 | 1.2% | 24 | 216 | 0.3% | 38 | 1,312 | 2.5% | 14 |
| Louisiana | 1,450 | 1.1% | 25 | 1,236 | 1.6% | 22 | 214 | 0.4% | 36 |
| Maine | 1,400 | 1.1% | 26 | 1,248 | 1.6% | 21 | 152 | 0.3% | 39 |
| Wisconsin | 1,328 | 1.0% | 27 | 1,177 | 1.5% | 23 | 151 | 0.3% | 40 |
| Delaware | 1,171 | 0.9% | 28 | 783 | 1.0% | 26 | 388 | 0.7% | 26 |
| Nevada | 1,109 | 0.8% | 29 | 251 | 0.3% | 35 | 858 | 1.6% | 18 |
| Minnesota | 1,022 | 0.8% | 30 | 780 | 1.0% | 27 | 242 | 0.5% | 34 |
| Kansas | 880 | 0.7% | 31 | 535 | 0.7% | 28 | 345 | 0.7% | 27 |
| New Hampshire | 787 | 0.6% | 32 | 513 | 0.6% | 30 | 274 | 0.5% | 31 |
| Maryland | 767 | 0.6% | 33 | 518 | 0.7% | 29 | 249 | 0.5% | 33 |
| Oklahoma | 721 | 0.5% | 34 | 470 | 0.6% | 31 | 251 | 0.5% | 32 |
| New Jersey | 546 | 0.4% | 35 | 226 | 0.3% | 37 | 320 | 0.6% | 28 |
| Colorado | 491 | 0.4% | 36 | 205 | 0.3% | 40 | 286 | 0.5% | 30 |
| Iowa | 480 | 0.4% | 37 | 356 | 0.4% | 32 | 124 | 0.2% | 43 |
| Vermont | 438 | 0.3% | 38 | 346 | 0.4% | 33 | 92 | 0.2% | 44 |
| Massachusetts | 434 | 0.3% | 39 | 249 | 0.3% | 36 | 185 | 0.4% | 37 |
| Idaho | 368 | 0.3% | 40 | 61 | 0.1% | 45 | 307 | 0.6% | 29 |
| South Dakota | 341 | 0.3% | 41 | 207 | 0.3% | 39 | 134 | 0.3% | 41 |
| Montana | 299 | 0.2% | 42 | 84 | 0.1% | 44 | 215 | 0.4% | 35 |
| Nebraska | 270 | 0.2% | 43 | 143 | 0.2% | 41 | 127 | 0.2% | 42 |
| Utah | 224 | 0.2% | 44 | 61 | 0.1% | 46 | 163 | 0.3% | 38 |
| Connecticut | 182 | 0.1% | 45 | 115 | 0.1% | 42 | 67 | 0.1% | 45 |
| North Dakota | 140 | 0.1% | 46 | 107 | 0.1% | 43 | 33 | 0.1% | 47 |
| Rhode Island | 90 | 0.1% | 47 | 57 | 0.1% | 47 | 33 | 0.1% | 48 |
| Wyoming | 77 | 0.1% | 48 | 17 | 0.0% | 48 | 60 | 0.1% | 46 |
| Alaska | 1 | 0.0% | 49 | 1 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **131,626** | **100.0%** |  | **79,332** | **100.0%** |  | **52,294** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
### July 1987

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,953 | 14.6% | 1 | 1,618 | 13.5% | 4 | 1,335 | 16.3% | 1 |
| Indiana | 2,674 | 13.3% | 2 | 1,748 | 14.6% | 2 | 926 | 11.3% | 3 |
| North Carolina | 2,623 | 13.0% | 3 | 1,963 | 16.4% | 1 | 660 | 8.1% | 5 |
| Alabama | 2,110 | 10.5% | 4 | 1,677 | 14.0% | 3 | 433 | 5.3% | 9 |
| Florida | 1,587 | 7.9% | 5 | 389 | 3.2% | 8 | 1,198 | 14.6% | 2 |
| Pennsylvania | 1,402 | 7.0% | 6 | 904 | 7.6% | 6 | 498 | 6.1% | 7 |
| Tennessee | 1,255 | 6.2% | 7 | 922 | 7.7% | 5 | 333 | 4.1% | 10 |
| Texas | 1,177 | 5.8% | 8 | 656 | 5.5% | 7 | 521 | 6.4% | 6 |
| California | 1,029 | 5.1% | 9 | 167 | 1.4% | 15 | 862 | 10.5% | 4 |
| Oregon | 530 | 2.6% | 10 | 61 | 0.5% | 18 | 469 | 5.7% | 8 |
| Virginia | 430 | 2.1% | 11 | 365 | 3.0% | 9 | 65 | 0.8% | 17 |
| Arizona | 413 | 2.0% | 12 | 234 | 2.0% | 12 | 179 | 2.2% | 12 |
| Mississippi | 404 | 2.0% | 13 | 326 | 2.7% | 10 | 78 | 1.0% | 15 |
| Ohio | 304 | 1.5% | 14 | 227 | 1.9% | 13 | 77 | 0.9% | 16 |
| Wisconsin | 293 | 1.5% | 15 | 254 | 2.1% | 11 | 39 | 0.5% | 20 |
| Idaho | 243 | 1.2% | 16 | 43 | 0.4% | 19 | 200 | 2.4% | 11 |
| Minnesota | 224 | 1.1% | 17 | 171 | 1.4% | 14 | 53 | 0.6% | 18 |
| Nebraska | 202 | 1.0% | 18 | 103 | 0.9% | 17 | 99 | 1.2% | 14 |
| Kansas | 168 | 0.8% | 19 | 125 | 1.0% | 16 | 43 | 0.5% | 19 |
| Washington | 136 | 0.7% | 20 | 19 | 0.2% | 20 | 117 | 1.4% | 13 |
| Illinois | * 0 | 0.0% | 21 | 0 | 0.0% | 48 | 0 | 0.0% | 42 |
| New Hampshire | * 0 | 0.0% | 22 | 0 | 0.0% | 47 | 0 | 0.0% | 41 |
| Alaska | * 0 | 0.0% | 23 | 0 | 0.0% | 32 | 0 | 0.0% | 39 |
| Colorado | * 0 | 0.0% | 24 | 0 | 0.0% | 40 | 0 | 0.0% | 30 |
| Oklahoma | * 0 | 0.0% | 25 | 0 | 0.0% | 27 | 0 | 0.0% | 44 |
| Connecticut | * 0 | 0.0% | 26 | 0 | 0.0% | 49 | 0 | 0.0% | 34 |
| Massachusetts | * 0 | 0.0% | 27 | 0 | 0.0% | 41 | 0 | 0.0% | 37 |
| Arkansas | * 0 | 0.0% | 28 | 0 | 0.0% | 42 | 0 | 0.0% | 47 |
| Utah | * 0 | 0.0% | 29 | 0 | 0.0% | 34 | 0 | 0.0% | 46 |
| North Dakota | * 0 | 0.0% | 30 | 0 | 0.0% | 46 | 0 | 0.0% | 49 |
| South Carolina | * 0 | 0.0% | 31 | 0 | 0.0% | 38 | 0 | 0.0% | 23 |
| South Dakota | * 0 | 0.0% | 32 | 0 | 0.0% | 31 | 0 | 0.0% | 26 |
| Louisiana | * 0 | 0.0% | 33 | 0 | 0.0% | 24 | 0 | 0.0% | 36 |
| Michigan | * 0 | 0.0% | 34 | 0 | 0.0% | 39 | 0 | 0.0% | 45 |
| New Jersey | * 0 | 0.0% | 35 | 0 | 0.0% | 25 | 0 | 0.0% | 29 |
| New Mexico | * 0 | 0.0% | 36 | 0 | 0.0% | 26 | 0 | 0.0% | 22 |
| New York | * 0 | 0.0% | 37 | 0 | 0.0% | 45 | 0 | 0.0% | 27 |
| Wyoming | * 0 | 0.0% | 38 | 0 | 0.0% | 30 | 0 | 0.0% | 50 |
| Hawaii | * 0 | 0.0% | 39 | 0 | 0.0% | 37 | 0 | 0.0% | 24 |
| Maine | * 0 | 0.0% | 40 | 0 | 0.0% | 23 | 0 | 0.0% | 43 |
| Missouri | * 0 | 0.0% | 41 | 0 | 0.0% | 36 | 0 | 0.0% | 31 |
| Vermont | * 0 | 0.0% | 42 | 0 | 0.0% | 29 | 0 | 0.0% | 28 |
| Maryland | * 0 | 0.0% | 43 | 0 | 0.0% | 22 | 0 | 0.0% | 21 |
| Iowa | * 0 | 0.0% | 44 | 0 | 0.0% | 44 | 0 | 0.0% | 40 |
| West Virginia | * 0 | 0.0% | 45 | 0 | 0.0% | 33 | 0 | 0.0% | 25 |
| Kentucky | * 0 | 0.0% | 46 | 0 | 0.0% | 28 | 0 | 0.0% | 33 |
| Nevada | * 0 | 0.0% | 47 | 0 | 0.0% | 50 | 0 | 0.0% | 48 |
| Delaware | * 0 | 0.0% | 48 | 0 | 0.0% | 35 | 0 | 0.0% | 38 |
| Montana | * 0 | 0.0% | 49 | 0 | 0.0% | 21 | 0 | 0.0% | 35 |
| Rhode Island | * 0 | 0.0% | 50 | 0 | 0.0% | 43 | 0 | 0.0% | 32 |
| | **20,157** | **100.0%** | | **11,972** | **100.0%** | | **8,185** | **100.0%** | |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1987

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 19,981 | 15.3% | 1 | 11,367 | 14.4% | 2 | 8,614 | 16.7% | 1 |
| North Carolina | 16,438 | 12.6% | 2 | 12,075 | 15.3% | 1 | 4,363 | 8.4% | 5 |
| Indiana | 16,244 | 12.4% | 3 | 10,898 | 13.8% | 3 | 5,346 | 10.3% | 4 |
| Alabama | 13,257 | 10.2% | 4 | 10,652 | 13.5% | 4 | 2,605 | 5.0% | 9 |
| Florida | 11,609 | 8.9% | 5 | 3,486 | 4.4% | 8 | 8,123 | 15.7% | 2 |
| Pennsylvania | 8,767 | 6.7% | 6 | 5,852 | 7.4% | 6 | 2,915 | 5.6% | 7 |
| Tennessee | 8,446 | 6.5% | 7 | 6,268 | 7.9% | 5 | 2,178 | 4.2% | 10 |
| Texas | 8,197 | 6.3% | 8 | 4,858 | 6.2% | 7 | 3,339 | 6.5% | 6 |
| California | 6,847 | 5.2% | 9 | 1,268 | 1.6% | 14 | 5,579 | 10.8% | 3 |
| Arizona | 3,030 | 2.3% | 10 | 1,629 | 2.1% | 11 | 1,401 | 2.7% | 11 |
| Oregon | 3,000 | 2.3% | 11 | 326 | 0.4% | 19 | 2,674 | 5.2% | 8 |
| Mississippi | 2,652 | 2.0% | 12 | 2,163 | 2.7% | 10 | 489 | 0.9% | 15 |
| Virginia | 2,583 | 2.0% | 13 | 2,173 | 2.8% | 9 | 410 | 0.8% | 16 |
| Ohio | 1,799 | 1.4% | 14 | 1,416 | 1.8% | 13 | 383 | 0.7% | 17 |
| Wisconsin | 1,730 | 1.3% | 15 | 1,471 | 1.9% | 12 | 259 | 0.5% | 20 |
| Idaho | 1,540 | 1.2% | 16 | 338 | 0.4% | 18 | 1,202 | 2.3% | 12 |
| Nebraska | 1,337 | 1.0% | 17 | 782 | 1.0% | 16 | 555 | 1.1% | 14 |
| Minnesota | 1,238 | 0.9% | 18 | 950 | 1.2% | 15 | 288 | 0.6% | 19 |
| Kansas | 1,033 | 0.8% | 19 | 735 | 0.9% | 17 | 298 | 0.6% | 18 |
| Washington | 799 | 0.6% | 20 | 166 | 0.2% | 20 | 633 | 1.2% | 13 |
| New York | * 0 | 0.0% | 21 | 0 | 0.0% | 48 | 0 | 0.0% | 27 |
| South Carolina | * 0 | 0.0% | 22 | 0 | 0.0% | 41 | 0 | 0.0% | 23 |
| Alaska | * 0 | 0.0% | 23 | 0 | 0.0% | 42 | 0 | 0.0% | 41 |
| Utah | * 0 | 0.0% | 24 | 0 | 0.0% | 34 | 0 | 0.0% | 46 |
| Delaware | * 0 | 0.0% | 25 | 0 | 0.0% | 47 | 0 | 0.0% | 40 |
| Massachusetts | * 0 | 0.0% | 26 | 0 | 0.0% | 32 | 0 | 0.0% | 39 |
| Montana | * 0 | 0.0% | 27 | 0 | 0.0% | 40 | 0 | 0.0% | 37 |
| Oklahoma | * 0 | 0.0% | 28 | 0 | 0.0% | 27 | 0 | 0.0% | 44 |
| North Dakota | * 0 | 0.0% | 29 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| Vermont | * 0 | 0.0% | 30 | 0 | 0.0% | 39 | 0 | 0.0% | 30 |
| New Hampshire | * 0 | 0.0% | 31 | 0 | 0.0% | 25 | 0 | 0.0% | 29 |
| New Mexico | * 0 | 0.0% | 32 | 0 | 0.0% | 26 | 0 | 0.0% | 22 |
| Colorado | * 0 | 0.0% | 33 | 0 | 0.0% | 46 | 0 | 0.0% | 32 |
| Michigan | * 0 | 0.0% | 34 | 0 | 0.0% | 38 | 0 | 0.0% | 45 |
| South Dakota | * 0 | 0.0% | 35 | 0 | 0.0% | 31 | 0 | 0.0% | 26 |
| Connecticut | * 0 | 0.0% | 36 | 0 | 0.0% | 24 | 0 | 0.0% | 36 |
| Arkansas | * 0 | 0.0% | 37 | 0 | 0.0% | 45 | 0 | 0.0% | 47 |
| Wyoming | * 0 | 0.0% | 38 | 0 | 0.0% | 30 | 0 | 0.0% | 50 |
| Hawaii | * 0 | 0.0% | 39 | 0 | 0.0% | 37 | 0 | 0.0% | 24 |
| Maine | * 0 | 0.0% | 40 | 0 | 0.0% | 23 | 0 | 0.0% | 43 |
| Louisiana | * 0 | 0.0% | 41 | 0 | 0.0% | 35 | 0 | 0.0% | 38 |
| Kentucky | * 0 | 0.0% | 42 | 0 | 0.0% | 21 | 0 | 0.0% | 35 |
| Illinois | * 0 | 0.0% | 43 | 0 | 0.0% | 43 | 0 | 0.0% | 42 |
| New Jersey | * 0 | 0.0% | 44 | 0 | 0.0% | 36 | 0 | 0.0% | 31 |
| Iowa | * 0 | 0.0% | 45 | 0 | 0.0% | 29 | 0 | 0.0% | 28 |
| Maryland | * 0 | 0.0% | 46 | 0 | 0.0% | 22 | 0 | 0.0% | 21 |
| Rhode Island | * 0 | 0.0% | 47 | 0 | 0.0% | 44 | 0 | 0.0% | 34 |
| West Virginia | * 0 | 0.0% | 48 | 0 | 0.0% | 33 | 0 | 0.0% | 25 |
| Missouri | * 0 | 0.0% | 49 | 0 | 0.0% | 28 | 0 | 0.0% | 33 |
| Nevada | * 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 48 |
|  | 130,527 | 100.0% |  | 78,873 | 100.0% |  | 51,654 | 100.0% |  |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA  22202

**July 1987**
**Manufacturing Report**

ARLINGTON
VA

SRI Department
Congressional Info. Services          P1
4520 East West Highway
Bethesda MD 20814

10/16/87 A6325-1

# Manufacturing REPORT

**Manufactured Housing Institute**
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August, 1987

August shipments were up 1.3 percent from a year ago, the second consecutive increase in shipments this year. The August increase helped reduce the decline in cumulative shipments to 5.7 percent, it had been 6.7 percent last month. The relative distribution of shipments in the seven regions remained about the same. Although both declines and increases were smaller through August than through July.

The same is true for the top ten shipment states. California and Michigan traded places for the number six and seven positions. Tennessee remains the highest gainer, up over 20 percent from a year ago. Florida remains strong with an 11.3 percent share of total shipments through August. And North Carolina, even though off 5 percent, is only slightly below Florida with its share of total shipments at 10.1 percent.

Regional Shipments and Percent Change
Cumulative January through August

| Region | 1987 | | 1986 |
|---|---|---|---|
| Northeast | 14,723 | + 2.5 | 14,365 |
| East North Central | 19,347 | + 9.5 | 17,665 |
| West North Central | 6,705 | - 7.1 | 7,216 |
| South Atlantic | 58,721 | - 5.3 | 61,990 |
| South Central | 33,373 | - 12.4 | 38,116 |
| Mountain | 9,193 | - 4.5 | 9,623 |
| Pacific | 11,050 | - 7.4 | 11,939 |

Top Ten States and Percent Change
Cumulative Shipments January through August

| State | 1987 | | 1986 |
|---|---|---|---|
| 1. Florida | 17,244 | + 7.8 | 15,989 |
| 2. North Carolina | 15,460 | - 5.0 | 16,271 |
| 3. Georgia | 9,788 | - 17.4 | 11,847 |
| 4. South Carolina | 7,887 | - 11.5 | 8,911 |
| 5. Alabama | 7,808 | + 9.7 | 7,118 |
| 6. Michigan | 6,587 | + 10.6 | 5,955 |
| 7. California | 6,484 | - 7.7 | 7,025 |
| 8. Tennessee | 6,374 | + 20.6 | 5,284 |
| 9. Texas | 6,155 | - 41.9 | 10,597 |
| 10. New York | 5,340 | + 8.9 | 4,904 |

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

## Mobile/Manufactured Home Production

| | Each Month | | | Cummulative for Year | | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,863 | 15,991 | - 15.2% | January | 18,863 | 15,991 | - 15.2% |
| February | 18,703 | 16,258 | - 13.1% | Jan-Feb | 37,566 | 32,249 | - 14.2% |
| March | 20,473 | 19,601 | - 4.3% | Jan-Mar | 58,039 | 51,850 | - 10.7% |
| April | 22,934 | 21,139 | - 7.8% | Jan-Apr | 80,973 | 72,989 | - 9.9% |
| May | 22,454 | 20,176 | - 10.1% | Jan-May | 103,427 | 93,165 | - 9.9% |
| June | 21,441 | 21,532 | 0.4% | Jan-June | 124,868 | 114,697 | - 8.1% |
| July | 20,318 | 20,971 | 3.2% | Jan-July | 145,186 | 135,668 | - 6.6% |
| August | 21,633 | 21,996 | 1.7% | Jan-Aug | 166,819 | 157,664 | - 5.5% |
| September | 21,455 | | | Jan-Sep | 188,274 | | |
| October | 23,089 | | | Jan-Oct | 211,363 | | |
| November | 17,218 | | | Jan-Nov | 228,581 | | |
| December | 15,767 | | | Jan-Dec | 244,348 | | |

## Estimated Mobile/Manufactured Home Shipments*

| | Each Month | | | Cummulative for Year | | | |
|---|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | | 1986 | 1987 | % Change |
| January | 18,809 | 15,857 | - 15.7% | January | 18,809 | 15,857 | - 15.7% |
| February | 18,623 | 16,059 | - 13.8% | Jan-Feb | 37,432 | 31,916 | - 14.7% |
| March | 20,457 | 19,652 | - 3.9% | Jan-Mar | 57,889 | 51,568 | - 10.9% |
| April | 23,063 | 21,334 | - 7.5% | Jan-Apr | 80,952 | 72,902 | - 9.9% |
| May | 22,451 | 20,231 | - 9.9% | Jan-May | 103,403 | 93,133 | - 9.9% |
| June | 21,648 | 21,643 | - 0.0% | Jan-June | 125,051 | 114,776 | - 8.2% |
| July | 20,364 | 20,880 | 2.5% | Jan-July | 145,415 | 135,656 | - 6.7% |
| August | 21,677 | 21,961 | 1.3% | Jan-Aug | 167,092 | 157,617 | - 5.7% |
| September | 21,405 | | | Jan-Sep | 188,497 | | |
| October | 23,100 | | | Jan-Oct | 211,597 | | |
| November | 17,250 | | | Jan-Nov | 228,847 | | |
| December | 15,813 | | | Jan-Dec | 244,660 | | |

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

## Manufacturer Inventory

| | As A Percentage Of Same Month Production | | Homes In Inventory | | |
|---|---|---|---|---|---|
| | 1986 | 1987 | | 1986 | 1987 |
| January | 4.4% | 3.7% | January | 829 | 597 |
| February | 4.9% | 4.9% | February | 909 | 796 |
| March | 4.5% | 3.8% | March | 925 | 745 |
| April | 3.5% | 2.6% | April | 796 | 550 |
| May | 3.6% | 2.5% | May | 799 | 495 |
| June | 2.8% | 1.8% | June | 592 | 384 |
| July | 2.7% | 2.3% | July | 546 | 475 |
| August | 2.3% | 2.3% | August | 502 | 510 |
| September | 2.6% | | September | 552 | |
| October | 2.3% | | October | 541 | |
| November | 3.0% | | November | 509 | |
| December | 2.9% | | December | 463 | |

## Mobile/Manufactured Home Production

| | August | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut * | * | * | --- | * | * | --- |
| Maine * | * | * | --- | * | * | --- |
| Massachusetts * | * | * | --- | * | * | --- |
| New Hampshire * | * | * | --- | * | * | --- |
| New Jersey * | * | * | --- | * | * | --- |
| New York * | * | * | --- | * | * | --- |
| Pennsylvania | 1,556 | 1,531 | - 1.6% | 10,115 | 10,298 | 1.8% |
| Rhode Island * | * | * | --- | * | * | --- |
| Vermont * | * | * | --- | * | * | --- |
| **Total** | **1,556** | **1,531** | **- 1.6%** | **10,115** | **10,298** | **1.8%** |
| **East North Central** | | | | | | |
| Illinois * | * | * | --- | * | * | --- |
| Indiana | 2,931 | 2,954 | 0.8% | 18,652 | 19,198 | 2.9% |
| Michigan * | * | * | --- | * | * | --- |
| Ohio | 382 | 340 | - 11.0% | 2,325 | 2,139 | - 8.0% |
| Wisconsin | 277 | 291 | 5.1% | 1,978 | 2,021 | 2.2% |
| **Total** | **3,590** | **3,585** | **- 0.1%** | **22,955** | **23,358** | **1.8%** |
| **West North Central** | | | | | | |
| Iowa * | * | * | --- | * | * | --- |
| Kansas | 231 | 179 | - 22.5% | 1,841 | 1,212 | - 34.2% |
| Minnesota | 209 | 185 | - 11.5% | 1,158 | 1,423 | 22.9% |
| Missouri * | * | * | --- | * | * | --- |
| Nebraska | 214 | 230 | 7.5% | 1,548 | 1,567 | 1.2% |
| North Dakota * | * | * | --- | * | * | --- |
| South Dakota * | * | * | --- | * | * | --- |
| **Total** | **654** | **594** | **- 9.2%** | **4,547** | **4,202** | **- 7.6%** |
| **South Atlantic** | | | | | | |
| Delaware * | * | * | --- | * | * | --- |
| Florida | 1,582 | 1,693 | 7.0% | 12,005 | 13,302 | 10.8% |
| Georgia | 3,163 | 2,989 | - 5.5% | 27,126 | 22,970 | - 15.3% |
| Maryland * | * | * | --- | * | * | --- |
| North Carolina | 2,690 | 2,816 | 4.7% | 21,126 | 19,254 | - 8.9% |
| South Carolina * | * | * | --- | * | * | --- |
| Virginia | 349 | 373 | 6.9% | 2,845 | 2,956 | 3.9% |
| West Virginia * | * | * | --- | * | * | --- |
| **Total** | **7,784** | **7,871** | **1.1%** | **63,102** | **58,482** | **- 7.3%** |
| **South Central** | | | | | | |
| Alabama | 1,669 | 2,250 | 34.8% | 12,187 | 15,507 | 27.2% |
| Arkansas * | * | * | --- | * | * | --- |
| Kentucky * | * | * | --- | * | * | --- |
| Louisiana * | * | * | --- | * | * | --- |
| Mississippi | 419 | 416 | - 0.7% | 4,259 | 3,068 | - 28.0% |
| Oklahoma * | * | * | --- | * | * | --- |
| Tennessee | 1,110 | 1,314 | 18.4% | 8,915 | 9,760 | 9.5% |
| Texas | 1,613 | 1,139 | - 29.4% | 15,353 | 9,336 | - 39.2% |
| **Total** | **5,086** | **5,119** | **0.6%** | **43,224** | **37,671** | **- 12.8%** |

## Mobile/Manufactured Home Production

| | August | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 398 | 453 | 13.8% | 3,031 | 3,483 | 14.9% |
| Colorado * | * | * | --- | * | * | --- |
| Idaho | 274 | 244 | - 10.9% | 2,323 | 1,784 | - 23.2% |
| Montana * | * | * | --- | * | * | --- |
| Nevada * | * | * | --- | * | * | --- |
| New Mexico * | * | * | --- | * | * | --- |
| Utah * | * | * | --- | * | * | --- |
| Wyoming * | * | * | --- | * | * | --- |
| **Total** | **726** | **697** | **- 4.0%** | **5,854** | **5,267** | **- 10.0%** |
| **Pacific** | | | | | | |
| Alaska * | * | * | --- | * | * | --- |
| California | 1,067 | 1,093 | 2.4% | 8,226 | 7,940 | - 3.5% |
| Hawaii * | * | * | --- | * | * | --- |
| Oregon | 501 | 527 | 5.2% | 3,474 | 3,527 | 1.5% |
| Washington | 120 | 138 | 15.0% | 1,094 | 937 | - 14.4% |
| **Total** | **1,688** | **1,758** | **4.1%** | **12,794** | **12,404** | **- 3.0%** |
| DC & U.S. Terr. * | * | * | --- | * | * | --- |
| Gov't & Export | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Beginning Inv. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 549 | 841 | 53.2% | 4,228 | 5,982 | 41.5% |
| **Total Production** | **21,633** | **21,996** | **1.7%** | **166,819** | **157,664** | **- 5.5%** |

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

## Mobile/Manufactured Home Shipments

| | August | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Northeast** | | | | | | |
| Connecticut | 37 | 37 | 0.0% | 265 | 219 | - 17.4% |
| Maine | 262 | 298 | 13.7% | 1,387 | 1,698 | 22.4% |
| Massachusetts | 86 | 75 | - 12.8% | 543 | 509 | - 6.3% |
| New Hampshire | 197 | 133 | - 32.5% | 1,102 | 920 | - 16.5% |
| New Jersey | 82 | 69 | - 15.9% | 550 | 615 | 11.8% |
| New York | 801 | 826 | 3.1% | 4,904 | 5,340 | 8.9% |
| Pennsylvania | 772 | 758 | - 1.8% | 5,007 | 4,771 | - 4.7% |
| Rhode Island | 16 | 20 | 25.0% | 140 | 110 | - 21.4% |
| Vermont | 77 | 103 | 33.8% | 467 | 541 | 15.8% |
| **Total** | **2,330** | **2,319** | **- 0.5%** | **14,365** | **14,723** | **2.5%** |
| **East North Central** | | | | | | |
| Illinois | 380 | 377 | - 0.8% | 2,139 | 2,383 | 11.4% |
| Indiana | 586 | 647 | 10.4% | 3,959 | 4,223 | 6.7% |
| Michigan | 1,014 | 1,046 | 3.2% | 5,955 | 6,587 | 10.6% |
| Ohio | 712 | 715 | 0.4% | 4,298 | 4,593 | 6.9% |
| Wisconsin | 204 | 233 | 14.2% | 1,314 | 1,561 | 18.8% |
| **Total** | **2,896** | **3,018** | **4.2%** | **17,665** | **19,347** | **9.5%** |
| **West North Central** | | | | | | |
| Iowa | 79 | 75 | - 5.1% | 536 | 555 | 3.5% |
| Kansas | 144 | 134 | - 6.9% | 1,163 | 1,014 | - 12.8% |
| Minnesota | 175 | 141 | - 19.4% | 1,064 | 1,163 | 9.3% |
| Missouri | 405 | 443 | 9.4% | 3,528 | 3,105 | - 12.0% |
| Nebraska | 53 | 42 | - 20.8% | 366 | 312 | - 14.8% |
| North Dakota | 22 | 25 | 13.6% | 181 | 165 | - 8.8% |
| South Dakota | 64 | 50 | - 21.9% | 378 | 391 | 3.4% |
| **Total** | **942** | **910** | **- 3.4%** | **7,216** | **6,705** | **- 7.1%** |
| **South Atlantic** | | | | | | |
| Delaware | 152 | 151 | - 0.7% | 1,569 | 1,322 | - 15.7% |
| Florida | 2,060 | 2,248 | 9.1% | 15,989 | 17,244 | 7.8% |
| Georgia | 1,335 | 1,347 | 0.9% | 11,847 | 9,788 | - 17.4% |
| Maryland | 131 | 114 | - 13.0% | 911 | 881 | - 3.3% |
| North Carolina | 2,106 | 2,128 | 1.0% | 16,271 | 15,460 | - 5.0% |
| South Carolina | 1,096 | 1,084 | - 1.1% | 8,911 | 7,887 | - 11.5% |
| Virginia | 552 | 619 | 12.1% | 4,129 | 4,012 | - 2.8% |
| West Virginia | 337 | 324 | - 3.9% | 2,363 | 2,127 | - 10.0% |
| **Total** | **7,769** | **8,015** | **3.2%** | **61,990** | **58,721** | **- 5.3%** |
| **South Central** | | | | | | |
| Alabama | 970 | 1,106 | 14.0% | 7,118 | 7,808 | 9.7% |
| Arkansas | 329 | 403 | 22.5% | 3,032 | 3,270 | 7.8% |
| Kentucky | 436 | 494 | 13.3% | 3,235 | 3,724 | 15.1% |
| Louisiana | 345 | 228 | - 33.9% | 3,451 | 1,678 | - 51.4% |
| Mississippi | 416 | 412 | - 1.0% | 3,829 | 3,538 | - 7.6% |
| Oklahoma | 150 | 105 | - 30.0% | 1,570 | 826 | - 47.4% |
| Tennessee | 726 | 906 | 24.8% | 5,284 | 6,374 | 20.6% |
| Texas | 1,104 | 740 | - 33.0% | 10,597 | 6,155 | - 41.9% |
| **Total** | **4,476** | **4,394** | **- 1.8%** | **38,116** | **33,373** | **- 12.4%** |

## Mobile/Manufactured Home Shipments

| | August | | | Year-To-Date | | |
|---|---|---|---|---|---|---|
| | 1986 | 1987 | % Change | 1986 | 1987 | % Change |
| **Mountain** | | | | | | |
| Arizona | 502 | 522 | 4.0% | 3,906 | 3,977 | 1.8% |
| Colorado | 66 | 96 | 45.5% | 608 | 587 | - 3.5% |
| Idaho | 101 | 66 | - 34.7% | 637 | 434 | - 31.9% |
| Montana | 54 | 58 | 7.4% | 489 | 357 | - 27.0% |
| Nevada | 127 | 178 | 40.2% | 976 | 1,287 | 31.9% |
| New Mexico | 241 | 293 | 21.6% | 2,272 | 2,215 | - 2.5% |
| Utah | 50 | 29 | - 42.0% | 492 | 253 | - 48.6% |
| Wyoming | 34 | 6 | - 82.4% | 243 | 83 | - 65.8% |
| **Total** | **1,175** | **1,248** | **6.2%** | **9,623** | **9,193** | **- 4.5%** |
| **Pacific** | | | | | | |
| Alaska | 1 | 0 | -100.0% | 23 | 1 | - 95.7% |
| California | 921 | 907 | - 1.5% | 7,025 | 6,484 | - 7.7% |
| Hawaii | 0 | 0 | 0.0% | 1 | 0 | -100.0% |
| Oregon | 224 | 320 | 42.9% | 1,575 | 1,848 | 17.3% |
| Washington | 397 | 355 | - 10.6% | 3,315 | 2,717 | - 18.0% |
| **Total** | **1,543** | **1,582** | **2.5%** | **11,939** | **11,050** | **- 7.4%** |
| DC & U.S. Terr. | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Gov't & Export | 0 | 0 | 0.0% | 7 | 0 | -100.0% |
| Beginning Inv. | 546 | 475 | - 13.0% | 6,171 | 4,505 | - 27.0% |
| Other (Canada) | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| States With * | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| **Total Shipments** | **21,677** | **21,961** | **1.3%** | **167,092** | **157,617** | **- 5.7%** |

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

## Year-To-Date
## 1987 Product Mix

| | Jan-Aug Shipments | | | Jan-Aug Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **Northeast** | | | | | | |
| Connecticut * | 138 | 81 | 219 | * | * | * |
| Maine * | 1,517 | 181 | 1,698 | * | * | * |
| Massachusetts * | 287 | 222 | 509 | * | * | * |
| New Hampshire * | 603 | 317 | 920 | * | * | * |
| New Jersey * | 256 | 359 | 615 | * | * | * |
| New York * | 3,511 | 1,829 | 5,340 | * | * | * |
| Pennsylvania | 3,172 | 1,599 | 4,771 | 6,847 | 3,451 | 10,298 |
| Rhode Island * | 73 | 37 | 110 | * | * | * |
| Vermont * | 424 | 117 | 541 | * | * | * |
| **Total** | **9,981** | **4,742** | **14,723** | **6,847** | **3,451** | **10,298** |
| | **67.8%** | **32.2%** | **100.0%** | **66.5%** | **33.5%** | **100.0%** |
| **East North Central** | | | | | | |
| Illinois * | 1,679 | 704 | 2,383 | * | * | * |
| Indiana | 2,909 | 1,314 | 4,223 | 12,839 | 6,359 | 19,198 |
| Michigan * | 3,995 | 2,592 | 6,587 | * | * | * |
| Ohio | 3,329 | 1,264 | 4,593 | 1,663 | 476 | 2,139 |
| Wisconsin | 1,378 | 183 | 1,561 | 1,720 | 301 | 2,021 |
| **Total** | **13,290** | **6,057** | **19,347** | **16,222** | **7,136** | **23,358** |
| | **68.7%** | **31.3%** | **100.0%** | **69.4%** | **30.6%** | **100.0%** |
| **West North Central** | | | | | | |
| Iowa * | 414 | 141 | 555 | * | * | * |
| Kansas | 624 | 390 | 1,014 | 868 | 344 | 1,212 |
| Minnesota | 880 | 283 | 1,163 | 1,077 | 346 | 1,423 |
| Missouri * | 2,218 | 887 | 3,105 | * | * | * |
| Nebraska | 171 | 141 | 312 | 934 | 633 | 1,567 |
| North Dakota * | 124 | 41 | 165 | * | * | * |
| South Dakota * | 232 | 159 | 391 | * | * | * |
| **Total** | **4,663** | **2,042** | **6,705** | **2,879** | **1,323** | **4,202** |
| | **69.5%** | **30.5%** | **100.0%** | **68.5%** | **31.5%** | **100.0%** |
| **South Atlantic** | | | | | | |
| Delaware * | 875 | 447 | 1,322 | * | * | * |
| Florida | 6,412 | 10,832 | 17,244 | 3,941 | 9,361 | 13,302 |
| Georgia | 5,315 | 4,473 | 9,788 | 13,058 | 9,912 | 22,970 |
| Maryland * | 591 | 290 | 881 | * | * | * |
| North Carolina | 10,935 | 4,525 | 15,460 | 14,202 | 5,052 | 19,254 |
| South Carolina * | 5,102 | 2,785 | 7,887 | * | * | * |
| Virginia | 2,917 | 1,095 | 4,012 | 2,492 | 464 | 2,956 |
| West Virginia * | 1,661 | 466 | 2,127 | * | * | * |
| **Total** | **33,808** | **24,913** | **58,721** | **33,693** | **24,789** | **58,482** |
| | **57.6%** | **42.4%** | **100.0%** | **57.6%** | **42.4%** | **100.0%** |

## Year-To-Date
## 1987 Product Mix

| | Jan-Aug Shipments | | | Jan-Aug Production | | |
|---|---|---|---|---|---|---|
| | Single-Section | Multi-Section | Total Shipments | Single-Section | Multi-Section | Total Production |
| **South Central** | | | | | | |
| Alabama | 6,181 | 1,627 | 7,808 | 12,404 | 3,103 | 15,507 |
| Arkansas * | 2,670 | 600 | 3,270 | * | * | * |
| Kentucky * | 2,770 | 954 | 3,724 | * | * | * |
| Louisiana * | 1,430 | 248 | 1,678 | * | * | * |
| Mississippi | 2,922 | 616 | 3,538 | 2,519 | 549 | 3,068 |
| Oklahoma * | 537 | 289 | 826 | * | * | * |
| Tennessee | 4,597 | 1,777 | 6,374 | 7,238 | 2,522 | 9,760 |
| Texas | 3,605 | 2,550 | 6,155 | 5,481 | 3,855 | 9,336 |
| **Total** | **24,712** | **8,661** | **33,373** | **27,642** | **10,029** | **37,671** |
| | **74.0%** | **26.0%** | **100.0%** | **73.4%** | **26.6%** | **100.0%** |
| **Mountain** | | | | | | |
| Arizona | 1,975 | 2,002 | 3,977 | 1,887 | 1,596 | 3,483 |
| Colorado * | 251 | 336 | 587 | * | * | * |
| Idaho | 69 | 365 | 434 | 381 | 1,403 | 1,784 |
| Montana * | 98 | 259 | 357 | * | * | * |
| Nevada * | 293 | 994 | 1,287 | * | * | * |
| New Mexico * | 1,327 | 888 | 2,215 | * | * | * |
| Utah * | 66 | 187 | 253 | * | * | * |
| Wyoming * | 18 | 65 | 83 | * | * | * |
| **Total** | **4,097** | **5,096** | **9,193** | **2,268** | **2,999** | **5,267** |
| | **44.6%** | **55.4%** | **100.0%** | **43.1%** | **56.9%** | **100.0%** |
| **Pacific** | | | | | | |
| Alaska * | 1 | 0 | 1 | * | * | * |
| California | 1,111 | 5,373 | 6,484 | 1,477 | 6,463 | 7,940 |
| Hawaii * | 0 | 0 | 0 | * | * | * |
| Oregon | 266 | 1,582 | 1,848 | 386 | 3,141 | 3,527 |
| Washington | 354 | 2,363 | 2,717 | 193 | 744 | 937 |
| **Total** | **1,732** | **9,318** | **11,050** | **2,056** | **10,348** | **12,404** |
| | **15.7%** | **84.3%** | **100.0%** | **16.6%** | **83.4%** | **100.0%** |
| DC & U.S. Terr. * | 0 | 0 | 0 | * | * | * |
| Sub Total U.S | 92,283 | 60,829 | 153,112 | 91,607 | 60,075 | 151,682 |
| | 60.3% | 39.7% | 100.0% | 60.4% | 39.6% | 100.0% |
| Gov't & Export | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Inv. | 3,396 | 1,109 | 4,505 | 0 | 0 | 0 |
| Other (Canada) | 0 | 0 | 0 | 0 | 0 | 0 |
| States With * | 0 | 0 | 0 | 4,096 | 1,886 | 5,982 |
| **Total** | **95,679** | **61,938** | **157,617** | **95,703** | **61,961** | **157,664** |
| | **60.7%** | **39.3%** | **100.0%** | **60.7%** | **39.3%** | **100.0%** |

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## August 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 2,248 | 10.5% | 1 | 819 | 6.3% | 3 | 1,429 | 16.7% | 1 |
| North Carolina | 2,128 | 9.9% | 2 | 1,550 | 12.0% | 1 | 578 | 6.8% | 4 |
| Georgia | 1,347 | 6.3% | 3 | 712 | 5.5% | 5 | 635 | 7.4% | 3 |
| Alabama | 1,106 | 5.1% | 4 | 881 | 6.8% | 2 | 225 | 2.6% | 14 |
| South Carolina | 1,084 | 5.0% | 5 | 713 | 5.5% | 4 | 371 | 4.3% | 6 |
| Michigan | 1,046 | 4.9% | 6 | 631 | 4.9% | 7 | 415 | 4.9% | 5 |
| California | 907 | 4.2% | 7 | 165 | 1.3% | 25 | 742 | 8.7% | 2 |
| Tennessee | 906 | 4.2% | 8 | 666 | 5.1% | 6 | 240 | 2.8% | 13 |
| New York | 826 | 3.8% | 9 | 547 | 4.2% | 8 | 279 | 3.3% | 10 |
| Pennsylvania | 758 | 3.5% | 10 | 476 | 3.7% | 10 | 282 | 3.3% | 9 |
| Texas | 740 | 3.4% | 11 | 401 | 3.1% | 13 | 339 | 4.0% | 7 |
| Ohio | 715 | 3.3% | 12 | 512 | 4.0% | 9 | 203 | 2.4% | 16 |
| Indiana | 647 | 3.0% | 13 | 424 | 3.3% | 12 | 223 | 2.6% | 15 |
| Virginia | 619 | 2.9% | 14 | 469 | 3.6% | 11 | 150 | 1.8% | 17 |
| Arizona | 522 | 2.4% | 15 | 265 | 2.0% | 20 | 257 | 3.0% | 12 |
| Kentucky | 494 | 2.3% | 16 | 365 | 2.8% | 14 | 129 | 1.5% | 20 |
| Missouri | 443 | 2.1% | 17 | 301 | 2.3% | 17 | 142 | 1.7% | 18 |
| Mississippi | 412 | 1.9% | 18 | 339 | 2.6% | 15 | 73 | 0.9% | 25 |
| Arkansas | 403 | 1.9% | 19 | 329 | 2.5% | 16 | 74 | 0.9% | 24 |
| Illinois | 377 | 1.8% | 20 | 266 | 2.1% | 19 | 111 | 1.3% | 22 |
| Washington | 355 | 1.7% | 21 | 42 | 0.3% | 37 | 313 | 3.7% | 8 |
| West Virginia | 324 | 1.5% | 22 | 247 | 1.9% | 21 | 77 | 0.9% | 23 |
| Oregon | 320 | 1.5% | 23 | 50 | 0.4% | 34 | 270 | 3.2% | 11 |
| Maine | 298 | 1.4% | 24 | 269 | 2.1% | 18 | 29 | 0.3% | 39 |
| New Mexico | 293 | 1.4% | 25 | 177 | 1.4% | 24 | 116 | 1.4% | 21 |
| Wisconsin | 233 | 1.1% | 26 | 201 | 1.6% | 22 | 32 | 0.4% | 38 |
| Louisiana | 228 | 1.1% | 27 | 194 | 1.5% | 23 | 34 | 0.4% | 37 |
| Nevada | 178 | 0.8% | 28 | 42 | 0.3% | 36 | 136 | 1.6% | 19 |
| Delaware | 151 | 0.7% | 29 | 92 | 0.7% | 27 | 59 | 0.7% | 26 |
| Minnesota | 141 | 0.7% | 30 | 100 | 0.8% | 26 | 41 | 0.5% | 32 |
| Kansas | 134 | 0.6% | 31 | 89 | 0.7% | 29 | 45 | 0.5% | 29 |
| New Hampshire | 133 | 0.6% | 32 | 90 | 0.7% | 28 | 43 | 0.5% | 31 |
| Maryland | 114 | 0.5% | 33 | 73 | 0.6% | 31 | 41 | 0.5% | 33 |
| Oklahoma | 105 | 0.5% | 34 | 67 | 0.5% | 32 | 38 | 0.4% | 35 |
| Vermont | 103 | 0.5% | 35 | 78 | 0.6% | 30 | 25 | 0.3% | 40 |
| Colorado | 96 | 0.4% | 36 | 46 | 0.4% | 35 | 50 | 0.6% | 28 |
| Iowa | 75 | 0.3% | 37 | 58 | 0.4% | 33 | 17 | 0.2% | 43 |
| Massachusetts | 75 | 0.3% | 38 | 38 | 0.3% | 38 | 37 | 0.4% | 36 |
| New Jersey | 69 | 0.3% | 39 | 30 | 0.2% | 39 | 39 | 0.5% | 34 |
| Idaho | 66 | 0.3% | 40 | 8 | 0.1% | 46 | 58 | 0.7% | 27 |
| Montana | 58 | 0.3% | 41 | 14 | 0.1% | 45 | 44 | 0.5% | 30 |
| South Dakota | 50 | 0.2% | 42 | 25 | 0.2% | 41 | 25 | 0.3% | 41 |
| Nebraska | 42 | 0.2% | 43 | 28 | 0.2% | 40 | 14 | 0.2% | 45 |
| Connecticut | 37 | 0.2% | 44 | 23 | 0.2% | 42 | 14 | 0.2% | 44 |
| Utah | 29 | 0.1% | 45 | 5 | 0.0% | 47 | 24 | 0.3% | 42 |
| North Dakota | 25 | 0.1% | 46 | 17 | 0.1% | 43 | 8 | 0.1% | 46 |
| Rhode Island | 20 | 0.1% | 47 | 16 | 0.1% | 44 | 4 | 0.0% | 48 |
| Wyoming | 6 | 0.0% | 48 | 1 | 0.0% | 48 | 5 | 0.1% | 47 |
| Alaska | 0 | 0.0% | 49 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
|  | **21,486** | **100.0%** |  | **12,951** | **100.0%** |  | **8,535** | **100.0%** |  |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Shipments of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
### Jan-Aug 1987

| State | Total Shipment | % of Total | Rank | Single Sectn Shpmnt | % of Total | Rank | Multi Sectn Shpmnt | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Florida | 17,244 | 11.3% | 1 | 6,412 | 6.9% | 2 | 10,832 | 17.8% | 1 |
| North Carolina | 15,460 | 10.1% | 2 | 10,935 | 11.8% | 1 | 4,525 | 7.4% | 3 |
| Georgia | 9,788 | 6.4% | 3 | 5,315 | 5.8% | 4 | 4,473 | 7.4% | 4 |
| South Carolina | 7,887 | 5.2% | 4 | 5,102 | 5.5% | 5 | 2,785 | 4.6% | 5 |
| Alabama | 7,808 | 5.1% | 5 | 6,181 | 6.7% | 3 | 1,627 | 2.7% | 12 |
| Michigan | 6,587 | 4.3% | 6 | 3,995 | 4.3% | 7 | 2,592 | 4.3% | 6 |
| California | 6,484 | 4.2% | 7 | 1,111 | 1.2% | 25 | 5,373 | 8.8% | 2 |
| Tennessee | 6,374 | 4.2% | 8 | 4,597 | 5.0% | 6 | 1,777 | 2.9% | 11 |
| Texas | 6,155 | 4.0% | 9 | 3,605 | 3.9% | 8 | 2,550 | 4.2% | 7 |
| New York | 5,340 | 3.5% | 10 | 3,511 | 3.8% | 9 | 1,829 | 3.0% | 10 |
| Pennsylvania | 4,771 | 3.1% | 11 | 3,172 | 3.4% | 11 | 1,599 | 2.6% | 13 |
| Ohio | 4,593 | 3.0% | 12 | 3,329 | 3.6% | 10 | 1,264 | 2.1% | 16 |
| Indiana | 4,223 | 2.8% | 13 | 2,909 | 3.2% | 14 | 1,314 | 2.2% | 15 |
| Virginia | 4,012 | 2.6% | 14 | 2,917 | 3.2% | 13 | 1,095 | 1.8% | 17 |
| Arizona | 3,977 | 2.6% | 15 | 1,975 | 2.1% | 18 | 2,002 | 3.3% | 9 |
| Kentucky | 3,724 | 2.4% | 16 | 2,770 | 3.0% | 15 | 954 | 1.6% | 19 |
| Mississippi | 3,538 | 2.3% | 17 | 2,922 | 3.2% | 12 | 616 | 1.0% | 23 |
| Arkansas | 3,270 | 2.1% | 18 | 2,670 | 2.9% | 16 | 600 | 1.0% | 24 |
| Missouri | 3,105 | 2.0% | 19 | 2,218 | 2.4% | 17 | 887 | 1.5% | 21 |
| Washington | 2,717 | 1.8% | 20 | 354 | 0.4% | 34 | 2,363 | 3.9% | 8 |
| Illinois | 2,383 | 1.6% | 21 | 1,679 | 1.8% | 19 | 704 | 1.2% | 22 |
| New Mexico | 2,215 | 1.4% | 22 | 1,327 | 1.4% | 24 | 888 | 1.5% | 20 |
| West Virginia | 2,127 | 1.4% | 23 | 1,661 | 1.8% | 20 | 466 | 0.8% | 25 |
| Oregon | 1,848 | 1.2% | 24 | 266 | 0.3% | 37 | 1,582 | 2.6% | 14 |
| Maine | 1,698 | 1.1% | 25 | 1,517 | 1.6% | 21 | 181 | 0.3% | 40 |
| Louisiana | 1,678 | 1.1% | 26 | 1,430 | 1.5% | 22 | 248 | 0.4% | 36 |
| Wisconsin | 1,561 | 1.0% | 27 | 1,378 | 1.5% | 23 | 183 | 0.3% | 39 |
| Delaware | 1,322 | 0.9% | 28 | 875 | 0.9% | 27 | 447 | 0.7% | 26 |
| Nevada | 1,287 | 0.8% | 29 | 293 | 0.3% | 35 | 994 | 1.6% | 18 |
| Minnesota | 1,163 | 0.8% | 30 | 880 | 1.0% | 26 | 283 | 0.5% | 34 |
| Kansas | 1,014 | 0.7% | 31 | 624 | 0.7% | 28 | 390 | 0.6% | 27 |
| New Hampshire | 920 | 0.6% | 32 | 603 | 0.7% | 29 | 317 | 0.5% | 31 |
| Maryland | 881 | 0.6% | 33 | 591 | 0.6% | 30 | 290 | 0.5% | 32 |
| Oklahoma | 826 | 0.5% | 34 | 537 | 0.6% | 31 | 289 | 0.5% | 33 |
| New Jersey | 615 | 0.4% | 35 | 256 | 0.3% | 38 | 359 | 0.6% | 29 |
| Colorado | 587 | 0.4% | 36 | 251 | 0.3% | 39 | 336 | 0.6% | 30 |
| Iowa | 555 | 0.4% | 37 | 414 | 0.4% | 33 | 141 | 0.2% | 43 |
| Vermont | 541 | 0.4% | 38 | 424 | 0.5% | 32 | 117 | 0.2% | 44 |
| Massachusetts | 509 | 0.3% | 39 | 287 | 0.3% | 36 | 222 | 0.4% | 37 |
| Idaho | 434 | 0.3% | 40 | 69 | 0.1% | 46 | 365 | 0.6% | 28 |
| South Dakota | 391 | 0.3% | 41 | 232 | 0.3% | 40 | 159 | 0.3% | 41 |
| Montana | 357 | 0.2% | 42 | 98 | 0.1% | 44 | 259 | 0.4% | 35 |
| Nebraska | 312 | 0.2% | 43 | 171 | 0.2% | 41 | 141 | 0.2% | 42 |
| Utah | 253 | 0.2% | 44 | 66 | 0.1% | 47 | 187 | 0.3% | 38 |
| Connecticut | 219 | 0.1% | 45 | 138 | 0.1% | 42 | 81 | 0.1% | 45 |
| North Dakota | 165 | 0.1% | 46 | 124 | 0.1% | 43 | 41 | 0.1% | 47 |
| Rhode Island | 110 | 0.1% | 47 | 73 | 0.1% | 45 | 37 | 0.1% | 48 |
| Wyoming | 83 | 0.1% | 48 | 18 | 0.0% | 48 | 65 | 0.1% | 46 |
| Alaska | 1 | 0.0% | 49 | 1 | 0.0% | 49 | 0 | 0.0% | 49 |
| Hawaii | 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 50 |
| | 153,112 | 100.0% | | 92,283 | 100.0% | | 60,829 | 100.0% | |

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
### August 1987

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 2,989 | 14.1% | 1 | 1,691 | 13.3% | 4 | 1,298 | 15.4% | 1 |
| Indiana | 2,954 | 14.0% | 2 | 1,941 | 15.2% | 2 | 1,013 | 12.0% | 3 |
| North Carolina | 2,816 | 13.3% | 3 | 2,127 | 16.7% | 1 | 689 | 8.2% | 5 |
| Alabama | 2,250 | 10.6% | 4 | 1,752 | 13.8% | 3 | 498 | 5.9% | 8 |
| Florida | 1,693 | 8.0% | 5 | 455 | 3.6% | 8 | 1,238 | 14.7% | 2 |
| Pennsylvania | 1,531 | 7.2% | 6 | 995 | 7.8% | 5 | 536 | 6.4% | 6 |
| Tennessee | 1,314 | 6.2% | 7 | 970 | 7.6% | 6 | 344 | 4.1% | 10 |
| Texas | 1,139 | 5.4% | 8 | 623 | 4.9% | 7 | 516 | 6.1% | 7 |
| California | 1,093 | 5.2% | 9 | 209 | 1.6% | 14 | 884 | 10.5% | 4 |
| Oregon | 527 | 2.5% | 10 | 60 | 0.5% | 18 | 467 | 5.5% | 9 |
| Arizona | 453 | 2.1% | 11 | 258 | 2.0% | 11 | 195 | 2.3% | 12 |
| Mississippi | 416 | 2.0% | 12 | 356 | 2.8% | 9 | 60 | 0.7% | 16 |
| Virginia | 373 | 1.8% | 13 | 319 | 2.5% | 10 | 54 | 0.6% | 18 |
| Ohio | 340 | 1.6% | 14 | 247 | 1.9% | 13 | 93 | 1.1% | 14 |
| Wisconsin | 291 | 1.4% | 15 | 249 | 2.0% | 12 | 42 | 0.5% | 20 |
| Idaho | 244 | 1.2% | 16 | 43 | 0.3% | 19 | 201 | 2.4% | 11 |
| Nebraska | 230 | 1.1% | 17 | 152 | 1.2% | 15 | 78 | 0.9% | 15 |
| Minnesota | 185 | 0.9% | 18 | 127 | 1.0% | 17 | 58 | 0.7% | 17 |
| Kansas | 179 | 0.8% | 19 | 133 | 1.0% | 16 | 46 | 0.5% | 19 |
| Washington | 138 | 0.7% | 20 | 27 | 0.2% | 20 | 111 | 1.3% | 13 |
| Oklahoma | * 0 | 0.0% | 21 | 0 | 0.0% | 48 | 0 | 0.0% | 42 |
| South Carolina | * 0 | 0.0% | 22 | 0 | 0.0% | 41 | 0 | 0.0% | 23 |
| North Dakota | * 0 | 0.0% | 23 | 0 | 0.0% | 42 | 0 | 0.0% | 47 |
| Nevada | * 0 | 0.0% | 24 | 0 | 0.0% | 34 | 0 | 0.0% | 46 |
| New Hampshire | * 0 | 0.0% | 25 | 0 | 0.0% | 47 | 0 | 0.0% | 41 |
| West Virginia | * 0 | 0.0% | 26 | 0 | 0.0% | 32 | 0 | 0.0% | 25 |
| Massachusetts | * 0 | 0.0% | 27 | 0 | 0.0% | 40 | 0 | 0.0% | 37 |
| Utah | * 0 | 0.0% | 28 | 0 | 0.0% | 27 | 0 | 0.0% | 44 |
| Connecticut | * 0 | 0.0% | 29 | 0 | 0.0% | 49 | 0 | 0.0% | 34 |
| Illinois | * 0 | 0.0% | 30 | 0 | 0.0% | 46 | 0 | 0.0% | 49 |
| Arkansas | * 0 | 0.0% | 31 | 0 | 0.0% | 38 | 0 | 0.0% | 45 |
| Alaska | * 0 | 0.0% | 32 | 0 | 0.0% | 31 | 0 | 0.0% | 39 |
| Louisiana | * 0 | 0.0% | 33 | 0 | 0.0% | 24 | 0 | 0.0% | 36 |
| Colorado | * 0 | 0.0% | 34 | 0 | 0.0% | 39 | 0 | 0.0% | 30 |
| New Jersey | * 0 | 0.0% | 35 | 0 | 0.0% | 25 | 0 | 0.0% | 29 |
| New Mexico | * 0 | 0.0% | 36 | 0 | 0.0% | 26 | 0 | 0.0% | 22 |
| New York | * 0 | 0.0% | 37 | 0 | 0.0% | 45 | 0 | 0.0% | 27 |
| Maine | * 0 | 0.0% | 38 | 0 | 0.0% | 30 | 0 | 0.0% | 50 |
| Hawaii | * 0 | 0.0% | 39 | 0 | 0.0% | 37 | 0 | 0.0% | 24 |
| Michigan | * 0 | 0.0% | 40 | 0 | 0.0% | 23 | 0 | 0.0% | 43 |
| Delaware | * 0 | 0.0% | 41 | 0 | 0.0% | 35 | 0 | 0.0% | 38 |
| Montana | * 0 | 0.0% | 42 | 0 | 0.0% | 21 | 0 | 0.0% | 35 |
| Rhode Island | * 0 | 0.0% | 43 | 0 | 0.0% | 43 | 0 | 0.0% | 32 |
| Missouri | * 0 | 0.0% | 44 | 0 | 0.0% | 36 | 0 | 0.0% | 31 |
| Vermont | * 0 | 0.0% | 45 | 0 | 0.0% | 29 | 0 | 0.0% | 28 |
| Maryland | * 0 | 0.0% | 46 | 0 | 0.0% | 22 | 0 | 0.0% | 21 |
| Iowa | * 0 | 0.0% | 47 | 0 | 0.0% | 44 | 0 | 0.0% | 40 |
| South Dakota | * 0 | 0.0% | 48 | 0 | 0.0% | 33 | 0 | 0.0% | 26 |
| Kentucky | * 0 | 0.0% | 49 | 0 | 0.0% | 28 | 0 | 0.0% | 33 |
| Wyoming | * 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 48 |
|  | **21,155** | **100.0%** |  | **12,734** | **100.0%** |  | **8,421** | **100.0%** |  |

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

## Production of Mobile/Manufactured Homes by State
## Ranked From Highest to Lowest
## Jan-Aug 1987

| State | Total Productn | % of Total | Rank | Single Sectn Prduct | % of Total | Rank | Multi Sectn Prduct | % of Total | Rank |
|---|---|---|---|---|---|---|---|---|---|
| Georgia | 22,970 | 15.1% | 1 | 13,058 | 14.3% | 2 | 9,912 | 16.5% | 1 |
| North Carolina | 19,254 | 12.7% | 2 | 14,202 | 15.5% | 1 | 5,052 | 8.4% | 5 |
| Indiana | 19,198 | 12.7% | 3 | 12,839 | 14.0% | 3 | 6,359 | 10.6% | 4 |
| Alabama | 15,507 | 10.2% | 4 | 12,404 | 13.5% | 4 | 3,103 | 5.2% | 9 |
| Florida | 13,302 | 8.8% | 5 | 3,941 | 4.3% | 8 | 9,361 | 15.6% | 2 |
| Pennsylvania | 10,298 | 6.8% | 6 | 6,847 | 7.5% | 6 | 3,451 | 5.7% | 7 |
| Tennessee | 9,760 | 6.4% | 7 | 7,238 | 7.9% | 5 | 2,522 | 4.2% | 10 |
| Texas | 9,336 | 6.2% | 8 | 5,481 | 6.0% | 7 | 3,855 | 6.4% | 6 |
| California | 7,940 | 5.2% | 9 | 1,477 | 1.6% | 14 | 6,463 | 10.8% | 3 |
| Oregon | 3,527 | 2.3% | 10 | 386 | 0.4% | 18 | 3,141 | 5.2% | 8 |
| Arizona | 3,483 | 2.3% | 11 | 1,887 | 2.1% | 11 | 1,596 | 2.7% | 11 |
| Mississippi | 3,068 | 2.0% | 12 | 2,519 | 2.7% | 9 | 549 | 0.9% | 15 |
| Virginia | 2,956 | 1.9% | 13 | 2,492 | 2.7% | 10 | 464 | 0.8% | 17 |
| Ohio | 2,139 | 1.4% | 14 | 1,663 | 1.8% | 13 | 476 | 0.8% | 16 |
| Wisconsin | 2,021 | 1.3% | 15 | 1,720 | 1.9% | 12 | 301 | 0.5% | 20 |
| Idaho | 1,784 | 1.2% | 16 | 381 | 0.4% | 19 | 1,403 | 2.3% | 12 |
| Nebraska | 1,567 | 1.0% | 17 | 934 | 1.0% | 16 | 633 | 1.1% | 14 |
| Minnesota | 1,423 | 0.9% | 18 | 1,077 | 1.2% | 15 | 346 | 0.6% | 18 |
| Kansas | 1,212 | 0.8% | 19 | 868 | 0.9% | 17 | 344 | 0.6% | 19 |
| Washington | 937 | 0.6% | 20 | 193 | 0.2% | 20 | 744 | 1.2% | 13 |
| New York | * 0 | 0.0% | 21 | 0 | 0.0% | 48 | 0 | 0.0% | 27 |
| South Carolina | * 0 | 0.0% | 22 | 0 | 0.0% | 41 | 0 | 0.0% | 23 |
| New Hampshire | * 0 | 0.0% | 23 | 0 | 0.0% | 42 | 0 | 0.0% | 41 |
| Utah | * 0 | 0.0% | 24 | 0 | 0.0% | 34 | 0 | 0.0% | 46 |
| Iowa | * 0 | 0.0% | 25 | 0 | 0.0% | 47 | 0 | 0.0% | 40 |
| Alaska | * 0 | 0.0% | 26 | 0 | 0.0% | 32 | 0 | 0.0% | 39 |
| Massachusetts | * 0 | 0.0% | 27 | 0 | 0.0% | 40 | 0 | 0.0% | 37 |
| Oklahoma | * 0 | 0.0% | 28 | 0 | 0.0% | 27 | 0 | 0.0% | 44 |
| North Dakota | * 0 | 0.0% | 29 | 0 | 0.0% | 49 | 0 | 0.0% | 49 |
| Colorado | * 0 | 0.0% | 30 | 0 | 0.0% | 39 | 0 | 0.0% | 30 |
| New Jersey | * 0 | 0.0% | 31 | 0 | 0.0% | 25 | 0 | 0.0% | 29 |
| New Mexico | * 0 | 0.0% | 32 | 0 | 0.0% | 26 | 0 | 0.0% | 22 |
| Rhode Island | * 0 | 0.0% | 33 | 0 | 0.0% | 46 | 0 | 0.0% | 32 |
| Michigan | * 0 | 0.0% | 34 | 0 | 0.0% | 38 | 0 | 0.0% | 45 |
| South Dakota | * 0 | 0.0% | 35 | 0 | 0.0% | 31 | 0 | 0.0% | 26 |
| Louisiana | * 0 | 0.0% | 36 | 0 | 0.0% | 24 | 0 | 0.0% | 36 |
| Arkansas | * 0 | 0.0% | 37 | 0 | 0.0% | 45 | 0 | 0.0% | 47 |
| Wyoming | * 0 | 0.0% | 38 | 0 | 0.0% | 30 | 0 | 0.0% | 50 |
| Hawaii | * 0 | 0.0% | 39 | 0 | 0.0% | 37 | 0 | 0.0% | 24 |
| Maine | * 0 | 0.0% | 40 | 0 | 0.0% | 23 | 0 | 0.0% | 43 |
| Delaware | * 0 | 0.0% | 41 | 0 | 0.0% | 35 | 0 | 0.0% | 38 |
| Montana | * 0 | 0.0% | 42 | 0 | 0.0% | 21 | 0 | 0.0% | 35 |
| Illinois | * 0 | 0.0% | 43 | 0 | 0.0% | 43 | 0 | 0.0% | 42 |
| Missouri | * 0 | 0.0% | 44 | 0 | 0.0% | 36 | 0 | 0.0% | 31 |
| Vermont | * 0 | 0.0% | 45 | 0 | 0.0% | 29 | 0 | 0.0% | 28 |
| Maryland | * 0 | 0.0% | 46 | 0 | 0.0% | 22 | 0 | 0.0% | 21 |
| Connecticut | * 0 | 0.0% | 47 | 0 | 0.0% | 44 | 0 | 0.0% | 34 |
| West Virginia | * 0 | 0.0% | 48 | 0 | 0.0% | 33 | 0 | 0.0% | 25 |
| Kentucky | * 0 | 0.0% | 49 | 0 | 0.0% | 28 | 0 | 0.0% | 33 |
| Nevada | * 0 | 0.0% | 50 | 0 | 0.0% | 50 | 0 | 0.0% | 48 |
|  | 151,682 | 100.0% |  | 91,607 | 100.0% |  | 60,075 | 100.0% |  |

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
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Arlington, VA  22202

**August 1987**
**Manufacturing Report**

ARLINGTON
OCT -6'87
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SRI Department                    P1
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